

**PUBLIC UTILITIES COMMISSION**

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December 19, 2018

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Dear Mr. van der Leeden and Mr. Faber:

Energy Division approves SDG&E's 2019 Annual Budget Advice Letter (3267-E/2700-G and 3267-E/2700-G) and SoCalGas' 2019 Annual Budget Advice Letter (5349 and 5349-A).

**Background**

On September 4, 2018, San Diego Gas & Electric Company (SDG&E) filed AL 3267-E/2700-G and Southern California Gas Company (SoCalGas) filed AL 5349.<sup>1</sup>

**Public Advocates Office Protest and Reply Comments**

On October 4, 2018, The California Public Advocates Office (CalPA) timely protested the ABALs of SDG&E and SoCalGas.

*Required use of 2019-2020 Draft DEER Resolution E-4952*

In its protest, CalPA requests that the Program Administrators (PAs) file supplemental advice letters updating their 2019 ABALs based on the 2019-2020 Draft DEER Resolution E-4952. CalPA states that the "Draft Resolution E-4952 would make numerous changes to DEER such as amendments to net-to-gross ratios and the expected useful life of certain measures. Many of these changes will reduce the claimable savings from energy efficiency measures. If Draft Resolution E-4952 is adopted by the Commission, the Program Administrators' (PAs') energy efficiency portfolios will instantly become less cost-effective than currently forecast."<sup>2</sup>

CalPA concludes that "given the fact that Draft Resolution E-4952 is likely to have a significant impact on the cost-effectiveness of EE portfolios, the Commission should require all EE PAs to submit supplemental advice letters after the resolution is adopted. In these supplemental advice letters, each PA should provide a revised cost-effectiveness forecast based on the updated DEER values."<sup>3</sup>

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<sup>1</sup> D.15-10-028, OP 4.

<sup>2</sup> California Public Advocates protest to MCE, PG&E, SCE, SDG&E and SoCalGas ABALs in proceeding R.13-11-015, pages 4-5.

<sup>3</sup> Ibid.

December 19, 2018

In its reply, SoCalGas disagrees with CalPA's assertion regarding the perceived inadequacy of SoCalGas' explanation of how it will improve cost-effectiveness and reach an evaluated TRC of 1.0 for 2019. Like PG&E, SoCalGas refers to the ABAL filing of September 4, 2018, in which it describes opportunities it will leverage as the means to achieve a cost-effective portfolio, including partnerships with a variety of local/municipal entities (electric utilities, water agencies, and air quality districts) to drive savings and lower costs, as well as an expanded residential behavior program that will target a much larger number of customers with home energy reports.<sup>8</sup>

SoCalGas also rebuts CalPA's doubts over anticipated savings for 2019 from specific measures such as installed infrared film for greenhouses and greenhouse heat curtains, arguing that the forecasts are within reason based on prior historical results.<sup>9</sup>

#### Discussion

D. 18-05-041, Section 7.2, describes the required content to be included in a PA ABAL filing. Specifically, the PA(s) must "include a discussion of proposed program and portfolio changes, to facilitate Commission staff and stakeholder review of the ABAL submissions and understanding of future portfolio considerations and composition." In its protest, CalPA argues that SoCalGas did not adequately address the required content presented earlier regarding forecasted and evaluated portfolio cost-effectiveness and strategies to either lower costs or increase savings going forward. While CalPA is correct in that PA ABALs were required to address those issues, D. 18-05-041 goes on to state that "there will be minimal to no review/oversight by staff of the provided information, but the information must be provided." Therefore, Energy Division interprets the decision language to indicate that a PA must provide an explanation why they believe their portfolio will achieve an evaluated TRC of 1.0.

Subsequent review by Energy Division of SoCalGas' initial and supplemental ABAL, as well as its response to CalPA's protest finds SoCalGas met the requirements of D. 18-05-041 by including the required content in their ABAL filings. Specifically, SoCalGas has:

- Provided a list of proposed programs it intends to either expand or close in 2019 to improve cost-effectiveness
- Highlighted the third-party solicitation process as a key component of improving portfolio cost-effectiveness during the "ramp years"
- Described how it will partner with municipal agencies to drive down program administrative cost and improve portfolio cost-effectiveness.

Energy Division finds that SoCalGas has met the annual budget advice letter review criteria listed above and has provided an adequate explanation why it is not forecasting a portfolio TRC of 1.25 and how it plans to achieve an evaluated portfolio TRC of 1.0 during the transition period. Consequently, the Energy Division rejects CalPA's protest.

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<sup>8</sup> See SoCalGas Reply to Protests and Response of SoCalGas Advice Letter No. (AL) 5349-G

<sup>9</sup>ibid.

December 19, 2018

Lastly, because SoCalGas met the ABAL review criteria of a forecasted 1.0 TRC, but fell short of forecasting 1.25 TRC threshold, D. 18-05-041 requires SoCalGas to participate in the workshop process<sup>10</sup> in which SoCalGas will:

- explain why its forecasted TRC does not meet or exceed 1.25
- describe how it intends to achieve a portfolio TRC that meets or exceeds 1.0 on an evaluated basis
- describe how it will transition to and achieve a forecast TRC of at least 1.25 by program year 2023.

As part of this process, SoCalGas should:

- identify any programs it intends to discontinue or modify due to consistently poor or declining cost-effectiveness results, and
- how the PA is communicating this intention to those programs' beneficiaries.

Energy Division staff, working with SoCalGas in planning the workshop, may also ask SoCalGas to address additional issues related to portfolio cost-effectiveness, administrative costs and program accounting practices.

The workshop process is the appropriate venue for CalPA to gather more substantive information on SoCalGas' portfolio cost-effectiveness and provide constructive feedback to SoCalGas via the review and comment process. While D. 18-05-041 provides a specific timeline, as part of this workshop process the PAs must deliver a report that summarizes the workshop. Per Commission guidance, parties may file comments on SoCalGas' proposed portfolio composition in response to the SoCalGas workshop report.

*The PAs should be required to show their portfolios comply with the statewide funding requirements of D.18-05-041*

CalPA states in its protest that the IOUs did not file detailed budgets for their statewide programs in their ABALs demonstrating compliance with existing statewide requirements. These requirements include:

- PG&E, SoCalGas and SDG&E spend at least 25% of their portfolio budget on statewide programs, and SoCalGas spends at least 15% of its budget on statewide programs, where such statewide programs conform to the new definition per D.16-08-019
- Each IOU funds each statewide program in proportion to its load share<sup>11</sup>, and that such funding not deviate from load share by more than 20 percent.<sup>12</sup>

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<sup>10</sup> See D. 18-05-041 at <http://docs.cpuc.ca.gov/PublishedDocs/Published/G000/M215/K706/215706139.PDF> , pp. 134-137.

<sup>11</sup> D.18-05-041 OP22

<sup>12</sup> D.18-05-041 at 83

December 19, 2018

CalPA also notes that the PAs have not presented a plan for determining load share or how statewide program costs will be allocated across funding PAs. For this reason, CalPA argues, the Commission cannot be assured of compliance with the statewide requirements. CalPA asks that the Commission require the PAs to file in a supplemental filing the load-proportional funding shares by fuel type (gas and electric) for each statewide program, to demonstrate compliance.

SDG&E's response to CalPA's protest states that Energy Division staff has requested this information in an October 1, 2018, supplemental request related to the 2019 ALs. SDG&E further notes that it plans to provide this information as requested by October 29, 2018.<sup>13</sup>

SoCalGas' response to CalPA's protest argues that the PAs should not be required to demonstrate compliance with statewide program requirements in their 2019 filings in that such a requirement is premature because there will be no statewide programs compliant with the new definition implemented in 2019. The new definition of statewide programs per D.16-08-019 states that one or more statewide implementers under contract to the lead administrator should deliver statewide programs uniformly throughout the state. SoCalGas notes that it is working with other PAs to provide budget sharing methodology in response to Energy Division staff's request for supplemental information and that budget amounts for each statewide program will be forthcoming in the 2020 ABAL filings, corresponding with the first year of its statewide implementation.<sup>14</sup>

## Discussion

As SoCalGas states in its response to CalPA's protest of its 2019 ABAL, statewide programs conforming to the definition in D.16-08-019 will not be implemented until program year 2020. Energy Division staff concurs and removed the statewide budget clarification request from the 2019 supplemental and instead submitted the same request for this information as a supplemental request to the PAs' co-funding mechanism advice letters. The PAs submitted the requested supplemental information on November 16, 2018 within the co-funding mechanism advice letter review process. A 20-day comment period for Parties to react to the supplemental advice letters closed on Thursday December 6, 2018, with no protests. Energy Division staff are working on the related dispositions. The resultant supplemental filings<sup>15</sup> will be evaluated with respect to their demonstration of compliance with statewide program policies of D.16-08-019 and D.18-04-041, and the degree to which they sufficiently address CalPA protests.

Energy Division agrees with SoCalGas that the current statewide programs, including the codes and standards advocacy programs, do not need to be structured in accordance with the requirements of D.16-08-019 until 2020. The current programs are cooperatively managed by the PAs but are not delivered uniformly by a third-party implementer—or implementers—that are under contract to the

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<sup>13</sup> See SDG&E's *Reply to the Protests of Advice Letter 3267-E/2700-G*

<sup>14</sup> See *SoCalGas Reply to Protests and Response of SoCalGas Advice Letter No. (AL) 5349-G*

<sup>15</sup> Supplemental Advice Letters filed November 16 regarding the IOU's Shared Funding Mechanism Proposal Pursuant to D.18-05-041: Advice Letter 3268-E-A/2701-G-A (SDG&E U902 M), Advice Letter 5346-G-A (SCG U904 G), Advice Letter 3861-E-A (SCE U338 E), Advice Letter 5373-E-A/4009-G-A (PG&E U39 M)

December 19, 2018

lead IOU PA that holds full decision-making authority. The PAs plan to conduct solicitations throughout 2019 to hire third party implementers to launch compliant statewide programs. The PAs' third-party solicitation plans cover each statewide program, including the codes and standards advocacy program. For this reason, we find that it is reasonable to expect that no compliant statewide programs are expected to operate in program year 2019, and therefore are not directly pertinent to the 2019 ABAL filing.

Consequently, Energy Division finds that the statewide program issues raised in CalPA's protest are addressed sufficiently in the filings pursuant to the requirements of the ABAL and that it is more appropriate to address statewide program funding issues in the context of the statewide co-funding advice letters. No policy-compliant statewide programs will launch in 2019 and for this reason we reject CalPA's protest in that there are insufficient grounds to withhold approval of 2019 ABAL filings on the basis of the statewide program issues.

Energy Division finds the 2019 budget allocations made by SoCalGas' and SDG&E's to Codes and Standards (C&S) Advocacy are lower than they would be under a load-share proportional funding requirement. Energy Division recognizes that the IOUs are in the process of developing compliant statewide portfolios, but also clarify that Energy Division will require statewide budgets in 2020 and in all future ABAL filings to conform to the load-share proportional funding requirements approved through the statewide co-funding advice letter process.<sup>15</sup>

*SDG&E should substantiate its cost effectiveness forecasts, particularly with respect to its lighting programs*

CalPA finds the cost-effectiveness estimates made by SDG&E for its lighting programs to be questionable. CalPA describe the estimates as "unusually high and not substantiated". CalPA notes that the cost effectiveness ratios for SDG&E's lighting programs are much higher than have been forecasted or observed in comparable programs, particularly for similar programs in the 2018 portfolio. Further, CalPA requests that Energy Division require SDG&E to submit additional information to substantiate its lighting cost-effectiveness forecasts. CalPA also recommends that SDG&E eliminate or substantially restructure single family and multi-family programs to improve cost-effectiveness.

In its response, SDG&E states that it has adjusted the portfolio to accommodate cost-effectiveness requirements. Specifically, SDG&E notes that it made cuts in the types of measure offerings, but not in quantities incented, and that the measures that remain are highly cost-effective. SDG&E also explains that the 2018 DEER updates changed lighting incremental costs such that cost-effectiveness was improved for some upstream lighting measures. Further, SDG&E states that it was able to re-negotiate lower per-unit incentive costs for some measures, and that the quantities of the remaining cost-effective lighting measures are forecasted to increase in 2019 versus 2018.

With respect to its Single-Family program, SDG&E states that it intends to discontinue the Statewide Energy Upgrade California Whole House Retrofit Program and to replace both the Advanced Home

December 19, 2018

Upgrade Program and the Residential HVAC Quality Installation/Quality Maintenance program through the ongoing third-party program solicitations. In the meantime, both programs will continue to be offered, but the advanced home upgrade program will be re-categorized as a non-resource program due to its current cost-effectiveness performance and parameters.

#### Discussion

Energy Division finds that SDG&E's explanation of recent and planned changes to the lighting and residential energy efficiency programs discussed above sufficiently addresses the concerns raised by CalPA and, consequently, CalPA's protest of this issue is rejected.

#### *Administrative Costs*

CalPA asks the Commission to reject SoCalGas ABAL and require each of the IOU PAs to minimize administrative costs, arguing that the IOUs must be out of compliance due to the perceived effect those costs, as filed on CEDARS, have on portfolio cost-effectiveness.

CalPA asks that the Commission require:

- each IOU to file a supplemental advice letter that uses consistent accounting methods for administrative costs vis a vis portfolio cost-effectiveness with and without these costs
- SCE's supplemental advice letter to include a demonstrated compliance with budget caps for administrative and overhead cost categories
- SoCalGas supplemental advice letter to include demonstrated compliance with the Commission's 10 percent cap on administrative costs as they are calculated using a "labor loader".<sup>16</sup>

SDG&E's response describes CalPA's protest of the IOUs' ABALs, on the grounds that the IOUs are not compliant with the Commission's 10 percent cap on administrative costs, as unwarranted.<sup>17</sup>

SDG&E argues that its utility administrative costs, at either 8.2% or 6.7% (depending on inclusion or exclusion of loan pool),<sup>18</sup> are compliant with the Commission's 10 percent cap, and that SDG&E's portfolio cost-effectiveness (TRC of 1.34) with administrative costs still surpasses the Commission's requirement that the ABAL be filed with a forecast TRC above 1.0.<sup>19</sup> In Table 8 of its ABAL, SDG&E's administrative costs are listed as \$6,295,584, out of a total budget of \$106,665,916; this represents approximately 6 percent of total budget, which is in compliance with the Commission's 10 percent cap.<sup>20</sup>

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<sup>16</sup> Ibid.

<sup>17</sup> See SDG&E's Reply to the Protests of Advice Letter 3267-E/2700-G, p. 4.

<sup>18</sup> Ibid.

<sup>19</sup> Ibid.

<sup>20</sup> See SDG&E Advice Letter 3267-E/2700-G, p. 8.

December 19, 2018

SoCalGas' response to CalPA's protest states that CalPA mistakenly asserts that SoCalGas ABAL is non-compliant with the Commission's 10 percent cap on administrative costs. SoCalGas argues that even with the labor loader in question, its administrative costs subject to the Commission's cap total just 8.7%.<sup>21</sup>

In SoCalGas' ABAL, filed September 4, 2018, Table 6 presents SoCalGas' 2019 administrative costs and labor loader. In that table, the 2019 administrative costs value of \$8,346,434 for 2019 includes both program administrative costs, which are subject to the Commission's cap, as well as utility administrative costs<sup>22</sup>. In its response to CalPA's protest, SoCalGas notes that just \$4.3 million of the approximately \$8.3 million in administrative costs are program administrative costs subject to the Commission's 10 percent cap. Consequently, these program administrative costs, when added to the labor loader amount of \$5.4 million, represent a total that is just 8.7 percent of total costs and well under the Commission's 10 percent cap. The 10 percent cap from D.09-09-047 is set for IOU administrative costs only. SoCalGas has calculated the IOU administrative cost cap in accordance with D.09-09-047 OP 13, which excludes associated non-IOU third party and local government partnership administrative costs. These programs include Emerging Technologies, Codes & Standards, Workforce Education & Training, programs supporting market transformation and non-resource programs that meet the requirements in D.09-09-047.

#### Discussion

While not under review in this instance, we note that PG&E's and SCE's responses to CalPA's protest that their administrative costs are non-compliant with the Commission's 10 percent cap are correct. As submitted on the Commission's Cost-effectiveness Tool (CET), IOU administrative costs include those required to be under the Commission's cap as well as those not subject to the cap. Consequently, when CalPA used the "TRC-no admin" filter to determine portfolio cost-effectiveness both with and without administrative costs, it received a misleading estimate of the magnitude of the effect "TRC-no admin" has on the portfolio and was lead to believe that such an effect must mean that the IOUs are out of compliance with the Commission cap on administrative costs.

Additionally, SDG&E's and SoCalGas' responses to CalPA's protest provide clarification as to the specific administrative costs subject to the Commission's 10 percent cap. Consequently, due to issues related to how administrative costs are reported on the Commission's CEDARS website as well as guidance provided in the Energy Efficiency Policy Manual V5<sup>23</sup> on what costs are included and excluded in

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<sup>21</sup> SoCalGas' administrative costs subject to the Commission's 10 percent cap total \$9,708,067 out of a total budget of \$111,866,415, per Table 6, *Southern California Gas Company Request for Approval of Annual Energy Efficiency Budget Submittal for Program Year 2019*, filed September 4, 2018

<sup>22</sup> See *Southern California Gas Company Request for Approval of Annual Energy Efficiency Budget Submittal for Program Year 2019*, filed September 4, 2018, p. 7; and SoCalGas's *Reply to Protests and Response of SoCalGas Advice Letter No. (AL) 5349-G*, p. 3.

<sup>23</sup> see Energy Efficiency Policy Manual V5 at [http://www.cpuc.ca.gov/uploadedFiles/CPUC\\_Public\\_Website/Content/Utilities\\_and\\_Industries/Energy - Electricity and Natural Gas/EEPPolicyManualV5forPDF.pdf](http://www.cpuc.ca.gov/uploadedFiles/CPUC_Public_Website/Content/Utilities_and_Industries/Energy_-_Electricity_and_Natural_Gas/EEPPolicyManualV5forPDF.pdf)

December 19, 2018

determining whether a PA meets the Commission's 10 percent administrative costs cap, Energy Division finds that the IOUs' ABALs are in compliance with CPUC rules on administrative costs and therefore rejects CalPA's protest.

### **Local Government Sustainable Energy Coalition (LGSEC) Protest and Reply Comments**

#### *Changes to Local Government Partnerships (LGPs) are beyond the scope of the AL process*

LGSEC argues that the sweeping changes proposed by the IOUs' ABALs are beyond the scope of the ABAL process, including: the IOUs' plan that all future LGPs will result from competitive solicitation and implemented by third parties, that all LGPs must be cost-effective under the Total Resource Cost test (TRC), and that non-resource LGPs will be severely curtailed or eliminated.<sup>24</sup> LGSEC adds that these changes are inappropriate for dispositions by Energy Division, because these proposals have not been reviewed and approved in any previous Commission proceeding.<sup>25</sup> LGSEC also states that instead of working with LGPs, the IOUs have begun implementing drastic program funding cuts, eliminations or downsizing longstanding programs such as SDG&E's non-resource program activities.<sup>26</sup>

SDG&E<sup>27</sup> and SoCalGas<sup>28</sup> both state in their replies to LGSEC's protest that their 2019 ABALs do not propose to reduce budgets for LGPs in 2019 and propose to maintain the status quo.

#### Discussion

According to D.18-05-041 the "standard of review for staff disposition of the ABALs does not include review of program administrators' decisions on reducing, cancelling, expanding or adding individual programs or program areas."<sup>29</sup> Energy Division understands this decision language to mean that changes to programs or offerings should not be grounds for rejecting a PA's ABAL. However, in D.15-10-028, Section 3.2.2.33, which describe the purpose of the ABAL, states "if a PA departs in significant ways from that PA's most recent budget, the PA can expect a higher degree of scrutiny from Commission Staff, and possibly a suspension of the advice letter."<sup>30</sup> Thus, while Energy Division is not required to review program changes, D.15-10-028 allows Energy Division to scrutinize changes to programs and budgets that significantly deviate from prior years approved budget. Staff did review the LGP budgets in 2018 and the proposed budgets in 2019 for both SDG&E and SoCalGas and found that SDG&E's budget allocated to LGPs increased by 27% in 2019 and SoCalGas budget allocated to LGPs decreased by 1% in 2019. These are not sweeping changes as LGSEC claims, unless you consider SDG&E's increased budget, but budget increases for LGPs was not the reason for LGSEC's protest. Energy Division also notes that D.15-10-028,

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<sup>24</sup> LGSEC protest to the ABALs of PG&E, SCE, SDG&E, SoCalGas in Proceeding R.13-11-005, pgs 1 and 2.

<sup>25</sup> LGSEC protest, pg 2.

<sup>26</sup> LGSEC protest, pg 3.

<sup>27</sup> SDG&E Reply to the Protestants of Advice Letter 3267-E,2700-G in Proceeding R.13-11-005, pg 4.

<sup>28</sup> SoCalGas Reply to Protests and Response of SoCalGas Advice No. (AL) 5349 - Southern California Gas Company's Request for Approval of Annual Energy Efficiency Budget Filing for Program Year 2019 in Proceeding R.13-11-005, pg 5.

<sup>29</sup> D.18-05-041, pg 138.

<sup>30</sup> D.15-10-028, pg. 10.



December 19, 2018

which adopted the rolling portfolio cycle, clearly states that the ABAL is the where the PAs would file an annual report on “portfolio changes, annual spending and fund shifts (OP 4).”<sup>31</sup> Consequently, Energy Division rejects LGSEC’s protests that the reductions to LGP budgets for SDG&E and SoCalGas are either “sweeping” or that the changes proposed go beyond the scope of the ABAL.

*Changes proposed by IOUs’ ABALs for LGPs are out of compliance with D.16-08-019 OP 14*

LGSEC states that the IOUs’ ABALs ignore the Commission mandate in D.16-08-019, OP 14, which states “PAs shall ensure a smooth transition between existing energy efficiency program activities and the changes outlined in this decision, to be proposed in the business plans due January 15, 2017, to minimize program disruptions and avoid any funding hiatus for ongoing efforts or partnerships.”<sup>32</sup> LGSEC believes both the budget cuts to the LGP programs and move to competitively bid out LGPs to Third-Party competitive solicitation are out of compliance with OP 14 of D.16-08-019.<sup>33</sup>

Discussion

Energy Division again notes that SDG&E significantly increased its budget for LGPs, while SoCalGas’ budget remained stable. SDG&E’s fairly significant budget increase and SoCalGas’ minimal budget decrease will ensure a smooth transition for budgets dedicated to LGPs by both IOUs in 2019. In addition, Energy Division has reviewed SDG&E’s and SoCalGas’ proposed LGP third-party solicitation process and finds that it is compliant with D.18-01-004, OP 1, which sets the schedule for which an increasing percentage of the IOUs’ portfolios should be awarded to Third-Parties to design, administer and implement programs. Consequently, Energy Division rejects the claim by LGSEC that either SDG&E’s or SoCalGas’ proposed 2019 LGP budgets represent a budget cut, nor is there any indication that the programs will be disrupted or face a funding hiatus. In addition, the direction in D.18-01-004, requiring the IOUs to transition their portfolios to Third-Parties is a CPUC requirement. Consequently, LGSEC cannot overturn this requirement via a protest, but would need to file a Petition to Modify that decision. Also, D.18-01-004, OP 1 supersedes D.16-08-019, OP 14 on issues regarding the required transition for IOUs to bid their portfolios out to Third-Parties. Thus, Energy Division finds that the Third-Party solicitation process complies with D.16-08-019, OP 14 and rejects LGSEC’s protest.

*IOUs did not work with local governments on improving cost-effectiveness*

LGSEC claims that despite OP 30 of D.18-05-041 requiring the IOUs to work with local governments to improve cost effectiveness, compliance with this OP has not yet occurred.<sup>34</sup>

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<sup>31</sup> D.15-10-028, OP 4.

<sup>32</sup> D.16-08-019, OP 14.

<sup>33</sup> LGSEC protest, pg 2.

<sup>34</sup> LGSEC protest, pg 3

December 19, 2018

## Discussion

Energy Division agrees with LGSEC that neither SDG&E nor SoCalGas addressed in their ABALs how they would comply with the requirements of the OP 30 of D.18-05-041, which required the IOUs to work with local governments on improving cost-effectiveness. However, Energy Division refers to Section 7.2 of D.18-05-041, which includes the criteria for approving the ABALs. We note that this section does not require the IOUs to include a plan for working with their local governments to improve cost-effectiveness as part of Energy Division's review of the IOUs' ABALs. In addition, OP 30 of D.18-05-041 does not include a date for compliance with this requirement or state how the IOUs should demonstrate compliance with the requirement. Thus, we reject LGSEC's protest, but remind SDG&E and SoCalGas that the IOUs must demonstrate compliance with D.18-05-041 OP 30 by working with local governments on cost-effectiveness.

### *IOUs did not quantify non-energy benefits provided by LGPs*

LGSEC also points out there are co-benefits or local economic benefits from LGPs delivering programs to hard-to-reach (HTR) and disadvantaged communities (DACs) are not quantified in the IOUs' ABALs.

## Discussion

As to LGSEC's claims that the IOUs' ABALs failed to address co-benefits or local economic benefits of LGPs for HTR and DAC in the IOU ABALs, Energy Division notes that this requirement was part of the IOUs' Motion for Standard Terms and Conditions for LGPs. This motion, which included how the IOUs' planned to quantify co-benefits or local economic benefits of LGPs for HTR and DACs, was submitted to the Commission on August 18, 2018, and parties provided input via comments on the motion. Consequently, because this issue will be addressed via the motion and in consideration of party comments, rather than through the ABAL review process, we reject LGSEC's protest.

### *Energy Atlas*

Finally, LGSEC claims that the IOUs did not include sufficient detail on the expansion of Energy Atlas, designate a lead utility or include any specific information on funding allocations for Energy Atlas.<sup>35</sup>

SCE<sup>36</sup> and SDG&E<sup>37</sup> replied that they will provide the requested information in their 2019 Supplemental Advice Filings. In addition, SoCalGas added that LGSEC ignores the information SoCalGas has provided in its ABAL regarding the funding of Energy Atlas.<sup>38</sup> SoCalGas highlights Appendix A, Table 4, where it

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<sup>35</sup> LGSEC protest, pg 3.

<sup>36</sup> SCE reply to protest, pg 6.

<sup>37</sup> SDG&E reply to protest, pg 5.

<sup>38</sup> SoCalGas reply to protest, pg 5.

December 19, 2018

established program SCG3837- PUB-SW-Energy Atlas and designated funding based upon SoCalGas' portion of the \$2 million allocated per OP 32 of D.18-05-041.<sup>39</sup>

## Discussion

In the IOUs' supplemental ABALs filed on October 29, 2018, the IOUs selected SCE as the utility lead for Energy Atlas and stated an anticipated budget and a projected timeline for awarding the contract to a third-party implementer. The timeline suggests that the implementer will be awarded a contract and Energy Atlas expansion work will begin in 2020. Energy Division finds that by selecting SCE as the lead utility and providing an anticipated budget and project timeline, the supplemental ABALs provide adequate detail on Energy Atlas to satisfy LGSEC's protest. Consequently, we reject LGSEC's protest.

## **The Utility Reform Network Protest and Reply Comments**

### *Over-reliance on savings from Home Energy Reports*

On October 4, 2018, The Utility Reform Network (TURN) filed its protest of SDG&E, PG&E, SoCalGas, and SCE ABALs in which it expresses concerns regarding the IOUs' respective energy savings forecasts, the predominance of energy savings from Home Energy Reports, and how a failure to achieve savings from this behavior program may negatively affect the IOUs' respective portfolio TRCs for 2019.

TURN does not ask the Commission to reject the IOUs' ABALs based on the reliance of behavior programs in the 2019 energy savings forecasts. Instead, TURN proposes that, if the Commission is "inclined to approve the 2019 ABALs of PG&E, SCE, SoCalGas and SDG&E," that the approval include the requirement that the IOUs submit a mid-year progress report on the performance of their behavior programs relative to their 2019 energy savings forecasts as presented in their respective ABALs.

In their respective responses SoCalGas and SDG&E all ask the Commission to reject TURN's request for the IOUs to file a mid-year Tier 1 advice letter update on behavior programs, stating that an additional advice letter is unnecessary and burdensome, as the information TURN requests is available to all stakeholders in the monthly and quarterly reports that the IOUs file with the Commission on its public data website, the California Energy and Data Reporting System (CEDARS)<sup>40</sup>.

Additionally, SoCalGas and SDG&E point to the 2018 Potential and Goals Study and how their respective savings forecasts from home energy reports align with the savings potential from these programs as described in the study.<sup>41</sup> SDG&E also points to the California Energy Efficiency Coordinating Committee

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<sup>39</sup> SoCalGas reply to protest, pg 5.

<sup>40</sup> See SDG&E's Reply to the Protests of Advice Letter 3267-E/2700-G (pp. 2-4) and SoCalGas's Reply to Protests and Response of SoCalGas Advice Letter No. (AL) 5349-G (pp. 5-7).

<sup>41</sup> See SDG&E's Reply to the Protests of Advice Letter 3267-E/2700-G (pp. 2-4) and SoCalGas's Reply to Protests and Response of SoCalGas Advice Letter No. (AL) 5349-G (pp. 5-7).

December 19, 2018

(CAEECC) discussions that will take place in July or August 2019 in advance of the 2020 ABAL filings as the more suitable venue for review of program administrators savings forecasts. Per Commission directive, program administrators must present drafts of their respective budget requests for 2020 and provide information portfolio- and program-level savings from prior and current years as part of the larger stakeholder review of the ABAL filings. SDG&E argues that TURN may request additional detail and reporting on Home Energy Reports within that larger discussion.

#### Discussion

The Commission requires the IOUs to file monthly and quarterly reports to CEDARS, the Commission public data repository. The monthly reports provide program level information on gross and net savings achieved by a program in the given report month, as well as a year-to-date total for gross and net savings. The quarterly reports present a more refined variant of the same information presented in the monthly reports and represent the IOUs' "official" program savings claims for the quarter. TURN has full access to these data going back to the inception of the Home Energy Reports program in 2012.

Lastly, the Commission has evaluated various IOU Home Energy Reports programs from the 2010-2012 program cycle up to and through program year 2015; these evaluations are available on the CalMAC website ([www.calmac.org](http://www.calmac.org)), which is the repository of all Commission- and IOU-led evaluations (market, process and impact) dating back to the early 2000s.

Consequently, because of the abundance of program-level information for the IOUs Home Energy Reports program, including multiple impact evaluations from prior-program years, as well as the ABAL review process and parallel desire to reduce regulatory burden, the Commission rejects TURN's request that the IOUs file a mid-year advice letter on behavior program progress.

If you have any questions regarding Energy Division's findings in this non-standard disposition, please contact Peter Franzese regarding administrative costs, behavior programs, the ABAL workshop process, and SoCalGas' portfolio ([peter.franzese@cpuc.ca.gov](mailto:peter.franzese@cpuc.ca.gov)); Nils Strindberg regarding DEER issues and Local Government programs ([nils.strindberg@cpuc.ca.gov](mailto:nils.strindberg@cpuc.ca.gov)); or Christina Torok ([christina.torok@cpuc.ca.gov](mailto:christina.torok@cpuc.ca.gov)) regarding Statewide programs and SDG&E's larger portfolio.

Sincerely,



Edward Randolph, Director  
Energy Division

December 19, 2018

Cc: Service Lists R.13-11-005 and A.17-01-013

Pete Skala, Energy Division

Robert Strauss, Energy Division

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October 29, 2018

Advice No. 5349-A  
(U 904 G)

Public Utilities Commission of the State of California

**Subject: Supplement - Southern California Gas Company Request for Approval of Annual Energy Efficiency Budget Submittal for Program Year 2019**

Southern California Gas Company (SoCalGas) hereby submits for approval by the California Public Utilities Commission (CPUC or Commission) its 2019 Energy Efficiency (EE) Program Portfolio budget. The EE Program Portfolio, along with supporting documentation, is incorporated as Appendix A, which have been uploaded to the California Energy Data and Reporting System (CEDARS) website.<sup>1</sup>

**Purpose**

This submittal replaces Advice No. (AL) 5349 submitted on September 4, 2018, in its entirety. This submittal is made pursuant to an Energy Division request to supplement AL 5349 to include the following information:

- Demonstration that the allocation of Evaluation, Measurement & Verification (EM&V) budgets is in conformance with the direction provided in Decision (D.) 16-08-019.<sup>2</sup>
- Update to the annual budget advice letter (ABAL) budget table based on clarification provided by the Energy Division regarding unspent/uncommitted balances and revisions to ABAL table template.
- Details regarding Energy Atlas in response to OP 32 of D.16-05-041.<sup>3</sup>

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<sup>1</sup> <https://cedars.sound-data.com>.

<sup>2</sup> D.16-08-019, pp. 79-81.

<sup>3</sup> D.18-05-041, p. 189.

## **Background**

On October 24, 2014, the Commission issued D.14-10-046, which authorizes funding for EE programs until 2025.<sup>4</sup> On October 28, 2015, the Commission issued D.15-10-028, which approved the EE rolling portfolio mechanics for 2016 and beyond, and explains that annual advice letter submittals will propose detailed budgets for cost recovery, transfer, and contracting purposes.<sup>5</sup>

On June 5, 2018, the Commission issued D.18-05-041, which approved the 2018 ABAL of SoCalGas (except for \$1.0 million requested for the Commercial Energy Advisor program), as well as the 8-year budget proposed in SoCalGas' Business Plan application and incremental budget request of \$135.8 million (\$19.4 million annually) for years 2019 through 2025.<sup>6</sup>

D.18-05-041 directed the PAs to, beginning with the ABALs due on September 4, 2018, provide the following information in the ABAL submittals:

- Forecasted Total Resource Cost (TRC) must meet or exceed 1.25, except during program years 2019-2022, when the forecasted TRC must meet or exceed 1.0;
- Forecasted energy savings goals must meet or exceed Commission established savings goals for each investor-owned utility (IOU);
- Forecasted budget must not exceed the PA's annual budget in the approved business plans, or (if applicable) the revised annual budget in this ABAL;
- Sector-level Metrics; and
- A description of program and portfolio changes<sup>7</sup>

Additionally, D.18-05-041 directed staff to develop templates and further guidance as needed for the ABAL submissions.<sup>8</sup> On August 22, 2018, Energy Division issued its final ABAL template providing guidance on what shall be submitted in this advice letter, as follows:

- PA's Program Year (PY) Budget and Savings
- Narrative of Program and Portfolio Descriptive Information
  - Proposed program changes
  - Proposed portfolio changes
  - Additional explanations if
    - $1.0 \leq \text{TRC} < 1.25$
    - Energy savings forecast < CPUC established goals
- PA's Budget True-up
- PA's Savings True-up

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<sup>4</sup> D.14-10-046, OP 21, p. 167.

<sup>5</sup> D.15-10-028, p. 56.

<sup>6</sup> D.18-05-041, OP 14, p. 185.

<sup>7</sup> D.18-05-041, pp. 124-129.

<sup>8</sup> D.18-05-041, OP 40, p. 191.

- IOU allocation for the integrated demand-side management budget, pursuant to OP 10<sup>9</sup>

Energy Division has also directed the PAs to include the program-level budget detail Appendix A as part of the ABAL submittal. Appendix A has been uploaded to the CEDARS website and will be made available on <http://www.socalgas.com/regulatory/R13-11-005.shtml>. Appendix C of this advice letter provides the CEDARS Filing Confirmation which was printed from the confirmation dashboard upon confirmed completion of the filing through CEDARS.

### **SoCalGas' 2019 Energy Efficiency Program Year Budget**

SoCalGas' 2019 program year budget request is \$101,961,000, consistent with D.18-05-041. The 2019 funding request does not include the program budget for the Statewide Marketing, Education & Outreach (ME&O) program, nor the 2019 program budget for the Statewide Financing Pilots.<sup>10</sup> The Southern California Regional Energy Network (SoCalREN) and Tri-County Regional Energy Network (3C-REN) are submitting their own advice letters and associated budgets for PY 2019. Table 1 lists SoCalGas' 2019 budget and the forecasted energy savings, by sector. The SoCalREN and 3C-REN budgets shown in Table 1 reflects SoCalGas' portion of the funds requested, as provided by those PAs, respectively.

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<sup>9</sup> OP 10 does not require SoCalGas to provide information for this item. D.18-05-041, p. 184.

<sup>10</sup> The PY 2019 budgets for these programs were approved in D.16-09-020 and D.17-03-026, respectively.



**Table 1: SoCalGas 2019 Budget and Savings**

Sector	Program Year (2019) Budget (\$000's)	SoCalGas PY FORECAST ENERGY SAVINGS (Net)		
		PA forecast GWh	PA forecast MW	PA forecast therms (MM)
Residential	\$45,642	2.02	0.85	11.58
Commercial	\$19,189	0.30	0.01	4.78
Industrial	\$13,498	-	-	4.69
Agriculture	\$4,208	0.30	-	1.58
Emerging Tech	\$1,484	-	-	-
Public	\$8,512	0.004	0.00	1.04
WE&T	\$3,657	-	-	-
Finance	\$659	-	-	-
OBF Loan Pool	-	-	-	-
<b>IOU Subtotal</b>	<b>\$96,849</b>	<b>2.62</b>	<b>0.85</b>	<b>23.67</b>
ESA Savings		-	-	6.87
<b>IOU Total Program Savings (w/out C&amp;S)</b>		<b>2.62</b>	<b>0.85</b>	<b>30.54</b>
		<b>CPUC Program Savings Goal</b>		<b>22.00</b>
		<b>Forecast savings as % of CPUC Program Savings Goal</b>		<b>139%</b>
Codes and Standards	\$847	-	-	26.00
<b>IOU EM&amp;V</b>	<b>\$4,265</b>			
<b>IOU PY Spending Budget Request<sup>1</sup></b>	<b>\$101,961</b>			
<b>(LESS) IOU Uncommitted and Unspent Carryover Balance<sup>2</sup></b>	<b>\$39,829</b>			
<b>IOU PY Budget Recovery Request<sup>3</sup></b>	<b>\$62,132</b>			
<b>IOU Authorized PY Budget Cap (D.18-05-041)</b>	<b>\$101,961</b>			
<b>CCA PY Budget Recovery Request (excl. CCA Uncommitted/Unspent Carryover)<sup>4</sup></b>				
<b>SoCal-REN PY Budget Recovery Request (excl. REN Uncommitted/Unspent Carryover)<sup>4</sup></b>	<b>\$3,473</b>			
<b>3C-REN PY Budget Recovery Request (excl. REN Uncommitted/Unspent Carryover)<sup>4</sup></b>	<b>\$1,193</b>			
<b>Total PA (IOU+CCAs+RENs ) PY Recovery Budget<sup>5</sup></b>	<b>\$66,798</b>			
<b>IOU Forecast PY TRC</b>	<b>1.19</b>			
<b>IOU Forecast PY PAC</b>	<b>1.41</b>			
<b>For reference only</b>				
<b>SoCalREN EM&amp;V PY Budget</b>	<b>\$40</b>			
<b>3C - REN EM&amp;V PY Budget</b>	<b>\$14</b>			
<b>CCA EM&amp;V PY Budget</b>	<b>\$0</b>			
<b>EM&amp;V PY PA Budget total</b>	<b>\$4,265</b>			

<sup>1</sup>This is what the IOU intends to spend in the PY, including carryovers, as well as the amount by which Statewide 25% requirement will be measured, with the inclusion of statewide program budgets authorized in D.13-09-044 and D.16-09-020.

<sup>2</sup>The balance of all unspent and uncommitted must reflect the total unspent uncommitted for all prior program years up to and through December 31, 2018. In subsequent ABAL filings, beginning September 2019, PAs are expected to apply any unspent uncommitted funds carried over from the prior program year, to avoid the accrual of multiple years of unspent uncommitted funds. Because each ABAL is filed in Q3, this unspent uncommitted amount will be an estimate for the year in which the ABAL is filed. In the case that the total unspent uncommitted funds to apply is greater than the IOU PY Spending Budget Request, and the Budget Recovery Request calculated is negative, you may reset the Budget Recovery Request to "\$0" overriding the spreadsheet formula, and note the amount of unspent uncommitted funds that will continue to carry forward to be applied in PY 2020. Note: this line item is IOU only, and does not include REN Uncommitted/Unspent Carryover. REN Uncommitted/Unspent will be identified for the 2020 ABAL.

<sup>3</sup>The amount of funds to be collected (budget recovery) for the Program Year - Line 19 less line 20

<sup>4</sup>Add a separate row for each REN or CCA

<sup>5</sup>Line 25 is a mix of budget spending and budget recovery for all PAs in the IOU service area

Further, SoCalGas' allocation of EM&V budgets is in conformance with the direction provided in D.16-08-019,<sup>11</sup> which maintains EM&V budget levels at 4% of the portfolio budget and funding split accessible to Energy Division and Program Administrators (PAs) of 72.5%/27.5%, respectively. Table 4 of Appendix A provides details regarding the breakdown of the IOU EM&V budget requested, with \$3.1 million or 72.5% allocated to the CPUC, and \$1.17 million or 27.5% allocated to SoCalGas (inclusive of EM&V budgets allocated to SoCalREN and 3C-REN).

<sup>11</sup> D.16-08-019, pp. 79-81.

## SoCalGas 2019 Energy Efficiency Portfolio Savings

SoCalGas provides its portfolio budget forecast and energy savings forecast for its 2019 EE Portfolio in Tables 2 and 3 below. Energy savings forecasted for 2019 are based on all current Commission approved workpaper values as of September 4, 2018. As authorized in D.18-05-041, budgets in future ABALs may be modified based on portfolio need, within the overall funding amount in SoCalGas' 2018-2025 business plan as modified by D.18-05-041.<sup>12</sup> Forecasted and claimed energy savings for the portfolio and each program is available on CEDARS. Greenhouse gas (GHG) savings actuals and goals are also available in SoCalGas' metrics, forecasted information is available on CEDARS.

**Table 2: Annual Rolling Portfolio Budget Forecast – True-Up**

Sector	Annual Rolling Portfolio Budget Forecast - True-up (\$000's)								
	2018 <sup>1</sup>	2019	2020	2021	2022	2023	2024	2025	Total
Residential	\$ 40,008	\$ 45,642	\$ 46,271	\$ 46,893	\$ 47,526	\$ 48,167	\$ 48,817	\$ 49,473	\$ 372,797
Commercial	\$ 13,438	\$ 19,189	\$ 20,008	\$ 20,835	\$ 21,669	\$ 22,512	\$ 23,362	\$ 24,222	\$ 165,235
Industrial	\$ 20,607	\$ 13,498	\$ 13,609	\$ 13,724	\$ 13,842	\$ 13,963	\$ 14,088	\$ 14,217	\$ 117,548
Agriculture	\$ 3,618	\$ 4,208	\$ 4,268	\$ 4,329	\$ 4,391	\$ 4,455	\$ 4,520	\$ 4,588	\$ 34,377
Emerging Tech	\$ 1,748	\$ 1,484	\$ 1,517	\$ 1,551	\$ 1,586	\$ 1,621	\$ 1,657	\$ 1,695	\$ 12,859
Public	\$ 8,377	\$ 8,512	\$ 8,765	\$ 9,020	\$ 9,279	\$ 9,542	\$ 9,809	\$ 10,080	\$ 73,384
Codes and Standards	\$ 843	\$ 847	\$ 866	\$ 887	\$ 906	\$ 927	\$ 949	\$ 970	\$ 7,195
WE&T	\$ 3,744	\$ 3,657	\$ 3,750	\$ 3,846	\$ 3,944	\$ 4,045	\$ 4,148	\$ 4,254	\$ 31,388
Finance	\$ 2,264	\$ 659	\$ 674	\$ 689	\$ 705	\$ 721	\$ 737	\$ 754	\$ 7,203
OBFL Loan Pool									
<b>Subtotal</b>	\$ 94,647	\$ 97,696	\$ 99,728	\$ 101,774	\$ 103,848	\$ 105,953	\$ 108,087	\$ 110,253	\$ 821,986
<b>SoCalGas EM&amp;V</b>	\$ 4,166	\$ 4,265	\$ 4,336	\$ 4,421	\$ 4,508	\$ 4,595	\$ 4,684	\$ 4,775	\$ 35,750
<b>CCA Programs</b>									
<b>REN Programs</b>	\$ 3,257	\$ 4,666	\$ 4,337	\$ 4,337	\$ 4,337	\$ 4,337	\$ 4,337	\$ 4,337	\$ 33,945
<b>Total Portfolio Program Year PA Budget<sup>2</sup></b>	\$ 102,070	\$ 106,627	\$ 108,401	\$ 110,532	\$ 112,693	\$ 114,885	\$ 117,108	\$ 119,365	\$ 891,681
<b>Total Authorized Portfolio PY Budget Cap</b>	\$ 103,149	\$ 106,298	\$ 108,401	\$ 110,532	\$ 112,693	\$ 114,885	\$ 117,108	\$ 119,365	\$ 892,431
<b>SoCalGas Portfolio PY Budget Request<sup>4</sup></b>	\$ 98,813	\$ 101,961	\$ 104,064	\$ 106,195	\$ 108,356	\$ 110,548	\$ 112,771	\$ 115,028	\$ 857,736
<b>SoCalGas Authorized PY Budget Cap<sup>4</sup></b>	\$ 98,813	\$ 101,961	\$ 104,064	\$ 106,195	\$ 108,356	\$ 110,548	\$ 112,771	\$ 115,028	\$ 857,736
<b>Forecast Portfolio PY TRC - w/out C&amp;S (through 2022)</b>	1.39	1.19	1.21	1.22	1.25	1.25+	1.25+	1.25+	
<b>Forecast Portfolio PY PAC - w/out C&amp;S (through 2022)</b>	1.77	1.41	1.50	1.59	1.61	1.25+	1.25+	1.25+	

<sup>1</sup> "Reset" 2018 budget at or below 2018 annual budget approved in Business plan Decision. "True-up" years 2019-2025.

