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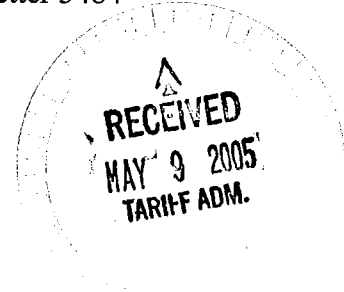
Tel. No. (415) 703-1691



May 5, 2005

Advice Letter 3484

Mr. Sid Newsom
Southern California Gas Co.
555 West Fifth Street GT14D6
Los Angeles, CA 90013-1011



Subject: Tariff Revisions to Implement the Post-Test Year Ratemaking Mechanisms
Adopted in Decision 05-13-023

Dear Mr. Newsom:

Advice Letter 3484 is effective May 11, 2005. A copy of the advice letter is sent herewith for your records.

Sincerely,

A handwritten signature in black ink, appearing to read "S H Gallagher".

Sean H. Gallagher
Director
Energy Division



J. Steve Rahon
Director
Tariffs & Regulatory Accounts

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April 1, 2005

Advice No. 3484
(U 904 G)

Public Utilities Commission of the State of California

Subject: Tariff Revisions to Implement the Post-Test Year Ratemaking Mechanisms Adopted in Decision 05-03-023

Southern California Gas Company (SoCalGas) hereby submits for filing with the California Public Utilities Commission (Commission) revisions to SoCalGas' tariff schedules, applicable throughout its service territory, as shown on Attachment B. This filing is made in compliance with Ordering Paragraph No. 1 of Decision (D.) 05-03-023, dated March 17, 2005, in Phase 2 of SoCalGas' Cost of Service Application (A.) 02-12-027.

Purpose

This filing revises Preliminary Statement, Part XI, Performance Based Regulation (PBR).

Cost of Service – Phase 2

On March 17, 2005, the Commission issued D.05-03-023 adopting the Settlement Agreement (SA), with some minor modifications, on Southern California Gas Company (SoCalGas) and San Diego Gas & Electric's (SDG&E) Phase 2 post-test year ratemaking, earnings sharing, and incentive proposals. These mechanisms will remain in effect until the next general rate case for Test Year 2008. The earnings sharing and incentive mechanisms shall be effective from 2005 onwards until modified or terminated by further action of the Commission.

Consistent with Settlement Agreement and modifications adopted in D.05-03-023, the following post-test year mechanisms are being established or modified:

Indexing Method

The post-test year adjustment to authorized base margin shall be based on the most recent Consumer Price Index (CPI) forecast, subject to a minimum (i.e., floor CPI) and a maximum (i.e., ceiling CPI) that change annually. As modified by D.05-03-023, in establishing the subsequent year's base margin revenue requirements, the prior years'

authorized base margin shall be recalibrated to reflect actual index values subject to the floor and ceiling.

Sharing Mechanism

SoCalGas implements a sharing mechanism whereby utility shareholder and ratepayers would share earnings for an achieved rate of return above the authorized rate of return (ROR), up to 300 basis points (3%). Shareholders will retain 100% of the earnings up to 50 basis points (0.50%) above the authorized rate of return. Between 50 and 300 basis points, there are six bands where there will be sharing of earnings between shareholders and ratepayers. If SoCalGas achieves a ROR of more than 300 basis points above or below the authorized ROR, such an event would trigger an automatic suspension and formal review by the Commission of SoCalGas' PBR sharing mechanism. At 175 basis points or more below SoCalGas' authorized ROR, the utility may file for an automatic review of the mechanism. At 175 basis points or more above SoCalGas' authorized ROR, the Office of Ratepayer Advocates or any other party may file for an automatic review of the mechanism.

Cost of Capital

SoCalGas continues to maintain its current MICAM mechanism with certain modifications as described in the SA. The MICAM mechanism adjusts the cost of capital in post-test year rates and is triggered when actual interest rates change by more than 150 basis points (1.5%) from the benchmark rate and the then-current Global Insight forecast for twelve months ahead interest rates is at least +150 basis points from the benchmark interest rate. Under this mechanism, a change in margin and authorized rate of return used in the earnings sharing calculation is allowed to reflect the change in the cost of capital.

Z-Factor

SoCalGas continues to maintain its current Z-Factor mechanism which provides for the recovery of reasonable costs incurred by SoCalGas in connection with unexpected and uncontrollable events (i.e., Z-Factor events). The recovery of costs in post-test year rates is subject to a \$5 million deductible per Z-Factor event.

Performance Indicators

SoCalGas implements the performance indicator incentive mechanisms as adopted in D.05-03-023. The total performance indicator reward or penalty in any year of the PBR mechanism, beginning in 2005, shall not exceed \$8.1 million.

SoCalGas is authorized PBR performance indicators which will be measured to ensure appropriate service quality levels and employee safety. For each of the performance indicators, there is a deadband for which no reward or penalty will apply. Performance beyond the deadband will trigger a reward or penalty up to a maximum amount.

Service Guarantee Program

SoCalGas implements a service guarantee program for missed appointments as adopted in D.05-03-023. SoCalGas will provide a credit to a customer's account if the company is unable to meet an appointment commitment with a customer for services at the customer's

premises when access is required. SoCalGas is not required to provide the credit if the customer is notified at least four hours before the end of the appointment period.

Cost of Service Revenue Requirement Memorandum Account (COSSRMA)

In accordance with D.03-12-057, SoCalGas established the Cost of Service Revenue Requirement Memorandum Account (COSRRMA) to track the shortfall or overcollection between current revenues and the revenue requirement eventually adopted in Phase 1 of SoCalGas' COS application for the period from January 1, 2004 through the date of the adopted decision. D.04-12.009 extended the interim rate relief beyond 2004 until the date of the adopted decision on Phase 2 of the COS proceeding.