<sup>2</sup> Total PA Budget equals the denominator by which portfolio 3P bid % will be measured, with the inclusion of budgets authorized in D.13-09-044 and D.16-09-020.

<sup>3</sup> Sum of all PA budgets in IOU Service Area

<sup>4</sup> IOU only Subtotal (Line 14) + IOU EM&V (Line 15)

<sup>12</sup> D.18-05-041, p. 130.

**Table 3: Annual Rolling Portfolio Savings Forecast – True-Up (therms)**

Sector	Annual Rolling Portfolio Savings Forecast - True-up (therms) (MM)							
	2018	2019	2020	2021	2022	2023	2024	2025
Residential	9.05	11.58	14.56	16.03	16.13	16.78	16.82	17.31
Commercial	3.30	4.78	5.06	5.40	5.73	6.06	6.40	6.73
Industrial	8.82	4.69	4.70	4.70	4.71	5.70	6.09	6.29
Agriculture	1.32	1.58	1.59	1.60	1.61	1.62	1.63	1.64
Emerging Tech	-	-	-	-	-	-	-	-
Public	-	1.04	1.08	1.14	1.19	1.24	1.30	1.36
WE&T	-	-	-	-	-	-	-	-
Finance	-	-	-	-	-	-	-	-
OBF Loan Pool	-	-	-	-	-	-	-	-
<b>IOU - Subtotal</b>	<b>22.48</b>	<b>23.67</b>	<b>26.99</b>	<b>28.86</b>	<b>29.36</b>	<b>31.40</b>	<b>32.23</b>	<b>33.33</b>
<b>ESA Savings</b>	<b>6.54</b>	<b>6.87</b>	<b>6.87</b>	<b>3.00</b>	<b>3.00</b>	<b>3.00</b>	<b>3.00</b>	<b>3.00</b>
<b>SoCalREN</b>	<b>0.10</b>	<b>0.12</b>	<b>0.12</b>	<b>0.13</b>	<b>0.13</b>	<b>0.13</b>	<b>0.14</b>	<b>0.14</b>
<b>3C-REN</b>	<b>-</b>	<b>0.06</b>	<b>0.08</b>	<b>0.11</b>	<b>0.67</b>	<b>0.23</b>	<b>0.24</b>	<b>0.26</b>
<b>Total Forecast Portfolio Savings (w/out C&amp;S)</b>	<b>29.12</b>	<b>30.73</b>	<b>34.07</b>	<b>32.11</b>	<b>33.16</b>	<b>34.76</b>	<b>35.61</b>	<b>36.73</b>
<b>CPUC Goal</b>	<b>20.00</b>	<b>22.00</b>	<b>24.00</b>	<b>26.00</b>	<b>26.00</b>	<b>30.00</b>	<b>29.00</b>	<b>29.00</b>
<b>% of Goal</b>	<b>146%</b>	<b>140%</b>	<b>142%</b>	<b>123%</b>	<b>128%</b>	<b>116%</b>	<b>123%</b>	<b>127%</b>
<b>Codes and Standards</b>	<b>26.00</b>	<b>26.00</b>	<b>30.00</b>	<b>34.00</b>	<b>33.00</b>	<b>33.00</b>	<b>33.00</b>	<b>32.00</b>

### SoCalGas Portfolio Cost-Effectiveness

SoCalGas is proposing a portfolio cost-effectiveness based upon approved energy savings and cost-effectiveness inputs to its program and measure mixes, as shown in Table 4 below. The portfolio cost-effectiveness may change as the Commission releases measure dispositions and other key inputs which could reduce or improve portfolio savings and cost-effectiveness. SoCalGas will continue to evaluate its portfolio as cost-effectiveness inputs change.

**Table 4: 2019 EE Portfolio Cost- Effectiveness**

	Cost-Effectiveness	
	TRC	PAC
Without Codes & Standards	1.19	1.41
With Codes & Standards	1.64	4.16

The SoCalGas TRC and Program Administrator Cost (PAC) cost-effectiveness results reflect the inclusion of the following inputs:

- Uses the updated avoided cost values adopted through Resolution E-4942 in the Cost Effectiveness Tool (version 18.1), released July 20, 2018.
- A 5% market effects adjustment applied to the portfolio, as directed by D.12-11-015, OP 37.
- General Rate Case (GRC) loaders associated with the EE program labor, as directed by D.12-11-015, OP 39.
- A projected shareholder incentive amount associated with the approved

portfolio budget and projected therm savings activity. This assumption conforms to the methodology adopted in the Efficiency Savings and Performance Incentive (ESPI) Mechanism in D.13-09-023.

D.18-05-041 requires claimed and evaluated TRC and PAC of each program and of each sector for the two most recent years for which data is available.<sup>13</sup> As evaluation activity did not occur in 2016, and 2017 and are expected to commence in late 2018, this information is not available to be included in this advice letter. Claimed TRC and PAC for 2016 and 2017 are available on CEDARS. D.18-05-041 also requires a showing of forecasted, claimed and evaluated TRC and PAC at the portfolio going back to the beginning of the Rolling Portfolio (2016).<sup>14</sup> SoCalGas provides this information in Table 5 below.

**Table 5: Forecasted, Claimed and Evaluated TRC and PAC**

Program Year	Portfolio-level Cost-Effectiveness <sup>1</sup> (Without C&S)					
	Forecast TRC <sup>2,3</sup>	Claimed TRC	Evaluated TRC	Forecast PAC <sup>2,3</sup>	Claimed PAC	Evaluated PAC
2016	-	0.74	Not Available	-	1.07	Not Available
2017	1.22	0.81		1.58	1.12	
2018	1.38	-		1.77	-	

<sup>1</sup> Forecasted and Claimed in CEDARS; TRC values exclude costs from SoCalREN, includes benefits from Market Spillover effects, and includes non-resource program costs and forecasted/approved ESPI payments (as applicable).

<sup>2</sup> Forecasted PAC and TRC values include General Rate Case (GRC) loaders associated with the EE program labor as directed by D.12-11-015, OP 39.

<sup>3</sup> Adopted budget for 2016 was approved via D.14-10-046; no budget compliance filing was completed for 2016.

Program Year	Portfolio-level Cost-Effectiveness <sup>1</sup> (With C&S)					
	Forecast TRC <sup>2,3</sup>	Claimed TRC	Evaluated TRC	Forecast PAC <sup>2,3</sup>	Claimed PAC	Evaluated PAC
2016	-	1.49	Not Available	-	3.72	Not Available
2017	1.50	1.74		3.45	5.42	
2018	1.88	-		4.70	-	

<sup>1</sup> Forecasted and Claimed in CEDARS; TRC values exclude costs from SoCalREN, includes benefits from Market Spillover effects, and includes non-resource program costs and forecasted/approved ESPI payments (as applicable).

<sup>2</sup> Forecasted PAC and TRC values include General Rate Case (GRC) loaders associated with the EE program labor as directed by D.12-11-015, OP 39.

<sup>3</sup> Adopted budget for 2016 was approved via D.14-10-046; no budget compliance filing was completed for 2016.

### **SoCalGas' 2019 Portfolio Budget Caps and Target**

Pursuant to OP 13 of D.09-09-047, the Commission determined that IOU administrative costs are limited to 10% of the total authorized EE budget, Direct Implementation costs have a budget target of 20% of the total adopted budget, and ME&O costs have a budget target of 6% of the adopted portfolio budget. SoCalGas has calculated its portfolio caps and targets for its 2019 portfolio and included them in Table 6 below.

<sup>13</sup> D.18-05-041, p. 124.

<sup>14</sup> D.18-05-041, p. 125.

**Table 6: 2019 EE Portfolio Budget Caps/Targets**

	<u>Budgets</u>					<u>Total Budget</u>
	<u>Admin</u>	<u>Marketing</u>	<u>Direct</u>	<u>Incentives</u>	<u>EM&amp;V</u>	
2019 EE Budget	\$ 8,346,434	\$ 5,761,810	\$ 38,442,425	\$ 45,145,269	\$ 4,265,062	\$ 101,961,000
GRC Labor Loaders	\$ 5,406,244	\$ 162,368	\$ 1,009,803	\$ -	\$ -	\$ 6,578,415
OBF Loan Pool						\$ -
New Financing Pilots	\$ 174,900	\$ 209,880	\$ 664,620	\$ 699,600		\$ 1,749,000
Statewide ME&O		\$ 1,578,000				\$ 1,578,000
<b>Total EE Funding</b>						<b>\$ 111,866,415</b>
SoCalREN & 3C-REN						\$ 4,666,000
<b>Total EE Funding with SoCalREN &amp; 3C-REN</b>						<b>\$ 116,532,415</b>
Parameter Type	<u>Cap</u>	<u>Target</u>	<u>Target</u>		<u>Budget</u>	
Cap / Target Level	\$ 9,708,067	\$ 5,755,116	\$ 28,178,981	\$ 42,243,408	\$ 4,265,062	
Total Budget for Calculation	\$ 111,866,415	\$ 111,866,415	\$ 111,866,415	\$ 111,866,415	\$ 106,627,000	
Cap / Target Percent	8.7%	5.1%	25.2%	37.8%	4.0%	
Cap / Targets	10.0%	6.0%	20.0%	60.0%	4.0%	

SoCalGas notes the following assumptions:

- SoCalGas On-Bill Financing Program loan pool is recovered in gas transportation rates. However, SoCalGas is not requesting incremental funding for this program in 2019.
- Pursuant to D.13-12-038, the Statewide ME&O program costs are excluded from the marketing budget target.
- SoCalGas has calculated the IOU administrative cost cap in accordance with D.09-09-047 OP 13 which excludes associated third party and local government partnership administrative costs, as well as non-resource programs which meet the requirements as further described in D.09-09-047.<sup>15</sup> These programs include EM&V, Marketing and Outreach, Emerging Technologies, Codes & Standards, Workforce Education & Training, and programs supporting market transformation. SoCalGas' IOU administrative budget against the cap is \$4.3 million. When added together with the GRC labor loader value of \$5.4 million, SoCalGas' percentage against the IOU administrative cost cap is 8.7%, as shown in Table 6 above.
- D.14-10-046, as corrected by D.15-01-002, confirms the evaluation, measurement, and verification budget at 4% of the total budget.

SoCalGas will report the status of its budget caps and targets based on actual expenditures in its quarterly reports submitted through the Commission's EESTATS website.

<sup>15</sup> D.09-09-047, pp. 50-51.

### **SoCalGas PY 2019 Portfolio and Program Changes**

In an effort to help meet the Commission's EE goals, SoCalGas is proposing the following portfolio and programmatic changes to its 2019 EE Portfolio. These changes include consideration of the transition to new third-party programs that are proposed, designed, implemented, and delivered by non-utility entities.<sup>16</sup> Pursuant to D.18-01-004, Addressing Third Party Solicitation Process for Energy Efficiency Programs, SoCalGas must ensure that its EE portfolio contains a specific percentage of third party designated and implemented programs by the date provided in Table 7 below.

**Table 7: Third Party Designated and Implemented Programs**

<b>Date</b>	<b>Third party percentage minimum</b>
By December 31, 2018 <sup>17</sup>	25%
By December 31, 2020	40%
By December 31, 2022	60%

Working towards its goal, SoCalGas plans to conduct a two-stage solicitation process where bidders must first submit a Request for Abstract (RFA). If selected to move forward in the process, bidders will then participate in a full Request for Proposal (RFP). SoCalGas is proposing to continue several programs in 2019 which are not forecasted to have a TRC above 1.0. The continuance of these programs will provide support to SoCalGas' EE portfolio through the transition period. SoCalGas will continue to evaluate its portfolio of programs in response to the third-party programs solicitation process, cost-effectiveness, and the ability to achieve goals.

### **Expanded and Reduced Programs**

SoCalGas provides the following discussion regarding significant program changes (i.e., more than 40% change in funding) that are necessary to better align with programs offered, meet expected energy savings, and target a forecasted TRC of 1.25. Tables 8 and 9 provide a list of programs that will be expanded and reduced (i.e., by more than 40%) in 2019, respectively.

<sup>16</sup> D.16-08-019, OP 10.

<sup>17</sup> Pursuant to D.18-01-004, third-party programs created under the definition in place prior to D.16-08-019 are allowed to count towards the requirements for 2018 only.

**Table 8: Expanded Program for PY 2019**

<b>Program Name</b>	<b>Program Change Description</b>
Plug Load and Appliances (PLA) Program - SCG3702	In 2019, SoCalGas will increase PLA program funding based on customer needs and segmentation. SoCalGas will also rename the program to "Residential Energy Efficiency Program" to avoid customer confusion with the new PLA Statewide Program. This program will encompass single family, multifamily, and deemed homes. This will enable SoCalGas to better serve its residential customers more effectively. For reporting purposes, SoCalGas will split out the retail vendor marketing efforts currently identified in the PLA program into a new program known as Retail Partnering (SCG3830), as well as Energy Efficiency Kits.
Commercial Non-Residential HVAC Upstream - SCG3712	Funding for the Commercial Non-Residential HVAC Upstream program will increase in 2019 to accommodate the added focus on commercial customers, HVAC contractors, and HVAC distributors and manufacturers with program support services and incentives to ease the market barriers to purchasing and properly installing new high-efficiency equipment and maintaining existing HVAC systems at optimal efficiency. The program will also contain HVAC Quality Installation and Quality Maintenance efforts to better align with the statewide program efforts adopted in D.18-05-041, related to HVAC Quality Installation/Quality Maintenance (QI/QM). As the statewide upstream HVAC program is not scheduled by San Diego Gas & Electric (SDG&E) for launch until 2020, this activity will remain local in 2019.
Industrial Continuous Energy Improvement (CEI) Program - SCG3714	Funding for the Industrial CEI program will increase in 2019 as SoCalGas expands the scope of the program and consolidates all strategic energy management (SEM) activities. The program will also undergo a name change to Strategic Energy Management.
Agricultural Deemed Incentives - SCG3720	In 2019, funding for Agricultural Deemed Incentives will increase to refocus SoCalGas' effort to include outreach to small/medium farms. SoCalGas will also further partner with Agriculture Organizations such as the University of California Co-Op and farming organizations.

Community Language Efficiency Outreach (CLEO) - SCG3762	The budget for SoCalGas' CLEO program will increase in 2019 to support expansion of the programs' scope to include commercial/residential measure installations and additional outreach in-language to disadvantaged communities. This program will enable SoCalGas to use in-line language outreach as a platform to install measures in communities in which there is a language barrier.
IDEEA365 - Instant Rebates! Point of Sale (POS) - SCG3793	The budget for this program is increasing due to the market potential of the program and an increase in customer demand as a result of SoCalGas' efforts to streamline the program in 2019 to explore program delivery methods that test new cost-cutting aspects of the program before the statewide PLA program launches.
Assembly Bills (AB) 793 Residential Energy Management Technology Solution (REMTS) Program - SCG3810	Pursuant to Resolution G-4820, the REMTS program completed the third-party solicitation process in 2018. Implementation of the program will begin in 2019, along with appropriate allocation of its budget.
Residential Behavioral Program - SCG3824	SoCalGas will continue to expand and build upon its Home Energy Report and Seasonal Savings programs under the behavioral umbrella. The Home Energy Reports will reach more than 1.4 million customers in 2019. The anticipated savings from the behavioral programs is expected to save approximately 7 million therms.

**Table 9: Reduced Programs for PY 2019**

<b>Program Name</b>	<b>Program Change Description</b>
Plug Load and Appliance (PLA) - Point of Sale (POS) - SCG3703	SoCalGas will decrease the PLA POS Program budget in 2019 as SoCalGas focuses on increasing technology-based solutions that allow SoCalGas to enable customer engagement and achieve higher energy savings in a more cost-effective manner. As the statewide PLA POS program is not scheduled by SDG&E for launch until 2020, this activity will remain local in 2019.



Home Upgrade Program (HUP) - SCG3705	SoCalGas will reduce the budget for the HUP in order to align with SoCalGas' residential sector objectives and support the program's ability to achieve expected cost-effectiveness levels. SoCalGas has also revised the scope of this program, removing the Middle Income Direct Install (MIDI) program. In 2019, the MIDI program will become its own standalone program and the program name will be changed to the Residential Direct Install program (SCG3820).
Residential Heating, Ventilation, and Air Conditioning (HVAC) Upstream - SCG3706	Funding for the Residential HVAC Upstream program will be reduced in 2019 as SoCalGas splits out the scope of the current program to establish standalone programs to align with the statewide efforts related to HVAC upstream and HVAC QI/QM. The current program contains HVAC Upstream and HVAC QI/QM. The Residential HVAC Upstream program will continue to focus on HVAC efforts in 2019, while all HVAC QI/QM efforts will be rolled into the Residential HVAC QI/QM (SCG3823). As the statewide upstream HVAC program and HVAC QI/QM programs are not scheduled by SDG&E for launch until 2020 and 2021, respectively, these activities will remain local in 2019.
Commercial Calculated Incentives - SCG3710	Funding for the Commercial Calculated Incentives program will be reduced as SoCalGas revises the scope of the program to remove the sub-program Savings By Design (SBD), and establish the SBD program as a standalone program which will align with the statewide programs adopted in D.18-05-041. As non-residential new construction is not scheduled by PG&E for launch until 2020, this activity will remain local in 2019.
Commercial Deemed Incentives - SCG3711	To better align with the implementation of SoCalGas' Business Plan, the scope of SoCalGas' Commercial Deemed Incentives program will be revised to remove all efforts directed to the public sector and midstream water heating. As such, funding for this program will be reduced. In 2019, SoCalGas plans to incorporate all public-related activities into a Deemed Program focused on the public sector, and will solicit program designs from third-parties. The program's current midstream water heating efforts will be incorporated into a new standalone program for statewide treatment.

Industrial Calculated Incentives - SCG3715	To better align with the implementation of SoCalGas' Business Plan, the scope of the Industrial Calculated Incentives program will be revised to focus on sub-segments, such as food manufacturing and beverages. Although SoCalGas is reducing its budget in the Industrial Calculated Program, SoCalGas is still focused on working with the Energy Division to improve the calculated process.
Industrial Deemed Incentives - SCG3716	To better align with the implementation of SoCalGas' Business Plan, the scope of the Industrial Deemed Incentives program will be revised to focus on Industrial Direct Install, and SoCalGas will solicit program designs from third-parties. Although SoCalGas is reducing its budget in the Industrial Deemed Program, SoCalGas is still exploring new ways to improve its program.
Agricultural Calculated Incentives - SCG3719	To better align with the implementation of SoCalGas' Business Plan, the scope of the Agricultural Calculated Incentives program will be revised to focus on sub-segments, such as small green houses/urban farming. Although SoCalGas is reducing its budget in the Agricultural Calculated Program, SoCalGas is still focused on working with the Energy Division to improve the calculated process.

### Closed Programs

SoCalGas plans to close the following programs, shown in Table 10. Some of these programs have been in the market for two to three years without any significant market penetration. Given the dynamic changes in EE and the lack of market acceptance within each of the programs' respective sub-segments, these programs are no longer viable.

**Table 10: Program Closures for PY 2019**

Program Number	Program Name	Reason for Closure
SCG3704	RES - Multifamily Energy Efficiency Program	SoCalGas will be consolidating all of its downstream rebate application programs under SCG3702 (PLA Program), which will be renamed to Residential Energy Efficiency Program.

SCG3768	3P - CA Sustainability Alliance	SoCalGas is proposing to close this non-resource program. The activities are being consolidated with other existing activities in the portfolio and the funds will be shifted to other cost-effective programs.
SCG3769	3P-Portfolio of the Future (POF)	SoCalGas is proposing to close this program. The activities are being consolidated with others elsewhere in the portfolio and the funds will be shifted to other cost-effective programs.
SCG3770	3P- PACE Energy Savings Project	SoCalGas has consolidated its in-language and disadvantaged community outreach activities. As a result, this program activity is duplicative and is being proposed to be closed. The funds will be shifted into cost-effective resource program activities. SoCalGas' proposed solicitation process and schedule will seek new third-party program designs to outreach to disadvantaged communities.
SCG3798	3P-IDEEA365 - Connect	SoCalGas is proposing to close this program due to the inability to meet established program goals. This includes a declining cost-effectiveness of the program and increasing program costs, a trend which continued through 2018.
SCG3736	ARRA- Originated Financing – EmPower Central Coast Financing program	After careful consideration and on-going evaluation of the program's expenditures related to loan generation, the IOUs have determined that the program has not achieved the level of unsecured loans and EE projects to make it cost-effective. A contributing factor has been a lack of success in generation of direct participation in IOU EE residential rebate programs, particularly with respect to participation in Energy Upgrade CA. Other reasons for program closure include the recent Tri-County Regional Energy Network (3C-REN) approval to move forward with a program that will include WE&T in the same counties for contractors and the Residential Energy Efficiency

		Loan (REEL) program which is duplicative of EmPower's residential home loan efforts.
SCG3731	WE&T Strategic Planning	The framework for the WE&T Strategic Planning and Implementation subprogram no longer aligns with the current statewide framework for planning, coordinating and implementing WE&T activities and recommendations in meeting WE&T goals. These funds will be used to fund additional WE&T activities, including the new Statewide Career Workforce Readiness program.
SCG3806	Water Energy Nexus Shared Network Advanced Meter Infrastructure (AMI) Pilot	In 2016, SoCalGas launched two Water Energy Nexus AMI Pilots with California American Water and San Gabriel Valley Water Company. These pilot activities have concluded and no new Water Energy Nexus pilots will be implemented in 2019.
SCG3709	Commercial Continuous Energy Improvement (CEI)	The Commercial CEI program's scope originally included some strategic energy management efforts. In 2017, the Commission and IOUs developed a standalone SEM program (for industrial customers only) within the IOU energy efficiency portfolios. SoCalGas is closing all of its CEI activities and consolidating under one Industrial SEM program.
SCG3718	Agricultural CEI	The Agricultural CEI program's scope originally included some strategic energy management efforts. In 2017, the Commission and IOUs developed a standalone SEM program (for industrial customers only) within the IOU EE portfolios. SoCalGas is closing all of its CEI activities and consolidating under one Industrial SEM program.

### **Standalone Programs**

In addition to the third-party programs that will be forthcoming through SoCalGas' solicitation efforts beginning in 2019, SoCalGas' has revised the reporting relationship of its existing programs to better align with the implementation of SoCalGas' Business Plan and the Statewide Programs adopted in D.18-05-041.

- SCG3813 - Commercial Savings By Design Program (Statewide)
- SCG3814 - Commercial Midstream Water Heating Program (Statewide)
- SCG3825 - Commercial HVAC QI/QM
- SCG3834 - Commercial Los Angeles Department of Water and Power (LADWP) Direct Install Program
- SCG3835 - Commercial Pasadena Direct Install Program
- SCG3815 - Public Calculated Incentives Program
- SCG3816 - Public Deemed Incentives Program
- SCG3817 - Public Direct Install Program
- SCG3823 - Residential HVAC QI/QM (Statewide)
- SCG3824 - Residential Behavioral Program
- SCG3829 - Residential Marketplace Program
- SCG3830 - Residential Retail Partnering Program
- SCG3831 - Residential Energy Efficiency Kits Program
- SCG3832 - Residential Pasadena Home Upgrade Program
- SCG3833 - Residential Burbank Home Upgrade Program
- SCG3836 - Residential LADWP HVAC Program

### **New Programs**

With the exception of SCG3828, the following programs are solicitation placeholders for the third-party programs that will be forthcoming through SoCalGas' solicitation efforts beginning in 2019. The Residential Home Intel program (SCG3828) is a Southern California Edison-led pay-for-performance program. SoCalGas is partnering with Southern California Edison to offer this program to shared customers.

- SCG3822 - Agricultural Direct Install Program
- SCG3826 - Commercial Lodging Program
- SCG3827 - Commercial Mixed-Use Building Program
- SCG3821 - Industrial Direct Install Program
- SCG3837 - Public Energy Atlas Program (Statewide)
- SCG3818 - Public Water/Wastewater Pumping Program (Statewide)
- SCG3819 - WE&T Career & Workforce Readiness Program (Statewide)

In D.18-05-041, the Commission directed the IOU PAs to select a lead to oversee the statewide deployment of Energy Atlas and competitively solicit a third party to implement the deployment, maintain data quality, consistency and security, continue development of the Energy Atlas' capabilities and encourage and support local

governments that choose to participate.<sup>18</sup> With the concurrence of and ongoing coordination between Pacific Gas & Electric Company, San Diego Gas & Electric Company, and SoCalGas, Southern California Edison (SCE), will be the lead for representing the IOUs in the statewide deployment of Energy Atlas.

Therefore, for purposes of the annual budget advice letters, the collective budget of \$2 million for development and expansion is a placeholder only and based upon the maximum amount allowed in D.18-05-041. The Energy Atlas development, deployment and maintenance costs are highly uncertain as no implementation plan or scope has yet to be agreed upon by the IOUs and will be limited and capped at \$2 million. The IOUs will work to minimize these costs as they coordinate on implementation and leverage existing work; it is expected that 2020 budget numbers will be refined in the future to reflect cost forecasts and actual costs incurred as long as they are within the \$2 million cost cap. Total annual placeholder budgets by IOU and their budget shares are provided in Table 11 below. The IOUs have based the budget shares on the relative percentages of their combined 2019 Public Sector budgets.

**Table 11. Energy Atlas Budget Details**

Energy Atlas Budget Details								
	SCE		PG&E		SDG&E		SCG	
	2019	2020	2019	2020	2019	2020	2019	2020
Requirements Development & Third Party Solicitation	\$60,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Ongoing Maintenance [1]	\$84,083	\$84,083	\$141,214	\$141,214	\$45,147	\$45,147	\$29,556	[4]
Development & Expansion	\$0	\$560,553	\$0	\$941,428	\$0	\$300,980	\$223,725	[4]
<b>Total Annual Budget</b>	<b>\$144,083</b>	<b>\$644,636</b>	<b>\$141,214</b>	<b>\$1,082,642</b>	<b>\$45,147</b>	<b>\$346,127</b>	<b>\$253,281</b>	<b>\$0</b>
<b>IOU Budget Percentages [2]</b>	28%		47%		15%		10%	

[1] Ongoing maintenance budgets are based on the annual maintenance costs from prior years

[2] Excludes SCE's requirements development and third party solicitation costs

[3] IOU budget percentages are derived from the IOUs' 2019 Public Sector budgets

[4] SoCalGas budgeted for maintenance and development/expansion in 2019. Any funds not spent will be encumbered for use in 2020.

### **Plan for Achieving a Forecasted TRC of 1.25 and Evaluated TRC of 1.0**

Pursuant to D.18-05-041, any ABAL that includes a forecast portfolio TRC between 1.0 and 1.25 during the 2019-2022 ramp years should include: an explanation of why the PA is not proposing a portfolio that meets a 1.25 TRC; why the PA is confident that it will meet the evaluated 1.0 TRC for each year; and how the PA intends to lower costs or increase savings going forward.

One of the most recent challenges in achieving a 1.25 TRC has been the change to the avoided costs. In 2019, these changes have reduced EE benefits by 21% compared to the avoided costs effective in 2018. If the 2018 avoided costs would be applied to SoCalGas' 2019 EE portfolio budget, SoCalGas estimates that the portfolio would have

<sup>18</sup> D.18-05-041, OP 32.

achieved a TRC of 1.40. The avoided cost update that affects SoCalGas is decreasing natural gas prices.

SoCalGas is continuously working towards achieving a cost-effective EE portfolio that meets the objectives of D.18-05-041. The focus on cost-effectiveness within SoCalGas' portfolio will be placed on the third-party solicitation process whereby SoCalGas plans to refresh market segment approaches with new cost-effective contracts. SoCalGas is also looking to expand program partnerships with municipal electric utilities, water agencies, and air quality districts which help drive down administrative costs and develop more holistic program offerings that provide added benefits to customers and are ultimately more cost-effective. Additionally, SoCalGas plans to expand its residential behavior program offerings aimed at achieving higher level of savings through outreach to more residential customers. These strategies to ensure SoCalGas' prospective portfolio TRC of 1.25 should also help ensure that an evaluated TRC of 1.0 is achieved in 2019.

### **Metrics**

Pursuant to D.18-05-041,<sup>19</sup> SoCalGas provides its 2017 sector-level metrics in Appendix B.

### **Revenue Requirements**

Table 12 below summarizes the revenue requirement impact by class of service. In addition, SoCalGas provides herein as Appendix A the Gas Bill Payer Impacts table comparing present and proposed rates associated with the inclusion of SoCalGas' proposed 2019 budget in its gas transportation rates.

**Table 12: Revenue Requirement by Customer Class**

<b>Customer Class</b>	<b>Applicable Rate Schedules</b>	<b>Increase/(Decrease)</b>
Core	GR, GS, GM, GO-AC, G-NGVR, GL, G-10, G-AC, G-EN, G-NGV	(\$7,139)
Non-Core	GT-F, GT-I, GT-TLS	(\$591)
<b>Total</b>		<b>(\$7,730)</b>

<sup>19</sup> D.18-05-041, p. 127.

**Changes to the Advice Letter**

The following updates have been incorporated into this submittal:

1. Tables related to prior program year unspent and uncommitted funds are updated based on the clarification provided by Energy Division staff.
2. Revenue and rate collection and funding source tables are updated to reflect the updates to prior year unspent and uncommitted funds.
3. Minor corrections to typographical errors are incorporated.
4. Additional information related to the cap and targets calculation.
5. Additional information regarding expanded programs is provided in Table 8.
6. Update of the cancelled program status to SCG3761 in Table 4 of Appendix A. This program was cancelled in 2017.

**Protests**

Anyone may protest this advice letter to the Commission. The protest must state the grounds upon which it is based, including such items as financial and service impact, and should be submitted expeditiously. The protest must be made in writing and received within 5 business days of the date of this advice letter, which is November 5, 2018. The address for mailing or delivering a protest to the Commission is:

CPUC Energy Division  
Attn: Tariff Unit  
505 Van Ness Avenue  
San Francisco, CA 94102

Copies of the protest should also be sent via e-mail to the Energy Division Tariff Unit ([EDTariffUnit@cpuc.ca.gov](mailto:EDTariffUnit@cpuc.ca.gov)). A copy of the protest should also be sent via both e-mail and facsimile to the address shown below on the same date it is mailed or delivered to the Commission.

Attn: Ray B. Ortiz  
Tariff Manager - GT14D6  
555 West Fifth Street  
Los Angeles, CA 90013-1011  
Facsimile No.: (213) 244-4957  
E-mail: [ROrtiz@SempraUtilities.com](mailto:ROrtiz@SempraUtilities.com)

**Effective Date**

SoCalGas believes that this advice letter is subject to Energy Division disposition and should be classified as Tier 2 (effective after staff approval) pursuant to General Order (GO) 96-B. This submittal is consistent with D.18-05-041. Therefore, SoCalGas respectfully requests that this submittal be approved on November 28, 2018, which is 30 calendar days after the date submitted.



**Notice**

A copy of this advice letter is being sent to SoCalGas' GO 96-B service list and the Commission's service lists for R.13-11-005 and A.17-01-013, et al. Address change requests to the GO 96-B service list should be directed by e-mail to [tariffs@socalgas.com](mailto:tariffs@socalgas.com) or call 213-244-2837. For changes to all other service lists, please contact the Commission's Process Office at 415-703-2021 or by e-mail at [Process\\_Office@cpuc.ca.gov](mailto:Process_Office@cpuc.ca.gov).

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Ronald van der Leeden  
Director – Regulatory Affairs

Attachments



# ADVICE LETTER SUMMARY

## ENERGY UTILITY



MUST BE COMPLETED BY UTILITY (Attach additional pages as needed)

Company name/CPUC Utility No.:

Utility type:

ELC       GAS       WATER  
 PLC       HEAT

Contact Person:

Phone #:  
E-mail:  
E-mail Disposition Notice to:

EXPLANATION OF UTILITY TYPE

ELC = Electric      GAS = Gas      WATER = Water  
PLC = Pipeline      HEAT = Heat

(Date Submitted / Received Stamp by CPUC)

Advice Letter (AL) #:

Tier Designation:

Subject of AL:

Keywords (choose from CPUC listing):

AL Type:  Monthly     Quarterly     Annual     One-Time     Other:

If AL submitted in compliance with a Commission order, indicate relevant Decision/Resolution #:

Does AL replace a withdrawn or rejected AL? If so, identify the prior AL:

Summarize differences between the AL and the prior withdrawn or rejected AL:

Confidential treatment requested?  Yes     No

If yes, specification of confidential information:

Confidential information will be made available to appropriate parties who execute a nondisclosure agreement. Name and contact information to request nondisclosure agreement/ access to confidential information:

Resolution required?  Yes     No

Requested effective date:

No. of tariff sheets:

Estimated system annual revenue effect (%):

Estimated system average rate effect (%):

When rates are affected by AL, include attachment in AL showing average rate effects on customer classes (residential, small commercial, large C/I, agricultural, lighting).

Tariff schedules affected:

Service affected and changes proposed<sup>1</sup>:

Pending advice letters that revise the same tariff sheets:

<sup>1</sup>Discuss in AL if more space is needed.

**Protests and all other correspondence regarding this AL are due no later than 20 days after the date of this submittal, unless otherwise authorized by the Commission, and shall be sent to:**

CPUC, Energy Division  
Attention: Tariff Unit  
505 Van Ness Avenue  
San Francisco, CA 94102  
Email: [EDTariffUnit@cpuc.ca.gov](mailto:EDTariffUnit@cpuc.ca.gov)

Name:  
Title:  
Utility Name:  
Address:  
City: State:  
Telephone (xxx) xxx-xxxx:  
Facsimile (xxx) xxx-xxxx:  
Email:

Name:  
Title:  
Utility Name:  
Address:  
City: State:  
Telephone (xxx) xxx-xxxx:  
Facsimile (xxx) xxx-xxxx:  
Email:

## **APPENDIX A**

### **Advice No. 5349-A**

#### **Energy Efficiency Program Portfolio**

**Table 1 - Bill Payer Impacts - Rates by Customer Class**

**Table 2b - Gas Bill Payer Impacts - Current and Proposed Revenues and Rates, Total and Energy Efficiency, by Customer Class**

**Table 3 - Budget and Cost Recovery by Funding Source**

**Table 4 – Budget, Spent, Unspent, Carryover Details**

**Table 5 - Total 2019 Requested and 2013-2017 & 2018 Authorized Budgets (\$000)**

**Table 6 - Committed Energy Efficiency Program Funding Not Yet Spent**

**Table 7 - 2018 Authorized and Spent/Unspent Detail (June YTD 2018)**

**Appendix A - Budget Filing Appendix**

**PA Name:** SoCalGas

**Budget Year:** 2019

<b>Table 1 -Bill Payer Impacts - Rates by Customer Class</b>				
	<b>Electric Average Rate (Res and Non-Res) \$/kwh</b>	<b>Gas Average Rate (Res and Non-Res) \$/therm</b>	<b>Total Average Bill Savings by Year (\$)</b>	<b>Total Average Lifecycle Bill Savings (\$)</b>
<b>Present Rates - System Average</b>				
2013	\$ -	\$ 0.97	\$ 25,170,200	\$ 254,241,085
2014	\$ -	\$ 1.16	\$ 31,505,918	\$ 338,528,091
2015	\$ -	\$ 1.16	\$ 29,661,771	\$ 187,282,582
2016	\$ -	\$ 1.10	\$ 39,684,666	\$ 187,073,863
2017	\$ -	\$ 1.10	\$ 44,183,430	\$ 161,920,337
2018	\$ -	\$ 1.10	\$ 71,743,456	\$ 462,464,628
2019	\$ -	\$ 1.09	\$ 77,900,162	\$ 382,775,531

[1] Average first year gas bill savings is calculated by multiplying an average gas rate with first year gross therm energy savings.

[2] Total Average Bill Savings by Year includes C&S and ESA Programs.

[3] Total Average Lifecycle Bill Savings does not include C&S and ESA programs.

[4] Average lifecycle gas bill savings is calculated by multiplying an average gas rate with lifecycle gross therm energy savings.

[5] Forecasted savings for 2013-2015 savings are taken from the 2015 energy efficiency annual report.

Appendix A - Budget Filing Appendix  
PA Name: SoCalGas  
Budget Year: 2019

Table 2b - Gas Bill Payer Impacts - Current and Proposed Revenues and Rates, Total and Energy Efficiency, by Customer Class

Customer Classes	2017 Total Gas Annual Revenue \$000	2017 Energy Efficiency Portion of Total Gas Annual Revenue \$000	2018 Energy Efficiency Portion of Total Gas Annual Revenue \$000	2019 Proposed Energy Efficiency Gas Annual Revenue Change \$000	2019 Proposed Percentage Change In Gas Revenue and Rates	2017 Gas Average Rate \$/kwh	2017 Energy Efficiency Portion of Gas Average Rate \$/kwh	2018 Gas Average Rate \$/kwh	2018 Energy Efficiency Portion of Gas Average Rate \$/kwh	2019 Proposed Gas Average Rate Change \$/kwh	2019 Proposed Percentage Change In Gas Revenue and Rates
Residential	\$ 223,651	\$ 33,890	\$ 29,470	\$ 26,413	-10.4%	\$ 0.09842	0.01491	\$ 0.09402	0.01294	\$ (0.00126)	-1.3%
Core Commercial/Industrial	\$ 72,098	\$ 44,345	\$ 38,561	\$ 34,561	-10.4%	\$ 0.07134	0.04388	\$ 0.06416	0.03815	\$ (0.00395)	-6.2%
Gas Air Conditioning	\$ 84	\$ 64	\$ 55	\$ 50	-10.4%	\$ 0.10906	0.08260	\$ 0.09680	0.07182	\$ (0.00745)	-7.7%
Gas Engine	\$ 1,415	\$ 852	\$ 741	\$ 664	-10.4%	\$ 0.06834	0.04117	\$ 0.06150	0.03580	\$ (0.00371)	-6.0%
Non-Core Commercial/Industrial	\$ 46,074	\$ 6,555	\$ 5,700	\$ 5,109	-10.4%	\$ 0.03042	0.00433	\$ 0.02834	0.00375	\$ (0.00039)	-1.4%

- [1] Proposed Change in Annual Revenue for Energy Efficiency programs as compared to current Energy Efficiency Revenue by customer class.
- [2] Represents the change in the amounts collected through the Public Purpose Program Surcharge for Energy Efficiency. \$2.647 million is not included in this amount.
- [3] Proposed Change in the Energy Efficiency Component of the Public Purpose Program Surcharge by customer class.
- [4] Represents the % change in the Energy Efficiency component of the Public Purpose Program Surcharge.
- [5] Proposed revenue and rate changes compare to total revenues and rates effective January 1, 2019.
- [6] Values shown associated with proposed 2019 SoCalGas EE budget to be collected in rates only. Does not include statewide ME&O budget.

Appendix A - Budget Filing Appendix

PA Name: SoCalGas

Budget Yea 2019

Table 3 - Budget and Cost Recovery by Funding Source

	2019
2019 EE Portfolio Budget	\$ 106,626,555
Unspent/Uncommitted EM&V Carryover Funds from 2018	\$ -
Unspent/Uncommitted Program Carryover Funds from 2018 and prior years	\$ 39,829,423
<b>Total Funding Request for 2019 EE Portfolio</b>	<b>\$ 66,797,132</b>

Budget by Funding Source

2019 Authorized (Before Carryover)	2019 Budget	Allocation
Electric Procurement EE Funds	\$ -	
Gas PPP Surcharge Funds	\$ 106,626,555	100%
<b>Total Funds</b>	<b>\$ 106,626,555</b>	

Revenue Requirement for Cost Recovery by Funding Source

2019 Authorized Funding in Rates (including 2018 and prior years carryover )	2019 Revenue Requirement	Allocation after Carryover adjustment
Electric Procurement EE Funds	\$ -	\$ -
Gas PPP Surcharge Funds	\$ 66,797,132	\$ 66,797,132
<b>Total Funds</b>	<b>\$ 66,797,132</b>	<b>\$ 66,797,132</b>

Unspent/Uncommitted Carryover Funds (in positive \$ amounts)

Total Unspent/Uncommitted Funds	Electric PGC	Electric Procurement	Total Electric	Gas	Total
2018				\$ 2,806,988	\$ 2,806,988
2017				\$ 37,022,435	\$ 37,022,435
2016				\$ -	\$ -
2013-2015				\$ -	\$ -
<b>Total Pre-2019</b>				<b>\$ 39,829,423</b>	<b>\$ 39,829,423</b>

EM&V Unspent/Uncommitted Funds	Electric PGC	Electric Procurement	Total Electric	Gas	Total
2018				\$ -	\$ -
2017				\$ -	\$ -
2016				\$ -	\$ -
2013-2015				\$ -	\$ -
<b>Total Pre-2019</b>				<b>\$ -</b>	<b>\$ -</b>

Program Unspent/Uncommitted Funds	Electric PGC	Electric Procurement	Total Electric	Gas	Total
2018				\$ 2,806,988	\$ 2,806,988
2017				\$ 37,022,435	\$ 37,022,435
2016				\$ -	\$ -
2013-2015				\$ -	\$ -
<b>Total Pre-2019</b>				<b>\$ 39,829,423</b>	<b>\$ 39,829,423</b>

[1] 2017 unspent figure is for 2017 and prior cycle unspent funds





**Appendix A - Budget Filing Appendix**

**PA Name:** SoCalGas

**Budget Year:** 2019

**Table 5 - Total 2019 Requested and 2013-2017 & 2018 Authorized Budgets (\$000).**

Category (2013-17 and 2018 Authorized <sup>1</sup> and 2019 Request)	Electric Demand Response Funds	Electric Energy Efficiency Funds	Natural Gas Public Purpose Funds	Total Energy Efficiency Funds
2013-2015 Annualized Program Funds - Utility			\$ 79,470	\$ 79,470
2013-2015 Annualized Program Funds - REN			\$ 4,390	\$ 4,390
2013-2015 Annualized Program Funds - CCA			\$ -	\$ -
2013-2015 Annualized EM&V			\$ 3,550	\$ 3,550
<b>2013-2015 Total Annualized Portfolio</b>			<b>\$ 87,410</b>	<b>\$ 87,410</b>
2016 Program Funds - Utility			\$ 76,019	\$ 76,019
2016 Program Funds - REN			\$ 4,337	\$ 4,337
2016 Program Funds - CCA			\$ -	\$ -
2016 EM&V			\$ 3,348	\$ 3,348
<b>2016 Annualized Total</b>			<b>\$ 83,704</b>	<b>\$ 83,704</b>
2017 Program Funds - Utility			\$ 76,019	\$ 76,019
2017 Program Funds - REN			\$ 4,337	\$ 4,337
2017 Program Funds - CCA			\$ -	\$ -
2017 EM&V			\$ 3,348	\$ 3,348
<b>2017 Annualized Total</b>			<b>\$ 83,704</b>	<b>\$ 83,704</b>
2018 Requested Program Funds - Utility			\$ 94,647	\$ 94,647
2018 Requested Program Funds - REN			\$ 4,337	\$ 4,337
2018 Requested Program Funds - CCA			\$ -	\$ -
2018 Requested EM&V			\$ 4,166	\$ 4,166
<b>2018 Total Portfolio Request</b>			<b>\$ 103,150</b>	<b>\$ 103,150</b>
2019 Requested Program Funds - Utility			\$ 97,695,938	\$ 97,695,938
2019 Requested Program Funds - SoCalREN			\$ 3,472,675	\$ 3,472,675
2019 Requested Program Funds - 3C-REN			\$ 1,192,880	\$ 1,192,880
2019 Requested Program Funds - CCA			\$ -	\$ -
2019 Requested EM&V			\$ 4,265,062	\$ 4,265,062
<b>2019 Total Portfolio Request</b>			<b>\$ 106,626,555</b>	<b>\$ 106,626,555</b>

[1] Authorized budget excludes reductions from past unspent funds, carryover and is consistent with funding approved in D. 09-09-047, D. 12-11-015, D.14-10-046, D.15-10-028, and D.18-05-041

**Appendix A - Budget Filing Appendix**

**PA Name:** SoCalGas

**Budget Year:** 2019

**Table 6 - Committed Energy Efficiency Program Funding Not Yet Spent**

<b>Committed funds not yet spent (\$000).</b>	<b>Electric Procurement Funds</b>	<b>Natural Gas Public Purpose Funds</b>	<b>Total</b>
<b>Category</b>			
2013-2015 EM&V Funds		\$ 7,372	\$ 7,372
2013-2015 Program Funds - Utility		\$ 21,666	\$ 21,666
2013-2015 Program Funds - REN		\$ 6,197	\$ 6,197
2013-2015 Program Funds - CCA		\$ -	\$ -
2016 EM&V Funds		\$ 87	\$ 87
2016 Program Funds - Utility		\$ 3,171	\$ 3,171
2016 Program Funds - REN		\$ (2,390)	\$ (2,390)
2016 Program Funds - CCA		\$ -	\$ -
2017 to date EM&V Funds		\$ 536	\$ 536
2017 to date Program Funds - Utility		\$ 12,689	\$ 12,689
2017 to date Program Funds - REN		\$ 2,348	\$ 2,348
2017 to date Program Funds - CCA		\$ -	\$ -
2018 to date EM&V Funds		\$ 3,931	\$ 3,931
2018 to date Program Funds - Utility		\$ 69,725	\$ 69,725
2018 to date Program Funds - REN		\$ (1,741)	\$ (1,741)
2018 to date Program Funds - CCA		\$ -	\$ -
<b>Total</b>		\$ 123,591	\$ 123,591

**Appendix A - Budget Filing Appendix**

**PA Name:** SoCalGas

**Budget Year:** 2019

**Table 7 - 2018 Authorized and Spent/Unspent Detail (June YTD 2018)**

<b>Authorized, spent and unspent program funds (excludes EM&amp;V) (\$000)</b>	<b>Electric Procurement Funds</b>	<b>Natural Gas Public Purpose Funds</b>	<b>Total</b>
<b>Category</b>			
2018 Annualized Authorized Program Budget		\$ 97,903	\$ 97,903
2018 Actual Spent		\$ 27,111	\$ 27,111
2018 Unspent			
2018 Committed funds		\$ 67,985	\$ 67,985
2018 Unspent/uncommitted - estimated available for 2019		\$ 2,807	\$ 2,807
2017 and prior years unspent/uncommitted - estimated available for 2019		\$ 37,022	\$ 37,022
Total Unspent/uncommitted - estimated available for 2019		\$ 39,829	\$ 39,829

**APPENDIX B**

**Advice No. 5349-A**

**2017 Energy Efficiency Sector Metrics**

# **Southern California Gas 2017 Energy Efficiency Sector Metrics**

## **Appendix B**

# Southern California Gas

## Energy Efficiency Sector Metrics with Targets

	<u>Page</u>
<b>A. Metrics/Indicators in Energy Division Defined Template</b>	3
<b>B. Definition</b>	50
<b>C. Inputs and calculations by sectors</b>	52
<b>1. Portfolio</b>	57
<b>2. Residential single-family</b>	57
<b>3. Residential multi-family</b>	62
<b>4. Commercial</b>	69
<b>5. Public</b>	76
<b>6. Industrial</b>	81
<b>7. Agricultural</b>	86
<b>8. Codes &amp; Standards</b>	89
<b>9. Emerging Technology</b>	91
<b>D. Lifecycle Savings Forecast</b>	103

# Energy Division Template

Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
0	SCG	A03	PL1	G	MT CO2eq	GHG	Metric	RSF2-G - Greenhouse gasses (MT CO2eq) Net kWh savings, reported on an annual basis	CO2-equivalent of net annual kWh savings	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
1	SCG	A02	PL1	S1	First year annual kW gross	S1: Energy Savings	Metric	PL1-S1- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	First year annual kW gross	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
2	SCG	A02	PL1	S1	First year annual kW net	S1: Energy Savings	Metric	PL1-S1- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	First year annual kW net	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
3	SCG	A02	PL1	S1	First year annual kWh gross	S1: Energy Savings	Metric	PL1-S1- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	First year annual kWh gross	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
4	SCG	A02	PL1	S1	First year annual kWh net	S1: Energy Savings	Metric	PL1-S1- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	First year annual kWh net	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
5	SCG	A02	PL1	S1	First year annual Therm gross	S1: Energy Savings	Metric	PL1-S1- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	First year annual Therm gross	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
6	SCG	A02	PL1	S1	First year annual Therm net	S1: Energy Savings	Metric	PL1-S1- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	First year annual Therm net	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
7	SCG	A02	PL1	S1	Lifecycle ex-ante kW gross	S1: Energy Savings	Metric	PL1-S1- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	Lifecycle ex-ante kW gross	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
8	SCG	A02	PL1	S1	Lifecycle ex-ante kW net	S1: Energy Savings	Metric	PL1-S1- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	Lifecycle ex-ante kW net	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
9	SCG	A02	PL1	S1	Lifecycle ex-ante kWh gross	S1: Energy Savings	Metric	PL1-S1- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	Lifecycle ex-ante kWh gross	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
10	SCG	A02	PL1	S1	Lifecycle ex-ante kWh net	S1: Energy Savings	Metric	PL1-S1- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	Lifecycle ex-ante kWh net	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
11	SCG	A02	PL1	S1	Lifecycle ex-ante Therm gross	S1: Energy Savings	Metric	PL1-S1- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	Lifecycle ex-ante Therm gross	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
12	SCG	A02	PL1	S1	Lifecycle ex-ante Therm net	S1: Energy Savings	Metric	PL1-S1- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	Lifecycle ex-ante Therm net	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
13	SCG	A02	PL2	S3	First year annual kW gross	S3: DAC Savings	Metric	PL2-S3- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in disadvantaged communities	First year annual kW gross in Disadvantaged Communities	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
14	SCG	A02	PL2	S3	First year annual kW net	S3: DAC Savings	Metric	PL2-S3- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in disadvantaged communities	First year annual kW net in Disadvantaged Communities	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
15	SCG	A02	PL2	S3	First year annual kWh gross	S3: DAC Savings	Metric	PL2-S3- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in disadvantaged communities	First year annual kWh gross in Disadvantaged Communities	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
16	SCG	A02	PL2	S3	First year annual kWh net	S3: DAC Savings	Metric	PL2-S3- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in disadvantaged communities	First year annual kWh net in Disadvantaged Communities	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
17	SCG	A02	PL2	S3	First year annual Therm gross	S3: DAC Savings	Metric	PL2-S3- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in disadvantaged communities	First year annual Therm gross in Disadvantaged Communities	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
18	SCG	A02	PL2	S3	First year annual Therm net	S3: DAC Savings	Metric	PL2-S3- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in disadvantaged communities	First year annual Therm net in Disadvantaged Communities	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
19	SCG	A02	PL2	S3	Lifecycle ex-ante kW gross	S3: DAC Savings	Metric	PL2-S3- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in disadvantaged communities	Lifecycle ex-ante kW gross in Disadvantaged Communities	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
20	SCG	A02	PL2	S3	Lifecycle ex-ante kW net	S3: DAC Savings	Metric	PL2-S3- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in disadvantaged communities	Lifecycle ex-ante kW net in Disadvantaged Communities	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
21	SCG	A02	PL2	S3	Lifecycle ex-ante kWh gross	S3: DAC Savings	Metric	PL2-S3- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in disadvantaged communities	Lifecycle ex-ante kWh gross in Disadvantaged Communities	Portfolio Level (PL)– All Sectors	2016	N/A	N/A



Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
22	SCG	A02	PL2	S3	Lifecycle ex-ante kWh net	S3: DAC Savings	Metric	PL2-S3- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in disadvantaged communities	Lifecycle ex-ante kWh net in Disadvantaged Communities	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
23	SCG	A02	PL2	S3	Lifecycle ex-ante Therm gross	S3: DAC Savings	Metric	PL2-S3- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in disadvantaged communities	Lifecycle ex-ante Therm gross in Disadvantaged Communities	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
24	SCG	A02	PL2	S3	Lifecycle ex-ante Therm net	S3: DAC Savings	Metric	PL2-S3- First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in disadvantaged communities	Lifecycle ex-ante Therm net in Disadvantaged Communities	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
25	SCG	A02	PL3	S4	First year annual kW gross	S4: Hard to reach markets	Metric	PL3-S4 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in hard-to-reach markets	First year annual kW gross in Hard-to-Reach Markets	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
26	SCG	A02	PL3	S4	First year annual kW net	S4: Hard to reach markets	Metric	PL3-S4 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in hard-to-reach markets	First year annual kW net in Hard-to-Reach Markets	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
27	SCG	A02	PL3	S4	First year annual kWh gross	S4: Hard to reach markets	Metric	PL3-S4 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in hard-to-reach markets	First year annual kWh gross in Hard-to-Reach Markets	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
28	SCG	A02	PL3	S4	First year annual kWh net	S4: Hard to reach markets	Metric	PL3-S4 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in hard-to-reach markets	First year annual kWh net	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
29	SCG	A02	PL3	S4	First year annual Therm gross	S4: Hard to reach markets	Metric	PL3-S4 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in hard-to-reach markets	First year annual Therm gross	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
30	SCG	A02	PL3	S4	First year annual Therm net	S4: Hard to reach markets	Metric	PL3-S4 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in hard-to-reach markets	First year annual Therm net	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
31	SCG	A02	PL3	S4	Lifecycle ex-ante kW gross	S4: Hard to reach markets	Metric	PL3-S4 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in hard-to-reach markets	Lifecycle ex-ante kW gross	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
32	SCG	A02	PL3	S4	Lifecycle ex-ante kW net	S4: Hard to reach markets	Metric	PL3-S4 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in hard-to-reach markets	Lifecycle ex-ante kW net	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
33	SCG	A02	PL3	S4	Lifecycle ex-ante kWh gross	S4: Hard to reach markets	Metric	PL3-S4 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in hard-to-reach markets	Lifecycle ex-ante kWh gross	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
34	SCG	A02	PL3	S4	Lifecycle ex-ante kWh net	S4: Hard to reach markets	Metric	PL3-S4 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in hard-to-reach markets	Lifecycle ex-ante kWh net	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
35	SCG	A02	PL3	S4	Lifecycle ex-ante Therm gross	S4: Hard to reach markets	Metric	PL3-S4 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in hard-to-reach markets	Lifecycle ex-ante Therm gross	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
36	SCG	A02	PL3	S4	Lifecycle ex-ante Therm net	S4: Hard to reach markets	Metric	PL3-S4 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in hard-to-reach markets	Lifecycle ex-ante Therm net	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
37	SCG	A02	PL4	LC	PAC Levelized Cost (\$/kW)	Cost per unit saved	Metric	PL4-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	PAC Levelized Cost (\$/kW)	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
38	SCG	A02	PL4	LC	PAC Levelized Cost (\$/kWh)	Cost per unit saved	Metric	PL4-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	PAC Levelized Cost (\$/kWh)	Portfolio Level (PL)– All Sectors	2016	N/A	N/A
39	SCG	A02	PL4	LC	PAC Levelized Cost (\$/therm)	Cost per unit saved	Metric	PL4-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	PAC Levelized Cost (\$/therm)	Portfolio Level (PL)– All Sectors	2016	48,394,327	111,920,132
40	SCG	A02	PL4	LC	TRC Levelized Cost (\$/kW)	Cost per unit saved	Metric	PL4-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	TRC Levelized Cost (\$/kW)	Portfolio Level (PL)– All Sectors	2016	N/A	N/A

Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/ Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
41	SCG	A02	PL4	LC	TRC Levelized Cost (\$/kWh)	Cost per unit saved	Metric	PL4-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	TRC Levelized Cost (\$/kWh)	Portfolio Level (PL)- All Sectors	2016	N/A	N/A
42	SCG	A02	PL4	LC	TRC Levelized Cost (\$/therm)	Cost per unit saved	Metric	PL4-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	TRC Levelized Cost (\$/therm)	Portfolio Level (PL)- All Sectors	2016	79,173,600	111,920,132
43	SCG	A02	RSF1	S1	First year annual kW gross	S1: Energy Savings	Metric	RSF1-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for Single Family Customers	First year annual kW gross	Residential (RSF)	2016	N/A	N/A
44	SCG	A02	RSF1	S1	First year annual kW net	S1: Energy Savings	Metric	RSF1-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for Single Family Customers	First year annual kW net	Residential (RSF)	2016	N/A	N/A
45	SCG	A02	RSF1	S1	First year annual kWh gross	S1: Energy Savings	Metric	RSF1-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for Single Family Customers	First year annual kWh gross	Residential (RSF)	2016	N/A	N/A
46	SCG	A02	RSF1	S1	First year annual kWh net	S1: Energy Savings	Metric	RSF1-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for Single Family Customers	First year annual kWh net	Residential (RSF)	2016	N/A	N/A
47	SCG	A02	RSF1	S1	First year annual Therm gross	S1: Energy Savings	Metric	RSF1-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for Single Family Customers	First year annual Therm gross	Residential (RSF)	2016	N/A	N/A
48	SCG	A02	RSF1	S1	First year annual Therm net	S1: Energy Savings	Metric	RSF1-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for Single Family Customers	First year annual Therm net	Residential (RSF)	2016	N/A	N/A
49	SCG	A02	RSF1	S1	Lifecycle ex-ante kW gross	S1: Energy Savings	Metric	RSF1-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for Single Family Customers	Lifecycle ex-ante kW gross	Residential (RSF)	2016	N/A	N/A
50	SCG	A02	RSF1	S1	Lifecycle ex-ante kW net	S1: Energy Savings	Metric	RSF1-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for Single Family Customers	Lifecycle ex-ante kW net	Residential (RSF)	2016	N/A	N/A
51	SCG	A02	RSF1	S1	Lifecycle ex-ante kWh gross	S1: Energy Savings	Metric	RSF1-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for Single Family Customers	Lifecycle ex-ante kWh gross	Residential (RSF)	2016	N/A	N/A
52	SCG	A02	RSF1	S1	Lifecycle ex-ante kWh net	S1: Energy Savings	Metric	RSF1-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for Single Family Customers	Lifecycle ex-ante kWh net	Residential (RSF)	2016	N/A	N/A
53	SCG	A02	RSF1	S1	Lifecycle ex-ante Therm gross	S1: Energy Savings	Metric	RSF1-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for Single Family Customers	Lifecycle ex-ante Therm gross	Residential (RSF)	2016	N/A	N/A
54	SCG	A02	RSF1	S1	Lifecycle ex-ante Therm net	S1: Energy Savings	Metric	RSF1-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for Single Family Customers	Lifecycle ex-ante Therm net	Residential (RSF)	2016	N/A	N/A
55	SCG	A03	RSF2	G	MT CO2eq	GHG	Metric	RSF2-GGreenhouse gasses (MT CO2eq) Net kWh savings, reported on an annual basis	CO2-equivalent of net annual kWh savings	Residential (RSF)	2016	N/A	N/A
56	SCG	A03	RSF3	D1-D	Lifecycle NET kW	D1: Depth of interventions Per downstream participant	Metric	RSF3-D1D - Average savings per participant in both opt-in and opt-out programs (broken down by downstream, midstream and upstream, as feasible)	Average lifecycle ex-ante kW net savings per participant - Opt-in - Downstream	Residential (RSF)	2016	N/A	N/A
57	SCG	A03	RSF3	D1-D	Lifecycle NET kWh	D1: Depth of interventions Per downstream participant	Metric	RSF3-D1D - Average savings per participant in both opt-in and opt-out programs (broken down by downstream, midstream and upstream, as feasible)	Average lifecycle ex-ante kWh net savings per participant - Opt-in - Downstream	Residential (RSF)	2016	N/A	N/A
58	SCG	A03	RSF3	D1-D	Lifecycle NET Therms	D1: Depth of interventions Per downstream participant	Metric	RSF3-D1D - Average savings per participant in both opt-in and opt-out programs (broken down by downstream, midstream and upstream, as feasible)	Average lifecycle ex-ante Therm net savings per participant - Opt-in - Downstream	Residential (RSF)	2016	12,324,106	71,113
59	SCG	A03	RSF3	D1-M	Lifecycle NET kW	D1: Depth of interventions Per midstream participant	Metric	RSF3-D1M - Average savings per participant in both opt-in and opt-out programs (broken down by downstream, midstream and upstream, as feasible)	Average lifecycle ex-ante kW net savings per participant - Opt-in - Midstream	Residential (RSF)	2016	N/A	N/A
60	SCG	A03	RSF3	D1-M	Lifecycle NET kWh	D1: Depth of interventions Per midstream participant	Metric	RSF3-D1M - Average savings per participant in both opt-in and opt-out programs (broken down by downstream, midstream and upstream, as feasible)	Average lifecycle ex-ante kWh net savings per participant - Opt-in - Midstream	Residential (RSF)	2016	N/A	N/A
61	SCG	A03	RSF3	D1-M	Lifecycle NET Therms	D1: Depth of interventions Per midstream participant	Metric	RSF3-D1M - Average savings per participant in both opt-in and opt-out programs (broken down by downstream, midstream and upstream, as feasible)	Average lifecycle ex-ante Therm net savings per participant - Opt-in - Midstream	Residential (RSF)	2016	1,851,854	29,126

Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
62	SCG	A03	RSF3	D1-O	Lifecycle NET kW	D1: Depth of interventions Per opt out participant	Metric	RSF3-D10 - Average savings per participant in both opt-in and opt-out programs (broken down by downstream, midstream and upstream, as feasible)	Average lifecycle ex-ante kW net savings per participant - Opt-out	Residential (RSF)	2016	N/A	N/A
63	SCG	A03	RSF3	D1-O	Lifecycle NET kWh	D1: Depth of interventions Per opt out participant	Metric	RSF3-D10 - Average savings per participant in both opt-in and opt-out programs (broken down by downstream, midstream and upstream, as feasible)	Average lifecycle ex-ante kWh net savings per participant - Opt-out	Residential (RSF)	2016	N/A	N/A
64	SCG	A03	RSF3	D1-O	Lifecycle NET Therms	D1: Depth of interventions Per opt out participant	Metric	RSF3-D10 - Average savings per participant in both opt-in and opt-out programs (broken down by downstream, midstream and upstream, as feasible)	Average lifecycle ex-ante Therm net savings per participant - Opt-out	Residential (RSF)	2016	-	-
65	SCG	A03	RSF3	D1-U	Lifecycle NET kW	D1: Depth of interventions Per upstream participant	Metric	RSF3-D1U - Average savings per participant in both opt-in and opt-out programs (broken down by downstream, midstream and upstream, as feasible)	Average lifecycle ex-ante kW net savings per participant - Opt-in - Upstream	Residential (RSF)	2016	N/A	N/A
66	SCG	A03	RSF3	D1-U	Lifecycle NET kWh	D1: Depth of interventions Per upstream participant	Metric	RSF3-D1U - Average savings per participant in both opt-in and opt-out programs (broken down by downstream, midstream and upstream, as feasible)	Average lifecycle ex-ante kWh net savings per participant - Opt-in - Upstream	Residential (RSF)	2016	N/A	N/A
67	SCG	A03	RSF3	D1-U	Lifecycle NET Therms	D1: Depth of interventions Per upstream participant	Metric	RSF3-D1U - Average savings per participant in both opt-in and opt-out programs (broken down by downstream, midstream and upstream, as feasible)	Average lifecycle ex-ante Therm net savings per participant - Opt-in - Upstream	Residential (RSF)	2016	2,434,118	2,887
68	SCG	A03	RSF4	P1	Percent	P1: Penetration of energy efficiency programs in the eligible market Percent of Participation	Metric	RSF-P1Percent of participation relative to eligible population	Percent of participation relative to eligible population	Residential (RSF)	2016	103,126	3,664,679
69	SCG	A03	RSF4	P3	Percent	P3: Penetration of energy efficiency programs in the eligible market - DAC	Metric	RSF-P3 - Percent of participation in disadvantaged communities	Percent of participation in disadvantaged communities	Residential (RSF)	2016	42,475	921,758
70	SCG	A03	RSF4	P4	Percent	P4: Penetration of energy efficiency programs in the HTR market	Metric	RSF-P4 - Percent of participation by customers defined as "hard-to-reach"	Percent of participation by customers defined as "hard-to-reach"	Residential (RSF)	2016	48,224	1,228,475
71	SCG	A03	RSF5	LC	PAC Levelized Cost (\$/kW)	Cost per unit saved	Metric	RSF-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	PAC Levelized Cost (\$/kW)	Residential (RSF)	2016	N/A	N/A
72	SCG	A03	RSF5	LC	PAC Levelized Cost (\$/kWh)	Cost per unit saved	Metric	RSF-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	PAC Levelized Cost (\$/kWh)	Residential (RSF)	2016	N/A	N/A
73	SCG	A03	RSF5	LC	PAC Levelized Cost (\$/therm)	Cost per unit saved	Metric	RSF-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	PAC Levelized Cost (\$/therm)	Residential (RSF)	2016	12,290,924	16,610,078
74	SCG	A03	RSF5	LC	TRC Levelized Cost (\$/kW)	Cost per unit saved	Metric	RSF-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	TRC Levelized Cost (\$/kW)	Residential (RSF)	2016	N/A	N/A
75	SCG	A03	RSF5	LC	TRC Levelized Cost (\$/kWh)	Cost per unit saved	Metric	RSF-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	TRC Levelized Cost (\$/kWh)	Residential (RSF)	2016	N/A	N/A
76	SCG	A03	RSF5	LC	TRC Levelized Cost (\$/therm)	Cost per unit saved	Metric	RSF-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	TRC Levelized Cost (\$/therm)	Residential (RSF)	2016	28,281,745	16,610,078
77	SCG	A03	RSF6i	EI1	Kbtu/Sqft	Energy intensity per SF household	Indicator	RSF-EI1(Indicator) - Average energy use intensity of single family homes (average usage per household – not adjusted)	Average first year annual kWh gross per household	Residential (RSF)	N/A - Indicator	N/A - Indicator	N/A - Indicator
78	SCG	A03	RMF1	S1-IU	First year annual kW gross	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	First year annual kW gross - In Unit	Residential Sector – Multifamily (RMF)	2016	N/A	N/A
79	SCG	A03	RMF1	S1-IU	First year annual kW net	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	First year annual kW net - In Unit	Residential Sector – Multifamily (RMF)	2016	N/A	N/A
80	SCG	A03	RMF1	S1-IU	First year annual kWh gross	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	First year annual kWh gross - In Unit	Residential Sector – Multifamily (RMF)	2016	N/A	N/A

Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
81	SCG	A03	RMF1	S1-IU	First year annual kWh net	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	First year annual kWh net - In Unit	Residential Sector – Multifamily (RMF)	2016	N/A	N/A
82	SCG	A03	RMF1	S1-IU	First year annual Therm gross	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	First year annual Therm gross - In Unit	Residential Sector – Multifamily (RMF)	2016	N/A	N/A
83	SCG	A03	RMF1	S1-IU	First year annual Therm net	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	First year annual Therm net - In Unit	Residential Sector – Multifamily (RMF)	2016	N/A	N/A
84	SCG	A03	RMF1	S1-IU	Lifecycle ex-ante kW gross	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	Lifecycle ex-ante kW gross - In Unit	Residential Sector – Multifamily (RMF)	2016	N/A	N/A
85	SCG	A03	RMF1	S1-IU	Lifecycle ex-ante kW net	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	Lifecycle ex-ante kW net - In Unit	Residential Sector – Multifamily (RMF)	2016	N/A	N/A
86	SCG	A03	RMF1	S1-IU	Lifecycle ex-ante kWh gross	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	Lifecycle ex-ante kWh gross - In Unit	Residential Sector – Multifamily (RMF)	2016	N/A	N/A
87	SCG	A03	RMF1	S1-IU	Lifecycle ex-ante kWh net	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	Lifecycle ex-ante kWh net - In Unit	Residential Sector – Multifamily (RMF)	2016	N/A	N/A
88	SCG	A03	RMF1	S1-IU	Lifecycle ex-ante Therm gross	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	Lifecycle ex-ante Therm gross - In Unit	Residential Sector – Multifamily (RMF)	2016	N/A	N/A
89	SCG	A03	RMF1	S1-IU	Lifecycle ex-ante Therm net	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	Lifecycle ex-ante Therm net - In Unit	Residential Sector – Multifamily (RMF)	2016	N/A	N/A
90	SCG	A03	RMF1	S1-MM	First year annual kW gross	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	First year annual kW gross - Master Metered	Residential Sector – Multifamily (RMF)	2016	N/A	N/A
91	SCG	A03	RMF1	S1-MM	First year annual kW net	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	First year annual kW net - Master Metered	Residential Sector – Multifamily (RMF)	2016	N/A	N/A
92	SCG	A03	RMF1	S1-MM	First year annual kWh gross	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	First year annual kWh gross - Master Metered	Residential Sector – Multifamily (RMF)	2016	N/A	N/A
93	SCG	A03	RMF1	S1-MM	First year annual kWh net	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	First year annual kWh net - Master Metered	Residential Sector – Multifamily (RMF)	2016	N/A	N/A
94	SCG	A03	RMF1	S1-MM	First year annual Therm gross	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	First year annual Therm gross - Master Metered	Residential Sector – Multifamily (RMF)	2016	N/A	N/A
95	SCG	A03	RMF1	S1-MM	First year annual Therm net	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	First year annual Therm net - Master Metered	Residential Sector – Multifamily (RMF)	2016	N/A	N/A
96	SCG	A03	RMF1	S1-MM	Lifecycle ex-ante kW gross	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	Lifecycle ex-ante kW gross - Master Metered	Residential Sector – Multifamily (RMF)	2016	N/A	N/A

Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
97	SCG	A03	RMF1	S1-MM	Lifecycle ex-ante kWh net	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	Lifecycle ex-ante kW net - Master Metered	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
98	SCG	A03	RMF1	S1-MM	Lifecycle ex-ante kWh gross	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	Lifecycle ex-ante kWh gross - Master Metered	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
99	SCG	A03	RMF1	S1-MM	Lifecycle ex-ante kWh net	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	Lifecycle ex-ante kWh net - Master Metered	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
100	SCG	A03	RMF1	S1-MM	Lifecycle ex-ante Therm gross	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	Lifecycle ex-ante Therm gross - Master Metered	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
101	SCG	A03	RMF1	S1-MM	Lifecycle ex-ante Therm net	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	Lifecycle ex-ante Therm net - Master Metered	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
102	SCG	A03	RMF1	SI-CA	First year annual kW gross	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	First year annual kW gross - Common Area	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
103	SCG	A03	RMF1	SI-CA	First year annual kW net	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	First year annual kW net - Common Area	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
104	SCG	A03	RMF1	SI-CA	First year annual kWh gross	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	First year annual kWh gross - Common Area	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
105	SCG	A03	RMF1	SI-CA	First year annual kWh net	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	First year annual kWh net - Common Area	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
106	SCG	A03	RMF1	SI-CA	First year annual Therm gross	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	First year annual Therm gross - Common Area	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
107	SCG	A03	RMF1	SI-CA	First year annual Therm net	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	First year annual Therm net - Common Area	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
108	SCG	A03	RMF1	SI-CA	Lifecycle ex-ante kW gross	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	Lifecycle ex-ante kW gross - Common Area	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
109	SCG	A03	RMF1	SI-CA	Lifecycle ex-ante kW net	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	Lifecycle ex-ante kW net - Common Area	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
110	SCG	A03	RMF1	SI-CA	Lifecycle ex-ante kWh gross	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	Lifecycle ex-ante kWh gross - Common Area	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
111	SCG	A03	RMF1	SI-CA	Lifecycle ex-ante kWh net	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	Lifecycle ex-ante kWh net - Common Area	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
112	SCG	A03	RMF1	SI-CA	Lifecycle ex-ante Therm gross	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	Lifecycle ex-ante Therm gross - Common Area	Residential Sector – Multi-family (RMF)	2016	N/A	N/A

Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
113	SCG	A03	RMF1	SI-CA	Lifecycle ex-ante Therm net	S1: Energy Savings	Metric	RMF-S1-First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) for multifamily customers (in-unit, common area, and master metered accounts)	Lifecycle ex-ante Therm net - Common Area	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
114	SCG	A03	RMF2	G	MT CO2eq	GHG	Metric	RMF-G Greenhouse gasses (MT CO2eq) Net kWh savings, reported on an annual basis	CO2-equivalent of net annual kWh savings	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
115	SCG	A04	RMF3	D3a	Lifecycle NET kW	D3: Depth of interventions per building	Metric	RMF-D3 - Energy savings (kWh, kw, therms) per project (building)	Lifecycle ex-ante kW net per project (building)	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
116	SCG	A04	RMF3	D3a	Lifecycle NET kWh	D3: Depth of interventions per building	Metric	RMF-D3 - Energy savings (kWh, kw, therms) per project (building)	Lifecycle ex-ante kWh net per project (building)	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
117	SCG	A04	RMF3	D3a	Lifecycle NET Therms	D3: Depth of interventions per building	Metric	RMF-D3 - Energy savings (kWh, kw, therms) per project (building)	Lifecycle ex-ante Therm net per project (building)	Residential Sector – Multi-family (RMF)	2016	8,275,483	1,973
118	SCG	A04	RMF3	D4	Lifecycle NET kW	D4: Depth of interventions per property	Metric	RMF-D4 - Average savings per participant Savings per project (property)	Lifecycle ex-ante kW net per project (property)	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
119	SCG	A04	RMF3	D4	Lifecycle NET kWh	D4: Depth of interventions per property	Metric	RMF-D4 - Average savings per participant Savings per project (property)	Lifecycle ex-ante kWh net per project (property)	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
120	SCG	A04	RMF3	D4	Lifecycle NET Therms	D4: Depth of interventions per property	Metric	RMF-D4 - Average savings per participant Savings per project (property)	Lifecycle ex-ante Therm net per project (property)	Residential Sector – Multi-family (RMF)	2016	1,574,918	14,251
121	SCG	A04	RMF3	D5	Lifecycle NET kW	D5: Depth of interventions Per square foot	Metric	RMF-D5 Energy savings (kWh, kw, therms) per square foot	Lifecycle ex-ante kW net per square foot	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
122	SCG	A04	RMF3	D5	Lifecycle NET kWh	D5: Depth of interventions Per square foot	Metric	RMF-D5 Energy savings (kWh, kw, therms) per square foot	Lifecycle ex-ante kWh net per square foot	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
123	SCG	A04	RMF3	D5	Lifecycle NET Therms	D5: Depth of interventions Per square foot	Metric	RMF-D5 Energy savings (kWh, kw, therms) per square foot	Lifecycle ex-ante Therm net per square foot	Residential Sector – Multi-family (RMF)	2016	9,850,401	34,632,692
124	SCG	A04	RMF4	P1-P	Percent	P1: Penetration of energy efficiency programs in the eligible market Percent of Participation	Metric	RMF-P1P Percent of participation relative to eligible population (by unit, and property)	Percent of participation relative to eligible population by property	Residential Sector – Multi-family (RMF)	2016	1,973	118,080
125	SCG	A04	RMF4	P1-U	Percent	P1: Penetration of energy efficiency programs in the eligible market Percent of Participation	Metric	RMF-P1U Percent of participation relative to eligible population (by unit, and property)	Percent of participation relative to eligible population by unit	Residential Sector – Multi-family (RMF)	2016	16,224	1,719,803
126	SCG	A04	RMF4	P2	Percent	P2: Penetration of energy efficiency programs in terms of square feet of eligible population	Metric	RMF-P2 - Percent of square feet of eligible population participating (by property)	Percent of square feet of eligible population participating (by property)	Residential Sector – Multi-family (RMF)	2016	13,324,292	1,608,015,805
127	SCG	A04	RMF4	P3: DAC	Percent	P3: Penetration of energy efficiency programs in the eligible market - DAC	Metric	RMF-P3 - Percent of participation in disadvantaged communities	Percent of participation in disadvantaged communities	Residential Sector – Multi-family (RMF)	2016	3,044	609,633
128	SCG	A04	RMF4	P4: HTR	Percent	P4: Penetration of energy efficiency programs in the HTR market	Metric	RMF-P4 Percent of participation by customers defined as "hard-to-reach"	Percent of participation by customers defined as "hard-to-reach"	Residential Sector – Multi-family (RMF)	2016	3,383	687,806
129	SCG	A04	RMF5	B1	Percent	B1: MF Benchmarking Penetration	Metric	RMF-B1 - Percent of benchmarked multi-family properties relative to the eligible population	Percent of benchmarked multi-family properties relative to the eligible population	Residential Sector – Multi-family (RMF)	2016	214	66,852

Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
130	SCG	A04	RMF5	B6	Percent	B6: Benchmarking of HTR Properties	Metric	B6(RMF) - Percent of benchmarking by properties defined as "hard-to-reach"	Percent of benchmarking by properties defined as "hard-to-reach"	Residential Sector – Multi-family (RMF)	2016	76	26,222
131	SCG	A04	RMF6	LC	PAC Levelized Cost (\$/kW)	Cost per unit saved	Metric	RMF-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	PAC Levelized Cost (\$/kW)	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
132	SCG	A04	RMF6	LC	PAC Levelized Cost (\$/kWh)	Cost per unit saved	Metric	RMF-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	PAC Levelized Cost (\$/kWh)	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
133	SCG	A04	RMF6	LC	PAC Levelized Cost (\$/therm)	Cost per unit saved	Metric	RMF-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	PAC Levelized Cost (\$/therm)	Residential Sector – Multi-family (RMF)	2016	7,504,969	10,193,093
134	SCG	A04	RMF6	LC	TRC Levelized Cost (\$/kW)	Cost per unit saved	Metric	RMF-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	TRC Levelized Cost (\$/kW)	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
135	SCG	A04	RMF6	LC	TRC Levelized Cost (\$/kWh)	Cost per unit saved	Metric	RMF-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	TRC Levelized Cost (\$/kWh)	Residential Sector – Multi-family (RMF)	2016	N/A	N/A
136	SCG	A04	RMF6	LC	TRC Levelized Cost (\$/therm)	Cost per unit saved	Metric	RMF-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	TRC Levelized Cost (\$/therm)	Residential Sector – Multi-family (RMF)	2016	9,996,130	10,193,093
137	SCG	A04	RMF7i	E12	KBtu/unit	Energy Intensity per MF unit	Indicator	RMF-E12[Indicator] - and Average energy use intensity of multifamily units, including in-unit accounts)	Average Kbtu per per unit	Residential Sector – Multi-family (RMF)	N/A - Indicator	N/A - Indicator	N/A - Indicator
138	SCG	A04	RMF7i	E13	KBtu/sqft	Energy Intensity per MF unit square foot	Indicator	RMF-E13[Indicator] Average energy use intensity of multifamily buildings (average usage per square foot – not adjusted)	Average Kbtu per square foot	Residential Sector – Multi-family (RMF)	N/A - Indicator	N/A - Indicator	N/A - Indicator
139	SCG	A05	C1	S1	First year annual kW gross	S1: Energy Savings	Metric	C-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	First year annual kW gross	Commercial Sector (C)	2016	N/A	N/A
140	SCG	A05	C1	S1	First year annual kW net	S1: Energy Savings	Metric	C-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	First year annual kW net	Commercial Sector (C)	2016	N/A	N/A
141	SCG	A05	C1	S1	First year annual kWh gross	S1: Energy Savings	Metric	C-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	First year annual kWh gross	Commercial Sector (C)	2016	N/A	N/A
142	SCG	A05	C1	S1	First year annual kWh net	S1: Energy Savings	Metric	C-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	First year annual kWh net	Commercial Sector (C)	2016	N/A	N/A
143	SCG	A05	C1	S1	First year annual Therm gross	S1: Energy Savings	Metric	C-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	First year annual Therm gross	Commercial Sector (C)	2016	N/A	N/A
144	SCG	A05	C1	S1	First year annual Therm net	S1: Energy Savings	Metric	C-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	First year annual Therm net	Commercial Sector (C)	2016	N/A	N/A
145	SCG	A05	C1	S1	Lifecycle ex-ante kW gross	S1: Energy Savings	Metric	C-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	Lifecycle ex-ante kW gross	Commercial Sector (C)	2016	N/A	N/A
146	SCG	A05	C1	S1	Lifecycle ex-ante kW net	S1: Energy Savings	Metric	C-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	Lifecycle ex-ante kW net	Commercial Sector (C)	2016	N/A	N/A
147	SCG	A05	C1	S1	Lifecycle ex-ante kWh gross	S1: Energy Savings	Metric	C-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	Lifecycle ex-ante kWh gross	Commercial Sector (C)	2016	N/A	N/A
148	SCG	A05	C1	S1	Lifecycle ex-ante kWh net	S1: Energy Savings	Metric	C-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	Lifecycle ex-ante kWh net	Commercial Sector (C)	2016	N/A	N/A
149	SCG	A05	C1	S1	Lifecycle ex-ante Therm gross	S1: Energy Savings	Metric	C-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	Lifecycle ex-ante Therm gross	Commercial Sector (C)	2016	N/A	N/A
150	SCG	A05	C1	S1	Lifecycle ex-ante Therm net	S1: Energy Savings	Metric	C-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net)	Lifecycle ex-ante Therm net	Commercial Sector (C)	2016	N/A	N/A
151	SCG	A05	C1	S2	Percent first year annual kW gross	S2: Percent Overall Sectoral Savings	Metric	C-S2 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) as a percentage of overall sectoral usage	Percent first year annual kW gross	Commercial Sector (C)	2016	N/A	N/A
152	SCG	A05	C1	S2	Percent first year annual kW net	S2: Percent Overall Sectoral Savings	Metric	C-S2 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) as a percentage of overall sectoral usage	Percent first year annual kW net	Commercial Sector (C)	2016	N/A	N/A
153	SCG	A05	C1	S2	Percent first year annual kWh gross	S2: Percent Overall Sectoral Savings	Metric	C-S2 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) as a percentage of overall sectoral usage	Percent first year annual kWh gross	Commercial Sector (C)	2016	N/A	N/A

Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
154	SCG	A05	C1	S2	Percent first year annual kWh net	S2: Percent Overall Sectoral Savings	Metric	C-S2 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) as a percentage of overall sectoral usage	Percent first year annual kWh net	Commercial Sector (C)	2016	N/A	N/A
155	SCG	A05	C1	S2	Percent first year annual Therm gross	S2: Percent Overall Sectoral Savings	Metric	C-S2 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) as a percentage of overall sectoral usage	Percent first year annual Therm gross	Commercial Sector (C)	2016	3,552,481	746,694,714
156	SCG	A05	C1	S2	Percent first year annual Therm net	S2: Percent Overall Sectoral Savings	Metric	C-S2 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) as a percentage of overall sectoral usage	Percent first year annual Therm net	Commercial Sector (C)	2016	2,221,709	746,694,714
157	SCG	A05	C1	S2	Percent lifecycle ex-ante kW gross	S2: Percent Overall Sectoral Savings	Metric	C-S2 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) as a percentage of overall sectoral usage	Percent lifecycle ex-ante kW gross	Commercial Sector (C)	2016	N/A	N/A
158	SCG	A05	C1	S2	Percent lifecycle ex-ante kW net	S2: Percent Overall Sectoral Savings	Metric	C-S2 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) as a percentage of overall sectoral usage	Percent lifecycle ex-ante kW net	Commercial Sector (C)	2016	N/A	N/A
159	SCG	A05	C1	S2	Percent lifecycle ex-ante kWh gross	S2: Percent Overall Sectoral Savings	Metric	C-S2 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) as a percentage of overall sectoral usage	Percent lifecycle ex-ante kWh gross	Commercial Sector (C)	2016	N/A	N/A
160	SCG	A05	C1	S2	Percent lifecycle ex-ante kWh net	S2: Percent Overall Sectoral Savings	Metric	C-S2 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) as a percentage of overall sectoral usage	Percent lifecycle ex-ante kWh net	Commercial Sector (C)	2016	N/A	N/A
161	SCG	A05	C1	S2	Percent lifecycle ex-ante Therm gross	S2: Percent Overall Sectoral Savings	Metric	C-S2 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) as a percentage of overall sectoral usage	Percent lifecycle ex-ante Therm gross	Commercial Sector (C)	2016	42,882,610	746,694,714
162	SCG	A05	C1	S2	Percent lifecycle ex-ante Therm net	S2: Percent Overall Sectoral Savings	Metric	C-S2 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) as a percentage of overall sectoral usage	Percent lifecycle ex-ante Therm net	Commercial Sector (C)	2016	26,867,413	746,694,714
163	SCG	A05	C2	G	MT CO2eq	GHG	Metric	C-GGreenhouse gasses (MT CO2eq) Net kWh savings, reported on an annual basis	CO2-equivalent of net annual therm savings	Commercial Sector (C)	2016	N/A	N/A
164	SCG	A05	C3	D2	Percent lifecycle gross kW	D2: Depth of interventions by project	Metric	Energy savings (gross kWh, therms) as a fraction of total project consumption.	Percent lifecycle gross kW	Commercial Sector (C)	2016	N/A	N/A
165	SCG	A05	C3	D2	Percent lifecycle gross kWh	D2: Depth of interventions by project	Metric	Energy savings (gross kWh, therms) as a fraction of total project consumption.	Percent lifecycle gross kWh	Commercial Sector (C)	2016	N/A	N/A
166	SCG	A05	C3	D2	Percent lifecycle gross Therms	D2: Depth of interventions by project	Metric	Energy savings (gross kWh, therms) as a fraction of total project consumption.	Percent lifecycle gross Therms	Commercial Sector (C)	2016	3,552,481	35,477,951
167	SCG	A05	C4	P1L	Percent	P1: Penetration of energy efficiency programs in the eligible market Percent of Participation	Metric	•C-P1M•Percent of participation relative to eligiblepopulation for small, medium, and large customers	Percent of participation relative to eligible population for large customers	Commercial Sector (C)	2016	79	1,344
168	SCG	A05	C4	P1M	Percent	P1: Penetration of energy efficiency programs in the eligible market Percent of Participation	Metric	•C-P1M•Percent of participation relative to eligiblepopulation for small, medium, and large customers	Percent of participation relative to eligible population for medium customers	Commercial Sector (C)	2016	590	14,320
169	SCG	A05	C4	P1S	Percent	P1: Penetration of energy efficiency programs in the eligible market Percent of Participation	Metric	•C-P1LPercent of participation relative to eligiblepopulation for small, medium, and large customers	Percent of participation relative to eligible population for small customers	Commercial Sector (C)	2016	1,161	167,582
170	SCG	A05	C4	P2	Percent	P2: Penetration of energy efficiency programs in terms of square feet of eligible population	Metric	C-P2 - Percent of square feet of eligible population	Percent of square feet of eligible population	Commercial Sector (C)	2016	10,915,011	1,082,940,175



Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
171	SCG	A05	C4	P4	Percent	P4: Penetration of energy efficiency programs in the HTR market	Metric	C-P4- Percent of participation by customers defined as "hard-to-reach"	Percent of participation by customers defined as "hard-to-reach"	Commercial Sector (C)	2016	63	82,999
172	SCG	A05	C5	B2	Percent	Square Footage of Commercial Benchmarking Penetration	Metric	C-B2 - Percent of benchmarked square feet of eligible population	Percent of benchmarked square feet of eligible population	Commercial Sector (C)	2016	3,331,699	1,082,940,175
173	SCG	A05	C5	BSL	Percent	Benchmarking Penetration for Commercial Sector	Metric	B5(C)L Percent of benchmarked customers relative to eligible population for large customers	Percent of benchmarked customers relative to eligible population for large customers	Commercial Sector (C)	2016	24	1,344
174	SCG	A05	C5	BSM	Percent	Benchmarking Penetration for Commercial Sector	Metric	B5(C)M Percent of benchmarked customers relative to eligible population for medium customers	Percent of benchmarked customers relative to eligible population for medium customers	Commercial Sector (C)	2016	116	14,320
175	SCG	A05	C5	B5S	Percent	Benchmarking Penetration for Commercial Sector	Metric	B5(C)S Percent of benchmarked customers relative to eligible population for small customers	Percent of benchmarked customers relative to eligible population for small customers	Commercial Sector (C)	2016	336	167,582
176	SCG	A05	C5	B6	Percent	B6: Benchmarking of HTR Properties	Metric	B6(C) - Percent of benchmarking by customers defined as "hard-to-reach"	Percent of benchmarking by customers defined as "hard-to-reach"	Commercial Sector (C)	2016	17	167,582
177	SCG	A05	C6	LC	PAC Levelized Cost (\$/kW)	Cost per unit saved	Metric	C-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	PAC Levelized Cost (\$/kW)	Commercial Sector (C)	2016	N/A	N/A
178	SCG	A05	C6	LC	PAC Levelized Cost (\$/kWh)	Cost per unit saved	Metric	C-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	PAC Levelized Cost (\$/kWh)	Commercial Sector (C)	2016	N/A	N/A
179	SCG	A05	C6	LC	PAC Levelized Cost (\$/therm)	Cost per unit saved	Metric	C-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	PAC Levelized Cost (\$/therm)	Commercial Sector (C)	2016	13,367,249	26,867,413
180	SCG	A05	C6	LC	TRC Levelized Cost (\$/kW)	Cost per unit saved	Metric	C-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	TRC Levelized Cost (\$/kW)	Commercial Sector (C)	2016	N/A	N/A
181	SCG	A05	C6	LC	TRC Levelized Cost (\$/kWh)	Cost per unit saved	Metric	C-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	TRC Levelized Cost (\$/kWh)	Commercial Sector (C)	2016	N/A	N/A
182	SCG	A05	C6	LC	TRC Levelized Cost (\$/therm)	Cost per unit saved	Metric	C-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	TRC Levelized Cost (\$/therm)	Commercial Sector (C)	2016	16,494,696	26,867,413
183	SCG	A06	C7i	N1	Percent	NMEC	Indicator	C-N1[Indicator] Fraction of total projects utilizing Normalized Metered Energy Consumption (NMEC) to estimate savings	Percent of total projects utilizing Normalized Metered Energy Consumption (NMEC) to estimate savings	Commercial Sector (C)	N/A - Indicator	N/A - Indicator	N/A - Indicator
184	SCG	A06	C7i	N2	Percent	NMEC	Indicator	C-N2[Indicator] Fraction of total savings (gross kWh and therm) derived from NMEC analysis	Percent of total savings (gross kWh and therm) derived from NMEC analysis	Commercial Sector (C)	N/A - Indicator	N/A - Indicator	N/A - Indicator
185	SCG	A06	C8i	CS	Percent	Satisfaction	Indicator	C-CS[Indicator] Improvement in customer satisfaction	Percent Improvement in customer satisfaction	Commercial Sector (C)	N/A - Indicator	N/A - Indicator	N/A - Indicator
186	SCG	A06	C8i	TS	Percent	Satisfaction	Indicator	C-TS[Indicator] Improvement in trade ally satisfaction	Percent Improvement in trade ally satisfaction	Commercial Sector (C)	N/A - Indicator	N/A - Indicator	N/A - Indicator
187	SCG	A06	C9i	F1	Percent	Investment in energy efficiency	Indicator	C-F - [Indicator] Fraction of total investments made by ratepayers and private capital	Percent of total investments made by ratepayers and private capital	Commercial Sector (C)	N/A - Indicator	N/A - Indicator	N/A - Indicator
188	SCG	A06	P1	S1	First year annual kW gross	S1: Energy Savings	Metric	P-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) across Public Sector programs	First year annual kW gross	Public Sector (P)	2016	N/A	N/A
189	SCG	A06	P1	S1	First year annual kW net	S1: Energy Savings	Metric	P-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) across Public Sector programs	First year annual kW net	Public Sector (P)	2016	N/A	N/A
190	SCG	A06	P1	S1	First year annual kWh gross	S1: Energy Savings	Metric	P-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) across Public Sector programs	First year annual kWh gross	Public Sector (P)	2016	N/A	N/A

Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
191	SCG	A06	P1	S1	First year annual kWh net	S1: Energy Savings	Metric	P-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) across Public Sector programs	First year annual kWh net	Public Sector (P)	2016	N/A	N/A
192	SCG	A06	P1	S1	First year annual Therm gross	S1: Energy Savings	Metric	P-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) across Public Sector programs	First year annual Therm gross	Public Sector (P)	2016	N/A	N/A
193	SCG	A06	P1	S1	First year annual Therm net	S1: Energy Savings	Metric	P-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) across Public Sector programs	First year annual Therm net	Public Sector (P)	2016	N/A	N/A
194	SCG	A06	P1	S1	Lifecycle ex-ante kW gross	S1: Energy Savings	Metric	P-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) across Public Sector programs	Lifecycle ex-ante kW gross	Public Sector (P)	2016	N/A	N/A
195	SCG	A06	P1	S1	Lifecycle ex-ante kW net	S1: Energy Savings	Metric	P-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) across Public Sector programs	Lifecycle ex-ante kW net	Public Sector (P)	2016	N/A	N/A
196	SCG	A06	P1	S1	Lifecycle ex-ante kWh gross	S1: Energy Savings	Metric	P-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) across Public Sector programs	Lifecycle ex-ante kWh gross	Public Sector (P)	2016	N/A	N/A
197	SCG	A06	P1	S1	Lifecycle ex-ante kWh net	S1: Energy Savings	Metric	P-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) across Public Sector programs	Lifecycle ex-ante kWh net	Public Sector (P)	2016	N/A	N/A
198	SCG	A06	P1	S1	Lifecycle ex-ante Therm gross	S1: Energy Savings	Metric	P-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) across Public Sector programs	Lifecycle ex-ante Therm gross	Public Sector (P)	2016	N/A	N/A
199	SCG	A06	P1	S1	Lifecycle ex-ante Therm net	S1: Energy Savings	Metric	P-S1 - First year annual and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) across Public Sector programs	Lifecycle ex-ante Therm net	Public Sector (P)	2016	N/A	N/A
200	SCG	A06	P2	G	MT CO2eq	GHG	Metric	P-GGreenhouse gasses (MT CO2eq) based on net lifecycle kWh and Therms savings, reported on an annual basis, incorporating average fuel/technology mix	CO2-equivalent of net annual therm savings	Public Sector (P)	2016	N/A	N/A
201	SCG	A06	P3i	D3b	Percent annual NET kW	D3: Depth of interventions per building	Indicator	P-D3[Indicator] Average percent energy savings (kWh, kw, therms) per project building or facility	Percent annual net kW per project building or facility	Public Sector (P)	N/A - Indicator	N/A - Indicator	N/A - Indicator
202	SCG	A06	P3i	D3b	Percent annual NET kWh	D3: Depth of interventions per building	Indicator	P-D3[Indicator] Average percent energy savings (kWh, kw, therms) per project building or facility	Percent annual net kWh per project building or facility	Public Sector (P)	N/A - Indicator	N/A - Indicator	N/A - Indicator
203	SCG	A06	P3i	D3b	Percent annual NET Therms	D3: Depth of interventions per building	Indicator	P-D3[Indicator] Average percent energy savings (kWh, kw, therms) per project building or facility	Percent annual net Therms per project building or facility	Public Sector (P)	N/A - Indicator	N/A - Indicator	N/A - Indicator
204	SCG	A06	P3i	D5	Annual NET kW	D5: Depth of interventions Per square foot	Indicator	P-D5[Indicator] Average annual energy savings (kWh, kw, therms) per project building floor plan area	Average annual net kw savings per project building floor plan area	Public Sector (P)	N/A - Indicator	N/A - Indicator	N/A - Indicator
205	SCG	A06	P3i	D5	Annual NET kWh	D5: Depth of interventions Per square foot	Indicator	P-D5[Indicator] Average annual energy savings (kWh, kw, therms) per project building floor plan area	Average annual net kw savings per project building floor plan area	Public Sector (P)	N/A - Indicator	N/A - Indicator	N/A - Indicator
206	SCG	A06	P3i	D5	Annual NET Therms	D5: Depth of interventions Per square foot	Indicator	P-D5[Indicator] Average annual energy savings (kWh, kw, therms) per project building floor plan area	Average annual net Therm savings per project building floor plan area	Public Sector (P)	N/A - Indicator	N/A - Indicator	N/A - Indicator
207	SCG	A06	P3i	W1	Annual NET kW	Water	Indicator	P-W1[Indicator] Average annual energy savings (kWh, kw therms) per annual flow through project water/wastewater facilities	Average annual Net kW savings per annual flow through project water/wastewater facilities	Public Sector (P)	N/A - Indicator	N/A - Indicator	N/A - Indicator
208	SCG	A06	P3i	W1	Annual NET kWh	Water	Indicator	P-W1[Indicator] Average annual energy savings (kWh, kw therms) per annual flow through project water/wastewater facilities	Average annual Net kWh savings per annual flow through project water/wastewater facilities	Public Sector (P)	N/A - Indicator	N/A - Indicator	N/A - Indicator
209	SCG	A06	P3i	W1	Annual NET Therms	Water	Indicator	P-W1[Indicator] Average annual energy savings (kWh, kw therms) per annual flow through project water/wastewater facilities	Average annual Net Therms savings per annual flow through project water/wastewater facilities	Public Sector (P)	N/A - Indicator	N/A - Indicator	N/A - Indicator
210	SCG	A07	P4	P1	Percent	P1: Penetration of energy efficiency programs in the eligible market	Metric	P-P1 - Percent of Public Sector accounts participating in programs	Percent of Public Sector accounts participating in programs	Public Sector (P)	2016	272	13,338

Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
211	SCG	A07	P4i	P2	Percent	P2: Penetration of energy efficiency programs in terms of square feet of eligible population	Indicator	P-P2[Indicator] Percent of estimated floorplan area (i.e., ft2) of all Public Sector buildings participating in building projects—estimate within +/-15% of sector-wide building area, +/-5% of project building area	Percent of estimated floorplan area (i.e., ft2) of all Public Sector buildings participating in building projects	Public Sector (P)	N/A - Indicator	N/A - Indicator	N/A - Indicator
212	SCG	A07	P4i	W2	Percent	Water	Indicator	P-W2[Indicator] Percent of Public Sector water/wastewater flow (i.e., annual average Million Gallons per Day) enrolled in non-building water/wastewater programs— estimate within +/-20% of flow through eligible facilities (treatment facilities pumping stations), +/-10% of flow through project facilities	Percent of Public Sector water/wastewater flow enrolled in non-building water/wastewater programs	Public Sector (P)	N/A - Indicator	N/A - Indicator	N/A - Indicator
213	SCG	A07	P5	LC	PAC Levelized Cost (\$/kW)	Cost per unit saved	Metric	P-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	PAC Levelized Cost (\$/kW)	Public Sector (P)	2016	N/A	N/A
214	SCG	A07	P5	LC	PAC Levelized Cost (\$/kWh)	Cost per unit saved	Metric	P-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	PAC Levelized Cost (\$/kWh)	Public Sector (P)	2016	N/A	N/A
215	SCG	A07	P5	LC	PAC Levelized Cost (\$/therm)	Cost per unit saved	Metric	P-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	PAC Levelized Cost (\$/therm)	Public Sector (P)	2016	3,211,173	5,425,342
216	SCG	A07	P5	LC	TRC Levelized Cost (\$/kW)	Cost per unit saved	Metric	P-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	TRC Levelized Cost (\$/kW)	Public Sector (P)	2016	N/A	N/A
217	SCG	A07	P5	LC	TRC Levelized Cost (\$/kWh)	Cost per unit saved	Metric	P-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	TRC Levelized Cost (\$/kWh)	Public Sector (P)	2016	N/A	N/A
218	SCG	A07	P5	LC	TRC Levelized Cost (\$/therm)	Cost per unit saved	Metric	P-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	TRC Levelized Cost (\$/therm)	Public Sector (P)	2016	4,358,165	5,425,342
219	SCG	A07	P6i	F2	\$	Investment in EE	Indicator	P-F2 - [Indicator] Total program-backed financing distributed to Public Sector customers requiring repayment (i.e., loans, OBF)	Total program-backed financing distributed to Public Sector customers requiring repayment	Public Sector (P)	N/A - Indicator	N/A - Indicator	N/A - Indicator
220	SCG	A07	P7	B3	Percent	Public Sector Benchmarking Penetration Calendar Year	Metric	P-B3 - Percent of Public Sector buildings with current benchmark	Percent of Public Sector buildings with current benchmark	Public Sector (P)	2016	451	13,338
221	SCG	A07	P7	Ei4	KBtu/Sqft	Energy Intensity per public sector building	Metric	P-E14 Average energy use intensity of all Public Sector buildings	Average energy use intensity of all Public Sector buildings	Public Sector (P)	2016	15,034,684,500	141,729,588
222	SCG	A07	P7i	B4	Percent	Public Sector Square Foot Benchmarking Penetration in Calendar Year	Indicator	B4-P[Indicator] Percent of floorplan area of all Public Sector buildings with current benchmark	Percent of floorplan area of all Public Sector buildings with current benchmark	Public Sector (P)	N/A - Indicator	N/A - Indicator	N/A - Indicator
223	SCG	A08	In1	S1	First year annual kW gross	S1: Energy Savings	Metric	In-S1- First year annualized and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in industrial sector	First year annual kW gross	Industrial (I)	2016	N/A	N/A
224	SCG	A08	In1	S1	First year annual kW net	S1: Energy Savings	Metric	In-S1- First year annualized and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in industrial sector	First year annual kW net	Industrial (I)	2016	N/A	N/A
225	SCG	A08	In1	S1	First year annual kWh gross	S1: Energy Savings	Metric	In-S1- First year annualized and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in industrial sector	First year annual kWh gross	Industrial (I)	2016	N/A	N/A
226	SCG	A08	In1	S1	First year annual kWh net	S1: Energy Savings	Metric	In-S1- First year annualized and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in industrial sector	First year annual kWh net	Industrial (I)	2016	N/A	N/A
227	SCG	A08	In1	S1	First year annual Therm gross	S1: Energy Savings	Metric	In-S1- First year annualized and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in industrial sector	First year annual Therm gross	Industrial (I)	2016	N/A	N/A
228	SCG	A08	In1	S1	First year annual Therm net	S1: Energy Savings	Metric	In-S1- First year annualized and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in industrial sector	First year annual Therm net	Industrial (I)	2016	N/A	N/A
229	SCG	A08	In1	S1	Lifecycle ex-ante kW gross	S1: Energy Savings	Metric	In-S1- First year annualized and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in industrial sector	Lifecycle ex-ante kW gross	Industrial (I)	2016	N/A	N/A
230	SCG	A08	In1	S1	Lifecycle ex-ante kW net	S1: Energy Savings	Metric	In-S1- First year annualized and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in industrial sector	Lifecycle ex-ante kW net	Industrial (I)	2016	N/A	N/A
231	SCG	A08	In1	S1	Lifecycle ex-ante kWh gross	S1: Energy Savings	Metric	In-S1- First year annualized and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in industrial sector	Lifecycle ex-ante kWh gross	Industrial (I)	2016	N/A	N/A

Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
232	SCG	A08	In1	S1	Lifecycle ex-ante kWh net	S1: Energy Savings	Metric	In-S1- First year annualized and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in industrial sector	Lifecycle ex-ante kWh net	Industrial (I)	2016	N/A	N/A
233	SCG	A08	In1	S1	Lifecycle ex-ante Therm gross	S1: Energy Savings	Metric	In-S1- First year annualized and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in industrial sector	Lifecycle ex-ante Therm gross	Industrial (I)	2016	N/A	N/A
234	SCG	A08	In1	S1	Lifecycle ex-ante Therm net	S1: Energy Savings	Metric	In-S1- First year annualized and lifecycle ex-ante (pre-evaluation) gas, electric, and demand savings (gross and net) in industrial sector	Lifecycle ex-ante Therm net	Industrial (I)	2016	N/A	N/A
235	SCG	A08	In2	G	MT CO2eq	GHG	Metric	I-G- Greenhouse gasses (MT CO2eq) Net kWh savings, reported on an annual basis	CO2-equivalent of net annual kWh savings	Industrial (I)	2016	N/A	N/A
236	SCG	A08	In3	P1L	Percent	P1: Penetration of energy efficiency programs in the eligible market Percent of Participation	Metric	•In-P1LPercent of participation relative to eligible population for small, medium and large customers	Percent of participation relative to eligible population for small customers	Industrial (I)	2016	19	14,827
237	SCG	A08	In3	P1M	Percent	P1: Penetration of energy efficiency programs in the eligible market Percent of Participation	Metric	In-P1MPercent of participation relative to eligible population for small, medium and large customers	Percent of participation relative to eligible population for medium customers	Industrial (I)	2016	12	1,182
238	SCG	A08	In3	P1S	Percent	P1: Penetration of energy efficiency programs in the eligible market Percent of Participation	Metric	In-P1SIn-P1MIn-P1LPercent of participation relative to eligible population for small, medium and large customers	Percent of participation relative to eligible population for large customers	Industrial (I)	2016	54	1,186
239	SCG	A08	In4i	PSL	Percent	New participation	Indicator	I-P5[Indicator] Percent of customers participating that have not received an incentive for the past three years, annually, by small, medium and large customer categories	Percent of large customers participating in reporting year that have not received an incentive for the past three years	Industrial (I)	N/A - Indicator	N/A - Indicator	N/A - Indicator
240	SCG	A08	In4i	PSM	Percent	New participation	Indicator	I-P5[Indicator] Percent of customers participating that have not received an incentive for the past three years, annually, by small, medium and large customer categories	Percent of medium customers participating in reporting year that have not received an incentive for the past three years	Industrial (I)	N/A - Indicator	N/A - Indicator	N/A - Indicator
241	SCG	A08	In4i	P5S	Percent	New participation	Indicator	I-P5[Indicator] Percent of customers participating that have not received an incentive for the past three years, annually, by small, medium and large customer categories	Percent of small customers participating in reporting year that have not received an incentive for the past three years	Industrial (I)	N/A - Indicator	N/A - Indicator	N/A - Indicator
242	SCG	A08	In5	LC	PAC Levelized Cost (\$/kW)	Cost per unit saved	Metric	I-LC - Levelized cost of energy efficiency per kWh, therm and KW (use both TRC and PAC)	PAC Levelized Cost (\$/kW)	Industrial (I)	2016	N/A	N/A
243	SCG	A08	In5	LC	PAC Levelized Cost (\$/kWh)	Cost per unit saved	Metric	I-LC - Levelized cost of energy efficiency per kWh, therm and KW (use both TRC and PAC)	PAC Levelized Cost (\$/kWh)	Industrial (I)	2016	N/A	N/A
244	SCG	A08	In5	LC	PAC Levelized Cost (\$/therm)	Cost per unit saved	Metric	I-LC - Levelized cost of energy efficiency per kWh, therm and KW (use both TRC and PAC)	PAC Levelized Cost (\$/therm)	Industrial (I)	2016	6,496,364	23,612,963
245	SCG	A08	In5	LC	TRC Levelized Cost (\$/kW)	Cost per unit saved	Metric	I-LC - Levelized cost of energy efficiency per kWh, therm and KW (use both TRC and PAC)	TRC Levelized Cost (\$/kW)	Industrial (I)	2016	N/A	N/A
246	SCG	A08	In5	LC	TRC Levelized Cost (\$/kWh)	Cost per unit saved	Metric	I-LC - Levelized cost of energy efficiency per kWh, therm and KW (use both TRC and PAC)	TRC Levelized Cost (\$/kWh)	Industrial (I)	2016	N/A	N/A
247	SCG	A08	In5	LC	TRC Levelized Cost (\$/therm)	Cost per unit saved	Metric	I-LC - Levelized cost of energy efficiency per kWh, therm and KW (use both TRC and PAC)	TRC Levelized Cost (\$/therm)	Industrial (I)	2016	9,970,136	23,612,963
248	SCG	A08	In6	S2	Percent first year annual kW gross	S2: Percent Overall Sectoral Savings	Metric	I-RC - Reduction in consumption (proposed by SCE and SDG&E)	Percent first year annual kW gross	Industrial (I)	2016	N/A	N/A
249	SCG	A08	In6	S2	Percent first year annual kW net	S2: Percent Overall Sectoral Savings	Metric	I-RC - Reduction in consumption (proposed by SCE and SDG&E)	Percent first year annual kW net	Industrial (I)	2016	N/A	N/A
250	SCG	A08	In6	S2	Percent first year annual kWh gross	S2: Percent Overall Sectoral Savings	Metric	I-RC - Reduction in consumption (proposed by SCE and SDG&E)	Percent first year annual kWh gross	Industrial (I)	2016	N/A	N/A

Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
251	SCG	A08	In6	S2	Percent first year annual kWh net	S2: Percent Overall Sectoral Savings	Metric	I-RC - Reduction in consumption (proposed by SCE and SDG&E)	Percent first year annual kWh net	Industrial (I)	2016	N/A	N/A
252	SCG	A08	In6	S2	Percent first year annual Therm gross	S2: Percent Overall Sectoral Savings	Metric	I-RC - Reduction in consumption (proposed by SCE and SDG&E)	Percent first year annual Therm gross	Industrial (I)	2016	4,579,095	712,174,240
253	SCG	A08	In6	S2	Percent first year annual Therm net	S2: Percent Overall Sectoral Savings	Metric	I-RC - Reduction in consumption (proposed by SCE and SDG&E)	Percent first year annual Therm net	Industrial (I)	2016	23,612,963	712,174,240
254	SCG	A08	In6	S2	Percent lifecycle ex-ante kW gross	S2: Percent Overall Sectoral Savings	Metric	I-RC - Reduction in consumption (proposed by SCE and SDG&E)	Percent lifecycle ex-ante kW gross	Industrial (I)	2016	N/A	N/A
255	SCG	A08	In6	S2	Percent lifecycle ex-ante kW net	S2: Percent Overall Sectoral Savings	Metric	I-RC - Reduction in consumption (proposed by SCE and SDG&E)	Percent lifecycle ex-ante kW net	Industrial (I)	2016	N/A	N/A
256	SCG	A08	In6	S2	Percent lifecycle ex-ante kWh gross	S2: Percent Overall Sectoral Savings	Metric	I-RC - Reduction in consumption (proposed by SCE and SDG&E)	Percent lifecycle ex-ante kWh gross	Industrial (I)	2016	N/A	N/A
257	SCG	A08	In6	S2	Percent lifecycle ex-ante kWh net	S2: Percent Overall Sectoral Savings	Metric	I-RC - Reduction in consumption (proposed by SCE and SDG&E)	Percent lifecycle ex-ante kWh net	Industrial (I)	2016	N/A	N/A
258	SCG	A08	In6	S2	Percent lifecycle ex-ante Therm gross	S2: Percent Overall Sectoral Savings	Metric	I-RC - Reduction in consumption (proposed by SCE and SDG&E)	Percent lifecycle ex-ante Therm gross	Industrial (I)	2016	42,317,801	712,174,240
259	SCG	A08	In6	S2	Percent lifecycle ex-ante Therm net	S2: Percent Overall Sectoral Savings	Metric	I-RC - Reduction in consumption (proposed by SCE and SDG&E)	Percent lifecycle ex-ante Therm net	Industrial (I)	2016	23,612,963	712,174,240
260	SCG	A09	A1	S1	First year annual kW gross	S1: Energy Savings	Metric	Ag-S1 - First year and lifecycle ex ante (pre-evaluation) annualized gas, electric, and demand savings in agriculture sector, gross and net	First year annual kW gross	Agricultural (A)	2016	N/A	N/A
261	SCG	A09	A1	S1	First year annual kW net	S1: Energy Savings	Metric	Ag-S1 - First year and lifecycle ex ante (pre-evaluation) annualized gas, electric, and demand savings in agriculture sector, gross and net	First year annual kW net	Agricultural (A)	2016	N/A	N/A
262	SCG	A09	A1	S1	First year annual kWh gross	S1: Energy Savings	Metric	Ag-S1 - First year and lifecycle ex ante (pre-evaluation) annualized gas, electric, and demand savings in agriculture sector, gross and net	First year annual kWh gross	Agricultural (A)	2016	N/A	N/A
263	SCG	A09	A1	S1	First year annual kWh net	S1: Energy Savings	Metric	Ag-S1 - First year and lifecycle ex ante (pre-evaluation) annualized gas, electric, and demand savings in agriculture sector, gross and net	First year annual kWh net	Agricultural (A)	2016	N/A	N/A
264	SCG	A09	A1	S1	First year annual Therm gross	S1: Energy Savings	Metric	Ag-S1 - First year and lifecycle ex ante (pre-evaluation) annualized gas, electric, and demand savings in agriculture sector, gross and net	First year annual Therm gross	Agricultural (A)	2016	N/A	N/A
265	SCG	A09	A1	S1	First year annual Therm net	S1: Energy Savings	Metric	Ag-S1 - First year and lifecycle ex ante (pre-evaluation) annualized gas, electric, and demand savings in agriculture sector, gross and net	First year annual Therm net	Agricultural (A)	2016	N/A	N/A
266	SCG	A09	A1	S1	Lifecycle ex-ante kW gross	S1: Energy Savings	Metric	Ag-S1 - First year and lifecycle ex ante (pre-evaluation) annualized gas, electric, and demand savings in agriculture sector, gross and net	Lifecycle ex-ante kW gross	Agricultural (A)	2016	N/A	N/A
267	SCG	A09	A1	S1	Lifecycle ex-ante kW net	S1: Energy Savings	Metric	Ag-S1 - First year and lifecycle ex ante (pre-evaluation) annualized gas, electric, and demand savings in agriculture sector, gross and net	Lifecycle ex-ante kW net	Agricultural (A)	2016	N/A	N/A
268	SCG	A09	A1	S1	Lifecycle ex-ante kWh gross	S1: Energy Savings	Metric	Ag-S1 - First year and lifecycle ex ante (pre-evaluation) annualized gas, electric, and demand savings in agriculture sector, gross and net	Lifecycle ex-ante kWh gross	Agricultural (A)	2016	N/A	N/A
269	SCG	A09	A1	S1	Lifecycle ex-ante kWh net	S1: Energy Savings	Metric	Ag-S1 - First year and lifecycle ex ante (pre-evaluation) annualized gas, electric, and demand savings in agriculture sector, gross and net	Lifecycle ex-ante kWh net	Agricultural (A)	2016	N/A	N/A
270	SCG	A09	A1	S1	Lifecycle ex-ante Therm gross	S1: Energy Savings	Metric	Ag-S1 - First year and lifecycle ex ante (pre-evaluation) annualized gas, electric, and demand savings in agriculture sector, gross and net	Lifecycle ex-ante Therm gross	Agricultural (A)	2016	N/A	N/A
271	SCG	A09	A1	S1	Lifecycle ex-ante Therm net	S1: Energy Savings	Metric	Ag-S1 - First year and lifecycle ex ante (pre-evaluation) annualized gas, electric, and demand savings in agriculture sector, gross and net	Lifecycle ex-ante Therm net	Agricultural (A)	2016	N/A	N/A
272	SCG	A09	A2	G	MT CO2eq	GHG	Metric	A-G - Greenhouse gasses (MT CO2eq) Net kWh savings, reported on an annual basis	CO2-equivalent of net annual kWh savings	Agricultural (A)	2016	N/A	N/A

Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/ Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
273	SCG	A09	A3	P1: Participants	Percent	P1: Penetration of energy efficiency programs in the eligible market Percent of Participation	Metric	Ag-P1SPercent of participation relative to eligible population for small, medium and large customers	Percent of participation relative to eligible population for <b>large</b> customers	Agricultural (A)	2016	14	275
274	SCG	A09	A3	P1: Participants	Percent	P1: Penetration of energy efficiency programs in the eligible market Percent of Participation	Metric	Ag-P1M*Percent of participation relative to eligible population for small, medium and large customers	Percent of participation relative to eligible population for <b>medium</b> customers	Agricultural (A)	2016	6	498
275	SCG	A09	A3	P1: Participants	Percent	P1: Penetration of energy efficiency programs in the eligible market Percent of Participation	Metric	Ag-P1LPercent of participation relative to eligible population for small, medium and large customers	Percent of participation relative to eligible population for <b>small</b> customers	Agricultural (A)	2016	0	1,198
276	SCG	A09	A4	LC	PAC Levelized Cost (\$/kW)	Cost per unit saved	Metric	A-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	PAC Levelized Cost (\$/kW)	Agricultural (A)	2016	N/A	N/A
277	SCG	A09	A4	LC	PAC Levelized Cost (\$/kWh)	Cost per unit saved	Metric	A-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	PAC Levelized Cost (\$/kWh)	Agricultural (A)	2016	N/A	N/A
278	SCG	A09	A4	LC	PAC Levelized Cost (\$/therm)	Cost per unit saved	Metric	A-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	PAC Levelized Cost (\$/therm)	Agricultural (A)	2016	664,577	2,091,128
279	SCG	A09	A4	LC	TRC Levelized Cost (\$/kW)	Cost per unit saved	Metric	A-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	TRC Levelized Cost (\$/kW)	Agricultural (A)	2016	N/A	N/A
280	SCG	A09	A4	LC	TRC Levelized Cost (\$/kWh)	Cost per unit saved	Metric	A-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	TRC Levelized Cost (\$/kWh)	Agricultural (A)	2016	N/A	N/A
281	SCG	A09	A4	LC	TRC Levelized Cost (\$/therm)	Cost per unit saved	Metric	A-LC - Levelized cost of energy efficiency per kWh, therm and kW (use both TRC and PAC)	TRC Levelized Cost (\$/therm)	Agricultural (A)	2016	925,993	2,091,128
282	SCG	A10	CS1	S1	Net GWh	S1: Energy Savings	Metric	Net Energy Savings: GWh, M Therms and MW (demand)	Net GWh savings	Codes & Standards (CS)	2016	N/A	N/A
283	SCG	A10	CS1	S1	Net MMTherms	S1: Energy Savings	Metric	Net Energy Savings: GWh, M Therms and MW (demand)	Net MMTherms savings	Codes & Standards (CS)	2016	N/A	N/A
284	SCG	A10	CS1	S1	Net MW	S1: Energy Savings	Metric	Net Energy Savings: GWh, M Therms and MW (demand)	Net MW savings	Codes & Standards (CS)	2016	N/A	N/A
285	SCG	A10	CS2	1	Count	Advocacy-Building	Metric	Number of measures supported by CASE studies in rulemaking cycle (current work)	Number of measures supported by CASE studies in rulemaking cycle (current work)	Codes & Standards (CS)	2016	N/A	N/A
286	SCG	A10	CS2	2	Count	Advocacy-Building	Metric	Number of measures adopted by CEC in rulemaking cycle (indicator of past work)	Number of measures adopted by CEC in rulemaking cycle (indicator of past work)	Codes & Standards (CS)	2016	N/A	N/A
287	SCG	A10	CS3	1	Count	Advocacy-Appliance	Metric	Number of T-20 measures supported by CASE studies in rulemaking cycle (current work)	Number of T-20 measures supported by CASE studies in rulemaking cycle (current work)	Codes & Standards (CS)	2017	N/A	N/A
288	SCG	A10	CS3	2	Count	Advocacy-Appliance	Metric	Number of measures adopted by CEC in current year	Number of measures adopted by CEC in current year	Codes & Standards (CS)	2016	N/A	N/A
289	SCG	A10	CS4	1	Count	Advocacy-Federal	Metric	Number of federal standards adopted for which a utility advocated (IOUs to list advocated activities)	Number of federal standards adopted for which a utility advocated (IOUs to list advocated activities)	Codes & Standards (CS)	2016	N/A	N/A
290	SCG	A10	CS4	2	Count	Advocacy-Federal	Metric	Percent of federal standards adopted for which a utility advocated (#IOU supported / # DOE adopted)	Percent of federal standards adopted for which a utility advocated (#IOU supported / # DOE adopted)	Codes & Standards (CS)	2016	N/A	N/A
291	SCG	A10	CS5	1	Count	Reach Codes	Metric	SoCalGas-Only: The number of local government Reach Codes implemented (this is a joint IOU and REN effort)	The number of local government Reach Codes implemented (this is a joint IOU and REN effort)	Codes & Standards (CS)	2016	N/A	N/A
292	SCG	A11	CS6	1	Count	Compliance Improvement	Metric	SoCalGas-Only: Number of training activities (classes, webinars) held, number of market actors participants by segment (e.g. building officials, builders, architects, etc.) and the total size (number of the target audience) by sector. (M) Number of training activities	Number of training activities (classes, webinars) held, number of market actors participants by segment (e.g. building officials, builders, architects, etc.) and the total size (number of the target audience) by sector. (M) Number of training activities	Codes & Standards (CS)	2017	N/A	N/A

Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
293	SCG	A11	CS6	2	Count	Compliance Improvement	Metric	<b>SoCalGas-Only:</b> Number of training activities (classes, webinars) held, number of market actors participants by segment (e.g. building officials, builders, architects, etc.) and the the total size (number of the target audience) by sector. (M) Number of participants	Number of training activities (classes, webinars) held, number of market actors participants by segment (e.g. building officials, builders, architects, etc.) and the the total size (number of the target audience) by sector. (M) Number of participants	Codes & Standards (CS)	2017	N/A	N/A
294	SCG	A11	CS6	3	Score	Compliance Improvement	Metric	<b>SoCalGas-Only:</b> Increase in code compliance knowledge pre/post training	Increase in code compliance knowledge pre/post training	Codes & Standards (CS)	2017	N/A	N/A
295	SCG	A11	CS6R	1	Percent	Compliance Improvement	Metric	The percentage increase in closed permits for building projects triggering energy code compliance within participating jurisdictions	The percentage increase in closed permits for building projects triggering energy code compliance within participating jurisdictions	Codes & Standards (CS)	2017	N/A	N/A
296	SCG	A11	CS6Ri	1	Count	Compliance Improvement	Indicator	Number and percent of jurisdictions with staff participating in an Energy Policy Forum	Number and percent of jurisdictions with staff participating in an Energy Policy Forum	Codes & Standards (CS)	N/A - Indicator	N/A - Indicator	N/A - Indicator
297	SCG	A11	CS6Ri	1	Percent	Compliance Improvement	Indicator	Number and percent of jurisdictions with staff participating in an Energy Policy Forum	Number and percent of jurisdictions with staff participating in an Energy Policy Forum	Codes & Standards (CS)	N/A - Indicator	N/A - Indicator	N/A - Indicator
298	SCG	A11	CS6Ri	2	Count	Compliance Improvement	Indicator	Number and percent of jurisdictions receiving Energy Policy technical assistance.	Number and percent of jurisdictions receiving Energy Policy technical assistance.	Codes & Standards (CS)	N/A - Indicator	N/A - Indicator	N/A - Indicator
299	SCG	A11	CS6Ri	2	Percent	Compliance Improvement	Indicator	Number and percent of jurisdictions receiving Energy Policy technical assistance.	Number and percent of jurisdictions receiving Energy Policy technical assistance.	Codes & Standards (CS)	N/A - Indicator	N/A - Indicator	N/A - Indicator
300	SCG	A11	CS6Ri	3	Count	Compliance Improvement	Indicator	Buildings receiving enhanced code compliance support and delivering compliance data to program evaluators	Buildings receiving enhanced code compliance support and delivering compliance data to program evaluators	Codes & Standards (CS)	N/A - Indicator	N/A - Indicator	N/A - Indicator
301	SCG	A12	WET-1	1	Count	Collaborations	Metric	Number of collaborations by Business Plan sector to jointly develop or share training materials or resources.	Number of collaborations by Business Plan sector to jointly develop or share training materials or resources.	Workforce Education and Training (WET)	N/A	N/A	N/A
302	SCG	A12	WET-2	1	Count	Penetration	Metric	Number of participants by sector	Number of participants by sector	Workforce Education and Training (WET)	N/A	N/A	N/A
303	SCG	A12	WET-2	1	Percentage	Penetration	Metric	Percent of participation relative to eligible target population for curriculum	Percent of participation relative to eligible target population for curriculum	Workforce Education and Training (WET)	2016	12,141	139,375

Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
304	SCG	A12	WET-3	1	Percentage	Diversity	Metric	Percent of total WE&T training program participants that meet the definition of disadvantaged worker.	Percent of total WE&T training program participants that meet the definition of disadvantaged worker.	Workforce Education and Training (WET)	N/A	N/A	N/A
305	SCG	A12	WET-3	1	Percentage	Diversity	Metric	Percent of incentive dollars spent on contracts* with a demonstrated commitment to provide career pathways to disadvantaged workers	Percent of incentive dollars spent on contracts* with a demonstrated commitment to provide career pathways to disadvantaged workers	Workforce Education and Training (WET)	N/A	N/A	N/A
306	SCG	A12	WET-3i	1	Count	Diversity	Indicator	Number Career & Workforce Readiness (CWR) participants who have been employed for 12 months after receiving the training	Number Career & Workforce Readiness (CWR) participants who have been employed for 12 months after receiving the training	Workforce Education and Training (WET)	N/A	N/A	N/A
307	SCG	A13	ETP-M1	1	Count	Research Prioritization	Metric	ETP-M1 Number of TPMs initiated (gas and electric combined), including one technology-focused pilot (TFP) TPM *This number will be updated once all third party contracts have been awarded.	ETP-M1 Number of TPMs initiated (gas and electric combined), including one technology-focused pilot (TFP) TPM	Emerging Technologies (ET)	N/A	N/A	N/A
308	SCG	A13	ETP-M2	1	Count of TPMs	Research Prioritization	Metric	ETP-M2 Number of TPMs updated *This number will be updated once all third party contracts have been awarded.	ETP-M2 Number of TPMs updated	Emerging Technologies (ET)	N/A	N/A	N/A
309	SCG	A13	ETP-M3	1	Count of Projects	Projects	Metric	ETP-M3 Number of projects initiated *This number will be updated once all third party contracts have been awarded.	ETP-M3 Number of projects initiated	Emerging Technologies (ET)	2017* To be updated with ED/IOU Coordination	N/A	N/A
310	SCG	A13	ETP-M4	1	Count of Events	Outreach	Metric	ETP-M4: Number of outreach events with technology developers with products <1 year from commercialization, including new technology vendors, manufacturers, and entrepreneurs. *This number will be updated once all third party contracts have been awarded.	ETP-M4: Number of outreach events with technology developers with products <1 year from commercialization, including new technology vendors, manufacturers, and entrepreneurs	Emerging Technologies (ET)	2017	N/A	N/A
311	SCG	A13	ETP-M5	1	Count of Events	Outreach	Metric	ETP-M5: Number of outreach events with technology developers with products <5 years from commercialization, including new technology vendors, manufacturers, and entrepreneurs. *This number will be updated once all third party contracts have been awarded.	ETP-M5: Number of outreach events with technology developers with products <5 years from commercialization, including new technology vendors, manufacturers, and entrepreneurs	Emerging Technologies (ET)	See ETP-M4	N/A	N/A
312	SCG	A14	ETP-M6	1	Count of TFPs	Pilots	Metric	ETP-M6: Number of projects initiated with cooperation from other internal IOU programs associated with each Technology-focused Pilot *This number will be updated once all third party contracts have been awarded.	ETP-M6: Number of projects initiated with cooperation from other internal IOU programs associated with each Technology-focused Pilot	Emerging Technologies (ET)	N/A	N/A	N/A



Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/ Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
313	SCG	A14	ETP-M7	1	Count of TFPs	Pilots	Metric	ETP-M7 Number of Technology-Focused Pilot (TFP) initiated as part of the TFP TPM. *This number will be updated once all third party contracts have been awarded.	ETP-M7 Number of Technology-Focused Pilot (TFP) initiated as part of the TFP TPM (ET)	Emerging Technologies (ET)	N/A	N/A	N/A
314	SCG	A15	ETP-T1	1	Percent of New Measures	Measure Tracing	Metric	ETP-T1: Prior year: % of new measures added to the portfolio that were previously ETP technologies. *The PAs believe this is not suited for a metric with targets because ETP does not make decisions about new measures.	ETP-T1: Prior year: % of new measures added to the portfolio that were previously ETP technologies	Emerging Technologies (ET)	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*
315	SCG	A15	ETP-T2	1	Count of New Measures	Measure Tracing	Metric	ETP-T2: Prior Year: # of new measures added to the portfolio that were previously ETP technologies. *The PAs believe this is not suited for a metric with targets because ETP does not make decisions about new measures.	ETP-T2: Prior Year: # of new measures added to the portfolio that were previously ETP technologies	Emerging Technologies (ET)	Per ED, to be determined by an ED study*	N/A	N/A
316	SCG	A15	ETP-T3	1	Percent	Measure Tracing	Metric	ETP-T3: Prior year: % of new codes or standards that were previously ETP technologies. *The PAs believe this is not suited for a metric with targets because ETP does not make decisions about new codes or standards.	ETP-T3: Prior year: % of new codes or standards that were previously ETP technologies	Emerging Technologies (ET)	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*
317	SCG	A15	ETP-T4	1	Count	Measure Tracing	Metric	ETP-T4: Prior Year: # of new codes and standards that were previously ETP technologies. *The PAs believe this is not suited for a metric with targets because ETP does not make decisions about new codes or standards.	ETP-T4: Prior Year: # of new codes and standards that were previously ETP technologies	Emerging Technologies (ET)	Per ED, to be determined by an ED study*	N/A	N/A
318	SCG	A15	ETP-T5a	1	Lifecycle net kW	Savings Tracing	Metric	ETP-T5a: Savings of measures currently in the portfolio that were supported by ETP, added since 2009. Ex-ante with gross and net for all measures, with ex-post where available. *The PAs believe this is not suited for a metric with targets because ETP is a non-resource program and does not claim any savings.	ETP-T5a: Savings of measures currently in the portfolio that were supported by ETP, added since 2009. Ex-ante with gross and net for all measures, with ex-post where available	Emerging Technologies (ET)	Per ED, to be determined by an ED study*	N/A	N/A
319	SCG	A15	ETP-T5b	1	Lifecycle net kWh	Savings Tracing	Metric	ETP-T5b: Savings of measures currently in the portfolio that were supported by ETP, added since 2009. Ex-ante with gross and net for all measures, with ex-post where available. *The PAs believe this is not suited for a metric with targets because ETP is a non-resource program and does not claim any savings.	ETP-T5b: Savings of measures currently in the portfolio that were supported by ETP, added since 2009. Ex-ante with gross and net for all measures, with ex-post where available	Emerging Technologies (ET)	Per ED, to be determined by an ED study*	N/A	N/A
320	SCG	A15	ETP-T5c	1	Lifecycle net Therms	Savings Tracing	Metric	ETP-T5c: Savings of measures currently in the portfolio that were supported by ETP, added since 2009. Ex-ante with gross and net for all measures, with ex-post where available. *The PAs believe this is not suited for a metric with targets because ETP is a non-resource program and does not claim any savings.	ETP-T5c: Savings of measures currently in the portfolio that were supported by ETP, added since 2009. Ex-ante with gross and net for all measures, with ex-post where available	Emerging Technologies (ET)	Per ED, to be determined by an ED study*	N/A	N/A

Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
321	SCG	A15	ETP-T6a	1	Count of project ideas by PA	Project Idea Tracing	Metric	ETP-T6a Number and source (as reported by submitter) of project ideas submitted OUTSIDE OF the annual TPM research planning process, for these categories of sources: PA, national lab, manufacturer, entrepreneur, etc.) *The PAs believe this is not suited for a metric with targets because ETP does not control the number of submissions nor their sources. Targets are set in a way to avoid forcing ETP to arbitrarily change existing processes in a way that may negatively impact the effectiveness of the program. Targets and sources may be updated in collaboration with ED after all 3P contracts are awarded.	ETP-T6a Number and source (as reported by submitter) of project ideas submitted OUTSIDE OF the annual TPM research planning process by PA	Emerging Technologies (ET)	N/A	N/A	N/A
322	SCG	A15	ETP-T6b	1	Count of project ideas by national labs	Project Idea Tracing	Metric	ETP-T6b Number and source (as reported by submitter) of project ideas submitted OUTSIDE OF the annual TPM research planning process, for these categories of sources: PA, national lab, manufacturer, entrepreneur, etc.) *The PAs believe this is not suited for a metric with targets because ETP does not control the number of submissions nor their sources. Targets are set in a way to avoid forcing ETP to arbitrarily change existing processes in a way that may negatively impact the effectiveness of the program. Targets and sources may be updated in collaboration with ED after all 3P contracts are awarded.	ETP-T6b Number and source (as reported by submitter) of project ideas submitted OUTSIDE OF the annual TPM research planning process by National Lab	Emerging Technologies (ET)	N/A	N/A	N/A
323	SCG	A15	ETP-T6c	1	Count of project ideas by manufacturers	Project Idea Tracing	Metric	ETP-T6c Number and source (as reported by submitter) of project ideas submitted OUTSIDE OF the annual TPM research planning process, for these categories of sources: PA, national lab, manufacturer, entrepreneur, etc.) *The PAs believe this is not suited for a metric with targets because ETP does not control the number of submissions nor their sources. Targets are set in a way to avoid forcing ETP to arbitrarily change existing processes in a way that may negatively impact the effectiveness of the program. Targets and sources may be updated in collaboration with ED after all 3P contracts are awarded.	ETP-T6c Number and source (as reported by submitter) of project ideas submitted OUTSIDE OF the annual TPM research planning process by Manufacturer	Emerging Technologies (ET)	N/A	N/A	N/A
324	SCG	A15	ETP-T6d	1	Count of project ideas by entrepreneurs	Project Idea Tracing	Metric	ETP-T6d Number and source (as reported by submitter) of project ideas submitted OUTSIDE OF the annual TPM research planning process, for these categories of sources: PA, national lab, manufacturer, entrepreneur, etc.) *The PAs believe this is not suited for a metric with targets because ETP does not control the number of submissions nor their sources. Targets are set in a way to avoid forcing ETP to arbitrarily change existing processes in a way that may negatively impact the effectiveness of the program. Targets and sources may be updated in collaboration with ED after all 3P contracts are awarded.	ETP-T6d Number and source (as reported by submitter) of project ideas submitted OUTSIDE OF the annual TPM research planning process by Entrepreneur	Emerging Technologies (ET)	N/A	N/A	N/A
325	SCG	A15	ETP-T7a	1	Count of project ideas by PA	Project Idea Tracing	Metric	ETP-T7a Number and source (as reported by submitter) of project ideas submitted AS PART OF the annual TPM research planning process, for these categories of sources: PA, national lab, manufacturer, entrepreneur, etc.) *The PAs believe this is not suited for a metric with targets because ETP does not control the number of submissions nor their sources. Targets are set in a way to avoid forcing ETP to arbitrarily change existing processes in a way that may negatively impact the effectiveness of the program. Targets and sources may be updated in collaboration with ED after all 3P contracts are awarded.	ETP-T7a Number and source (as reported by submitter) of project ideas submitted AS PART OF the annual TPM research planning process by PA	Emerging Technologies (ET)	N/A	N/A	N/A
326	SCG	A15	ETP-T7b	1	Count of project ideas by national labs	Project Idea Tracing	Metric	ETP-T7b Number and source (as reported by submitter) of project ideas submitted AS PART OF the annual TPM research planning process, for these categories of sources: PA, national lab, manufacturer, entrepreneur, etc.) *The PAs believe this is not suited for a metric with targets because ETP does not control the number of submissions nor their sources. Targets are set in a way to avoid forcing ETP to arbitrarily change existing processes in a way that may negatively impact the effectiveness of the program. Targets and sources may be updated in collaboration with ED after all 3P contracts are awarded.	ETP-T7b Number and source (as reported by submitter) of project ideas submitted AS PART OF the annual TPM research planning process by National Lab	Emerging Technologies (ET)	N/A	N/A	N/A

Spreadsheet Index	PA	AttA Page	AttA Order	Method Code	Units of Measurement	Metric Type	Metric/ Indicator	Business Plan Att A Description	Metric	Sector	Baseline Year	Baseline Numerator	Baseline Denominator
327	SCG	A15	ETP-T7c	1	Count of project ideas by manufacturers	Project Idea Tracing	Metric	ETP-T7c Number and source (as reported by submitter) of project ideas submitted AS PART OF the annual TPM research planning process, for these categories of sources: PA, national lab, <b>manufacturer</b> , entrepreneur, etc.) *The PAs believe this is not suited for a metric with targets because ETP does not control the number of submissions nor their sources. Targets are set in a way to avoid forcing ETP to arbitrarily change existing processes in a way that may negatively impact the effectiveness of the program. Targets and sources may be updated in collaboration with ED after all 3P contracts are awarded.	ETP-T7c Number and source (as reported by submitter) of project ideas submitted AS PART OF the annual TPM research planning process by Manufacturer	Emerging Technologies (ET)	N/A	N/A	N/A
328	SCG	A15	ETP-T7d	1	Count of project ideas by entrepreneurs	Project Idea Tracing	Metric	ETP-T7d Number and source (as reported by submitter) of project ideas submitted AS PART OF the annual TPM research planning process, for these categories of sources: PA, national lab, manufacturer, <b>entrepreneur</b> , etc.) *The PAs believe this is not suited for a metric with targets because ETP does not control the number of submissions nor their sources. Targets are set in a way to avoid forcing ETP to arbitrarily change existing processes in a way that may negatively impact the effectiveness of the program. Targets and sources may be updated in collaboration with ED after all 3P contracts are awarded.	ETP-T7d Number and source (as reported by submitter) of project ideas submitted AS PART OF the annual TPM research planning process by Entrepreneur	Emerging Technologies (ET)	N/A	N/A	N/A
329	SCG	A16	ETP-T8	1	Number of lists	Statewide Goal Alignment	Metric	ETP-T8: List of ETP projects aligned with statewide goals that were initiated in the reporting year with specificity as to what aspect of each goal it is fulfilling. Goals will also be labeled in the ETP database. A list of eligible goals will be developed collaboratively with ED.	ETP-T8: List of ETP projects aligned with statewide goals that were initiated in the reporting year with specificity as to what aspect of each goal it is fulfilling	Emerging Technologies (ET)	N/A	N/A	N/A

Spreadsheet Index	Baseline Number	2017	Short Term Target			Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
			2018	2019	2020	Cumulative	Cumulative				
0	366,401	416,600	519,882	542,486	610,297	2,056,926	1,390,120	Per CEDARS	None		Y
1	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
2	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
3	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
4	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
5	38,456,156	39,877,543	52,000,000	55,000,000	61,000,000	206,000,000	141,000,000	N/A	None		Y
6	32,419,727	35,991,671	46,000,000	48,000,000	54,000,000	182,000,000	123,000,000	N/A	None		Y
7	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
8	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
9	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
10	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
11	480,467,409	522,106,297	693,662,150	726,398,072	815,488,291	2,751,030,225	1,865,099,063	N/A	None		Y
12	422,174,997	475,290,840	581,627,763	603,160,246	681,047,027	2,291,689,239	1,540,199,340	N/A	None		Y
13	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
14	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
15	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
16	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
17	4,336,520	2,496,127	7,220,540	8,053,679	8,627,943	30,532,582	22,353,104	N/A	D.18-05-041: DAC = Bill accounts in census tracts corresponding to census tracts in the top quartile of CalEnviroScreen 3.0 scores.		Y
18	2,665,824	1,580,862	5,395,057	5,934,562	6,488,234	22,942,524	16,569,977	N/A	D.18-05-041: DAC = Bill accounts in census tracts corresponding to census tracts in the top quartile of CalEnviroScreen 3.0 scores.		Y
19	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
20	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
21	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N

Spreadsheet Index	Baseline Number	2017	Short Term Target			Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
			2018	2019	2020	Cumulative	Cumulative				
22	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
23	56,204,869	28,735,742	113,746,627	125,121,289	136,794,615	483,708,495	349,352,958	N/A	D.18-05-041: DAC = Bill accounts in census tracts corresponding to census tracts in the top quartile of CalEnviroScreen 3.0 scores.		Y
24	33,996,508	17,940,391	45,255,195	49,780,714	54,425,059	192,448,099	138,993,451	N/A	D.18-05-041: DAC = Bill accounts in census tracts corresponding to census tracts in the top quartile of CalEnviroScreen 3.0 scores.		Y
25	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
26	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
27	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
28	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
29	5,427,644	4,382,279	8,969,956	10,004,950	10,715,032	37,737,334	27,549,361	N/A	D p. 43 - Resolution G-3497, modified to "include disadvantaged communities (as designated by CalEPA) in the geographic criteria for hard to reach customers." with modification. Geographically, SoCalGas' hard-to-reach areas are disadvantaged communities other than the Greater Los Angeles Area (Los Angeles, Orange, San Bernardino, Riverside, and Ventura counties)		Y
30	3,331,000	2,781,629	6,690,982	7,360,080	8,044,257	46,127,385	33,220,454	N/A	D p. 43 - Resolution G-3497, modified to "include disadvantaged communities (as designated by CalEPA) in the geographic criteria for hard to reach customers." with modification. Geographically, SoCalGas' hard-to-reach areas are disadvantaged communities other than the Greater Los Angeles Area (Los Angeles, Orange, San Bernardino, Riverside, and Ventura counties)		Y
31	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
32	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
33	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
34	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
35	66,223,534	46,307,998	133,023,256	146,325,582	159,927,686	562,807,460	405,327,961	N/A	D p. 43 - Resolution G-3497, modified to "include disadvantaged communities (as designated by CalEPA) in the geographic criteria for hard to reach customers." with modification. Geographically, SoCalGas' hard-to-reach areas are disadvantaged communities other than the Greater Los Angeles Area (Los Angeles, Orange, San Bernardino, Riverside, and Ventura counties)		Y
36	40,097,051	28,839,247	52,978,199	58,276,019	63,693,230	224,145,210	161,427,002	N/A	D p. 43 - Resolution G-3497, modified to "include disadvantaged communities (as designated by CalEPA) in the geographic criteria for hard to reach customers." with modification. Geographically, SoCalGas' hard-to-reach areas are disadvantaged communities other than the Greater Los Angeles Area (Los Angeles, Orange, San Bernardino, Riverside, and Ventura counties)		Y
37	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
38	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
39	0.43	0.42	0.43	0.43	0.43	0.43	0.43	Per CEDARS	None		Y
40	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N

Spreadsheet Index	Baseline Number	2017	Short Term Target			Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
			2018	2019	2020	Cumulative	Cumulative				
41	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
42	0.71	0.64	0.71	0.71	0.71	0.71	0.71	Per CEDARS	None		Y
43	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
44	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
45	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
46	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
47	1,963,544	2,469,179	1,145,401	1,145,401	1,145,401	6,636,779	6,970,582	Per CEDARS	None		Y
48	1,266,929	1,608,285	739,042	739,042	739,042	4,282,219	4,497,597	Per CEDARS	None		Y
49	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
50	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
51	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
52	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
53	25,538,464	30,293,953	26,815,387	27,070,772	27,836,926	95,769,240	66,400,006	Per CEDARS	None		Y
54	16,610,078	18,746,836	17,440,582	17,606,682	18,104,985	62,287,792	43,186,202	Per CEDARS	None		Y
55	17,000	17,521	29,749	29,749	29,749	57,459	60,349	Per CEDARS	Definition: Single family are defined as bill account on GR rates, with dwelling code of single family home or single family dwelling.		Y
56	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
57	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
58	173	154	175	177	179	184	187	D1D: Downstream methodology- Numerator: Total downstream savings claimed Denominator: Total number of downstream participants	Per ED: "Energy savings" = lifecycle NET savings.		Y
59	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
60	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
61	64	48	64	65	65	67	69	D1M: Midstream methodology – Numerator: Total midstream savings claimed Denominator: number of midstream equipment rebated * Single family participation rate for PLA	Per ED: "Energy savings" = lifecycle NET savings.		Y

Spreadsheet Index	Baseline Number	2017	Short Term Target			Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?	
			2018	2019	2020	Cumulative	Cumulative					
62	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N	
63	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N	
64	-	-	4	4	4	4	4 D1O Methodology: Only ex post savings can be claimed. Per participant savings will be calculated in the EM&V study.	D1O Key Definitions: 1) The only opt-out program is the Home Energy Report using social norming through neighborhood comparisons 2) Per ED: "Energy savings" = lifecycle NET savings.			Y	
65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
66	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
67	843	751	835	826	818	793	776 D1M: Upstream methodology – Numerator: Total upstream savings claimed Denominator: number of upstream equipment rebated * Single family participation rate for PLA	Per ED: "Energy savings" = lifecycle NET savings.			Y	
68	2.8%	3.4%	8.4%	8.4%	8.4%	19.8%	20.0% P1 Methodology: Numerator: Number of downstream participants) Denominator: total number of service accounts in the sector	Definition: "Eligible population" refers to Total number of service accounts in sector/segment, excluding CARE. "Participation" is defined as the first instance of participation, should a customer participate more than once or participate in multiple programs in the calendar year. PAs also need to have enough information about a customer to determine if the customer is in the eligible population and service territory.			Y	
69	4.6%	4.4%	5.3%	5.3%	5.5%	9.2%	11.5% Numerator: Number of participants in disadvantaged communities. Denominator: Total number of customers in disadvantaged communities.	D.18-05-041: DAC = Bill accounts in census tracts corresponding to census tracts in the top quartile of CalEnviroScreen 3.0 scores.			Y	
70	3.9%	3.6%	4.5%	4.5%	4.7%	7.9%	9.8% P4 Methodology: Numerator: number of participants in HTR geographic area Denominator: Total number of service accounts in HTR geographic area	D p. 43 - Resolution G-3497, modified to "include disadvantaged communities (as designated by CalEPA) in the geographic criteria for hard to reach customers." with modification. Geographically, SoCalGas' hard-to-reach areas are disadvantaged communities other than the Greater Los Angeles Area (Los Angeles, Orange, San Bernardino, Riverside, and Ventura counties)			Y	
71	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
73	0.74	0.94	0.74	0.74	0.74	0.74	0.74 Per CEDARS	None			Y	
74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
76	1.70	1.52	1.7	1.7	1.7	1.7	1.7 Per CEDARS	None			Y	
77	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator Numerator: Total energy used in sector Denominator: number of service accounts	Definition: Household refers to a service account			I
78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
79	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	

Spreadsheet Index	Baseline Number	2017	Short Term Target			Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
			2018	2019	2020	Cumulative	Cumulative				
81	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
82	140,697	178,554	142,808	142,808	147,732	485,406	351,744	Savings calculated using CET.	A multi-family unit. Designated by a unique billing account under rate GR and location code (LC_CD) = B, C, D (>= 2 units)		Y
83	94,726	111,452	96,147	96,147	99,463	326,806	236,816	Savings calculated using CET.	A multi-family unit. Designated by a unique billing account under rate GR and location code (LC_CD) = B, C, D (>= 2 units)		Y
84	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
85	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
86	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
87	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
88	1,682,187	2,293,520	1,707,420	1,707,420	1,766,296	5,803,545	4,205,468	Savings calculated using CET.	A multi-family unit. Designated by a unique billing account under rate GR and location code (LC_CD) = B, C, D (>= 2 units)		Y
89	1,574,918	1,720,311	1,598,542	1,598,542	1,653,664	5,433,467	3,937,295	Savings calculated using CET.	A multi-family unit. Designated by a unique billing account under rate GR and location code (LC_CD) = B, C, D (>= 2 units)		Y
90	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
91	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
92	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
93	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
94	1,190,539	565,081	1,208,397	1,208,397	1,250,066	4,107,361	2,976,348	Savings calculated using CET.	AL 3826. Natural gas procurement for MF accommodations supply Baseline uses through one meter. Such as service will be billed under rates designated for GM-E, GM-BE or GM-BEC, as appropriate.		Y
95	834,669	361,725	847,189	847,189	876,403	2,879,609	2,086,673	Savings calculated using CET.	AL 3826. Natural gas procurement for MF accommodations supply Baseline uses through one meter. Such as service will be billed under rates designated for GM-E, GM-BE or GM-BEC, as appropriate.		Y
96	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N



Spreadsheet Index	Baseline Number	2017	Short Term Target				Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
			2018	2019	2020	Cumulative	Cumulative					
97	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N	
98	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N	
99	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N	
100	10,899,317	3,975,876	11,062,807	11,062,807	11,444,283	37,602,645	27,248,293	Savings calculated using CET.	AL 3826. Natural gas procurement for MF accommodations supply Baseline uses through one meter. Such as service will be billed under rates designated for GM-E, GM-BE or GM-BEC, as appropriate.		Y	
101	8,275,483	2,559,625	8,399,615	8,399,615	8,689,257	28,550,417	20,688,708	Savings calculated using CET.	AL 3826. Natural gas procurement for MF accommodations supply Baseline uses through one meter. Such as service will be billed under rates designated for GM-E, GM-BE or GM-BEC, as appropriate.		Y	
102	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N	
103	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N	
104	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N	
105	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N	
106	83,699	11,691	84,955	84,955	87,884	288,762	209,248	Savings calculated using CET.	AL 3826. Natural gas supplied through a single meter to common facilities only, will be billed under rates GM-C, GM-BC or GM-BCC, as appropriate.		Y	
107	66,296	7,289	67,291	67,291	69,611	228,722	165,741	Savings calculated using CET.	AL 3826. Natural gas supplied through a single meter to common facilities only, will be billed under rates GM-C, GM-BC or GM-BCC, as appropriate.		Y	
108	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N	
109	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N	
110	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N	
111	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N	
112	977,601	76,523	992,265	992,265	1,026,481	3,372,723	2,444,002	Savings calculated using CET.	AL 3826. Natural gas supplied through a single meter to common facilities only, will be billed under rates GM-C, GM-BC or GM-BCC, as appropriate.		Y	

Spreadsheet Index	Baseline Number	Short Term Target				Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
		2017	2018	2019	2020	Cumulative	Cumulative				
113	819,327	47,844	831,617	831,617	860,293	2,826,677	2,048,317	Savings calculated using CET.	AL 3826. Natural gas supplied through a single meter to common facilities only, will be billed under rates GM-C, GM-BC or GM-BCC, as appropriate.	Y	
114	8,424	5,282	8,550	8,550	8,845	9,688	10,530	Per CEDARS	Definition: Multi-family refers to any building or property with at least two residential housing units.	Y	
115	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
116	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
117	4,194	1659	4,257	4,257	4,404	4,824	5,243	D3 Methodology: Numerator: Total Savings claimed for MF building retrofits Denominator: Number of buildings that have been retrofitted, per application (assumed 7.4 units per building (CALMAC <a href="http://www.calmac.org/publications/MFEER_Process_Evaluation_FINAL_130415.pdf">http://www.calmac.org/publications/MFEER_Process_Evaluation_FINAL_130415.pdf</a> ))	D3 Key Definitions: Project applications are made at the property level (premise ID and service account number) not the building level; building information will be used as is available on project applications "Energy savings" = Lifecycle NET savings	Y	
118	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
119	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
120	111	155	112	112	116	127	138	D4 Methodology: Numerator - Total downstream savings Denominator - number of participating properties (i.e., premise ID x service account)	D4 Definition: "Project (property)" is defined by a unique project ID. "Energy savings" = Lifecycle NET savings	Y	
121	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
122	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
123	0.28	0.16	0.29	0.29	0.30	0.33	0.36	D5 Methodology: [Numerator] Total downstream savings [Denominator] Total MF square foot per Assessor data	Per ED: "Energy savings" = lifecycle NET savings.	Y	
124	1.7%	1.3%	1.7%	1.7%	1.8%	1.9%	2.1%	P1 Methodology: Numerator: Number of downstream participating properties (unique project ID) Denominator: total number of properties (unique service account) in the sector.	Participation is defined as the first instance of participation, should a customer participate more than once or participate in multiple programs in the calendar year. PAs also need to have enough information about a customer to determine if the customer is in the eligible population and service territory.	Y	
125	0.9%	0.7%	1.0%	1.0%	1.0%	1.1%	1.2%	P1 Methodology: Numerator: Number of downstream participating MF units (unique service account = "unit") Denominator: total number of units (service accounts) in the sector.	Participation is defined as the first instance of participation, should a customer participate more than once or participate in multiple programs in the calendar year. PAs also need to have enough information about a customer to determine if the customer is in the eligible population and service territory.	Y	
126	0.8%	0.6%	0.8%	0.8%	0.9%	1.0%	1.0%	P2 Methodology: Numerator: # service accounts participating X average sqft/service account Denominator: Square footage of all eligible accounts (per Assessor)		Y	
127	0.5%	0.4%	0.6%	0.6%	0.6%	1.0%	1.2%	Numerator: Number of participants (service accounts) in disadvantaged communities. Denominator: Total number of customers (service accounts) in disadvantaged communities.	D.18-05-041: DAC = Bill accounts in census tract corresponding to the top quartile of CalEnviroScreen 3.0 scores.	Y	
128	0.5%	0.4%	0.6%	0.6%	0.6%	1.0%	1.2%	P4 Methodology: Numerator: number of participants in HTR geographic area Denominator: Total number of service accounts in HTR geographic area	D p. 43 - Resolution G-3497, modified to "include disadvantaged communities (as designated by CalEPA) in the geographic criteria for hard to reach customers." with modification. Geographically, SoCalGas' hard-to-reach areas are disadvantaged communities other than the Greater Los Angeles Area (Los Angeles, Orange, San Bernardino, Riverside, and Ventura counties)	Y	
129	0.3%	0.6%	1%	10%	10%	10%	10%	Total benchmarked units in RMF sector Total number of service account in RMF sector Benchmark via Portfolio Manager 2019 MF with 17 or units MUST Benchmark		Y	

Spreadsheet Index	Baseline Number	2017	Short Term Target			Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
			2018	2019	2020	Cumulative	Cumulative				
130	0.0%	0.0%	1%	10%	10%	10%	10%	Benchmarking per Portfolio Manager. Service accounts in HTR market		Y	
131	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
132	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
133	0.74	0.90	0.74	0.74	0.74	0.74	0.74	Per CEDARS	None	Y	
134	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
135	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
136	0.98	0.99	0.98	0.98	0.98	0.98	0.98	Per CEDARS	None	Y	
137	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	Numerator: Total usage of Res MF sectorDenominator: total units (service accounts) in Res MF sector		I	
138	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	Numerator: Total usage of Res MF sectorDenominator: average number of units in MF building times average square footage of MF units		I	
139	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
140	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
141	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
142	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
143	3,552,481	3,342,185	3,552,481	3,641,293	3,730,105	11,723,187	8,170,706	per CEDARS	Excludes public accounts.	Y	
144	2,221,709	2,132,366	2,221,709	2,277,252	2,332,795	7,331,641	5,109,931	per CEDARS	None	Y	
145	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
146	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
147	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
148	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
149	42,882,610	42,998,315	42,882,610	43,954,675	45,026,740	141,512,612	98,630,002	per CEDARS	None	Y	
150	26,867,413	27,300,788	26,867,413	27,539,098	28,210,784	88,662,463	61,795,050	per CEDARS	None	Y	
151	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
152	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
153	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	

Spreadsheet Index	Baseline Number	2017	Short Term Target			Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
			2018	2019	2020	Cumulative	Cumulative				
154	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
155	0.48%	0.44%	0.48%	0.49%	0.50%	0.52%	0.55%	S2 Methodology: Numerator = Metric C1 Denominator = Total sectoral usage, from PA billing database	None		Y
156	0.30%	0.28%	0.30%	0.30%	0.31%	0.33%	0.34%	S2 Methodology: Numerator = Metric C1 Denominator = Total sectoral usage, from PA billing database	None		Y
157	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
158	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
159	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
160	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
161	5.74%	5.69%	5.74%	5.89%	6.03%	6.32%	6.60%	S2 Methodology: Numerator = Metric C1 Denominator = Total sectoral usage, from PA billing database	None		Y
162	3.60%	3.61%	3.60%	3.69%	3.78%	3.96%	4.14%	S2 Methodology: Numerator = Metric C1 Denominator = Total sectoral usage, from PA billing database	None		Y
163	20,243	22,728	20,243	20,749	21,255	22,267	23,279	Per CEDARS			Y
164	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
165	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
166	10.01%	7.76%	10.0%	10.3%	10.5%	11.0%	11.5%	D2 Methodology (ED Ok)**Numerator: Energy savings claimed for project**Denominator: Energy Usage Baseline on application, against which project savings is calculated.	For compliance filing, denominator is equal to participant energy consumption.		Y
167	5.9%	6.6%	5.9%	6.0%	6.2%	6.5%	6.8%	P1 Methodology: Numerator: Number of downstream participating (service accounts) Denominator: total number (service accounts) in the sector.	Participation is defined as the first instance of participation, should a customer participate more than once or participate in multiple programs in the calendar year. PAs also need to have enough information about a customer to determine if the customer is in the eligible population and service territory.		Y
168	4.1%	4.1%	5.0%	5.0%	5.0%	6.0%	8.0%	P1 Methodology: Numerator: Number of downstream participating (service accounts) Denominator: total number (service accounts) in the sector.	Participation is defined as the first instance of participation, should a customer participate more than once or participate in multiple programs in the calendar year. PAs also need to have enough information about a customer to determine if the customer is in the eligible population and service territory.		Y
169	0.7%	0.9%	0.7%	0.7%	0.7%	0.8%	0.8%	P1 Methodology: Numerator: Number of downstream participating (service accounts) Denominator: total number (service accounts) in the sector.	Participation is defined as the first instance of participation, should a customer participate more than once or participate in multiple programs in the calendar year. PAs also need to have enough information about a customer to determine if the customer is in the eligible population and service territory.		Y
170	1.0%	1.1%	1.0%	1.0%	1.1%	1.1%	1.2%	P2 Methodology: From Commercial Saturation Study (CalmaCID CPU0077.01 ). Numerator: SoCalGas assigns the indoor square feet for each participating bill account by the CSS average square feet using their 2-digit NAICS Denominator: Total commercial accounts by 2-digit NAICS multiplied by the average indoor square feet by their respective subtotals by 2-digit NAICS.	In summary, the square feet of SoCalGas' commercial space is weighted by the number of commercial customers we serve. As a check for using this method, SoCalGas' estimated total commercial square feet is about 22% of the state from the 2006 CEUS results.	Since the CSS study includes only the electric utilities, SoCalGas uses SCE's result as a proxy.	Y

Spreadsheet Index	Baseline Number	Short Term Target				Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
		2017	2018	2019	2020	Cumulative	Cumulative				
171	0.1%	0.1%	0.08%	0.08%	0.08%	0.08%	0.09%	P4 Methodology: Numerator: number of participants in HTR geographic area Denominator: Total number of service accounts in HTR geographic area.	D p. 43 - Resolution G-3497, modified to "include disadvantaged communities (as designated by CalEPA) in the geographic criteria for hard to reach customers." with modification. Geographically, SoCalGas' hard-to-reach areas are disadvantaged communities other than the Greater Los Angeles Area (Los Angeles, Orange, San Bernardino, Riverside, and Ventura counties)	Y	
172	0.3%	0.3%	1.12%	2.25%	2.24%	2.24%	2.23%	P2 Methodology: From Commercial Saturation Study (CalmaclD CPU0077.01 ). Numerator: SoCalGas assigns the indoor square feet for each participating bill account by the CSS average square feet using their 2-digit NAICS Denominator: Total commercial accounts by 2-digit NAICS multiplied by the average indoor square feet by their respective subtotals by 2-digit NAICS.	In summary, the square feet of SoCalGas' commercial space is weighted by the number of commercial customers we serve. As a check for using this method, SoCalGas' estimated total commercial square feet is about 22% of the state from the 2006 CEUS results.	Since the CSS study includes only the electric utilities, SoCalGas uses SCE's result as a proxy.	Y
173	1.8%	3.0%	100%	100%	100%	100%	100%	Methodology: Numerator: Number of large commercial customers that have been benchmarked on Portfolio Manager Denominator: Total number of commercial customer accounts.	For benchmarking metrics, size of customer should be defined in line with AB 802 regulations (by square footage, not usage). If the PA territory overlaps a city with benchmarking ordinance, then use their size thresholds for reporting.	Y	
174	0.81%	1.30%	2%	20%	20%	20%	20%	Methodology: Numerator: Number of Medium commercial customers that have been benchmarked on Portfolio Manager Denominator: Total number of commercial customer accounts.	For benchmarking metrics, size of customer should be defined in line with AB 802 regulations (by square footage, not usage). If the PA territory overlaps a city with benchmarking ordinance, then use their size thresholds for reporting.	Y	
175	0.20%	0.21%	0.21%	0.20%	0.20%	0.19%	0.18%	Methodology: Numerator: Number of Small commercial customers that have been benchmarked on Portfolio Manager Denominator: Total number of commercial customer accounts.	For benchmarking metrics, size of customer should be defined in line with AB 802 regulations (by square footage, not usage). If the PA territory overlaps a city with benchmarking ordinance, then use their size thresholds for reporting.	Y	
176	0.0%	0.1%	0.10%	0.10%	0.10%	0.10%	0.10%	Benchmarking per Portfolio Manager. Service accounts x premise IDs in HTR market Proxy, if characteristics other than size and geo location aren't known, develop proxy using just size and geo location.		Y	
177	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
178	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
179	0.50	0.29	0.5	0.5	0.5	0.5	0.5	Per CEDARS	None	Y	
180	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
181	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
182	0.61	0.42	0.61	0.61	0.61	0.61	0.61	Per CEDARS	None	Y	
183	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	Per CAEECC meeting: "Fraction of total custom projects utilizing NMEC to estimate savings". Data from CMPA (Custom Measure and Project Archive)		I	
184	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	Per CAEECC Meeting: "Fraction of total custom savings derived from NMEC analysis". Data from CMPA.		I	
185	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	Per CAEECC Meeting: M&E will develop and field a consistent survey instrument annually.		I	
186	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	Per CAEECC Meeting: M&E will develop and field a consistent survey instrument annually.		I	
187	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	C-F: Per CAEECC meeting and ED Numerator: Total Incentive Denominator: Total Project cost		I	
188	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
189	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
190	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	

Spreadsheet Index	Baseline Number	2017	Short Term Target			Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
			2018	2019	2020	Cumulative	Cumulative				
191	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
192	884,283	815,153	897,547	897,547	901,969	3,050,777	2,387,564 per CEDARS		SoCalGas manually identifies Public accounts by Bill Account IDs for the Public Sector metrics.		Y
193	630,567	567,915	640,026	640,026	643,179	2,175,458	1,702,532 per CEDARS		SoCalGas manually identifies Public accounts by Bill Account IDs for the Public Sector metrics.		Y
194	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
195	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
196	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
197	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
198	7,687,113	8,570,956	7,802,420	7,802,420	7,840,856	26,520,541	20,755,206 per CEDARS		SoCalGas manually identifies Public accounts by Bill Account IDs for the Public Sector metrics.		Y
199	5,425,342	5,899,598	5,506,722	5,506,722	5,533,849	18,717,431	14,648,424 per CEDARS		SoCalGas manually identifies Public accounts by Bill Account IDs for the Public Sector metrics.		Y
200	5,210	4,770	5,288	5,288	5,314	5,992	7,034 Per CEDARS				Y
201	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator				I
202	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator				I
203	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	D3 Methodology: Numerator: Total savings claimed for public sector building retrofits Denominator: Energy usage of buildings that have been retrofitted, per application.	D3 Key Definitions: Project applications are made at the property level (premise ID and service account number) not the building level. "Energy Savings" refers to Annual Net savings, in keeping with ED direction to use Net savings if otherwise not specified (Lifecycle Net).		I
204	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator				I
205	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator				I
206	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	D5 Methodology: [Numerator] Total downstream savings [Denominator] Total number of service accounts participating. x average square footage of property			I
207	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator				I
208	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator				I
209	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	Numerator: claimed savings from water/wastewater customers Denominator: No MM gallons of flow data available. Propose study to collect and baseline.			I
210	2.0%	1.3%	2.1%	1.4%	2.2%	1.8%	3.1%	P1 Methodology: Numerator: Number of downstream participating (service accounts) Denominator: total number of (service accounts) in the sector.	Participation is defined as the first instance of participation, should a customer participate more than once or participate in multiple programs in the calendar year. PAs also need to have enough information about a customer to determine if the customer is in the eligible population and service territory.		Y

Spreadsheet Index	Baseline Number	Short Term Target				Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
		2017	2018	2019	2020	Cumulative	Cumulative				
211	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	P2 Methodology: Numerator: square footage of participating service accounts (Avg sqft/project X # of projects)Denominator: Square footage of sector per 2015 CEC analysis (Mohsen Abrishami)		I	
212	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	No MM gallons of flow data available. Propose a study to collect and baseline.		I	
213	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
214	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
215	0.59	0.32	0.59	0.59	0.59	0.59	0.59	Per CEDARS	None	Y	
216	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
217	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
218	0.80	0.50	0.8	0.8	0.8	0.8	0.8	Per CEDARS	None	Y	
219	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	P-F2 Method: Total amount loaned through PA programs	Define: "Total program backed financing...requiring repayment" = total loan amount	I	
220	3.4%	3.5%	3.6%	3.6%	3.6%	4.0%	4.5%		Def: "current" = "within calendar year"	Y	
221	106	107	105	104	104	101		95 Method (ED Okay)Numerator: Total sector-level energy use, from PA billing dataDenominator: Number of public sector accounts * Avg Sqft		Y	
222	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	Numerator: Total square footage of public buildings benchmarked within calendar year, in Portfolio ManagerDenominator: Total square footage of all benchmarked Public sector buildings, in Portfolio Manager		I	
223	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
224	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
225	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
226	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
227	4,579,095	1,429,754	3,004,424	4,693,572	4,808,049	15,111,012	13,737,284	per CEDARS	None	Y	
228	2,372,078	821,624	1,596,851	2,431,380	2,490,682	7,827,857	7,116,234	per CEDARS	None	Y	
229	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
230	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
231	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	

Spreadsheet Index	Baseline Number	2017	Short Term Target			Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
			2018	2019	2020	Cumulative	Cumulative				
232	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
233	42,317,801	19,790,562	42,317,801	43,375,746	44,433,691	139,648,743	126,953,403 per CEDARS		None		Y
234	23,612,963	11,318,758	23,612,963	24,203,287	24,793,611	77,922,776	70,838,888 per CEDARS		None		Y
235	21,329	8,590	21,329	21,862	22,395	23,462	31,994 Per CEDARS				Y
236	0.13%	0.08%	0.13%	0.13%	0.13%	0.14%	0.19% P1 Methodology: Numerator: Number of downstream participating (service accounts) Denominator: total number of (service accounts) in the sector.	Participation is defined as the first instance of participation, should a customer participate more than once or participate in multiple programs in the calendar year. PAs also need to have enough information about a customer to determine if the customer is in the eligible population and service territory.		Y	
237	1.02%	0.78%	1.02%	1.04%	1.07%	1.12%	1.52% P1 Methodology: Numerator: Number of downstream participating (service accounts) Denominator: total number of (service accounts) in the sector.	Participation is defined as the first instance of participation, should a customer participate more than once or participate in multiple programs in the calendar year. PAs also need to have enough information about a customer to determine if the customer is in the eligible population and service territory.		Y	
238	4.6%	3.2%	4.55%	4.67%	4.78%	5.01%	6.83% P1 Methodology: Numerator: Number of downstream participating (service accounts) Denominator: total number of (service accounts) in the sector.	Participation is defined as the first instance of participation, should a customer participate more than once or participate in multiple programs in the calendar year. PAs also need to have enough information about a customer to determine if the customer is in the eligible population and service territory.		Y	
239	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	Numerator: Annual number of Large Industrial participants (by service account) that had not received a downstream incentive for the past 3 years (from date of incentive payment)Denominator: Total number of Large Industrial service accounts in the sector/segment	PAs will use PA-specific definition for S, M, & L customers, because BP strategies were developed for customers segmented by those definitions.	I	
240	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	Numerator: Annual number of Medium Industrial participants (by service account) that had not received a downstream incentive for the past 3 years (from date of incentive payment)Denominator: Total number of Medium Industrial service accounts in the sector/segment	PAs will use PA-specific definition for S, M, & L customers, because BP strategies were developed for customers segmented by those definitions.	I	
241	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	Numerator: Annual number of Small Industrial participants (by service account) that had not received a downstream incentive for the past 3 years (from date of incentive payment)Denominator: Total number of Small Industrial service accounts in the sector/segment	PAs will use PA-specific definition for S, M, & L customers, because BP strategies were developed for customers segmented by those definitions.	I	
242	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
243	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
244	0.28	0.35	0.28	0.28	0.28	0.28	0.28 Per CEDARS		None		Y
245	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
246	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
247	0.42	0.44	0.42	0.42	0.42	0.42	0.42 Per CEDARS		None		Y
248	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
249	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
250	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N



Spreadsheet Index	Baseline Number	2017	Short Term Target			Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
			2018	2019	2020	Cumulative	Cumulative				
251	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
252	0.64%	0.20%	0.64%	0.63%	0.61%	0.58%	0.55%	S2 Methodology: Numerator = Metric C1 Denominator = Total sectoral usage, from PA billing database	Define: "Reduction in consumption" = energy savings.		Y
253	3.32%	1.62%	3.32%	3.23%	3.15%	2.98%	2.82%	S2 Methodology: Numerator = Metric C1 Denominator = Total sectoral usage, from PA billing database	Define: "Reduction in consumption" = energy savings.		Y
254	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
255	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
256	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
257	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
258	5.94%	2.83%	5.94%	5.79%	5.64%	5.35%	5.05%	S2 Methodology: Numerator = Metric C1 Denominator = Total sectoral usage, from PA billing database	Define: "Reduction in consumption" = energy savings.		Y
259	3.32%	1.62%	3.32%	3.23%	3.15%	2.98%	2.82%	S2 Methodology: Numerator = Metric C1 Denominator = Total sectoral usage, from PA billing database	Define: "Reduction in consumption" = energy savings.		Y
260	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
261	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
262	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
263	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
264	655,844	1,371,872	655,844	672,240	688,636	2,164,286	1,508,442	per CEDARS	None		Y
265	400,312	889,092	400,312	410,320	420,328	1,321,031	920,719	per CEDARS	None		Y
266	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
267	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
268	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
269	N/A	N/A	N/A	N/A	N/A	N/A	N/A				N
270	3,437,678	8,648,090	3,437,678	3,523,620	3,609,562	11,344,339	7,906,660	per CEDARS	None		Y
271	2,091,128	5,583,216	2,091,128	2,143,407	2,195,685	6,900,724	4,809,595	per CEDARS	None		Y
272	3,953	8,177	3,953	4,052	4,151	4,348	4,546	Per CEDARS			Y

Spreadsheet Index	Baseline Number	Short Term Target				Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
		2017	2018	2019	2020	Cumulative	Cumulative				
273	5.1%	7.7%	5.1%	5.2%	5.3%	5.5%	5.6%	P1 Methodology: Numerator: Number of downstream participating (by bill accounts) Denominator: total number of accounts in the agricultural sector.	Participation is defined as the first instance of participation, should a customer participate more than once or participate in multiple programs in the calendar year. PAs also need to have enough information about a customer to determine if the customer is in the eligible population and service territory.	Y	
274	1.2%	0.7%	1.2%	1.2%	1.3%	1.3%	1.4%	P1 Methodology: Numerator: Number of downstream participating (by bill accounts) Denominator: total number of accounts in the agricultural sector.	Participation is defined as the first instance of participation, should a customer participate more than once or participate in multiple programs in the calendar year. PAs also need to have enough information about a customer to determine if the customer is in the eligible population and service territory.	Y	
275	0.00%	0.00%	1.2%	1.2%	1.3%	1.3%	1.4%	P1 Methodology: Numerator: Number of downstream participating (by bill accounts) Denominator: total number of accounts in the agricultural sector.	Participation is defined as the first instance of participation, should a customer participate more than once or participate in multiple programs in the calendar year. PAs also need to have enough information about a customer to determine if the customer is in the eligible population and service territory.	Y	
276	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
277	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
278	0.32	0.34	0.32	0.32	0.32	0.32	0.32	Per CEDARS	None	Y	
279	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
280	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N	
281	0.44	0.48	0.44	0.44	0.44	0.44	0.44	Per CEDARS	None	Y	
282	N/A	1889	N/A	N/A	N/A	N/A	N/A			N	
283	29	42	26	26	30	100	65	EM&V study	2018-2025 consistent with adopted goals from D.17-09-025, Tables 1, 2, and 3, p. 37-39; 2016 from CEDARS (spillover not included). Values summed across all four IOUs. "Savings" is defined as Net First year savings.	Y	
284	N/A	346	N/A	N/A	N/A	N/A	N/A			N	
285	12	23	4	4	4	12	12	Measures supported by CASE	Baseline and targets for measures supported are for 3 year cycle rather than annual, but short term is divided into annual per ED request	Y	
286	12	0	4	4	4	12	12	Measures adopted by CEC	Baseline and targets for measures supported are for 3 year cycle rather than annual, but short term is divided into annual per ED request	Y	
287	5	5	3	3	4	10	10	T-20 measures supported by CASE	Baseline is annual. Targets for measures supported are for 3 year cycle rather than annual. 2017 chosen as baseline since 2016 was zero. Short-term is divided into annual per ED request	Y	
288	4	0	3	3	4	10	10	Measures adopted by CEC	Baseline and targets for measures supported are for 3 year cycle rather than annual, but short term is divided into annual per ED request	Y	
289	22	7	7	7	7	20	20	Standards adopted	Baselines and targets are annual. Any federal standards based upon Title 20 that were adopted will still be included in the federal count.	Y	
290	100%	100%	100%	100%	100%	100%	100%	# IOUs supported ÷ # DOE adopted	Baselines and targets are annual.	Y	
291	6	4	5	5	5	5	5	Reach Code ordinances implemented	Targets are total for a three-year Title 24 code cycle. Jurisdictions having multiple reach codes will be counted by reach code rather than by jurisdiction. Accomplishments will be reported from the CEC Reach Codes website ( <a href="http://www.energy.ca.gov/title24/2013standards/ordinances/">http://www.energy.ca.gov/title24/2013standards/ordinances/</a> ).	Y	
292	138	86	28	28	29	85	85	Number of training activities per year	118 live training sessions and 20 webinars in 2017; short, mid, and long-term targets are annual	Y	

Spreadsheet Index	Baseline Number	2017	Short Term Target			Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
			2018	2019	2020	Cumulative	Cumulative				
293	3600	2,593	500	500	500	1500	1500	Number of participants per year	3000 attendees for live training and 600 attendees for webinars in 2017; short, mid, and long-term targets are annual. Attendees will be shown by major segment (i.e., building officials, builders, architects, HERS raters) and target size of each segment will be provided during first metrics reporting.		Y
294	20%	19%	20%	20%	20%	20%	20%	Knowledge score	Code compliance knowledge increase will be tested via pre and post training questionnaires. Surveys will be conducted for training that lasts longer than three hours (in order to preserve time for instruction in shorter training sessions). Questionnaires will be made available during the first metrics reporting.		Y
295	N/A	N/A	N/A	N/A	N/A	N/A	N/A				Y
296	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator				I
297	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator				I
298	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator				I
299	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator				I
300	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator	N/A - Indicator				I
301	N/A	N/A	4	4	4	12	8	Collaboration agreements are not required.	"Collaborations" mean sharing mutually-beneficial resources such as training materials, expertise, and marketing/outreach tactics that help achieve WE&T goals and outcomes and that support the collaborating organizations' goals and objectives.		Y
302	Residential: 5700 Non-Res: 4700 TOTAL: 10,400	Residential: 5364 Non-Res: 4236	9,000	8,000	7,000	21,000	14,000	Report from class registration database. Per year.	"Sector" refers to: a. Residential versus non-residential b. Energy efficiency training topic area (e.g., Lighting, HVAC, agriculture)  "Participants" means aggregate class attendance, meaning that one person attending two classes throughout the year would qualify as two participants.  Please note that the IOUs began using a standard categorization of training topic areas in 2018.		Y
303	9%	2%	10%	10%	10%	10%	10%	Numerator: Report from class registration database. Denominator: Advanced Energy Economy Institute (AEEI) report finding: "Energy Efficiency accounts for the largest share of advanced energy jobs in California. About six in 10 advanced energy workers are employed in the Energy Efficiency sector; these firms support over 321,000 jobs." Assume advanced Energy Efficiency jobs are commiserate with population for each PA territory.	"Participation" means unique participants, meaning that one person attending two classes throughout the year would be counted as one participant.  "Curriculum" refers to the portfolio of training programs and training materials offered by WE&T  "Eligible target population" refers to the energy efficiency labor workforce within each PA's service territory based on the proportion of the IOU's territory population compared to that of California's population.		Y

Spreadsheet Index	Baseline Number	Short Term Target				Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
		2017	2018	2019	2020	Cumulative	Cumulative				
304	65%	0.6	65%	65%	65%	65%	65%	Report of provided zip codes from class registration database cross-referenced with the list of "disadvantaged worker" zip codes. Please note that these zip codes are a mixture of home and work addresses. By the end of 2018, IOUs will specifically request participants' home zip codes.	<p>"Disadvantaged Worker" means a worker that (1) has a referral from a collaborating community-based organization (CBO), state agency, or workforce investment board; or (2) lives in a ZIP code that is in the top 25% in one or more of the five socioeconomic indicators as defined in the California Office of Environmental Health Hazard Assessment's CalEnviroScreen Tool. These socioeconomic indicators are educational attainment, housing burden, linguistic isolation, poverty, and unemployment.</p> <p>"Participant" means a unique participant, meaning that one person attending two classes throughout the year would be counted as one attendee.</p>	Y	
305	0	0	5%	5%	5%	15%	30%	Disadvantaged worker tracking is currently not required by PA contract terms and conditions.	<p>*Applies only to programs that install, modify, repair, or maintain EE equipment where the incentive is paid to an entity other than a manufacturer, distributor, or retailer of equipment. This applicability standard is adopted from the language the July 9th ruling on workforce standards. It excludes contracts such as those for upstream incentives, Codes and Standards, and mid-stream distributor programs.</p> <p>"Demonstrated commitment" means that the vendor submits a plan describing how the program will provide disadvantaged workers with improved access to career opportunities in the energy efficiency industry, that they regularly report the percentage of their workforce qualifying as "disadvantaged", and that they have long-term targets for the percentage of their workforce qualifying as "disadvantaged".</p> <p>See "Disadvantaged worker" above.</p>	Y	
306	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CWR program does not yet exist.	N/A	Y	
307	N/A	N/A	6 TPMs total*	tbd TPMs*	tbd TPMs*	TBD	TBD	Data for this metric will be gathered from 3P TPM Implementers annually.	<p>1) Technology priority maps (TPMs) are defined in the Business Plan</p> <p>2) Technology-focused pilot: See ETP-M7</p>	Y	
308	N/A	N/A	3 TPMs total*	tbd TPMs*	tbd TPMs*	TBD	TBD	Data for this metric will be gathered from 3P TPM Implementers annually.	1) Technology priority maps (TPMs) are defined in the Business Plan	Y	
309	61 projects	53 projects	61 projects total*	tbd projects*	tbd projects*	TBD	TBD	Data for this metric will be gathered from 3P TPM Implementers annually.	<p>1) Technology priority maps (TPMs) are defined in the Business Plan</p> <p>2) Projects are considered "initiated" when project budget has been approved and funding allocated.</p>	Y	
310	5	5	5 events total*	tbd events*	tbd events*	TBD	TBD	Each ETP event will provide data for ETP-M4 and ETP-M5 simultaneously.**Data for this metric will be gathered from TPM Implementers annually based on methodology to be determined.	1) "Technology developers" – Any organization or company that develops energy efficiency and demand response technology suitable for inclusion in PA incentive programs 2) "Events" – ET Summit, webinars, and in-person meetings, as proposed by ETP implementers.	Y	
311	See ETP-M4	See ETP-M4	See ETP-M4	See ETP-M4	See ETP-M4	TBD	TBD	Each ETP event will provide data for ETP-M4 and ETP-M5 simultaneously.**Data for this metric will be gathered from 3P TPM Implementers annually based on methodology to be determined.	1) "Technology developers" – Any organization or company that develops energy efficiency and demand response technology suitable for inclusion in PA incentive programs. 2) "Events" – ET Summit, webinars, and in-person meetings, as proposed by ETP implementers.	Y	
312	N/A	N/A	2 total*	tbd*	tbd*	TBD	TBD	ETP-M6 metric is a subset of ETP-M7 and counted towards ETP-M7 targets. All targets will be determined by 3P TPM implementers.	1) "Cooperation" is defined as a process by which all parties work towards a mutual objective.	Y	

Spreadsheet Index	Baseline Number	2017	Short Term Target			Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
			2018	2019	2020	Cumulative	Cumulative				
313	N/A	N/A	3 total*	tbd*	tbd*	TBD	TBD	Data for this metric will be gathered from 3P TPM Implementers annually.	1) A technology-focused pilot (TFP) will identify market barriers for a diverse range of high-impact technologies through studies, and subsequently breaking down identified barriers in collaboration with other relevant programs. 2) "Technology-focused Pilot"- Pilots that have been proposed by 3Ps in response to PA needs and that have been approved through the existing ED Ideation Process. These includes TFPs conducted in cooperation with other programs.	Y	
314	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED: Baseline, methodology, and targets need to be determined by ED evaluation contractors. ED evaluators can make recommendations on what suitable targets would be. ETP Tracking Metrics 1 – 5 need to be determined at the same time as part of calculating savings (ETP-T5), and because ETP impact and savings are involved, ED evaluators need to make these determinations. Baselines will not be available until then.	ETP-T1 through ETP -T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets.	Y	
315	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED: Baseline, methodology, and targets need to be determined by ED evaluation contractor. ETP Tracking Metrics 1 – 5 need to be determined at the same time as part of calculating savings (ETP-T5), and because ETP impact and savings are involved, ED evaluators need to make these determinations. Baselines will not be available until then.	ETP-T1 through ETP -T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets.	Y	
316	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED: Baseline, methodology, and targets need to be determined by ED evaluation contractor.	ETP-T1 through ETP -T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets.	Y	
317	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED: Baseline, methodology, and targets need to be determined by ED evaluation contractor. ETP Tracking Metrics 1 – 5 need to be determined at the same time as part of calculating savings (ETP-T5), and because ETP impact and savings are involved, ED evaluators need to make these determinations. Baselines will not be available until then. PAs will work with ED to support matching ETP content to portfolio content.	ETP-T1 through ETP-T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets.	Y	
318	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED: Baseline, methodology, and targets need to be determined by ED evaluation contractor. ETP Tracking Metrics 1 – 5 need to be determined at the same time as part of calculating savings (ETP-T5), and because ETP impact and savings are involved, ED evaluators need to make these determinations. Baselines will not be available until then.	ETP-T1 through ETP-T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets. ETP is a non-resource program and does not make savings claims.	Y	
319	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED: Baseline, methodology, and targets need to be determined by ED evaluation contractor. ETP Tracking Metrics 1 – 5 need to be determined at the same time as part of calculating savings (ETP-T5), and because ETP impact and savings are involved, ED evaluators need to make these determinations. Baselines will not be available until then.	ETP-T1 through ETP-T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets. ETP is a non-resource program and does not make savings claims.	Y	
320	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED, to be determined by an ED study*	Per ED: Baseline, methodology, and targets need to be determined by ED evaluation contractor. ETP Tracking Metrics 1 – 5 need to be determined at the same time as part of calculating savings (ETP-T5), and because ETP impact and savings are involved, ED evaluators need to make these determinations. Baselines will not be available until then.	ETP-T1 through ETP-T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets. ETP is a non-resource program and does not make savings claims.	Y	

Spreadsheet Index	Baseline Number	Short Term Target				Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
		2017	2018	2019	2020	Cumulative	Cumulative				
321	N/A	N/A	4 cumulative*	TBD	TBD	TBD	TBD Data for this metric will be gathered from 3P TPM Implementers annually. If ideas are submitted both outside and as part of the TPM-aligned research planning process, it can be reported under both ETP-T6 and ETP-T7. Ideas may be submitted by more than one source and will be counted under each.	ETP-T1 through ETP-T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets. "Submitted" refers to an idea submitted through a formal submission process.		Y	
322	N/A	N/A	2 cumulative*	TBD	TBD	TBD	TBD Data for this metric will be gathered from 3P TPM Implementers annually. If ideas are submitted both outside and as part of the TPM-aligned research planning process, it can be reported under both ETP-T6 and ETP-T7. Ideas may be submitted by more than one source and will be counted under each.	ETP-T1 through ETP-T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets. "Submitted" refers to an idea submitted through a formal submission process.		Y	
323	N/A	N/A	2 cumulative*	TBD	TBD	TBD	TBD Data for this metric will be gathered from 3P TPM Implementers annually. If ideas are submitted both outside and as part of the TPM-aligned research planning process, it can be reported under both ETP-T6 and ETP-T7. Ideas may be submitted by more than one source and will be counted under each.	ETP-T1 through ETP-T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets. "Submitted" refers to an idea submitted through a formal submission process.		Y	
324	N/A	N/A	1 cumulative*	tbd*	tbd*	TBD	TBD Data for this metric will be gathered from 3P TPM Implementers annually. If ideas are submitted both outside and as part of the TPM-aligned research planning process, it can be reported under both ETP-T6 and ETP-T7. Ideas may be submitted by more than one source and will be counted under each.	ETP-T1 through ETP-T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing. "Submitted" refers to an idea submitted through a formal submission process.		Y	
325	N/A	N/A	6 cumulative*	tbd*	tbd*	TBD	TBD Data for this metric will be gathered from 3P TPM Implementers. If ideas are submitted both outside and as part of the TPM-aligned research planning process, it can be reported under both ETP-T6 and ETP-T7. Ideas may be submitted by more than one source and will be counted under each.	ETP-T1 through ETP-T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets. "Submitted" refers to an idea submitted through a formal submission process.		Y	
326	N/A	N/A	2 cumulative*	tbd*	tbd*	TBD	TBD Data for this metric will be gathered from 3P TPM Implementers. If ideas are submitted both outside and as part of the TPM-aligned research planning process, it can be reported under both ETP-T6 and ETP-T7. Ideas may be submitted by more than one source and will be counted under each.	ETP-T1 through ETP-T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets. "Submitted" refers to an idea submitted through a formal submission process.		Y	

Spreadsheet Index	Baseline Number	Short Term Target				Mid Term Target (2021-2023)	Long Term Target (2024-2025)	Methodology	Key Definitions	Proxy Explanation	Applies to SCG?
		2017	2018	2019	2020	Cumulative	Cumulative				
327	N/A	N/A	2 cumulative*	TBD	TBD	TBD	TBD	Data for this metric will be gathered from 3P TPM Implementers. If ideas are submitted both outside and as part of the TPM-aligned research planning process, it can be reported under both ETP-T6 and ETP-T7. Ideas may be submitted by more than one source and will be counted under each.	ETP-T1 through ETP-T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets. "Submitted" refers to an idea submitted through a formal submission process.	Y	
328	N/A	N/A	1 cumulative*	TBD	TBD	TBD	TBD	Data for this metric will be gathered from 3P TPM Implementers. If ideas are submitted both outside and as part of the TPM-aligned research planning process, it can be reported under both ETP-T6 and ETP-T7. Ideas may be submitted by more than one source and will be counted under each.	ETP-T1 through ETP-T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets. "Submitted" refers to an idea submitted through a formal submission process.	Y	
329	N/A	N/A	3 lists cumulative	3 lists cumulative	2 lists cumulative	TBD	TBD	Data for this metric will be gathered from 3P TPM Implementers. An ETP project may align with multiple statewide goals and will be listed under each goal. **	ETP-T1 through ETP-T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets. The "statewide goals" will be tracked will be developed and updated in collaboration with ED as needed. Projects are considered "initiated" when project budget has been approved and funding allocated.	Y	

## Southern California Gas

### EE Sector Metrics with Targets - Definitions

Term	Definition
1 Bill Account	A bill account is a system generated number that uniquely identifies a billable entity
2 Eligible Population	Total number of bill accounts in sector/segment
3 Disadvantaged Communities	D.18-05-041: DAC = Bill accounts in census tracts corresponding to census tracts in the top quartile of CalEnviroScreen 3.0 scores.
4 Hard-to-Reach	D p. 43 - Resolution G-3497, modified to "include disadvantaged communities (as designated by CalEPA) in the geographic criteria for hard to reach customers." with modification. Geographically, SoCalGas' hard-to-reach areas are disadvantaged communities other than the Greater Los Angeles Area (Los Angeles, Orange, San Bernardino, Riverside, and Ventura counties)
5 MT CO2eq	Conversion of kWh and Therms to MTCO2eq as reported by CEDARS
6 Levelized Cost	PAC and TRC cost (excluding C&S), as output from the CET Tool
7 Residential Single Family	Bill account on residential (GR) rates, with dwelling code of single family home or single family dwelling.
8 Participant	Identified by a bill account number, midstream and upstream equipment deliveries who participated in a ratepayer funded energy efficiency intervention
9 Household	Residential bill account
10 Opt-In/Opt-Out Program	Opt-in programs are voluntary and participation is at the discretion of the individual and/or entity. Opt-out programs are those where individuals and/or entities are defaulted into with their option to opt-out. Opower/HER is the only Opt-Out program.
11 Residential Multifamily	MF designation based on dwelling codes in bill accounts. Number of units = 2 or more.
12 Project	Energy efficiency efforts where the customer financial incentives and energy savings are determined using a site-specific analysis of the customer's existing and proposed equipment and/or building components
13 Building	Per the residential sector, any MF structure used or intended to support or shelter any use or occupancy, that receives energy from a utility
14 Property	Per the residential sector, a property is a single residence stand-alone or inside a MF building that receives energy from a utility
15 Energy Savings per Square Foot (depth of intervention)	Sq footage of EE-addressed space, as defined by individual implementation plans
16 In Unit	A multi-family unit. Designated by a unique billing account under rate GR and location code (LC_CD) = B, C, D (>= 2 units)
17 Common Area	AL 3826. Natural gas supplied through a single meter to common facilities only, will be billed under rates GM-C, GM-BC or GM-BCC, as appropriate.
18 Master Metered	AL 3826. Natural gas procurement for MF accommodations supply Baseline uses through one meter. Such as service will be billed under rates designated for GM-E, GM-BE or GM-BEC, as appropriate.
19 Unit	Bill accounts within MF property. Non-overlapping with Master Metered.
20 Square Feet of Eligible Population (Residential)	Estimated from RASS, averaging 935 sq. ft. for an individual multi-family unit; 1,000 sq. ft./per unit per multi-family building.
21 Square Feet of Eligible Population (Commercial & Public)	From Commercial Saturation Study (CalmaId CPU0077.01 ). SoCalGas assigns estimated average indoor square foot for each of the 2-digit NAICS codes per account and per eligible population.
22 Public Sector	Per SDG&E BP application (p. 102), "the public sector came to be defined as the group of customers that are tax-payer funded, have political mandates, and that must go through a public budgeting and decision-making process." Local Gov't: Cities, Counties, Special Districts, Solid Waste Facilities, Water / Wastewater Facilities, Hospitals, Correctional Facilities. State: State Buildings, State Park Facilities, Hospitals, Correctional Facilities. Federal: Federal Buildings, US Postal Service, Hospitals, Ports, Military Bases. Native American Tribes Public Education (double check): K-12 Schools (Schools, Admin Buildings), Higher Education (e.g., UC/CSU), community colleges Special exceptions on a case by case basis, determined by PAs based on customer of record.
23 Facility	A structure or collection of structures, covered or uncovered, that typically encompass processing or production capabilities
24 Project Building Floor Plan Area	Sq footage of EE-addressed space, as defined by individual implementation plans
25 Program-Backed Financing	Loan amount
26 Water/Waste Water Facility	A structure or collection of structures, covered or uncovered, that encompass water/waste water treatment processes. EE savings are intended to be captured at the facility level.
27 Annual Flow	Flow (in millions of gallons per day) of water/wastewater as reported by the water/waste water facility
28 Current Benchmark	Benchmarked via Portfolio Manager in the calendar year
29 Investments made by ratepayers and private capital	Project incentive vs project cost
30 Customer Satisfaction	Per consistent survey, to be developed
31 Trade Ally Satisfaction	Per consistent survey, to be developed
32 Customer Size - Small	A bill account with < 10,000 therms per year
33 Customer Size - Medium	A bill account between 10,000 and 50,000 therms per year
34 Customer Size - Large	A bill account with > 50,000 therms per year
35 Energy Use Intensity	kBTU/sq ft, consistent with Energy Star Portfolio Manager definition ( <a href="https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager/understand-metrics/what-energy">https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager/understand-metrics/what-energy</a> )



# Inputs and Calculations By Sectors

# Portfolio - All Sectors

SoCalGas

**SoCalGas Portfolio Level (PL) - All Sectors**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Formula (Numerator/Denominator)	2016
<b>Electric, and Demand Savings (Gross and Net) for the Portfolio</b>						
<b>S1: Energy Savings</b>	Gross Therm for Portfolio Level	5	38,456,156	39,877,543		
	Net Therm for Portfolio Level	6	32,419,727	35,991,671		
	Gross LifeCycle Therm for Portfolio Level	11	480,467,409	522,106,297		
	Net LifeCycle Therm Portfolio Level	12	422,174,997	475,290,840		
<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings (Gross and Net) in Disadvantages Communities</b>						
<b>S3: DAC Savings</b>	Gross Therm for DAC	17	4,336,520	2,496,127		
	Net Therm for DAC	18	2,665,824	1,580,862		
	Gross LifeCycle Therm for DAC	23	56,204,869	28,735,742		
	Net LifeCycle Therm for DAC	24	33,996,508	17,940,391		
<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings(Gross and Net) in Hard-to-Reach Markets</b>						
<b>S4: Hard to reach markets</b>	Gross Therm for HTR	29	5,427,644	4,382,279		
	Net Therm for HTR	30	3,331,000	2,781,629		
	Gross LifeCycle Therm for HTR	35	66,223,534	46,307,998		
	Net LifeCycle Therm for HTR	36	40,097,051	28,839,247		
<b>Levelized Cost of Energy Efficiency per Therm</b>						
<b>Cost per unit saved</b>	Levelized PAC Cost	42	0.43	0.42	N (PAC cost * Gas benefits)/Total Benefits	<u>48,394,327</u>
					D LifeCycleNetTherm	111,920,132
	Levelized TRC Cost	39	0.71	0.64	N (TRC cost * Gas benefits)/Total Benefits	<u>79,173,600</u>
					D LifeCycleNetTherm	111,920,132
<b>Greenhouse Gas (MT CO2) Savings, reported on an annual basis</b>						
<b>GHG</b>	Gross Gas CO2	0	366,401	416,600		

## SoCalGas Portfolio Level (PL) - All Sectors

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Formula (Numerator/Denominator)	2016
<p>**Overall Portfolio level therm savings include ESA and C&amp;S</p> <p>**Overall portfolio savings = Res-sf, Res-mf, Com, Pub, AG, Ind and C&amp;S; all these sectors include gross, net, lifecycle in the overall portfolio savings</p> <p>**Overall all porfilio's TRC and PAC's levelized cost (which ED's common Definition to not include C&amp;S in the TRC and PAC's levelized cost's calculation.</p> <p>**CO2 includes at the ClaimID Level</p> <p>**OP2 &amp; OP3 overall DAC and HTR savings include: all programs using Census Tract method + 3703 Program activity method which based on Zip Code to identify the DAC &amp; HTR savings</p> <p>**RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information System; BA_ID (Service Account)</p>						

## SoCalGas Portfolio Level (PL) - All Sectors

Metric Type	Final Common Metric or Indicator	2017
<b>S1: Energy Savings</b>	<b>Electric, and Demand Savings (Gross and Net) for the Portfolio</b>	
	Gross Therm for Portfolio Level	
	Net Therm for Portfolio Level	
	Gross LifeCycle Therm for Portfolio Level	
	Net LifeCycle Therm Portfolio Level	
<b>S3: DAC Savings</b>	<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings (Gross and Net) in Disadvantages Communities</b>	
	Gross Therm for DAC	
	Net Therm for DAC	
	Gross LifeCycle Therm for DAC	
	Net LifeCycle Therm for DAC	
<b>S4: Hard to reach markets</b>	<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings(Gross and Net) in Hard-to-Reach Markets</b>	
	Gross Therm for HTR	
	Net Therm for HTR	
	Gross LifeCycle Therm for HTR	
	Net LifeCycle Therm for HTR	
<b>Cost per unit saved</b>	<b>Levelized Cost of Energy Efficiency per Therm</b>	
	Levelized PAC Cost	<u>42,169,864</u>
		100,131,032
	Levelized TRC Cost	<u>63,796,722</u>
		100,131,032
<b>GHG</b>	<b>Greenhouse Gas (MT CO2) Savings, reported on an annual ba</b>	
	Gross Gas CO2	

## SoCalGas Portfolio Level (PL) - All Sectors

Metric Type	Final Common Metric or Indicator	2017
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\*\*Overall Portfolio level therm savings include ESA and C&S

\*\*Overall portfolio savings = Res-sf, Res-mf, Com, Pub, AG, Ind and C&S; all these overall portfolio savings

\*\*Overall all porfilio's TRC and PAC's levelized cost (which ED's common Definitic levelized cost's calculation.

\*\*CO2 includes at the ClaimID Level

\*\*OP2 & OP3 overall DAC and HTR savings include: all programs using Census Trai which based on Zip Code to identify the DAC & HTR savings

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information Syste

**SoCalGas Portfolio Level (PL) - All Sectors**

Metric Type	Final Common Metric or Indicator	Assumptions-Notes
<b>S1: Energy Savings</b>	<b>Electric, and Demand Savings (Gross and Net) for the Portfolio</b>	
	Gross Therm for Portfolio Level	RW's Annual therm savings for ClaimID is not null
	Net Therm for Portfolio Level	
	Gross LifeCycle Therm for Portfolio Level	
	Net LifeCycle Therm Portfolio Level	
<b>S3: DAC Savings</b>	<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings (Gross and Net) in Disadvantages Communities</b>	
	Gross Therm for DAC	RW's Annual Savings ClaimID is not null; Retrieve BA_ID from RW to obtain GNNID from CIS;
	Net Therm for DAC	GNNID in CIS to map Census Tract Code in CIS; Census Tract Code in CIS map to Census Tract Code
	Gross LifeCycle Therm for DAC	in DAC list
	Net LifeCycle Therm for DAC	
<b>S4: Hard to reach markets</b>	<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings(Gross and Net) in Hard-to-Reach Markets</b>	
	Gross Therm for HTR	RW's Annual Savings ClaimID is not null; Retrieve BA_ID from RW to obtain GNNID from CIS;
	Net Therm for HTR	GNNID in CIS to map Census Tract Code in CIS; Census Tract Code in CIS map to Census Tract Code
	Gross LifeCycle Therm for HTR	in HTR list
	Net LifeCycle Therm for HTR	
<b>Cost per unit saved</b>	<b>Levelized Cost of Energy Efficiency per Therm</b>	
	Levelized PAC Cost	CEDAR's CET Annual Report Output file: Numerator=TRC or PAC Cost * Gas Benefit)/Total Benefits
	Levelized TRC Cost	CEDAR's CET Annual Report Output file:Denominator: LifeCycleNetTherm
<b>GHG</b>	<b>Greenhouse Gas (MT CO2) Savings, reported on an annual basis</b> Gross Gas CO2	CEDAR's CET Annual Report Output file's GasCO2, ElecCO2 with ClaimIDs (GasCO2+ElecCO2)

## SoCalGas Portfolio Level (PL) - All Sectors

Metric Type	Final Common Metric or Indicator	Assumptions-Notes
**Overall Portfolio level therm savings include ESA and C&S		
**Overall portfolio savings = Res-sf, Res-mf, Com, Pub, AG, Ind and C&S; all these overall portfolio savings		
**Overall all porfilio's TRC and PAC's levelized cost (which ED's common Definitic levelized cost's calculation.		
**CO2 includes at the ClaimID Level		
**OP2 & OP3 overall DAC and HTR savings include: all programs using Census Trai which based on Zip Code to identify the DAC & HTR savings		
**RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information Syste		



# Residential - Single Family

SoCalGas

**SoCalGas Residential - Single Family (SF)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Formula (Numerator/Denominator)	2016
<b>S1: Energy Savings</b>	<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings (Gross and Net) for Single Family Customers</b>					
	Gross Therm for SF	47	1,963,544	2,469,179		
	Net Therm for SF	48	1,266,929	1,608,285		
	Gross Therm LifeCycle for SF	53	25,538,464	30,293,953		
	Net Therm LifeCycle for SF	54	16,610,078	18,746,836		
<b>GHG</b>	<b>Greenhouse Gas (MT CO2) Savings, reported on an annual basis</b>					
	Gross Gas CO2	55	17,000	17,521		
<b>D1: Depth of Interventions</b>	<b>Average Savings (Therms) per Participant in Opt-in Programs</b>					
	Net LifeCycle Average Savings - Downstream (Customers)	58	173	154	N <u>Annualized LifeCycleTherm Net Saved (Downstream+DI of 3702 Res-</u> D # Participating SF Customers (Downstream+DI of 3702, Res-SF)	<u>12,324,106</u> 71,113
	Net LifeCycle Average Savings - Midstream (Customers)	61	64	48	N <u>Annualized LifeCycleTherm Net Saved by SF Midstream</u> D Number of participating SF Customers (Midstream)	<u>1,851,854</u> 29,126
	Net LifeCycle Average Savings - Opt-Out Programs	64	-	-	N <u>Annualized Opt-Out Savings</u> D # of Opt-Out Participants	<u>0</u> 0
	Net LifeCycle Average Savings - Upstream (Customers)	67	843	751	N <u>Annualized LifeCycleTherm Net Saved by SF Upstream</u> D Number of participating SF Customers (Upstream)	<u>2,434,118</u> 2,887
<b>P1: Penetration of energy efficiency programs in the eligible market</b>	<b>Participation Relative to Eligible Population for SF sector</b>					
	Percent of participation relative to eligible population	68	2.8%	3.4%	N <u>Participants (Upstream+Midstream+Downstream)</u> D December Total Number of SF Customers	<u>103,126</u> 3,664,679
	Percent of participation in Disadvantaged Communities	69	4.6%	4.4%	N <u>+ Midstream's Store Zip map to Census Tract)</u> D December Total Number of SF Customers in DAC	<u>42,475</u> 921,758
	Percent of participation in Hard to Reach Communities	70	3.9%	3.6%	N <u>+ Midstream's Store Zip map to Census Tract)</u> D December Total Number of SF Customers in HTR	<u>48,224</u> 1,228,475

## SoCalGas Residential - Single Family (SF)

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Formula (Numerator/Denominator)	2016
Cost per unit saved	<b>Levelized Cost of Energy Efficiency per Therm for Single Family</b>					
	Levelized PAC Cost	73	0.74	0.94	N $(PAC\ cost * Gas\ benefits) / Total\ Benefits$ D LifeCycleNetTherm	<u>12,290,924</u> 16,610,078
	Levelized TRC Cost	76	1.70	1.52	N $(TRC\ cost * Gas\ benefits) / Total\ Benefits$ D LifeCycleNetTherm	<u>28,281,745</u> 16,610,078

Energy Intensity Indicator	Average Energy Use Intensity of Single Family Homes (Not adjusted)	Index	2016	2017	Formula (Numerator/Denominator)	2016
Annual usage for Single Family per household per KBtu/Sqft	Annual usage for Single Family per household per KBtu/Sqft	IN	20	21	N Annual therm Usage for SF HH Accounts	<u>1.50E+09</u>
					D Total Sqft SF Households	7.33E+09

\*\*For SF1- Single Family Therm Savings exclude missing BA\_IDs for SF Customers (BA\_ID level) because participant counts are based on the BA\_ID(service account) level

\*\*For SF1- Exclude Mobile Home for Res

\*\*CO2 includes at the ClaimID Level

Numerator count of SF Participants:

\*\*For SF3-1 (Downstream)-Count of Participants is not program by program activity; Count of Participant is using BA\_IDs level; if an BA\_ID account in two different programs, count as two participants.

\*\*For SF3-1 (Midstream) POS -3703 - Count of Store's NumUnits (by Payee)

If BA\_ID Account in two different programs, count as two participants

\*\*GrossGasCO2 = GrossElecCO2 + GrossGasCO2

SF = 2,000 sqft

MF (individual) = 935 sqft

MF (building/unit) = 1,000 sqft

\*\*For Midstream, 3703 - store portion of the 3703, use the Distributer's zipcodes. All of midstream is assigned to SF.

\*\*Downstream program includes "DeliveryType" of DirInstall & PreRebDown

\*\*Downstream program, use BA\_ID to identify participants, HTR ad DAC. For Midstream programs(3703), us Distributor's Zip Codes of Equipment sold (NumOfUnits)

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information System; BA\_ID (Service Account)

## SoCalGas Residential - Single Family (SF)

Metric Type	Final Common Metric or Indicator	Index	2016	2017	2017
<b>S1: Energy Savings</b>	<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings (Gross and Net) for Single Family Customers</b>				
	Gross Therm for SF	47	1,963,544	2,469,179	
	Net Therm for SF	48	1,266,929	1,608,285	
	Gross Therm LifeCycle for SF	53	25,538,464	30,293,953	
	Net Therm LifeCycle for SF	54	16,610,078	18,746,836	
<b>GHG</b>	<b>Greenhouse Gas (MT CO2) Savings, reported on an annual basis</b>				
	Gross Gas CO2	55	17,000	17,521	
<b>D1: Depth of Interventions</b>	<b>Average Savings (Therms) per Participant in Opt-in Programs</b>				
	Net LifeCycle Average Savings - Downstream (Customers)	58	173	154	<u>13,250,459</u> 85,883
	Net LifeCycle Average Savings - Midstream (Customers)	61	64	48	<u>1,581,875</u> 32,665
	Net LifeCycle Average Savings - Opt-Out Programs	64	-	-	<u>0</u> 0
	Net LifeCycle Average Savings - Upstream (Customers)	67	843	751	<u>3,914,502</u> 5,214
<b>P1: Penetration of energy efficiency programs in the eligible market</b>	<b>Participation Relative to Eligible Population for SF sector</b>				
	Percent of participation relative to eligible population	68	2.8%	3.4%	<u>123,762</u> 3,683,082
	Percent of participation in Disadvantaged Communities	69	4.6%	4.4%	<u>41,011</u> 927,083
	Percent of participation in Hard to Reach Communities	70	3.9%	3.6%	<u>44,757</u> 1,235,556

## SoCalGas Residential - Single Family (SF)

Metric Type	Final Common Metric or Indicator	Index	2016	2017	2017
Cost per unit saved	<b>Levelized Cost of Energy Efficiency per Therm for Single Family</b>				
	Levelized PAC Cost	73	0.74	0.94	<u>17,535,994</u> 18,746,836
	Levelized TRC Cost	76	1.70	1.52	<u>28,552,112</u> 18,746,836

Energy Intensity Indicator	Average Energy Use Intensity of Single Family Homes (Not adjusted)	Index	2016	2017	2017
Annual usage for Single Family per household per KBtu/Sqft	IN	20	21	<u>1.52E+09</u> 7.37E+09	

\*\*For SF1- Single Family Therm Savings exclude missing BA\_IDs for SF Customers (BA\_ID level) because participant counts are based on the BA\_ID(service account) level

\*\*For SF1- Exclude Mobile Home for Res

\*\*CO2 includes at the ClaimID Level

Numerator count of SF Participants:

\*\*For SF3-1 (Downstream)-Count of Participants is not program by program activity; Count of Participant is using BA\_IDs level; if an BA\_ID account in two different programs, count as two participants.

\*\*For SF3-1 (Midstream) POS -3703 - Count of Store's NumUnits (by Payee)

If BA\_ID Account in two different programs, count as two participants

\*\*GrossGasCO2 = GrossElecCO2 + GrossGasCO2

SF = 2,000 sqft

MF (individual) = 935 sqft

MF (building/unit) = 1,000 sqft

\*\*For Midstream, 3703 - store portion of the 3703, use the Distributer's zipcodes. All of midstream is assigned to SF.

\*\*Downstream program includes "DeliveryType" of DirInstall & PreRebDown

\*\*Downstream program, use BA\_ID to identify participants, HTR ad DAC. For Midstream programs(3703), us Distributor's Zip Codes of Equipment sold (NumOfUnits)

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information System; BA\_ID (Service Account)

**SoCalGas Residential - Single Family (SF)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Assumptions-Notes
<b>S1: Energy Savings</b>	<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings (Gross and Net) for Single Family Customers</b>				RW's SFm BldgType + Res Primary Sector's therm savings where ClaimID is not null
	Gross Therm for SF	47	1,963,544	2,469,179	
	Net Therm for SF	48	1,266,929	1,608,285	
	Gross Therm LifeCycle for SF	53	25,538,464	30,293,953	
	Net Therm LifeCycle for SF	54	16,610,078	18,746,836	
<b>GHG</b>	<b>Greenhouse Gas (MT CO2) Savings, reported on an annual basis</b>				CEDAR's CET Annual Report Output file's GasCO2, ElecCO2 with ClaimIDs in SFm BldgType and Res PrimarySector
	Gross Gas CO2	55	17,000	17,521	
<b>D1: Depth of Interventions</b>	<b>Average Savings (Therms) per Participant in Opt-in Programs</b>				RW's NetLifeCycleTherm Savings with BldgType of SFm and PrimarySector of Res with ClaimID is not Null + DeliveryType of Downstream and DirectInstall
	Net LifeCycle Average Savings - Downstream (Customers)	58	173	154	RW's BldgType of SFm and PrimarySector of Res with ClaimID is not null + DeliveryType of Downstream and DirectInstall where BA_ID counts for Downstream and DirectInstall Count by Payee with NumUnits as each participation.
	Net LifeCycle Average Savings - Midstream (Customers)	61	64	48	All of midstream savings and participants are assigned to SF.
	Net LifeCycle Average Savings - Opt-Out Programs	64	-	-	
	Net LifeCycle Average Savings - Upstream (Customers)	67	843	751	RW's NetLifeCycleTherm Savings with BldgType of SFm and PrimarySector of Res with ClaimID is not null + DeliveryType of Upstream RW's BldgType of SFm and PrimarySector of Res with ClaimID is not null + DeliveryType of Upstream where BA_ID =counts ( Upstream-Manufacture, Distributor)
<b>P1: Penetration of energy efficiency programs in the eligible market</b>	<b>Participation Relative to Eligible Population for SF sector</b>				
	Percent of participation relative to eligible population	68	2.8%	3.4%	RW's Sum of Downstream, Midstream, and Upstream Participants CIS's Total Number SF Customers
	Percent of participation in Disadvantaged Communities	69	4.6%	4.4%	DAC/HTR Numerators: RW's SFm BldgType + Res Primary Sector + DeliveryType of Downstream's BA_ID (Retrieve BA_ID from RW to obtain GNNID from CIS; GNNID in CIS to map Census Tract Code in CIS; Census Tract Code in CIS map to Census Tract Code in DAC/HTR list) + DirInstall's
	Percent of participation in Hard to Reach Communities	70	3.9%	3.6%	DAC/HTR denominators: CIS's SFm BldgType BA_ID (Retrieve BA_ID from RW to obtain GNNID from CIS; GNNID in CIS to map Census Tract Code in CIS; Census Tract Code in CIS map to Census Tract Code in DAC/HTR list

## SoCalGas Residential - Single Family (SF)

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Assumptions-Notes
Cost per unit saved	<b>Levelized Cost of Energy Efficiency per Therm for Single Family</b>				
	Levelized PAC Cost	73	0.74	0.94	CEDAR's CET Annual Report Output file: Numerator=TRC or PAC Cost * Gas Benefit)/Total Benefits
	Levelized TRC Cost	76	1.70	1.52	CEDAR's CET Annual Report Output file:Denominator: LifeCycleNetTherm

Energy Intensity Indicator	Average Energy Use Intensity of Single Family Homes (Not adjusted)	Index	2016	2017	Assumptions-Notes
	Annual usage for Single Family per household per KBtu/Sqft	IN	20	21	CIS's Annual Usage of SF bill accounts CIS's Number of SF bill accounts * 2,000 sqft per SF HH

\*\*For SF1- Single Family Therm Savings exclude missing BA\_IDs for SF Customers (BA\_ID level) because participant counts are based on the BA\_ID(service account) level

\*\*For SF1- Exclude Mobile Home for Res

\*\*CO2 includes at the ClaimID Level

Numerator count of SF Participants:

\*\*For SF3-1 (Downstream)-Count of Participants is not program by program activity; Count of Participant is using BA\_IDs level; if an BA\_ID account in two diferent programs, count as two participants.

\*\*For SF3-1 (Midstream) POS -3703 - Count of Store's NumUnits (by Payee)

If BA\_ID Account in two different programs, count as two participants

\*\*GrossGasCO2 = GrossElecCO2 + GrossGasCO2

SF = 2,000 sqft

MF (individual) = 935 sqft

MF (building/unit) = 1,000 sqft

\*\*For Midstream, 3703 - store portion of the 3703, use the Distributer's zipcodes. All of midstream is assigned to SF.

\*\*Downstream program includes "DeliveryType" of DirInstall & PreRebDown

\*\*Downstream program, use BA\_ID to identify participants, HTR ad DAC. For Midstream programs(3703), us Distributor's Zip Codes of Equipment sold (NumOfUnits)

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information System; BA\_ID (Service Account)

# Residential - Multi-Family

SoCalGas



**SoCalGas Residential - Multi Family (MF)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Formula (Numerator/Denominator)	2016
	<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings (Gross and Net) for Multi-family customers (in units, common area, and master metered accounts)</b>					
	Gross Therm for MF (in Unit)	82	140,697	178,554		
	Net Therm for MF (in Unit)	83	94,726	111,452		
	Gross Therm for MF (Master Metered)	94	1,190,539	565,081		
<b>S1: Energy Savings</b>	Net Therm for MF (Master Metered)	95	834,669	361,725		
	Gross Therm for MF (Common Area)	106	83,699	11,691		
	Net Therm for MF (Common Area)	107	66,296	7,289		
	Gross Therm LifeCycle for MF (in Unit)	88	1,682,187	2,293,520		
	Net Therm LifeCycle for MF (in Unit)	89	1,574,918	1,720,311		
	Gross Therm LifeCycle for MF (Master Metered)	100	10,899,317	3,975,876		
	Net Therm LifeCycle for MF (Master Metered)	101	8,275,483	2,559,625		
	Gross Therm LifeCycle for MF (Common Area)	112	977,601	76,523		
	Net Therm LifeCycle for MF (Common Area)	113	819,327	47,844		
<b>GHG</b>	<b>Greenhouse Gas (MT CO2) Savings, reported on an annual basis</b>					
	Gross Gas CO2	114	8,424	5,282		
	<b>Average Savings (Net LifeCycle Therms) for MF (per Participation, per Project(Building), per Sq.Ft)</b>					
<b>D4: Depth of Intervention</b>	Net Energy Savings Per Participant (Property)	120	111	155	<b>N</b> Annualized LifeCycle Net Therm Saved by MF Participant <b>D</b> Total Number MF Participants (GR)	<u>1,574,918</u> 14,251
	Net Energy Savings Per Project (Building)	117	4194	1659	<b>N</b> Annualized LifeCycle Net Therm Saved by (GM) MM Participant <b>D</b> Total Number MM Participants (GM)	<u>8,275,483</u> 1,973
	Net Energy Savings Per Sq.Ft	123	0.28	0.16	<b>N</b> Annualized LifeCycle Net Therm Saved by MF Participant <b>D</b> Total Number of participating MF In Total Sq.Ft	<u>9,850,401</u> 34,632,692

**SoCalGas Residential - Multi Family (MF)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Formula (Numerator/Denominator)	2016
<b>P1: Penetration of energy efficiency programs in the eligible market</b>	<b>Participant relative to eligible population</b>					
	Percent of participation relative to eligible population (by BA_	125	0.9%	0.7%	N <u>Number of MF Participant</u> D December Total Number MF Accounts (In Unit, include GR)	<u>16,224</u> 1,719,803
	Percent of participation relative to eligible population (by Building, Master Metered)	124	1.7%	1.31%	N <u>Number of Master Metered Participant (GM)</u> D December Total Number MF Accounts (GM Accounts)	<u>1,973</u> 118,080
	Percent square feet eligible population (by in unit)	126	0.8%	0.64%	N <u>Number of in unit MF Participant (GR) (Sq.Ft)</u> D December Total Number of MF Accounts (Sq.Ft)	<u>13,324,292</u> 1.61E+09
	Percent of participation in Disadvantaged Communities	127	0.50%	0.43%	N <u>Number of MF Participants in DAC</u> D December Number of MF in DAC	<u>3,044</u> 609,633
	Percent of participation in Hard to Reach Communities	128	0.49%	0.43%	N <u>Number of MF Participants in HTR</u> D December Number of MF in HTR	<u>3,383</u> 687,806
<b>Cost per unit saved</b>	<b>Levelized Cost Energy Efficiency per Therm for Multi Family</b>					
	Levelized PAC Cost	133	0.74	0.90	N <u>(PAC cost * Gas benefits)/Total Benefits</u> D LifeCycleNetTherm	<u>7,504,969</u> 10,193,093
	Levelized TRC Cost	136	0.98	0.99	N <u>(TRC cost * Gas benefits)/Total Benefits</u> D LifeCycleNetTherm	<u>9,996,130</u> 10,193,093
	<b>Average Energy Use Intensity Multi Family Homes (not adjusted) in Kbtu/SqFt</b>					
	[Indicator] - Average energy use intensity of multifamily units. including <b>in-unit</b> accounts - average usage per square foot – not adjusted	137	21	21	N <u>Annual therm Usage for MF HH Accounts (GR 2-4)</u> D Total Sqft of MF households (GR 2-4)	<u>340,174,215</u> 1.61E+09
	[Indicator] Average energy use intensity of multifamily <b>buildings</b> - average usage per square foot – not adjusted	138	17	17	N <u>Annual therm Usage for MF GM Accounts</u> D Total Sqft of MF GM buildings (10.8 times annual premises with usage)	<u>220,294,920</u> 1.28E+09

## SoCalGas Residential - Multi Family (MF)

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Formula (Numerator/Denominator)	2016
<b>B1: MF Benchmarking</b>	<b>Percent of benchmarked multi-family properties relative to the eligible population****</b>					
	Percentage of Benchmarked multi-family properties relative to the eligible population	129	0.3%	0.6%	<b>N # MF accounts participated in Portfolio Manager</b> <b>D # MF Buildings &gt; 5 units</b>	<u>214</u> 66,852
<b>B6: Benchmarking of HTR Properties</b>	<b>Percent of benchmarking by properties defined as</b>					
	Percentage of Benchmarked properties defined as "hard-to-reach"	130	0.0003%	0.0005%	<b>N # MF accounts participated in Portfolio Manager in HTR</b> <b>D # MF Buildings &gt; 5 units in HTR</b>	<u>76</u> 26,222

\*\*For MF1- MF Therm Savings exclude missing BA\_IDs for MF Customers (BA\_ID level) because participant counts are based on the BA\_ID(service account) level

\*\*CO2 includes at the ClaimID Level

\*\*Exclude Mobile Home for Res and Any for ESA

\*\*For MF1, there are missing Gas Rate in Reporting System, supplement as GR; the remaining GM, and report savings only based on non missing info.

\*\*For MF4-1, if POS, Retailers, Contractors with one BA\_ID with multiple tentant rebates, count the multiple tentants as one participant because it is one Gas Account in CIS. The MF participant is being counted in the BA\_ID level, not those who benefits

The MF participant is being counted in the BA\_ID level, not those who benefits of the rebate level

\*\*For MF3-2, the projects counts is at the JobID level with the non missing unique BA\_ID

\*\*GrossGasCO2 = GrossElecCO2 + GrossGasCO2

SF = 2,000 sqft

MF (individual) = 935 sqft

MF (building/unit) = 1,000 sqft

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information System; BA\_ID (Service Account)

## SoCalGas Residential - Multi Family (MF)

Metric Type	Final Common Metric or Indicator	Index	2016	2017	2017
	<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings (Gross and Net) for Multi-family customers (in units, common area, and master metered accounts)</b>				
	Gross Therm for MF (in Unit)	82	140,697	178,554	
	Net Therm for MF (in Unit)	83	94,726	111,452	
	Gross Therm for MF (Master Metered)	94	1,190,539	565,081	
<b>S1: Energy Savings</b>	Net Therm for MF (Master Metered)	95	834,669	361,725	
	Gross Therm for MF (Common Area)	106	83,699	11,691	
	Net Therm for MF (Common Area)	107	66,296	7,289	
	Gross Therm LifeCycle for MF (in Unit)	88	1,682,187	2,293,520	
	Net Therm LifeCycle for MF (in Unit)	89	1,574,918	1,720,311	
	Gross Therm LifeCycle for MF (Master Metered)	100	10,899,317	3,975,876	
	Net Therm LifeCycle for MF (Master Metered)	101	8,275,483	2,559,625	
	Gross Therm LifeCycle for MF (Common Area)	112	977,601	76,523	
	Net Therm LifeCycle for MF (Common Area)	113	819,327	47,844	
<b>GHG</b>	<b>Greenhouse Gas (MT CO2) Savings, reported on an annual basis</b>				
	Gross Gas CO2	114	8,424	5,282	
<b>D4: Depth of Intervention</b>	<b>Average Savings (Net LifeCycle Therms) for MF (per Participation, per Project(Building), per Sq.Ft)</b>				
	Net Energy Savings Per Participant (Property)	120	111	155	<u>1,720,311</u> 11,134
	Net Energy Savings Per Project (Building)	117	4194	1659	<u>2,559,625</u> 1,543
	Net Energy Savings Per Sq.Ft	123	0.28	0.16	<u>4,279,936</u> 27,075,027

**SoCalGas Residential - Multi Family (MF)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	2017
<b>P1: Penetration of energy efficiency programs in the eligible market</b>	<b>Participant relative to eligible population</b>				<u>12,677</u>
	Percent of participation relative to eligible population (by BA_	125	0.9%	0.7%	1,728,151
	Percent of participation relative to eligible population (by Building, Master Metered)	124	1.7%	1.31%	<u>1,543</u> 117,882
	Percent square feet eligible population (by in unit)	126	0.8%	0.64%	<u>10,410,627</u> 1.62E+09
	Percent of participation in Disadvantaged Communities	127	0.50%	0.43%	<u>2,628</u> 612,213
	Percent of participation in Hard to Reach Communities	128	0.49%	0.43%	<u>2,945</u> 691,034
<b>Cost per unit saved</b>	<b>Levelized Cost Energy Efficiency per Therm for Multi Family</b>				<u>3,631,465</u>
	Levelized PAC Cost	133	0.74	0.90	4,012,685
	Levelized TRC Cost	136	0.98	0.99	<u>3,975,014</u> 4,012,685
	<b>Average Energy Use Intensity Multi Family Homes (not adjusted) in Kbtu/SqFt</b>				
	[Indicator] - Average energy use intensity of multifamily units. including <b>in-unit</b> accounts - average usage per square foot – not adjusted	137	21	21	<u>342,047,171</u> 1.62E+09
	[Indicator] Average energy use intensity of multifamily <b>buildings</b> - average usage per square foot – not adjusted	138	17	17	<u>219,931,185</u> 1.27E+09

## SoCalGas Residential - Multi Family (MF)

Metric Type	Final Common Metric or Indicator	Index	2016	2017	2017
<b>B1: MF Benchmarking</b>	<b>Percent of benchmarked multi-family properties relative to the eligible population●●●●</b>				
	Percentage of Benchmarked multi-family properties relative to the eligible population	129	0.3%	0.6%	<u>380</u> 66,852
<b>B6: Benchmarking of HTR Properties</b>	<b>Percent of benchmarking by properties defined as</b>				
	Percentage of Benchmarked properties defined as "hard-to-reach"	130	0.0003%	0.0005%	<u>127</u> 26,222

\*\*For MF1- MF Therm Savings exclude missing BA\_IDs for MF Customers (BA\_ID level) because participant counts are based on the BA\_ID(service account) level

\*\*CO2 includes at the ClaimID Level

\*\* Exclude Mobile Home for Res and Any for ESA

\*\*For MF1, there are missing Gas Rate in Reporting System, supplement as GR; the remaining GM, and report savings only based on non missing info.

\*\*For MF4-1, if POS, Retailers, Contractors with one BA\_ID with multiple tentant rebates, count the multiple tentants as one participant because it is one Gas Account in CIS. The MF participant is being counted in the BA\_ID level, not those who benefits The MF participant is being counted in the BA\_ID level, not those who benefits of the rebate level

\*\*For MF3-2, the projects counts is at the JobID level with the non missing unique BA\_ID

\*\*GrossGasCO2 = GrossElecCO2 + GrossGasCO2

SF = 2,000 sqft

MF (individual) = 935 sqft

MF (building/unit) = 1,000 sqft

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information System; BA\_ID (Service Account)

**SoCalGas Residential - Multi Family (MF)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Assumptions-Notes
	<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings (Gross and Net) for Multi-family customers (in units, common area, and master metered accounts)</b>				
	Gross Therm for MF (in Unit)	82	140,697	178,554	RW's MFm BldgType + Res Primary Sector + Gas Rate Primary (in Unit)'s therm savings where ClaimID is not null. Rate=GR, GT-R and location code (LC_CD) = B, C, D).
	Net Therm for MF (in Unit)	83	94,726	111,452	
	Gross Therm for MF (Master Metered)	94	1,190,539	565,081	
<b>S1: Energy Savings</b>	Net Therm for MF (Master Metered)	95	834,669	361,725	RW's MFm BldgType + Res Primary Sector + Gas Rate Primary (Master Metered Rate =GM-E,GT-ME,GM-BE,GM-E,GM-EL))'s therm savings where ClaimID is not null.
	Gross Therm for MF (Common Area)	106	83,699	11,691	
	Net Therm for MF (Common Area)	107	66,296	7,289	
	Gross Therm LifeCycle for MF (in Unit)	88	1,682,187	2,293,520	RW's MFm BldgType + Res Primary Sector + Gas Rate Primary (Common Area Rate =GM-C,GT-MC))'s therm savings.
	Net Therm LifeCycle for MF (in Unit)	89	1,574,918	1,720,311	
	Gross Therm LifeCycle for MF (Master Metered)	100	10,899,317	3,975,876	RW's MFm BldgType + Res Primary Sector + Gas Rate Primary (Common Area)'s therm savings.
	Net Therm LifeCycle for MF (Master Metered)	101	8,275,483	2,559,625	
	Gross Therm LifeCycle for MF (Common Area)	112	977,601	76,523	
	Net Therm LifeCycle for MF (Common Area)	113	819,327	47,844	

<b>GHG</b>	<b>Greenhouse Gas (MT CO2) Savings, reported on an annual basis</b>				CEDAR's CET Annual Report Output file:(GasCO2+ElecCO2) with ClaimIDs in MFm BldgType and Res PrimarySector
	Gross Gas CO2	114	8,424	5,282	

	<b>Average Savings (Net LifeCycle Therms) for MF (per Participation, per Project(Building), per Sq.Ft)</b>				
<b>D4: Depth of Intervention</b>	Net Energy Savings Per Participant (Property)	120	111	155	RW's MFm BldgType + Res Primary Sector + Gas Rate Primary (in Unit)'s therm saved. RW's MFm BldgType + Res Primary Sector + Gas Rate Primary (in Unit)'s non missing BA_ID
	Net Energy Savings Per Project (Building)	117	4194	1659	RW's MFm BldgType + Res Primary Sector + Gas Rate Primary (Mastered Meter + Common Area)'s therm saved RW's MFm BldgType + Res Primary Sector + Gas Rate Primary (Mastered Meter + Common Area)'s Non Missing BA_ID
	Net Energy Savings Per Sq.Ft	123	0.28	0.16	RW's MFm BldgType + Res Primary Sector + Gas Rate Primary (In Unit + Mastered Meter + RW's MFm BldgType + Res Primary Sector + Gas Rate Primary (In Unit + Mastered Meter +

**SoCalGas Residential - Multi Family (MF)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Assumptions-Notes
<b>P1: Penetration of energy efficiency programs in the eligible market</b>	<b>Participant relative to eligible population</b>				
	Percent of participation relative to eligible population (by BA_	125	0.9%	0.7%	RW's MFm BldgType + Res Primary Sector + Gas Rate Primary (in Unit, Mastered Meter, Common CIS Service Account (BA_ID) in MF Accounts (in Unit, include GR)
	Percent of participation relative to eligible population (by Building, Master Metered)	124	1.7%	1.31%	RW's MFm BldgType + Res Primary Sector + Gas Rate Primary ( Mastered Meter, Common Area) CIS Service Account (BA_ID) in MF Accounts (GM Account)
	Percent square feet eligible population (by in unit)	126	0.8%	0.64%	RW's GR Participant*935 (RW GR Participant with BA_ID *935 sq.ft) CIS GR Account*935 sq.ft
	Percent of participation in Disadvantaged Communities	127	0.50%	0.43%	Numerators for DAC/HTR: RW's MFm BldgType + Res Primary Sector + Gas Rate Primary; Retrieve BA_ID from RW to obtain GNNID from CIS; GNNID in CIS to map Census Tract Code in CIS; Census Tract Code in CIS map to Census Tract Code in DAC/HTR list
	Percent of participation in Hard to Reach Communities	128	0.49%	0.43%	Denominators for DAC/HTR: Retrieve BA_ID from CIS to obtain GNNID from CIS; GNNID in CIS to map Census Tract Code in CIS; Census Tract Code in CIS map to Census Tract Code in DAC list
<b>Cost per unit saved</b>	<b>Levelized Cost Energy Efficiency per Therm for Multi Family</b>				
	Levelized PAC Cost	133	0.74	0.90	CEDAR's CET Annual Report Output file: Numerator=TRC or PAC Cost * Gas Benefit)/Total Benefits
	Levelized TRC Cost	136	0.98	0.99	CEDAR's CET Annual Report Output file:Denominator: LifeCycleNetTherm
<b>Average Energy Use Intensity Multi Family Homes (not adjusted) in Kbtu/SqFt</b>	<b>[Indicator] - Average energy use intensity of multifamily units. including in-unit accounts - average usage per square foot – not adjusted</b>	137	21	21	CIS Annual Usage for MF Household (Residential Service Account) 2-4 Sq ft assumption: 935 sq ft is used as a proxy for MF Sq ft (individual); 1,000 sq ft is used as a proxy for MF (building). One kBTU is 100 therms, multiple 100 to the usage for the numerator. In addition, for denominator, *935 or *1000 respectively to the gas rate. CIS Number of MF Households (Residential Service Account) GR 2-4 with usage
	<b>[Indicator] Average energy use intensity of multifamily buildings - average usage per square foot – not adjusted</b>	138	17	17	CIS Annual Usage for MF GM Accounts. Sq ft assumption: 935 sq ft is used as a proxy for MF Sq ft (individual); 1,000 sq ft is used as a proxy for MF (building). One kBTU is 100 therms, multiple 100 to the usage for the numerator. In addition, for denominator, *935 or *1000 respectively to the gas rate. CIS's MF GM Units *10.8 is the average number of dwelling units per GM account from CIS.



**SoCalGas Residential - Multi Family (MF)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Assumptions-Notes
<b>B1: MF Benchmarking</b>	<b>Percent of benchmarked multi-family properties relative to the eligible population●●●●</b>				
	Percentage of Benchmarked multi-family properties relative to the eligible population	129	0.3%	0.6%	Portfolio Manager's BA_ID map RW's MF Unique address of CIS accounts either GME or GMC rates and LC_CD=D (>5 units)
<b>B6: Benchmarking of HTR Properties</b>	<b>Percent of benchmarking by properties defined as</b>				
	Percentage of Benchmarked properties defined as "hard-to-reach"	130	0.0003%	0.0005%	Portfolio Manager's BA_ID map RW to the HTR List Unique address of CIS accounts either GME or GMC rates and LC_CD=D in HTR census tracts.

\*\*For MF1- MF Therm Savings exclude missing BA\_IDs for MF Customers (BA\_ID level) because participant counts are based on the BA\_ID(service account) level

\*\*CO2 includes at the ClaimID Level

\*\* Exclude Mobile Home for Res and Any for ESA

\*\*For MF1, there are missing Gas Rate in Reporting System, supplement as GR; the remaining GM, and report savings only based on non missing info.

\*\*For MF4-1, if POS, Retailers, Contractors with one BA\_ID with multiple tentant rebates, count the multiple tentants as one participant because it is one Gas Account in CIS. The MF participant is being counted in the BA\_ID level, not those who benefits

The MF participant is being counted in the BA\_ID level, not those who benefits of the rebate level

\*\*For MF3-2, the projects counts is at the JobID level with the non missing unique BA\_ID

\*\*GrossGasCO2 = GrossElecCO2 + GrossGasCO2

SF = 2,000 sqft

MF (individual) = 935 sqft

MF (building/unit) = 1,000 sqft

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information System; BA\_ID (Service Account)

# Commercial

SoCalGas

**SoCalGas Commercial - (Excluding Public Accounts)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Formula (Numerator/Denominator)	2016
<b>S1: Energy Savings</b>	<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings (Gross and Net) for Commercial customers</b>					
	Gross Therm for Commercial	143	3,552,481	3,342,185		
	Net Therm for Commercial	144	2,221,709	2,132,366		
	Gross Therm LifeCycle for Commercial	149	42,882,610	42,998,315		
	Net Therm LifeCycle for Commercial	150	26,867,413	27,300,788		
<b>S2: Percent Overall Sectoral Savings</b>	<b>Electric, and Demand Savings (Gross and Net) as a percentage of overall sectoral usage</b>					
	Percent of Gross Therm of Commercial usage	155	0.48%	0.44%	N <u>Annualized Gross Therm Saved by Commercial</u> D Total Usage of Commercial Sector	<u>3,552,481</u> 746,694,714
	Percent of Net Therm of Commercial usage	156	0.30%	0.28%	N <u>Annualized Net Therm Saved by Commercial</u> D Total Usage of Commercial Sector	<u>2,221,709</u> 746,694,714
	Percent of Gross Therm LifeCycle of Commercial usage	161	5.74%	5.69%	N <u>Annualized Gross Therm LifeCycle Saved by Commercial</u> D Total Usage of Commercial Sector	<u>42,882,610</u> 746,694,714
	Percent of Net Therm LifeCycle of Commercial usage	162	3.60%	3.61%	N <u>Annualized Net Therm LifeCycle Saved by Commercial</u> D Total Usage of Commercial Sector	<u>26,867,413</u> 746,694,714
<b>GHG</b>	<b>Greenhouse Gas (MT CO2) Savings, reported on an annual basis</b>					
	Gross Gas CO2	163	20,243	22,728		20,243
<b>D2: Depth of intervention by project</b>	<b>Energy Savings Gross Therm as a fraction of project consumption</b>					
	Percent of Savings of Project Consumption	166	10%	8%	N <u>Annualized Therm Saved for all Commercial Projects</u> D Total Usage of the all Commercial Customers with Projects	<u>3,552,481</u> 35,477,951

**SoCalGas Commercial - (Excluding Public Accounts)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Formula (Numerator/Denominator)	2016
<b>P1: Penetration of Energy Efficiency Programs in the Eligible Market Metric</b>	<b>Commercial Sector Participants relative to eligible population for Small, Medium, and Large Customer</b>					
	Percent of participation relative to eligible population - Small<10,000 therms	169	0.69%	0.86%	N <u># Commercial Participants Small</u> D # Commercial Customers Small < 10,000 therms	<u>1,161</u> 167,582
	Percent of participation relative to eligible population - 10,000<=Medium<=50,000 therms	168	4.12%	4.11%	N <u># Commercial Participants Medium</u> D # Commercial Customers 10,000<=medium<=50,000 therms	<u>590</u> 14,320
	Percent of participation relative to eligible population - Large>50,000 therms	167	5.88%	6.58%	N <u># Commercial Participants Large</u> D # Commercial Customers Large>50,000 therms	<u>79</u> 1,344
<b>P2: Penetration of energy efficiency</b>	<b>Percent of Square feet of eligible population</b>					
	Percent of Square feet of eligible population	170	1.01%	1.12%	N <u>Sum of each participant Sq footage from CSS</u> D Number of Square feet of Eligible Population	10,915,011 1.08E+09
<b>P4: Penetration of energy efficiency</b>	<b>Percent of participation in Hard to Reach Communities</b>					
	Percent of participation in Hard to Reach Communities	171	0.08%	0.14%	N <u>Number of Commercial Participants in HTR</u> D Number of Commercial in HTR	63 82,999
<b>Cost per unit saved</b>	<b>Levelized Cost of Energy Efficiency per Therm for Commercial</b>					
	Levelized PAC Cost	179	0.50	0.29	N <u>(PAC cost * Gas benefits)/Total Benefits</u> D LifeCycleNetTherm	<u>13,367,249</u> 26,867,413
	Levelized TRC Cost	182	0.61	0.42	N <u>(TRC cost * Gas benefits)/Total Benefits</u> D LifeCycleNetTherm	<u>16,494,696</u> 26,867,413

**SoCalGas Commercial - (Excluding Public Accounts)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Formula (Numerator/Denominator)	2016
	<b>Benchmarked Customers relative to eligible population</b>					<b>2016</b>
	Percent of eligible population for Commercial Sector in Portfolio Manager	IN	0%	0%	N # Commercial Customer participant in Benchmark D # Commercial Customer (Population)	476 183,246
<b>Benchmarking penetration for commercial sector</b>	Percent of benchmarked customers relative to eligible population for <b>large</b> customers	173	1.8%	3.0%	N # Commercial Customer participant in Benchmark (Large) D # Commercial Customer (Large)	24 1,344
	Percent of benchmarked customers relative to eligible population for <b>medium</b> customers	174	0.8%	1.3%	N # Commercial Customer participant in Benchmark(Medium) D # Commercial Customer (Medium)	116 14,320
	Percent of benchmarked customers relative to eligible population for <b>small</b> customers	175	0.2%	0.2%	N # Commercial Customer participant in Benchmark (Small) D # Commercial Customer (Small)	336 167,582

Percent of participation by customers defined as HTR						
<b>B6: Benchmarking of HTR Properties</b>	Percent of benchmarking by customers defined as "hard-to-reach"	176	0.0%	0.1%	N # Commercial Customer participant in Benchmark(HTR) D # Commercial Participants	17 167,582

Percent of benchmarked square feet of eligible population						
<b>P2: Penetration of EE programs (sqft of eligible population)</b>	C-B2 - Percent of benchmarked square feet of eligible population	172	0.3%	0.3%	N SqFt of benchmarked commercial buildings in Portfolio Mgr D Number of Sq. Ft. participation(Sum of each participant Sqft)	3,331,699 1,082,940,175

\*\*For COM1- COM Therm Savings exclude missing BA\_IDs for COM Customers (BA\_ID level) because participant counts are based on the BA\_ID(service account) level

\*\*CO2 includes at the ClaimID Level

\*\*GrossGasCO2 = GrossElecCO2 + GrossGasCO2

\*\*Number of Commercial Customer participant in Benchmark sources from RW out of the Commercial Customer in Portfolio Manager

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information System; BA\_ID (Service Account)

Investment in Energy Efficiency

Total incentive

Total project cost

=TotalIncentive(COM, RW)/Total Expenditure (SCG-COM, CEDARS)=6,069,606/17,813,417=34%

**SoCalGas Commercial - (Excluding Public Accounts)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	2017
<b>S1: Energy Savings</b>	<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings (Gross and Net) for Commercial customers</b>				
	Gross Therm for Commercial	143	3,552,481	3,342,185	
	Net Therm for Commercial	144	2,221,709	2,132,366	
	Gross Therm LifeCycle for Commercial	149	42,882,610	42,998,315	
	Net Therm LifeCycle for Commercial	150	26,867,413	27,300,788	
<b>S2: Percent Overall Sectoral Savings</b>	<b>Electric, and Demand Savings (Gross and Net) as a percentage of overall sectoral usage</b>				
	Percent of Gross Therm of Commercial usage	155	0.48%	0.44%	<u>3,342,185</u>
	Percent of Net Therm of Commercial usage	156	0.30%	0.28%	<u>2,132,366</u>
	Percent of Gross Therm LifeCycle of Commercial usage	161	5.74%	5.69%	<u>42,998,315</u>
	Percent of Net Therm LifeCycle of Commercial usage	162	3.60%	3.61%	<u>27,300,788</u>
<b>GHG</b>	<b>Greenhouse Gas (MT CO2) Savings, reported on an annual basis</b>				
	Gross Gas CO2	163	20,243	22,728	20,128
<b>D2: Depth of intervention by project</b>	<b>Energy Savings Gross Therm as a fraction of project consumption</b>				
	Percent of Savings of Project Consumption	166	10%	8%	<u>3,342,185</u> 43,068,273

**SoCalGas Commercial - (Excluding Public Accounts)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	2017
<b>P1: Penetration of Energy Efficiency Programs in the Eligible Market Metric</b>	<b>Commercial Sector Participants relative to eligible population for Small, Medium, and Large Customer</b>				
	Percent of participation relative to eligible population - Small<10,000 therms	169	0.69%	0.86%	<u>1,433</u> 167,282
	Percent of participation relative to eligible population - 10,000<=Medium<=50,000 therms	168	4.12%	4.11%	<u>593</u> 14,427
	Percent of participation relative to eligible population - Large>50,000 therms	167	5.88%	6.58%	<u>90</u> 1,368
<b>P2: Penetration of energy efficiency</b>	<b>Percent of Square feet of eligible population</b>				
	Percent of Square feet of eligible population	170	1.01%	1.12%	12,089,719 1.08E+09
<b>P4: Penetration of energy efficiency</b>	<b>Percent of participation in Hard to Reach Communities</b>				
	Percent of participation in Hard to Reach Communities	171	0.08%	0.14%	113 82,888
<b>Cost per unit saved</b>	<b>Levelized Cost of Energy Efficiency per Therm for Commercial</b>				
	Levelized PAC Cost	179	0.50	0.29	<u>7,809,808</u> 27,300,788
	Levelized TRC Cost	182	0.61	0.42	<u>11,410,350</u> 27,300,788

**SoCalGas Commercial - (Excluding Public Accounts)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	2017
	<b>Benchmarked Customers relative to eligible population</b>				<b>2017</b>
	Percent of eligible population for Commercial Sector in Portfolio Manager	IN	0%	0%	<u>582</u> 183,077
<b>Benchmarking penetration for commercial sector</b>	Percent of benchmarked customers relative to eligible population for <b>large</b> customers	173	1.8%	3.0%	<u>41</u> 1,368
	Percent of benchmarked customers relative to eligible population for <b>medium</b> customers	174	0.8%	1.3%	<u>187</u> 14,427
	Percent of benchmarked customers relative to eligible population for <b>small</b> customers	175	0.2%	0.2%	<u>354</u> 167,282

<b>Percent of participation by customers defined as HTR</b>					
<b>B6: Benchmarking of HTR Properties</b>					
	Percent of benchmarking by customers defined as "hard-to-reach"	176	0.0%	0.1%	<u>113</u> 167,282

<b>Percent of benchmarked square feet of eligible population</b>					
<b>P2: Penetration of EE programs (sqft of eligible population)</b>					
	C-B2 - Percent of benchmarked square feet of eligible population	172	0.3%	0.3%	<u>2,806,939</u> 1.08E+09

\*\*For COM1- COM Therm Savings exclude missing BA\_IDs for COM Customers (BA\_ID level) because participant counts are based on the BA\_ID(service account) level

\*\* CO2 includes at the ClaimID Level

\*\*GrossGasCO2 = GrossElecCO2 + GrossGasCO2

\*\*Number of Commercial Customer participant in Benchmark sources from RW out of the Commercial Customer in Portfolio Manager

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information System; BA\_ID (Service Account)

Investment in Energy Efficiency

Total incentive

Total project cost

=TotalIncentive(COM, RW)/Total Expenditure (SCG-COM, CEDARS)=6,069,606/17,813,417=34%



**SoCalGas Commercial - (Excluding Public Accounts)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Assumptions-Notes
<b>S1: Energy Savings</b>	<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings (Gross and Net) for Commercial customers</b>				RW's Com Primary Sector (exclude Public Sector and Cross Cutting-C&S)'s therm savings where ClaimID is not null
	Gross Therm for Commercial	143	3,552,481	3,342,185	
	Net Therm for Commercial	144	2,221,709	2,132,366	
	Gross Therm LifeCycle for Commercial	149	42,882,610	42,998,315	
	Net Therm LifeCycle for Commercial	150	26,867,413	27,300,788	
<b>S2: Percent Overall Sectoral Savings</b>	<b>Electric, and Demand Savings (Gross and Net) as a percentage of overall sectoral usage</b>				RW's Com Primary Sector (exclude Public Sector and Cross Cutting-C&S)'s Gross therm savings where ClaimID is not null
	Percent of Gross Therm of Commercial usage	155	0.48%	0.44%	CIS Commercial Account with usage; NAIC in CIS was used to define commercial customers and building types + exclude those that falls in Public Sector that was defined by Public list (SCG's Internal list of Pub Customer identified from Public staff).
	Percent of Net Therm of Commercial usage	156	0.30%	0.28%	RW's Com Primary Sector (exclude Public Sector and Cross Cutting-C&S)'s Net therm savings where ClaimID is not null CIS Commercial Account with usage; NAIC in CIS was used to define commercial customers and building types + exclude those that falls in Public Sector that was defined by Public list (SCG's Internal list of Pub Customer identified from Public staff).
	Percent of Gross Therm LifeCycle of Commercial usage	161	5.74%	5.69%	RW's Com Primary Sector (exclude Public Sector and Cross Cutting-C&S)'s Gross therm LifeCycle CIS Commercial Account with usage; NAIC in CIS was used to define commercial customers and building types + exclude those that falls in Public Sector that was defined by Public list (SCG's Internal list of Pub Customer identified from Public staff).
	Percent of Net Therm LifeCycle of Commercial usage	162	3.60%	3.61%	RW's Com Primary Sector (exclude Public Sector and Cross Cutting-C&S)'s NetTherm LifeCycle CIS Commercial Account with usage; NAIC in CIS was used to define commercial customers and
<b>GHG</b>	<b>Greenhouse Gas (MT CO2) Savings, reported on an annual basis</b>				CEDAR's CET Annual Report Output file:(GasCO2+ElecCO2) with ClaimIDs in COM PrimarySector (exclude Public Sector and Cross Cutting-C&S)
	Gross Gas CO2	163	20,243	22,728	
<b>D2: Depth of intervention by project</b>	<b>Energy Savings Gross Therm as a fraction of project consumption</b>				RW's Com Primary Sector (exclude Public Sector and Cross Cutting-C&S)'s therm savings where ClaimID is not null
	Percent of Savings of Project Consumption	166	10%	8%	CIS Commercial Account with usage; NAIC in CIS was used to define commercial customers and building types + exclude those that falls in Public Sector that was defined by Public list (SCG's internal list from Public staff) mapped to RW's BA_ID that participated in Commercial Projects

## SoCalGas Commercial - (Excluding Public Accounts)

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Assumptions-Notes
P1: Penetration of Energy Efficiency Programs in the Eligible Market Metric	<b>Commercial Sector Participants relative to eligible population for Small, Medium, and Large Customer</b>				CIS Commercial Account with usage <10000 therms; NAIC in CIS was used to define commercial customers and building types + exclude those that falls in Public Sector that was defined by Public list (SCG's Internal list of Pub Customer identified from Public staff) mapped to RW's BA_ID that
	Percent of participation relative to eligible population - Small<10,000 therms	169	0.69%	0.86%	CIS Commercial Account with usage <10,000 therms; NAIC in CIS was used to define commercial customers and building types + exclude those that falls in Public Sector that was defined by Public list (SCG's Internal list of Pub Customer identified from Public staff) mapped to RW's BA_ID that
	Percent of participation relative to eligible population - 10,000<=Medium<=50,000 therms	168	4.12%	4.11%	CIS Commercial Account with usage 10,000<= therms <=50,000 therms; NAIC in CIS was used to define commercial customers and building types + exclude those that falls in Public Sector that
	Percent of participation relative to eligible population - Large>50,000 therms	167	5.88%	6.58%	CIS Commercial Account with usage >50,000 therms; NAIC in CIS was used to define commercial customers and building types + exclude those that falls in Public Sector that
P2: Penetration of energy efficiency	<b>Percent of Square feet of eligible population</b>				CSS survey's average Sq.Ft per commercial customer * Number of Participants (RW's Com Primary Sector (exclude Public Sector and Cross Cutting-C&S) where ClaimID is not null; Retrieve BA_ID from RW (exclude Public) to obtain GNNID from CIS; GNNID in CIS to map Census Tract Code in CIS; Census Tract Code in CIS map to Census Tract Code in HTR list with the Commercial Customer in CIS
	Percent of Square feet of eligible population	170	1.01%	1.12%	CSS survey's Sq.Ft assigned to each Commercial Customer and then sum it up; NAIC in CIS was used to define commercial customers and building types + exclude Public list.
P4: Penetration of energy efficiency	<b>Percent of participation in Hard to Reach Communities</b>				RW's Com Primary Sector (exclude Public Sector and Cross Cutting-C&S) where ClaimID is not null; Retrieve BA_ID from RW (exclude Public) to obtain GNNID from CIS; GNNID in CIS to map Census Tract Code in CIS; Census Tract Code in CIS map to Census Tract Code in HTR list with the Commercial Customer in CIS
	Percent of participation in Hard to Reach Communities	171	0.08%	0.14%	RW's Com Primary Sector (exclude Public Sector and Cross Cutting-C&S) where ClaimID is not null; Retrieve BA_ID from RW (exclude Public) to obtain GNNID from CIS; GNNID in CIS to map Census Tract Code in CIS; Census Tract Code in CIS map to Census Tract Code in HTR list with the Commercial Customer in CIS
Cost per unit saved	<b>Levelized Cost of Energy Efficiency per Therm for Commercial</b>				
	Levelized PAC Cost	179	0.50	0.29	CEDAR's CET Annual Report Output file: Numerator=TRC or PAC Cost * Gas Benefit)/Total Benefits
	Levelized TRC Cost	182	0.61	0.42	CEDAR's CET Annual Report Output file:Denominator: LifeCycleNetTherm

**SoCalGas Commercial - (Excluding Public Accounts)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Assumptions-Notes
<b>Benchmarking penetration for commercial sector</b>	<b>Benchmarked Customers relative to eligible population</b> Percent of eligible population for Commercial Sector in Portfolio Manager	IN	0%	0%	Retrieved Address from Portfolio Manager to get BA_ID from CIS for count of Commercial Customer participated in Benchmark Retrieved Address from Portfolio Manager to get BA_ID from CIS. Portfolio Manager's BA_ID map to RW's Com Primary Sector (exclude Public Sector and Cross Cutting-C&S)'s BA_D where ClaimID
	Percent of benchmarked customers relative to eligible population for <b>large</b> customers	173	1.8%	3.0%	For numerators of benchmarked SML: Retrieved address from Portfolio Manager to get BA_ID from CIS by annual usage for large, medium, and small sizes.
	Percent of benchmarked customers relative to eligible population for <b>medium</b> customers	174	0.8%	1.3%	For denominators of benchmarked SML: Retrieved Address from Portfolio Manager to get BA_ID from CIS. Portfolio Manager's BA_ID map to RW's Com Primary Sector (exclude Public Sector and Cross Cutting-C&S)'s BA_D where ClaimID
	Percent of benchmarked customers relative to eligible population for <b>small</b> customers	175	0.2%	0.2%	

<b>B6: Benchmarking of HTR Properties</b>	<b>Percent of participation by customers defined as HTR</b>				RW's Com Primary Sector (exclude Public Sector and Cross Cutting-C&S) where ClaimID is not null; Retrieve BA_ID from RW (exclude Public) to obtain GNNID from CIS; GNNID in CIS to map Census Tract Code in CIS; Census Tract Code in CIS map to Census Tract Code in HTR list with the Commercial participants participated in Rebate programs
	Percent of benchmarking by customers defined as "hard-to-reach"	176	0.0%	0.1%	Retrieved Address from Portfolio Manager to get BA_ID from CIS. Portfolio Manager's BA_ID map to RW's Com Primary Sector (exclude Public Sector and Cross Cutting-C&S)'s BA_D where ClaimID

<b>P2: Penetration of EE programs (sqft of eligible population)</b>	<b>Percent of benchmarked square feet of eligible population</b>				Retrieved Address from Portfolio Manager to get BA_ID from CIS for count of Commercial Customer participated in Benchmark * CSS Survey's Sq.Ft
	C-B2 - Percent of benchmarked square feet of eligible population	172	0.3%	0.3%	CSS survey's average Sq.Ft per commercial customer * Number of Participants (RW's Com Primary Sector (exclude Public Sector and Cross Cutting-C&S)'s BA_ID count where ClaimID is not null

\*\*For COM1- COM Therm Savings exclude missing BA\_IDs for COM Customers (BA\_ID level) because participant counts are based on the BA\_ID(service account) level

\*\* CO2 includes at the ClaimID Level

\*\*GrossGasCO2 = GrossElecCO2 + GrossGasCO2

\*\*Number of Commercial Customer participant in Benchmark sources from RW out of the Commercial Customer in Portfolio Manager

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information System; BA\_ID (Service Account)

Investment in Energy Efficiency

Total incentive

Total project cost

=TotalIncentive(COM, RW)/Total Expenditure (SCG-COM, CEDARS)=6,069,606/17,813,417=34%

**Public**  
SoCalGas

**SoCalGas Public Sector (P)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Formula (Numerator/Denominator)	2016
<b>S1: Energy Savings</b>	<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings (Gross and Net) for Commercial customers</b>					
	Gross Therm for Public	192	884,283	815,153		
	Net Therm for Public	193	630,567	567,915		
	Gross Therm LifeCycle for Public	198	7,687,113	8,570,956		
	Net Therm LifeCycle for Public	199	5,425,342	5,899,598		
<b>GHG</b>	<b>Greenhouse gas (MT CO2eq) based on net lifecycle kWh and</b>					
	Gross Gas CO2	200	5,210	4,770		
<b>D3: Depth of interventions per building</b>	<b>Average Energy Savings (therms) per Project Building or Facility</b>					
	Life Cycle Net Average Savings Per Project	203	17,730	33,331	$\frac{\text{N Annualized LifeCycle Net Therm Saved for all Public Projects}}{\text{D Total Number of Projects/Building in the Public Sector}}$	$\frac{5,425,342}{306}$
<b>D5: Depth of interventions per square foot</b>	<b>Average Energy Savings (therms) per Project Building Floor Plan Area</b>					
	Life Cycle Net Average of Savings per Sq.Ft	206	1.88	3.14	$\frac{\text{N Annualized LifeCycle Net Therm Saved for all Public Projects}}{\text{D Total Number of Sq. Ft Area for the Public Sector Participants}}$	$\frac{5,425,342}{2,890,272}$
<b>Water</b>	<b>Average Energy Savings (therms) per Project Water/Wastewater Facilities</b>					
	Average of Savings per Gallons	IN	IN	IN	$\frac{\text{N Projects of Waste Water Projects}}{\text{D Total Number of Wastewater Projects}}$	TBD
<b>P1: Penetration of energy efficiency programs in the eligible market ++</b>	<b>Public Sector Participants relative to eligible population for Small, Medium, and Large Customer</b>					
	Percent of Public Sector accounts participating in programs	IN	2%	1%	$\frac{\text{N Number of Public Sector participant}}{\text{D Number of Public Accounts}}$	$\frac{272}{13,338}$
	Percent of eligible population for Small Customer in Public Sector	IN	1%	1%	$\frac{\text{N Number of Public Participants in relative to Small Customer}}{\text{D Total Numbers Public Customer who are Small}<10,000\text{ therms}}$	$\frac{140}{11,662}$
		IN	5%	4%	$\frac{\text{N Number of Public Participants in relative to Medium Customer}}{\text{D Number of Public Customers } 10,000 \leq \text{medium} \leq 50,000 \text{ therms}}$	$\frac{61}{1,204}$
	Percent of eligible population for Large Customer in Public Sector	IN	9%	10%	$\frac{\text{N Number of Public Participants in relative to Large Customer}}{\text{D Number of Commercial Customers Large}>50,000\text{ therms}}$	$\frac{43}{472}$

## SoCalGas Public Sector (P)

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Formula (Numerator/Denominator)	2016
Cost per unit saved Metric	<b>Levelized Cost of Energy Efficiency per Therm for Public</b>					
	Levelized PAC Cost	215	0.59	0.32	N $(\text{PAC cost} * \text{Gas benefits}) / \text{Total Benefits}$ D LifeCycleNetTherm	<u>3,211,173</u> 5,425,342
	Levelized TRC Cost	218	0.80	0.50	N $(\text{TRC cost} * \text{Gas benefits}) / \text{Total Benefits}$ D LifeCycleNetTherm	4,358,165 <u>5,425,342</u>

Energy Intensity per public building sector building	<b>Average Energy Use Intensity of all Public Sector Building</b>					
	Average Energy use of all Public Sector in KBtu/Sqft	221	106	107	N <u>Total therm of all Public Customer</u> D Total Sqft of all Public buildings	<u>150,346,845</u> 141,729,588

Public Sector Benchmarking Penetration Calendar Year	<b>Percent of Public Sector building benchmarked</b>					
	Percent of Public Sector buildings with current benchmark	220	3%	3%	N <u>Number of Public Accounts with Benchmark</u> D Number of Public Accounts	<u>451</u> 13,338
	Percent of floorplan area of all Public Sector buildings with current benchmark	222	2%	1%	N <u>Number of Public Customer Participants in Sq. Ft in Portfolio Manag</u> D (Sqft Public Account=10626 sqft * # Public Accounts)	<u>2,890,272</u> 1.42E+08

\*\*For PUB1- PUB Therm Savings exclude missing BA\_IDs for PUB Customers (BA\_ID level) because participant counts are based on the BA\_ID(service account) level

\*\*CO2 includes at the ClaimID Level

\*\*GrossGasCO2 = GrossElecCO2 + GrossGasCO2

\*\*Public sector is 10,626 sq ft

\*\*Number of Public Accounts with Benchmark sources from CIS Public Accounts to which Public Accounts falls into the Portofolio Manager

\*\*Public Accounts falls in Portofolio Manager with CIS usage in 2016 & 2017 counted in both 2016 and 2017; if no usage in 2016, counted as 2017 or vice versa

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information System; BA\_ID (Service Account)

**SoCalGas Public Sector (P)**

Metric Type	Final Common Metric or Indicator	2017
<b>S1: Energy Savings</b>	<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings (Gross and Net) for Commercial customers</b>	
	Gross Therm for Public	
	Net Therm for Public	
	Gross Therm LifeCycle for Public	
	Net Therm LifeCycle for Public	
<b>GHG</b>	<b>Greenhouse gas (MT CO2eq) based on net lifecycle kWh and Gross Gas CO2</b>	
<b>D3: Depth of interventions per building</b>	<b>Average Energy Savings (therms) per Project Building or Facili</b>	<u>5,899,598</u>
	Life Cycle Net Average Savings Per Project	177
<b>D5: Depth of interventions per square foot</b>	<b>Average Energy Savings (therms) per Project Building Floor Pl</b>	<u>5,899,598</u>
	Life Cycle Net Average of Savings per Sq.Ft	1,880,802
<b>Water</b>	<b>Average Energy Savings (therms) per Project Water/Wastew:</b>	TBD
	Average of Savings per Gallons	TBD
<b>P1: Penetration of energy efficiency programs in the elible market ++</b>	<b>Public Sector Participants relative to eligible population for Small, Medium, and Large Customer</b>	
	Percent of Public Sector accounts participating in programs	<u>177</u> 13,218
	Percent of eligible population for Small Customer in Public Sector	<u>88</u> 11,504
	Percent of eligible population for Medium Customer in Public Sector	<u>53</u> 1,226
	Percent of eligible population for Large Customer in Public Sector	<u>51</u> 488

## SoCalGas Public Sector (P)

Metric Type	Final Common Metric or Indicator	2017
Cost per unit saved Metric	Levelized Cost of Energy Efficiency per Therm for Public	<u>1,869,230</u>
	Levelized PAC Cost	5,899,598
	Levelized TRC Cost	2,959,870
		5,899,598

Energy Intensity per public building sector building	Average Energy Use Intensity of all Public Sector Building	
	Average Energy use of all Public Sector in KBtu/Sqft	<u>150,336,395</u>
		140,454,468

	Percent of Public Sector building benchmarked	
Public Sector Benchmarking Penetration Calendar Year	Percent of Public Sector buildings with current benchmark	<u>462</u>
		13,218
	Percent of floorplan area of all Public Sector buildings with current benchmark	<u>1,880,802</u>
		1.40E+08

\*\*For PUB1- PUB Therm Savings exclude missing BA\_IDs for PUB Customers (BA\_I on the BA\_ID(service account) level

\*\*CO2 includes at the ClaimID Level

\*\*GrossGasCO2 = GrossElecCO2 + GrossGasCO2

\*\*Public sector is 10,626 sq ft

\*\*Number of Public Accounts with Benchmark sources from CIS Public Accounts t Portofolio Manager

\*\*Public Accounts falls in Portofolio Manager with CIS usage in 2016 & 2017 coun 2016, counted as 2017 or vice versa

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information Syste



## SoCalGas Public Sector (P)

Metric Type	Final Common Metric or Indicator	Assumptions-Notes
S1: Energy Savings	<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings (Gross and Net) for Commercial customers</b>	
	Gross Therm for Public	RW's Com Primary Sector (include IsPublicFlag is "Yes" and exclude Cross Cutting-C&S)'s therm savings where ClaimID is not null. Public accounts were identified individually by internal Public Program staff.
	Net Therm for Public	
	Gross Therm LifeCycle for Public	
	Net Therm LifeCycle for Public	
GHG	<b>Greenhouse gas (MT CO2eq) based on net lifecycle kWh and</b>	CEDAR's CET Annual Report Output file:(GasCO2+ElecCO2) with ClaimIDs in COM PrimarySector (include IsPublicFlag is "Yes" and exclude Cross Cutting-C&S)'s therm savings where ClaimID is not null
	Gross Gas CO2	
D3: Depth of interventions per building	<b>Average Energy Savings (therms) per Project Building or Facility</b>	RW's Com Primary Sector (include IsPublicFlag is "Yes" and exclude Cross Cutting-C&S)'s Net therm savings where ClaimID is not null
	Life Cycle Net Average Savings Per Project	RW's Com Primary Sector (include IsPublicFlag is "Yes" and exclude Cross Cutting-C&S) where ClaimID is not null and count by JobID
D5: Depth of interventions per square foot	<b>Average Energy Savings (therms) per Project Building Floor Plate</b>	RW's Com Primary Sector (include IsPublicFlag is "Yes" and exclude Cross Cutting-C&S) where ClaimID is not null
	Life Cycle Net Average of Savings per Sq.Ft	From Public list, mapped to RW's BA_ID for participant * 10,626 sq.ft
Water	<b>Average Energy Savings (therms) per Project Water/Wastewater</b>	
	Average of Savings per Gallons	
P1: Penetration of energy efficiency programs in the eligible market ++ Percent of participation	<b>Public Sector Participants relative to eligible population for Small, Medium, and Large Customer</b>	RW's Com Primary Sector (include IsPublicFlag is "Yes" and exclude Cross Cutting-C&S) where ClaimID is not null and count of BA_ID
	Percent of Public Sector accounts participating in programs	CIS's Commercial NAICS code to identify Commercial Customer that mapped to Public Sector that was defined by Public list (SCG's Internal list of Pub Customer identified from Public staff).
	Percent of eligible population for Small Customer in Public Sector	RW's Com Primary Sector (include IsPublicFlag is "Yes" and exclude Cross Cutting-C&S) where ClaimID is not null with BA_ID with usage <10,000
	Percent of eligible population for Medium Customer in Public Sector	CIS's Commercial NAICS code to identify Commercial Customer that mapped to Public Sector that was defined by Public list (SCG's Internal list of Pub Customer identified from Public staff) where
	Percent of eligible population for Large Customer in Public Sector	RW's Com Primary Sector (include IsPublicFlag is "Yes" and exclude Cross Cutting-C&S) where From Public list, where usage 10,000<=therms<50,000
	Percent of eligible population for Large Customer in Public Sector	RW's Com Primary Sector (include IsPublicFlag is "Yes" and exclude Cross Cutting-C&S) where ClaimID is not null with BA_ID with usage >50,000 CIS's Commercial NAICS code to identify Commercial Customer that mapped to Public account list where usage >50,000

## SoCalGas Public Sector (P)

Metric Type	Final Common Metric or Indicator	Assumptions-Notes
Cost per unit saved Metric	Levelized Cost of Energy Efficiency per Therm for Public	CEDAR's CET Annual Report Output file: Numerator=TRC or PAC Cost * Gas Benefit)/Total Benefits
	Levelized PAC Cost	
	Levelized TRC Cost	

Energy Intensity per public building sector building	Average Energy Use Intensity of all Public Sector Building	CIS annual usage of public accounts. 1 therm = 100 KBtu
	Average Energy use of all Public Sector in KBtu/Sqft	# Public account list * 10,626 sqft per account

Public Sector Benchmarking Penetration Calendar Year	Percent of Public Sector building benchmarked	Retrieved Address from Portfolio Manager to get BA_ID from CIS for Public Account (BA_ID) participated in Benchmark
	Percent of Public Sector buildings with current benchmark	From Public account list.
	Percent of floorplan area of all Public Sector buildings with current benchmark	

\*\*For PUB1- PUB Therm Savings exclude missing BA\_IDs for PUB Customers (BA\_ID) on the BA\_ID(service account) level

\*\*CO2 includes at the ClaimID Level

\*\*GrossGasCO2 = GrossElecCO2 + GrossGasCO2

\*\*Public sector is 10,626 sq ft

\*\*Number of Public Accounts with Benchmark sources from CIS Public Accounts t Portofolio Manager

\*\*Public Accounts falls in Portofolio Manager with CIS usage in 2016 & 2017 coun 2016, counted as 2017 or vice versa

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information Syste

# Industrial

SoCalGas

## SoCalGas Industrial (I)

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Formula (Numerator/Denominator)	2016
<b>Electric, and Demand Savings (Gross and Net) for Commercial customers</b>						
<b>S1: Energy Savings</b>	Gross Therm for Industrial	227	4,579,095	1,429,754		
	Net Therm for Industrial	228	2,372,078	821,624		
	Gross Therm LifeCycle for Industrial	233	42,317,801	19,790,562		
	Net Therm LifeCycle for Industrial	234	23,612,963	11,318,758		
<b>GHG Greenhouse Gas (MT CO2) Savings, reported on an annual basis</b>						
	Gross Gas CO2	235	21,329	8,590		
<b>Industrial Sector Participants relative to eligible population for Small, Medium, and Large Customer</b>						
<b>Penetration of energy efficiency programs in the eligible market</b>	Percent of eligible population for Small Customer in Industrial	236	0.13%	0.08%	N # Industrial Participants - Small	19
					D # Industrial Customer - Small<10,000 therms	14,827
	Percent of eligible population for Medium Customer in Industrial	237	1.02%	0.78%	N # Industrial Participants - Medium	12
					D # Industrial Customers 10,000<=medium<=50,000 therms	1,182
	Percent of eligible population for Large Customer in Industrial	238	4.55%	3.17%	N # Industrial Participants - Large	54
					D # Industrial Customers Large>50,000 therms	1,186
<b>Percent of customers participating that have not received an incentive for the last three years, annually, by SML</b>						
<b>New Participation</b>	Percent of New Participants by Small Customer	IN	0.09%	0.08%	N # New small participants in the past three year	14
					D # Industrial Customer Small<10,000 therms	14,827
	Percent of New Participants by Medium Customer	IN	1.02%	0.61%	N # New medium participants in the past three year	12
					D # Industrial Customers 10,000<=medium<=50,000 therms	1,182
	Percent of New Participants by Large Customer	IN	2.87%	2.48%	N # new large participants in the past three year	34
					D # Industrial Customers Large>50,000 therms	1,186

**SoCalGas Industrial (I)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Formula (Numerator/Denominator)	2016
<b>Levelized Cost of Energy Efficiency per Therm for Industrial</b>						
<b>Cost per unit saved</b>	Levelized PAC Cost	244	0.28	0.35	$\frac{N \text{ (PAC cost * Gas benefits)}}{D \text{ Total Benefits}}$ LifeCycleNetTherm	<u>6,496,364</u> 23,612,963
	Levelized TRC Cost	247	0.42	0.44	$\frac{N \text{ (TRC cost * Gas benefits)}}{D \text{ Total Benefits}}$ LifeCycleNetTherm	<u>9,970,136</u> 23,612,963
<b>Reduction in Consumption (Proposed by SCE and SDG&amp;E)</b>						
	Change in Consumption	259	712,174,240	698,320,594		712,174,240
<b>S2: Percent Overall Sectoral Savings</b>	Percent first year annual Therm Gross	252	0.64%	0.20%	$\frac{N \text{ First Year Gross Therm}}{D \text{ Total Sector Usage}}$	<u>4,579,095</u> 712,174,240
	Percent first year annual Therm Net	253	3.32%	1.62%	$\frac{N \text{ First Year Net Therm}}{D \text{ Total Sector Usage}}$	<u>23,612,963</u> 712,174,240
	Percent LifeCycle Ex-Ante Therm Gross	258	5.94%	2.83%	$\frac{N \text{ First Year LifeCycle Gross Therm}}{D \text{ Total Sector Usage}}$	<u>42,317,801</u> 712,174,240
	Percent LifeCycle Ex-Ante Therm Net	259	3.32%	1.62%	$\frac{N \text{ First Year LifeCycle Net Therm}}{D \text{ Total Sector Usage}}$	<u>23,612,963</u> 712,174,240

\*\*For IND1- IND Therm Savings exclude missing BA\_IDs for IND Customers (BA\_ID level) because participant counts are based on the bill account level

\*\*CO2 includes at the ClaimID Level

\*\*GrossGasCO2 = GrossElecCO2 + GrossGasCO2

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information System; BA\_ID (Service Account)

## SoCalGas Industrial (I)

Metric Type	Final Common Metric or Indicator	Index	2016	2017	2017
<b>Electric, and Demand Savings (Gross and Net) for Commercial customers</b>					
<b>S1: Energy Savings</b>	Gross Therm for Industrial	227	4,579,095	1,429,754	
	Net Therm for Industrial	228	2,372,078	821,624	
	Gross Therm LifeCycle for Industrial	233	42,317,801	19,790,562	
	Net Therm LifeCycle for Industrial	234	23,612,963	11,318,758	
<b>GHG Greenhouse Gas (MT CO2) Savings, reported on an annual basis</b>					
	Gross Gas CO2	235	21,329	8,590	
<b>Industrial Sector Participants relative to eligible population for Small, Medium, and Large Customer</b>					
<b>Penetration of energy efficiency programs in the eligible market</b>	Percent of eligible population for Small Customer in Industrial	236	0.13%	0.08%	<u>12</u> 14,452
	Percent of eligible population for Medium Customer in Industrial	237	1.02%	0.78%	<u>9</u> 1,157
	Percent of eligible population for Large Customer in Industrial	238	4.55%	3.17%	<u>37</u> 1,168
<b>Percent of customers participating that have not received an incentive for the last three years, annually, by SML</b>					
<b>New Participation</b>	Percent of New Participants by Small Customer	IN	0.09%	0.08%	<u>11</u> 14,452
	Percent of New Participants by Medium Customer	IN	1.02%	0.61%	<u>7</u> 1,157
	Percent of New Participants by Large Customer	IN	2.87%	2.48%	<u>29</u> 1,168

## SoCalGas Industrial (I)

Metric Type	Final Common Metric or Indicator	Index	2016	2017	2017
<b>Levelized Cost of Energy Efficiency per Therm for Industrial</b>					
<b>Cost per unit saved</b>	Levelized PAC Cost	244	0.28	0.35	<u>3,981,875</u> 11,318,758
	Levelized TRC Cost	247	0.42	0.44	<u>5,013,001</u> 11,318,758
<b>Reduction in Consumption (Proposed by SCE and SDG&amp;E)</b>					
	Change in Consumption	259	712,174,240	698,320,594	698,320,594
	Percent first year annual Therm Gross	252	0.64%	0.20%	<u>1,429,754</u> 698,320,594
<b>S2: Percent Overall Sectoral Savings</b>	Percent first year annual Therm Net	253	3.32%	1.62%	<u>11,318,758</u> 698,320,594
	Percent LifeCycle Ex-Ante Therm Gross	258	5.94%	2.83%	<u>19,790,562</u> 698,320,594
	Percent LifeCycle Ex-Ante Therm Net	259	3.32%	1.62%	<u>11,318,758</u> 698,320,594

\*\*For IND1- IND Therm Savings exclude missing BA\_IDs for IND Customers (BA\_ID level) because participant counts are based on the bill account level

\*\*CO2 includes at the ClaimID Level

\*\*GrossGasCO2 = GrossElecCO2 + GrossGasCO2

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information System; BA\_ID (Service Account)

## SoCalGas Industrial (I)

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Assumptions-Notes
<b>Electric, and Demand Savings (Gross and Net) for Commercial customers</b>					
<b>S1: Energy Savings</b>	Gross Therm for Industrial	227	4,579,095	1,429,754	RW's Ind Primary Sector's therm savings where ClaimID is not null
	Net Therm for Industrial	228	2,372,078	821,624	
	Gross Therm LifeCycle for Industrial	233	42,317,801	19,790,562	
	Net Therm LifeCycle for Industrial	234	23,612,963	11,318,758	
<b>GHG</b>	<b>Greenhouse Gas (MT CO2) Savings, reported on an annual basis</b>				CEDAR's CET Annual Report Output file:(GasCO2+ElecCO2) with ClaimIDs in Ind PrimarySector where ClaimID is not null
	Gross Gas CO2	235	21,329	8,590	
<b>Industrial Sector Participants relative to eligible population for Small, Medium, and Large Customer</b>					
<b>Penetration of energy efficiency programs in the eligible market</b>	Percent of eligible population for Small Customer in Industrial	236	0.13%	0.08%	Numerators: RW's IND Primary Sector where ClaimID is not null with BA_ID for SML. Denominators: CIS's Commercial NAICS code to identify industrial SML Customer
	Percent of eligible population for Medium Customer in Industrial	237	1.02%	0.78%	
	Percent of eligible population for Large Customer in Industrial	238	4.55%	3.17%	
<b>Percent of customers participating that have not received an incentive for the last three years, annually, by SML</b>					
<b>New Participation</b>	Percent of New Participants by Small Customer	IN	0.09%	0.08%	Numerators: RW's IND Primary Sector where ClaimID is not null with BA_ID in compare to BA_ID exists in 2014, 2015, 2016 for 2017; and in compare to BA_ID in 2013, 2014, 2015 for 2016 for SML.
	Percent of New Participants by Medium Customer	IN	1.02%	0.61%	Denominators: Counts exclude identified public accounts by SCG's Public staff) for SML.
	Percent of New Participants by Large Customer	IN	2.87%	2.48%	



## SoCalGas Industrial (I)

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Assumptions-Notes
<b>Levelized Cost of Energy Efficiency per Therm for Industrial</b>					
<b>Cost per unit saved</b>	Levelized PAC Cost	244	0.28	0.35	CEDAR's CET Annual Report Output file: Numerator=TRC or PAC Cost * Gas Benefit)/Total Benefits
	Levelized TRC Cost	247	0.42	0.44	CEDAR's CET Annual Report Output file:Denominator: LifeCycleNetTherm
<b>Reduction in Consumption (Proposed by SCE and SDG&amp;E)</b>					
	Change in Consumption	259	712,174,240	698,320,594	CIS Consumption data for Ind customer from year to year
	Percent first year annual Therm Gross	252	0.64%	0.20%	RW's Ind Primary Sector's Gross therm savings where ClaimID is not null CIS total usage for IND customer
<b>S2: Percent Overall Sectoral Savings</b>	Percent first year annual Therm Net	253	3.32%	1.62%	RW's Ind Primary Sector's Net Gross therm savings where ClaimID is not null CIS total usage for IND customer
	Percent LifeCycle Ex-Ante Therm Gross	258	5.94%	2.83%	RW's Ind Primary Sector's LifeCycle Gross therm savings where ClaimID is not null CIS total usage for IND customer
	Percent LifeCycle Ex-Ante Therm Net	259	3.32%	1.62%	RW's Ind Primary Sector's LifeCycle Net therm savings where ClaimID is not null CIS total usage for IND customer

\*\*For IND1- IND Therm Savings exclude missing BA\_IDs for IND Customers (BA\_ID level) because participant counts are based on the bill account level

\*\*CO2 includes at the ClaimID Level

\*\*GrossGasCO2 = GrossElecCO2 + GrossGasCO2

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information System; BA\_ID (Service Account)

# Agricultural

SoCalGas

**SoCalGas Agricultural (A)**

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Formula (Numerator/Denominator)	2016
<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings (Gross and Net)</b>						
<b>S1: Energy Savings</b>	Gross Therm for Agricultural	264	655,844	1,371,872		
	Net Therm for Agricultural	265	400,312	889,092		
	Gross Therm LifeCycle for Agricultural	270	3,437,678	8,648,090		
	Net Therm LifeCycle for Agricultural	271	2,091,128	5,583,216		
<b>GHG</b>						
	<b>Greenhouse Gas (MT CO2) Savings, reported on an annual basis</b>					
	Gross Gas CO2	272	3,953	8,177		
<b>Agricultural Sector Participants relative to eligible population for Small, Medium, and Large Customer</b>						
<b>P1: Penetration of energy efficiency programs in the eligible market</b>	Percent of eligible population for Small Customer in Agricultural Sector	275	0.00%	0.00%	<b>N</b> # Agricultural Participants - Small	<u>0</u>
					<b>D</b> # Agricultural Customer Small<10,000 therms	1,198
	Percent of eligible population for Medium Customer in Agricultural Sector	274	1.2%	0.7%	<b>N</b> # Agricultural Participants - Medium	<u>6</u>
					<b>D</b> # Agricultural Customers 10,000<=medium<=50,000 therms	498
	Percent of eligible population for Large Customer in Agricultural Sector	273	5.09%	7.69%	<b>N</b> # Agricultural Participants - Large	<u>14</u>
					<b>D</b> # Agricultural Customers Large>50,000 therms	275
<b>Levelized Cost of Energy Efficiency per Therm for Industrial</b>						
<b>Cost per unit saved</b>	Levelized PAC Cost	278	0.32	0.34	<b>N</b> (PAC cost * Gas benefits)/Total Benefits	<u>664,577</u>
					<b>D</b> LifeCycleNetTherm	2,091,128
	Levelized TRC Cost	281	0.44	0.48	<b>N</b> (TRC cost * Gas benefits)/Total Benefits	<u>925,993</u>
					<b>D</b> LifeCycleNetTherm	2,091,128

\*\*For AG1- AG Therm Savings exclude missing BA\_IDs for AG Customers (BA\_ID level) because participant counts are based on the bill account level.

\*\*CO2 includes at the ClaimID Level

\*\*GrossGasCO2 = GrossElecCO2 + GrossGasCO2

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information System; BA\_ID (Service Account)

## SoCalGas Agricultural (A)

Metric Type	Final Common Metric or Indicator	Index	2016	2017	2017
<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings (Gross and Net)</b>					
<b>S1: Energy Savings</b>	Gross Therm for Agricultural	264	655,844	1,371,872	
	Net Therm for Agricultural	265	400,312	889,092	
	Gross Therm LifeCycle for Agricultural	270	3,437,678	8,648,090	
	Net Therm LifeCycle for Agricultural	271	2,091,128	5,583,216	
<b>GHG</b>					
<b>Greenhouse Gas (MT CO2) Savings, reported on an annual basis</b>					
	Gross Gas CO2	272	3,953	8,177	
<b>Agricultural Sector Participants relative to eligible population for Small, Medium, and Large Customer</b>					
<b>P1: Penetration of energy efficiency programs in the eligible market</b>	Percent of eligible population for Small Customer in Agricultural Sector	275	0.00%	0.00%	<u>0</u> 1,283
	Percent of eligible population for Medium Customer in Agricultural Sector	274	1.2%	0.7%	<u>3</u> 405
	Percent of eligible population for Large Customer in Agricultural Sector	273	5.09%	7.69%	<u>18</u> 234
<b>Levelized Cost of Energy Efficiency per Therm for Industrial</b>					
<b>Cost per unit saved</b>	Levelized PAC Cost	278	0.32	0.34	<u>1,870,948</u> 5,583,216
	Levelized TRC Cost	281	0.44	0.48	<u>2,682,193</u> 5,583,216

\*\*For AG1- AG Therm Savings exclude missing BA\_IDs for AG Customers (BA\_ID level) because participant counts are based on the bill account level.

\*\*CO2 includes at the ClaimID Level

\*\*GrossGasCO2 = GrossElecCO2 + GrossGasCO2

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information System; BA\_ID (Service Account)

## SoCalGas Agricultural (A)

Metric Type	Final Common Metric or Indicator	Index	2016	2017	Assumptions-Notes
<b>First Year Annual and Lifecycle ExAnte(Pre-Evaluation) Gas, Electric, and Demand Savings (Gross and Net)</b>					
<b>S1: Energy Savings</b>	Gross Therm for Agricultural	264	655,844	1,371,872	RW's AG Primary Sector's therm savings where ClaimID is not null
	Net Therm for Agricultural	265	400,312	889,092	
	Gross Therm LifeCycle for Agricultural	270	3,437,678	8,648,090	
	Net Therm LifeCycle for Agricultural	271	2,091,128	5,583,216	
<b>GHG</b>	<b>Greenhouse Gas (MT CO2) Savings, reported on an annual basis</b>				CEDAR's CET Annual Report Output file:(GasCO2+ElecCO2) with ClaimIDs in AG PrimarySector where ClaimID is not null
	Gross Gas CO2	272	3,953	8,177	
<b>Agricultural Sector Participants relative to eligible population for Small, Medium, and Large Customer</b>					
<b>P1: Penetration of energy efficiency programs in the eligible market</b>	Percent of eligible population for Small Customer in Agricultural Sector	275	0.00%	0.00%	Numerators: RW's AG Primary Sector where ClaimID is not null with BA_IDs for SML Denominators: CIS's Commercial NAICS code to identify AG Customer by SML sizes.
	Percent of eligible population for Medium Customer in Agricultural Sector	274	1.2%	0.7%	
	Percent of eligible population for Large Customer in Agricultural Sector	273	5.09%	7.69%	
<b>Levelized Cost of Energy Efficiency per Therm for Industrial</b>					
<b>Cost per unit saved</b>	Levelized PAC Cost	278	0.32	0.34	CEDAR's CET Annual Report Output file: Numerator=TRC or PAC Cost * Gas Benefit)/Total Benefits
	Levelized TRC Cost	281	0.44	0.48	CEDAR's CET Annual Report Output file:Denominator: LifeCycleNetTherm

\*\*For AG1- AG Therm Savings exclude missing BA\_IDs for AG Customers (BA\_ID level) because participant counts are based on the bill account level.

\*\*CO2 includes at the ClaimID Level

\*\*GrossGasCO2 = GrossElecCO2 + GrossGasCO2

\*\*RW- ReportingWarehouse, EE Claim Database; CIS-Customer Information System; BA\_ID (Service Account)

# Codes and Standards

SoCalGas

SoCalGas - Codes & Standards

Intervention Strategy	Final Common Metric or Indicator	Ref	Name	Unit	Statewide Baseline (2016 Benchmark)	Statewide Baseline (2017 Benchmark)	Short-Term Targets (2018-2020)	Mid-Term Targets (2021-2023)	Long-Term Targets (2024-2025)
Capturing energy savings (for any resource program or subcomponent of a traditionally non-resource program that begins measuring energy and demand reduction benefits)	Net Energy Savings: GWH, M Therms and MW (demand)	CS1-1	(M) First year savings: Gross	GWH	1,402	1,889	1,245	1,327	1,323
				MW	272	346	286	389	415
				M Therms	29	42	44	56	55
Activity in advocating for building codes (T-24) tied to adoption in CA	Number of measures supported by CASE studies in rulemaking cycle (current work)	CS2-1	(I) Measures supported by CASE	Count	12	23	12	12	12
	Number of measures adopted by CEC in rulemaking cycle (indicator of past work)	CS2-2	(I) Measures adopted by CEC	Count	12	0	12	12	12
Activity in advocating for appliance, lighting and equipment standards tied to	Number of T-20 measures supported by CASE studies in rulemaking cycle (current work)	CS3-1	(I) T-20 measures supported by CASE	Count	0	5	10	10	10
	Number of measures adopted by CEC in current year	CS3-2	(I) Measures adopted by CEC	Count	4	0	10	10	10
Activity in advocating for codes and standards tied to adoption at the federal level	Number of federal standards adopted for which a utility advocated (IOUs to list advocated activities)	CS4-1	(I) Standards adopted	Count	22	7	21	20	20
	Percent of federal standards adopted for which a utility advocated (#IOU supported / # DOE adopted)	CS4-2	(I) # IOUs supported ÷ # DOE adopted	Count	100%	100%	100%	100%	100%
Local government participation and success in adoption of reach codes	The number of local government Reach Codes implemented (this is a joint IOU and REN effort)	CS5-1	(I) Reach Code ordinances implemented	Count	6	12	5	5	5
Compliance Improvement	Number of training activities (classes, webinars) held, number of market actors participants by segment (e.g. building officials, builders, architects, etc.) and the total size (number of the target audience) by sector. Increase in code compliance knowledge pre/post training	CS6-1	(M) Number of training activities	Count	NA	118	85	85	85
		CS6-2	(M) Number of participants	Count	NA	3000	1500	1500	1500
		CS6-3	(M) Knowledge score	Score	NA	20%	20%	20%	20%

Notes:

2018-2030 taken from D.17-09-025, Tables 1, 2, and 3, p. 37-39; 2016-2017 from CEDARS (spillover not included). Values summed across all four IOUs.

Baseline for measures supported and measures adopted is for entire 3 year cycle, rather than annual. Targets for measures supported and measures adopted are also for 3 year cycle rather than annual.

Baseline for measures supported and measures adopted is for 3 years, rather than annual. Targets for measures supported and measures adopted are also for 3 year period than annual.

Baselines and targets are annual.

Targets are total for a three-year Title 24 code cycle. Accomplishments will be reported from the CEC Reach Codes website (<http://www.energy.ca.gov/title24/2013standards/ordinances/>). Reach Code Targets based on a percent reduction (currently 22 reach codes in Northern CA compared to 4 reach codes in Southern CA) 4/22 approx. 20%. Originally proposed number of reach codes was 25 statewide. 20% of 25 = 5. 118 live training sessions and 20 webinars in 2017; short, mid, and long-term targets are annual

3000 attendees for live training and 600 attendees for webinars in 2017; short, mid, and long-term targets are annual. Attendees will be shown by major segment (i.e., building officials, builders, architects, HERS raters) and target size of each segment will be provided during first metrics reporting.

Code compliance knowledge increase will be tested via pre and post training questionnaires. Surveys will be conducted for training that lasts longer than three hours (in order to preserve time for instruction in shorter training sessions). Questionnaires will be made available during the first metrics reporting.

For SoCalGas Local Compliance Improvement, the following assumptions are applied:  
 Compliance Improvement Trainings: (Attendance was approximately 50% of Baseline and kept metric for knowledge swing)  
 Statewide Virtual Classes – 33  
 SoCalGas C&S Classes @ ERC – 9  
 Joint SoCalGas/SCE Classes – 24  
 Total Classes – 86

# Emerging Technologies

SoCalGas



Sector:	Emerging Technologies	Emerging Technologies
Common Problem:	1 - Need to track Technology Priority Map (TPM) development	1- Need to track TPM updating activity
Reference #:	253	254
Metric:	ETP-M1: 6* TPMs (gas and electric combined) initiated within the first 3 years (including 1 Technology-focused Pilot TPM identifying market barriers for a diverse range of high-impact technologies through studies, and subsequently breaking down identified barriers via cooperative projects initiated in coordination with WE&T, ME&O, and other relevant IOU programs)	ETP-M2: 3 TPMs updated within the first 3 years
	* This number will be updated once all third party contracts have been awarded.	

	Data	Unit	Assumptions and Notes	Data	Unit	Assumptions and Notes
<b>Baseline (2016)</b>						
Numerator	N/A	N/A	N/A	N/A	N/A	N/A
Denominator	N/A	N/A	N/A	N/A	N/A	N/A
Baseline	N/A	# TPM		N/A	# TPM	
<b>2018 Targets</b>						
Denominator	N/A	N/A	N/A	N/A	N/A	N/A
Target	2	# TPM	Data for this metric will be gathered from 3P TPM Implementers annually.	1	# TPM	Data for this metric will be gathered from 3P TPM Implementers annually.
<b>2019 Targets</b>						
Denominator	N/A	N/A	N/A	N/A	N/A	N/A
Target	2	# TPM	Data for this metric will be gathered from 3P TPM Implementers annually.	1	# TPM	Data for this metric will be gathered from 3P TPM Implementers annually.
<b>2020 Targets</b>						
Numerator	N/A	N/A	N/A	N/A	N/A	N/A
Denominator	N/A	N/A	N/A	N/A	N/A	N/A
Target	2	# TPM	Data for this metric will be gathered from 3P TPM Implementers annually.	1	# TPM	Data for this metric will be gathered from 3P TPM Implementers annually.
<b>Mid-Term Targets (2021 - 2023)</b>						
Numerator	N/A	N/A	N/A	N/A	N/A	N/A
Denominator	N/A	N/A	N/A	N/A	N/A	N/A
Target	TBD	# TPM	Data for this metric will be gathered from 3P TPM Implementers annually.	TBD	# TPM	Data for this metric will be gathered from 3P TPM Implementers annually.
<b>Long-Term Targets (2024 - 2025)</b>						
Numerator	N/A	N/A	N/A	N/A	N/A	N/A
Denominator	N/A	N/A	N/A	N/A	N/A	N/A
Target	TBD	# TPM	Data for this metric will be gathered from 3P TPM Implementers annually.	TBD	# TPM	Data for this metric will be gathered from 3P TPM Implementers annually.

**Note(s)**      ● 1) Technology priority maps (TPMs) are defined in the Business Plan 2) Technology-focused pilot: See ETP-M7      ● 1) Technology priority maps (TPMs) are defined in the Business Plan

<b>Sector:</b> <b>Common Problem:</b> <b>Reference #:</b> <b>Metric:</b>	<b>Emerging Technologies</b> <b>1 - Need to track project activity</b> <b>255</b> <b>ETP-M3: 183* projects initiated within the first 3 years</b> <b>*This averages 61 projects per year; this number will be updated once all third party contracts have been awarded.</b>	<b>Emerging Technologies</b> <b>1 - Need to track event activity</b> <b>256</b> <b>ETP-M4: Host 15 outreach events with technology developers with products &lt;1 year from commercialization within the first 3 years, including new technology vendors, manufacturers, and entrepreneurs.</b>
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	Data		Unit	Assumptions and Notes	Data		Unit	Assumptions and Notes
<b>Baseline (2016)</b>								
Numerator	N/A	N/A		N/A	N/A	N/A		N/A
Denominator	N/A	N/A		N/A	N/A	N/A		N/A
Baseline	N/A	# TPM			N/A	# TPM		
<b>2018 Targets</b>								
Denominator	N/A	N/A		N/A	N/A	N/A		N/A
Target	61	# TPM		Data for this metric will be gathered from 3P TPM Implementers annually.	2	# TPM		5 events total for short-term. Split out to 2 in 2018, 2 in 2019, and 3 in 2020. Data for this metric will be gathered from TPM Implementers annually based on methodology to be determined.
<b>2019 Targets</b>								
Denominator	N/A	N/A		N/A	N/A	N/A		N/A
Target	61	# TPM		Data for this metric will be gathered from 3P TPM Implementers annually.	2	# TPM		5 events total for short-term. Split out to 2 in 2018, 2 in 2019, and 3 in 2020. Data for this metric will be gathered from TPM Implementers annually based on methodology to be determined.
<b>2020 Targets</b>								
Numerator	N/A	N/A		N/A	N/A	N/A		N/A
Denominator	N/A	N/A		N/A	N/A	N/A		N/A
Target	61	# TPM		Data for this metric will be gathered from 3P TPM Implementers annually.	3	# TPM		5 events total for short-term. Split out to 2 in 2018, 2 in 2019, and 3 in 2020. Data for this metric will be gathered from TPM Implementers annually based on methodology to be determined.
<b>Mid-Term Targets (2021 - 2023)</b>								
Numerator	N/A	N/A		N/A	N/A	N/A		N/A
Denominator	N/A	N/A		N/A	N/A	N/A		N/A
Target	TBD	# TPM		Data for this metric will be gathered from 3P TPM Implementers annually.	TBD	# TPM		Data for this metric will be gathered from TPM Implementers annually based on methodology to be determined.
<b>Long-Term Targets (2024 - 2025)</b>								
Numerator	N/A	N/A		N/A	N/A	N/A		N/A
Denominator	N/A	N/A		N/A	N/A	N/A		N/A
Target	TBD	# TPM		Data for this metric will be gathered from 3P TPM Implementers annually.	TBD	# TPM		Data for this metric will be gathered from TPM Implementers annually based on methodology to be determined.

**Note(s)**

- 1) Technology priority maps (TPMs) are defined in the Business Plan 2) Projects are considered "initiated" when project budget has been approved and funding allocated.
- 1) "Technology developers" – Any organization or company that develops energy efficiency and demand response technology suitable for inclusion in PA incentive programs 2) "Events" – ET Summit, webinars, and in-person meetings, as proposed by ETP implementers.

Sector: Emerging Technologies  
Common Problem: 1 - Need to track event activity  
Reference #: 257  
Metric: ETP-M5: Host 6 outreach events with technology developers with products <5 years from commercialization within the first 3 years, including new technology vendors, manufacturers, and entrepreneurs.

Sector: Emerging Technologies  
Common Problem: 1 - ETP is not utilizing other programs to confront barriers to market penetration  
Reference #: 258  
Metric: ETP-M6: 2\* projects initiated with cooperation from other internal IOU programs associated with each Technology-focused Pilot  
\*This number may be updated according to the results of the TPM development working group process

	Data			Unit			Assumptions and Notes		
<b>Baseline (2016)</b>									
Numerator	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Denominator	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Baseline	N/A	# TPM		N/A	# projects				
<b>2018 Targets</b>									
Denominator	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Target	See ETP-M4	# TPM	See ETP-M4	0	# projects	2 total in short-term. Assume 0 in 2018, 1 in 2019, and 1 in 2020.			
<b>2019 Targets</b>									
Denominator	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Target	See ETP-M4	# TPM	See ETP-M4	1	# projects	2 total in short-term. Assume 0 in 2018, 1 in 2019, and 1 in 2020.			
<b>2020 Targets</b>									
Numerator	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Denominator	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Target	See ETP-M4	# TPM	See ETP-M4	1	# projects	2 total in short-term. Assume 0 in 2018, 1 in 2019, and 1 in 2020.			
<b>Mid-Term Targets (2021 - 2023)</b>									
Numerator	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Denominator	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Target	See ETP-M4	# TPM	See ETP-M4	TBD	# projects				
<b>Long-Term Targets (2024 - 2025)</b>									
Numerator	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Denominator	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Target	See ETP-M4	# TPM	See ETP-M4	TBD	# projects				

**Note(s)**

- 1) "Technology developers" – Any organization or company that develops energy efficiency and demand response technology suitable for inclusion in PA incentive programs. 2) "Events" – ET Summit, webinars, and in-person meetings, as proposed by ETP implementers.
- 1) "Cooperation" is defined as a process by which all parties work towards a mutual objective.

Sector:	Emerging Technologies	Emerging Technologies
Common Problem:	1 - Need to track Technology-focused Pilot (TFP) TPM efforts	1 - Savings are not being tracked
Reference #:	259	260
Metric:	ETP-M7: 3* Technology-focused Pilots initiated as part of the TFP TPM within the first 3 years *This number may be updated according to the results of the TPM development working group process	ETP-T1: Prior year: % of new measures ac

	Data	Unit	Assumptions and Notes	Data	Unit
<b>Baseline (2016)</b>					
Numerator	N/A	N/A		TBD	TBD
Denominator	N/A	N/A		TBD	TBD
Baseline	N/A	# projects		TBD	TBD
<b>2018 Targets</b>					
Denominator	N/A	N/A		TBD	TBD
Target	1	# projects	3 total in short-term. Assume 1 in 2018, 1 in 2019, and 1 in 2020.	TBD	TBD
<b>2019 Targets</b>					
Denominator	N/A	N/A		TBD	TBD
Target	1	# projects	3 total in short-term. Assume 1 in 2018, 1 in 2019, and 1 in 2020.	TBD	TBD
<b>2020 Targets</b>					
Numerator	N/A	N/A		TBD	TBD
Denominator	N/A	N/A		TBD	TBD
Target	1	# projects	3 total in short-term. Assume 1 in 2018, 1 in 2019, and 1 in 2020.	TBD	TBD
<b>Mid-Term Targets (2021 - 2023)</b>					
Numerator	N/A	N/A		TBD	TBD
Denominator	N/A	N/A		TBD	TBD
Target	TBD	# projects		TBD	TBD
<b>Long-Term Targets (2024 - 2025)</b>					
Numerator	N/A	N/A		TBD	TBD
Denominator	N/A	N/A		TBD	TBD
Target	TBD	# projects		TBD	TBD

**Note(s)**

- 1) A technology-focused pilot (TFP) will identify market barriers for a diverse range of high-impact technologies through studies, and subsequently breaking down identified barriers in collaboration with other relevant programs . 2) "Technology-focused Pilot"- Pilots that have been proposed by 3Ps in response to PA needs and that have been approved through the existing ED Ideation Process. These includes TFPs conducted in cooperation with other programs.
- Per ED: Baseline, methodology, and target evaluators can make recommendations on to be determined at the same time as par savings are involved, ED evaluators need 1 then.
- ETP-T1 through ETP -T8 are in a table tit from the metrics ETP-M1 through ETP-M7 A of D.18-05-041. PAs had proposed that however the commission ruled that these

Sector:  
 Common Problem:  
 Reference #:  
 Metric: **Added to the portfolio that were previously ETP technologies**

	<u>Assumptions and Notes</u>
<b>Baseline (2016)</b>	
Numerator	
Denominator	
Baseline	Per ED, to be determined by an ED study
<b>2018 Targets</b>	
Denominator	
Target	Per ED, to be determined by an ED study
<b>2019 Targets</b>	
Denominator	
Target	Per ED, to be determined by an ED study
<b>2020 Targets</b>	
Numerator	
Denominator	
Target	Per ED, to be determined by an ED study
<b>Mid-Term Targets (2021 - 2023)</b>	
Numerator	
Denominator	
Target	Per ED, to be determined by an ED study
<b>Long-Term Targets (2024 - 2025)</b>	
Numerator	
Denominator	
Target	Per ED, to be determined by an ED study

**Note(s)** :ets need to be determined by ED evaluation contractors. ED n what suitable targets would be. ETP Tracking Metrics 1 – 5 need t of calculating savings (ETP-TS), and because ETP impact and o make these determinations. Baselines will not be available until led "Emerging Technologies Tracking (Reporting)" and are separate ' in the table titled "Emerging Technologies Metrics" in Attachment tracking metrics have no targets in the July 14, 2017 metrics filing, tracking metrics must have targets.

<b>Sector:</b> <b>Common Problem:</b> <b>Reference #:</b> <b>Metric:</b>	<b>Emerging Technologies</b> <b>1 - Savings are not being tracked</b> <b>261</b> <b>ETP-T2: Prior Year: # of new measures added to the portfolio that were previously ETP technologies</b>	<b>Emerging Technologies</b> <b>1 - Savings are not being tracked</b> <b>262</b> <b>ETP-T3: Prior year: % of new codes or standards that were previously ETP technologies</b>
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	Data	Unit	Assumptions and Notes	Data	Unit	Assumptions and Notes
<b>Baseline (2016)</b>						
Numerator	TBD	TBD		TBD	TBD	
Denominator	TBD	TBD		TBD	TBD	
Baseline	TBD	TBD	Per ED, to be determined by an ED study	TBD	TBD	Per ED, to be determined by an ED study
<b>2018 Targets</b>						
Denominator	TBD	TBD		TBD	TBD	
Target	TBD	TBD	Per ED, to be determined by an ED study	TBD	TBD	Per ED, to be determined by an ED study
<b>2019 Targets</b>						
Denominator	TBD	TBD		TBD	TBD	
Target	TBD	TBD	Per ED, to be determined by an ED study	TBD	TBD	Per ED, to be determined by an ED study
<b>2020 Targets</b>						
Numerator	TBD	TBD		TBD	TBD	
Denominator	TBD	TBD		TBD	TBD	
Target	TBD	TBD	Per ED, to be determined by an ED study	TBD	TBD	Per ED, to be determined by an ED study
<b>Mid-Term Targets (2021 - 2023)</b>						
Numerator	TBD	TBD		TBD	TBD	
Denominator	TBD	TBD		TBD	TBD	
Target	TBD	TBD	Per ED, to be determined by an ED study	TBD	TBD	Per ED, to be determined by an ED study
<b>Long-Term Targets (2024 - 2025)</b>						
Numerator	TBD	TBD		TBD	TBD	
Denominator	TBD	TBD		TBD	TBD	
Target	TBD	TBD	Per ED, to be determined by an ED study	TBD	TBD	Per ED, to be determined by an ED study

**Note(s)**

Per ED: Baseline, methodology, and targets need to be determined by ED evaluation contractors. ED evaluators can make recommendations on what suitable targets would be. ETP Tracking Metrics 1 – 5 need to be determined at the same time as part of calculating savings (ETP-T5), and because ETP impact and savings are involved, ED evaluators need to make these determinations. Baselines will not be available until then.

ETP-T1 through ETP-T8 are in a table titled “Emerging Technologies Tracking (Reporting)” and are separate from the metrics ETP-M1 through ETP-M7 in the table titled “Emerging Technologies Metrics” in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets.

● Per ED: Baseline, methodology, and targets need to be determined by ED evaluation contractor. ETP-T1 through ETP-T8 are in a table titled “Emerging Technologies Tracking (Reporting)” and are separate from the metrics ETP-M1 through ETP-M7 in the table titled “Emerging Technologies Metrics” in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets.

<b>Sector:</b> <b>Common Problem:</b> <b>Reference #:</b> <b>Metric:</b>	<b>Emerging Technologies</b> <b>1 - Savings are not being tracked</b> <b>263</b> <b>ETP-T4: Prior Year: # of new codes and standards that were previously ETP technologies</b>	<b>Emerging Technologies</b> <b>1 - Savings are not being tracked</b> <b>264, 265</b> <b>ETP-T5: Savings of measures currently in the portfolio that w</b> <b>gross and net for all measures, with ex-post where available</b>
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	Data	Unit	Assumptions and Notes	Lifecycle Net kWh	Lifecycle Net kW	Unit
<b>Baseline (2016)</b>						
Numerator	TBD	TBD		TBD	TBD	TBD
Denominator	TBD	TBD		TBD	TBD	TBD
Baseline	TBD	TBD	Per ED, to be determined by an ED study	TBD	TBD	TBD
<b>2018 Targets</b>						
Denominator	TBD	TBD		TBD	TBD	TBD
Target	TBD	TBD	Per ED, to be determined by an ED study	TBD	TBD	TBD
<b>2019 Targets</b>						
Denominator	TBD	TBD		TBD	TBD	TBD
Target	TBD	TBD	Per ED, to be determined by an ED study	TBD	TBD	TBD
<b>2020 Targets</b>						
Numerator	TBD	TBD		TBD	TBD	TBD
Denominator	TBD	TBD		TBD	TBD	TBD
Target	TBD	TBD	Per ED, to be determined by an ED study	TBD	TBD	TBD
<b>Mid-Term Targets (2021 - 2023)</b>						
Numerator	TBD	TBD		TBD	TBD	TBD
Denominator	TBD	TBD		TBD	TBD	TBD
Target	TBD	TBD	Per ED, to be determined by an ED study	TBD	TBD	TBD
<b>Long-Term Targets (2024 - 2025)</b>						
Numerator	TBD	TBD		TBD	TBD	TBD
Denominator	TBD	TBD		TBD	TBD	TBD
Target	TBD	TBD	Per ED, to be determined by an ED study	TBD	TBD	TBD

**Note(s)**

- Per ED: Baseline, methodology, and targets need to be determined by ED evaluation contractors. ED evaluators can make recommendations on what suitable targets would be. ETP Tracking Metrics 1 – 5 need to be determined at the same time as part of calculating savings (ETP-T5), and because ETP impact and savings are involved, ED evaluators need to make these determinations. Baselines will not be available until then.
- ETP-T1 through ETP -T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets.
- Per ED: Baseline, methodology, and targets need to be determined by ED evaluation contractors. ED evaluators can make recommendations on what suitable targets would be. ETP Tracking Metrics 1 – 5 need to be determined at the same time as part of calculating savings (ETP-T5), and because ETP impact and savings are involved, ED evaluators need to make these determinations. Baselines will not be available until then.
- ETP-T1 through ETP -T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets.

Sector:  
 Common Problem:  
 Reference #:  
 Metric: **ere supported by ETP, added since 2009. Ex-ante with**

Assumptions and Notes

**Baseline (2016)**  
 Numerator  
 Denominator  
 Baseline Per ED, to be determined by an ED study

**2018 Targets**  
 Denominator  
 Target Per ED, to be determined by an ED study

**2019 Targets**  
 Denominator  
 Target Per ED, to be determined by an ED study

**2020 Targets**  
 Numerator  
 Denominator  
 Target Per ED, to be determined by an ED study

**Mid-Term Targets (2021 - 2023)**  
 Numerator  
 Denominator  
 Target Per ED, to be determined by an ED study

**Long-Term Targets (2024 - 2025)**  
 Numerator  
 Denominator  
 Target Per ED, to be determined by an ED study

**Note(s)**  
 rmined by ED evaluation contractors. ED evaluators can  
 TP Tracking Metrics 1 – 5 need to be determined at the  
 ETP impact and savings are involved, ED evaluators  
 table until then.  
 ologies Tracking (Reporting)" and are separate from the  
 Technologies Metrics" in Attachment A of D.18-05-041.  
 July 14, 2017 metrics filing, however the commission



Sector:  
Common Problem:  
Reference #:  
Metric:

Emerging Technologies  
1 - Input from other groups is not being tracked  
266, 267, 268, 269  
ETP-T6: Number of ETCC project ideas submitted outside of TPM process by source. [Note: Categories of sources (e.g. PA, national lab, manufacturer, technology incubator, etc.) will be developed collaboratively with ED, and self-reported by submitter.] Project source also labeled in the ETP database.

Emerging Technologies  
1 - Input from other groups is not being tracked  
270, 271, 272, 273  
ETP-T7: Number of TPM project ideas by source, if available [Note: Categories of sources (e.g. manufacturer, technology incubator, etc.) will be developed collaboratively, and at judgment.] Project source also labeled in the ETP database.

	PA	National Lab	Manufacturer	Entrepreneur	Unit	Assumptions and Notes	PA	National Lab	Manufacturer	Entrepreneur
<b>Baseline (2016)</b>										
Numerator	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A
Denominator	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A
Baseline	N/A	N/A	N/A	N/A	# ETCC project ideas		N/A	N/A	N/A	N/A
<b>2018 Targets</b>										
Denominator	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A
Target	1	0	0	0	# ETCC project ideas		2	0	0	0
<b>2019 Targets</b>										
Denominator	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A
Target	1	1	1	0	# ETCC project ideas		2	1	1	0
<b>2020 Targets</b>										
Numerator	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A
Denominator	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A
Target	2	1	1	1	# ETCC project ideas		2	1	1	1
<b>Mid-Term Targets (2021 - 2023)</b>										
Numerator	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A
Denominator	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A
Target	TBD	TBD	TBD	TBD	# ETCC project ideas		TBD	TBD	TBD	TBD
<b>Long-Term Targets (2024 - 2025)</b>										
Numerator	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A
Denominator	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A
Target	TBD	TBD	TBD	TBD	# ETCC project ideas		TBD	TBD	TBD	TBD

**Note(s)**

- Data for this metric will be gathered from 3P TPM Implementers annually. If ideas are submitted both outside and as part of the TPM-aligned research planning process, it can be reported under both ETP-T6 and ETP-T7. Ideas may be submitted by more than one source and will be counted under each.
- ETP-T1 through ETP-T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets. "Submitted" refers to an idea submitted through a formal submission process.

- Data for this metric will be gathered from 3P TPM Implementers annually. If ideas are submitted both outside and as part of the TPM-aligned research planning process, it can be reported under both ETP-T6 and ETP-T7. Ideas may be submitted by more than one source and will be counted under each.
- ETP-T1 through ETP-T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets. "Submitted" refers to an idea submitted through a formal submission process.

Sector:  
 Common Problem:  
 Reference #:  
 Metric: **urces (e.g. PA, national lab, tributed by ETP based on ETP's expert**

	Unit	Assumptions and Notes
<b>Baseline (2016)</b>		
Numerator	N/A	
Denominator	N/A	
Baseline	# TPM project ideas	
<b>2018 Targets</b>		
Numerator	N/A	
Denominator	N/A	
Target	# TPM project ideas	
<b>2019 Targets</b>		
Denominator	N/A	
Target	# TPM project ideas	
<b>2020 Targets</b>		
Numerator	N/A	
Denominator	N/A	
Target	# TPM project ideas	
<b>Mid-Term Targets (2021 - 2023)</b>		
Numerator	N/A	
Denominator	N/A	
Target	# TPM project ideas	
<b>Long-Term Targets (2024 - 2025)</b>		
Numerator	N/A	
Denominator	N/A	
Target	# TPM project ideas	

**Note(s)** re submitted both outside and as part of d ETP-T7. Ideas may be submitted by ing)" and are separate from the metrics nment A of D.18-05-041. PAs had never the commission ruled that these a formal submission process.

Sector: Emerging Technologies  
 Common Problem: 1 - Output from ETP is not explicitly aligned with long-term goals  
 Reference #: 274  
 Metric: ETP-T8: Mapping of ETP projects and technologies aligned with specific statewide goals, with specificity as to what aspect of each goal it is fulfilling. For example: "4 ETP projects are aligned with statewide ZNE-readiness" in addition to "a list of ETP projects aligned with ZNE-readiness are as follows:" Goals will also be labeled in the ETP database. A list of eligible goals will be developed collaboratively with ED.

	Data	Unit	Assumptions and Notes
<b>Baseline (2016)</b>			
Numerator	N/A	N/A	
Denominator	N/A	N/A	
Baseline	N/A	# lists	
<b>2018 Targets</b>			
Denominator	N/A	N/A	
Target	1	# lists	3 total in short-term. 1 per year.
<b>2019 Targets</b>			
Denominator	N/A	N/A	
Target	1	# lists	3 total in short-term. 1 per year.
<b>2020 Targets</b>			
Numerator	N/A	N/A	
Denominator	N/A	N/A	
Target	1	# lists	3 total in short-term. 1 per year.
<b>Mid-Term Targets (2021 - 2023)</b>			
Numerator	N/A	N/A	
Denominator	N/A	N/A	
Target	1	# lists	Average per year
<b>Long-Term Targets (2024 - 2025)</b>			
Numerator	N/A	N/A	
Denominator	N/A	N/A	
Target	1	# lists	Average per year

**Note(s)**

- Data for this metric will be gathered from 3P TPM Implementers. An ETP project may align with multiple statewide goals and will be listed under each goal. \*\*
- ETP-T1 through ETP-T8 are in a table titled "Emerging Technologies Tracking (Reporting)" and are separate from the metrics ETP-M1 through ETP-M7 in the table titled "Emerging Technologies Metrics" in Attachment A of D.18-05-041. PAs had proposed that tracking metrics have no targets in the July 14, 2017 metrics filing, however the commission ruled that these tracking metrics must have targets. The "statewide goals" will be tracked will be developed and updated in collaboration with ED as needed. Projects are considered "initiated" when project budget has been approved and funding allocated.

<u>Category</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>
Lifecycle ex-ante Therm gross	480,467,409	522,106,297	693,662,150	726,398,072	815,488,291	904,578,510	890,489,936	955,961,779	939,593,818	925,505,244
Lifecycle ex-ante Therm net	422,174,997	475,290,840	581,627,763	603,160,246	681,047,027	758,933,807	744,845,233	787,910,199	777,143,957	763,055,383
C&S Lifecycle	310,139,719	375,159,806	366,302,933	366,302,933	422,657,230	479,011,528	464,922,953	464,922,953	464,922,953	450,834,379
Program Lifecycle ex-ante Therm gross	170,327,690	146,946,491	327,359,217	360,095,139	392,831,061	425,566,982	425,566,982	491,038,826	474,670,865	474,670,865
Program Lifecycle ex-ante Therm net	112,035,278	100,131,034	215,324,830	236,857,313	258,389,796	279,922,279	279,922,279	322,987,245	312,221,004	312,221,004
Gross Therm for Portfolio Level	38,456,156	39,877,543	52,000,000	55,000,000	61,000,000	67,000,000	66,000,000	73,000,000	71,000,000	70,000,000
Gross Therm without C&S	16,442,593	12,517,503	26,000,000	29,000,000	31,000,000	33,000,000	33,000,000	40,000,000	38,000,000	38,000,000
Net Therm for Portfolio Level	32,419,727	35,991,671	46,000,000	48,000,000	54,000,000	60,000,000	59,000,000	63,000,000	62,000,000	61,000,000
Net Therm without C&S	10,406,164	8,631,631	20,000,000	22,000,000	24,000,000	26,000,000	26,000,000	30,000,000	29,000,000	29,000,000
C&S Net Therm	22,013,563	27,360,040	26,000,000	26,000,000	30,000,000	34,000,000	33,000,000	33,000,000	33,000,000	32,000,000

**Source:** net therm savings taken from D.17-09-025  
2016 and 2017 data reported in CEDARS

**APPENDIX C**

**Advice No. 5349-A**

**CEDARS Filing Submission Receipt**

## CEDARS FILING SUBMISSION RECEIPT

The SCG portfolio filing has been submitted and is now under review. A summary of the filing is provided below.

PA: Southern California Gas (SCG)

Filing Year: 2019

Submitted: 18:20:18 on 31 Aug 2018

By: Paul Deang

Advice Letter Number: 5349

### \* Portfolio Filing Summary \*

- TRC: 1.6361
- PAC: 4.1643
- TRC (no admin): 2.149
- PAC (no admin): 10.6087
- RIM: 4.1643
- Budget: \$101,961,000.02

### \* Programs Included in the Filing \*

- SCG3701: RES-Energy Advisor
- SCG3702: RES-Residential Energy Efficiency Program
- SCG3703: RES-SW-Plug Load and Appliances - POS
- SCG3705: RES-Home Upgrade Program
- SCG3706: RES-SW-Residential HVAC Upstream
- SCG3707: RES-SW-RNC
- SCG3708: COM-Energy Advisor
- SCG3710: COM-Calculated Incentives
- SCG3711: COM-Deemed Incentives
- SCG3712: COM-SW-NonRes HVAC Upstream
- SCG3713: IND-Energy Advisor
- SCG3714: IND-SEM
- SCG3715: IND-Calculated Incentives
- SCG3716: IND-Deemed Incentives
- SCG3717: AG-Energy Advisor
- SCG3719: AG-Calculated Incentives
- SCG3720: AG-Deemed Incentives

- SCG3721: ET-SW-Technology Development Support
- SCG3722: ET-SW-Technology Assessment Support
- SCG3723: ET-SW-Technology Introduction Support
- SCG3724: C&S-SW-Building; Codes & Compliance Advocacy
- SCG3725: C&S-SW-Appliance; Standards Advocacy
- SCG3726: C&S-Compliance; Enhancement
- SCG3727: C&S-Reach; Codes
- SCG3728: C&S-Planning; Coordination
- SCG3729: WE&T-Integrated; Energy Efficiency Training
- SCG3730: WE&T-SW-Connections;
- SCG3733: SW-ME&O-ME;&O;
- SCG3735: FIN-On-Bill Financing
- SCG3737: FIN-SW-New Financing Offerings
- SCG3738: PUB-SW-CA Department of Corrections Partnership
- SCG3739: PUB-SW-California Community College Partnership
- SCG3740: PUB-SW-UC/CSU/IOU Partnership
- SCG3741: PUB-SW-State of CA/IOU Partnership
- SCG3742: PUB-LA Co Partnership
- SCG3743: PUB-Kern Co Partnership
- SCG3744: PUB-Riverside Co Partnership
- SCG3745: PUB-San Bernardino Co Partnership
- SCG3746: PUB-Santa Barbara Co Partnership
- SCG3747: PUB-South Bay Cities Partnership
- SCG3748: PUB-San Luis Obispo Co Partnership
- SCG3749: PUB-San Joaquin Valley Partnership
- SCG3750: PUB-Orange County Cities Partnership
- SCG3751: PUB-SEEC Partnership
- SCG3753: PUB-Desert Cities Partnership
- SCG3754: PUB-Ventura County Partnership
- SCG3755: PUB-Energy Efficiency Pilots
- SCG3757: IND-Small Industrial Facility Upgrades
- SCG3758: PUB-K-12 Performance Program
- SCG3759: RES-On Demand Efficiency
- SCG3760: WE&T-HERS; Rater Training Advancement
- SCG3762: RES-CLEO
- SCG3763: RES-MF Direct Therm Savings
- SCG3764: RES-LivingWise
- SCG3765: RES-Manufactured Mobile Home
- SCG3771: SOL-IDEEA365
- SCG3772: EM&V-Evaluation; Measurement & Verification
- SCG3773: PUB-Public Sector Resource
- SCG3774: PUB-LG Regional Resource

- SCG3776: PUB-Gateway Cities Partnership
- SCG3777: PUB-San Gabriel Valley COG Partnership
- SCG3779: PUB-West Side Community Energy Partnership
- SCG3783: PUB-Western Riverside Energy Partnership
- SCG3793: COM-SW-Instant Rebates! Foodservice POS
- SCG3801: PUB-North Orange County Cities Partnership
- SCG3802: PUB-San Bernardino Regional Energy Partnership
- SCG3803: FIN-SW-California Hub for EE Financing
- SCG3804: COM-On-Premise Ozone Laundry
- SCG3805: COM-Direct Install Program
- SCG3807: COM-HOPPS-CRR Program
- SCG3808: RES-HOPPS-CWHMBS Program
- SCG3809: COM-AB793-CEMTL Program
- SCG3810: RES-AB793-REMTS Program
- SCG3813: COM-SW-Savings By Design
- SCG3814: COM-SW-Midstream Water Heating
- SCG3815: PUB-Calculated Incentives
- SCG3816: PUB-Deemed Incentives
- SCG3817: PUB-Direct Install Program
- SCG3818: PUB-SW-Water/Wastewater Pumping Program
- SCG3819: WE&T-SW-Career; & Workforce Readiness
- SCG3820: RES-Direct Install Program
- SCG3821: IND-Direct Install Program
- SCG3822: AG-Direct Install Program
- SCG3823: RES-SW-HVAC QI/QM
- SCG3824: RES-Behavioral Program
- SCG3825: COM-HVAC QI/QM
- SCG3826: COM-Lodging Program
- SCG3827: COM-Mixed Use Building Program
- SCG3828: RES-Home Intel Program
- SCG3829: RES-Marketplace
- SCG3830: RES-Retail Partnering
- SCG3831: RES-EE Kits
- SCG3832: RES-Pasadena Home Upgrade
- SCG3833: RES-Burbank Home Upgrade
- SCG3834: COM-LADWP Direct Install
- SCG3835: COM-Pasadena Direct Install
- SCG3836: RES-LADWP HVAC
- SCG3837: PUB-SW-Energy Atlas
- SCG-ESAP: Energy Savings Assistance Program
- SCG-ESPI: ESPI Incentives
- SCG-GRCL: GRC Labor Loaders