With the issuance of D.05-03-023, SoCalGas proposes to include the balance of the COSRRMA in its annual regulatory account update on October 15, 2005. The balance will be amortized in rates effective January 1, 2006 on an equal percent of marginal cost basis.

Revisions to the Preliminary Statement, Part XI, PBR

The proposed Preliminary Statement, Part XI, as shown in Attachment B, incorporates the Preliminary Statement tariff sheets that were approved as Attachment A to the Settlement Agreement with modifications in compliance with D.05-03-023. The proposed revision entirely replaces the current PBR tariff with the exception of the following: 1) Section K, Core Pricing Flexibility, from the current Preliminary Statement, Part XI, is added to the proposed Preliminary Statement also as Section K, and remains unchanged, and 2) the first part of current Section L, Ratemaking Proceedings, entitled Biennial Cost Allocation Proceeding (BCAP), which contains Noncore Competitive Load Growth Opportunities - Revenue Treatment, is now a new Section L. Neither the Core Pricing Flexibility or Noncore Competitive Load Growth Opportunity programs were affected by the Settlement Agreement, and are therefore continued. Additionally, current Section I, Treatment of DSM Programs, current Section J, Treatment of Research, Development and Demonstration Programs, and current Section M, Monitoring and Evaluation, are deleted as they are no longer relevant.

This filing will not increase any rate or charge, cause the withdrawal of service, or conflict with any other schedule or rule.

Protests

Anyone may protest this advice letter to the California Public Utilities Commission. The protest must state the grounds upon which it is based, including such items as financial and service impact, and should be submitted expeditiously. The protest must be made in writing and received within 20 days of the date this advice letter was filed with the Commission. There is no restriction on who may file a protest. The address for mailing or delivering a protest to the Commission is:

Energy Division - IMC Branch
California Public Utilities Commission
505 Van Ness Avenue, 4th Floor
San Francisco, CA 94102

Copies of the protest should also be sent via e-mail to the attention of both Jerry Royer (jjr@cpuc.ca.gov) and Honesto Gatchalian (jnj@cpuc.ca.gov) of the Energy Division. A copy of the protest shall also be sent via both e-mail and facsimile to the address shown below on the same date it is mailed or delivered to the Commission.

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Effective Date

SoCalGas respectfully requests that this advice letter be approved on May 11, 2005, which is not less than forty (40) days regular statutory notice.

Notice

In accordance with Section III.G of General Order No. 96-A, a copy of this advice letter is being sent to the parties listed on Attachment A to this advice letter, which includes the parties on the service list in SoCalGas' COS A.02-12-027.

J. STEVE RAHON
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Attachments

ATTACHMENT A

Advice No. 3484

(See Attached Service Lists)

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ATTACHMENT B
Advice No. 3484

Cal. P.U.C. Sheet No.	Title of Sheet	Cancelling Cal. P.U.C. Sheet No.
Revised 39000-G	PRELIMINARY STATEMENT, PART XI, PERFORMANCE BASED REGULATION, Sheet 1	Revised 32534-G
Revised 39001-G	PRELIMINARY STATEMENT, PART XI, PERFORMANCE BASED REGULATION, Sheet 2	Revised 32535-G
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ATTACHMENT B
Advice No. 3484

Cal. P.U.C. Sheet No.	Title of Sheet	Cancelling Cal. P.U.C. Sheet No.
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PRELIMINARY STATEMENT
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Sheet 1

A. OVERVIEW

Pursuant to Decision (D.) 05-03-023, the Performance Based Ratemaking (PBR) Mechanism consists of 1) a base margin indexing mechanism; 2) Z-Factor; 3) an earnings sharing mechanism; 4) a cost of capital trigger mechanism; 5) offramp provisions, 6) a revenue adjustment mechanism; and 7) performance indicators.

- PBR Base Margin Indexing Mechanism - The indexing mechanism allows SoCalGas to adjust, subject to a minimum (floor level) and maximum (ceiling level) increase, its authorized base margin using a CPI-All Urban Consumers forecast as published by Global Insight. The PBR indexing mechanism is also subject to certain exclusions and “Z Factor Adjustments” as described herein.
- Z-Factor – Z Factors are exogenous events, unforeseen at the implementation of PBR, largely uncontrollable by management, having a material and disproportionate impact on SoCalGas.
- PBR Earnings Sharing Mechanism - The earnings sharing mechanism provides sharing of SoCalGas’ annual earnings, adjusted for exclusions and adjustments as described herein, that exceed 50 basis points above its currently authorized Rate of Return (ROR). The mechanism also provides for an automatic suspension of the PBR mechanism if the overall actual ROR is more than 300 basis points above or below the authorized ROR.
- Cost of Capital Trigger Mechanism - The cost of capital trigger mechanism provides for an adjustment to SoCalGas’ authorized ROR if interest rates change by more than plus/minus 150 basis points from the benchmark rate and the forecast for 12 months ahead interest rates is at least plus/minus 150 basis points from the benchmark interest rate.
- Offramp Provisions - In addition to the offramp provisions in the earnings sharing and cost of capital mechanisms, SoCalGas may file a motion seeking suspension of the PBR mechanism if for one year the actual ROR is 175 basis points (1.75%) below the authorized ROR. If the actual ROR is 175 basis points (1.75%) above the authorized ROR, the ORA or other parties can file a motion seeking suspension of the PBR mechanism.
- Revenue Adjustment Mechanisms – All base rate revenues shall be recoverable by SoCalGas through the operation of revenue adjustment mechanisms to ensure that the recovery of approved revenue requirements is not affected by variance in sales forecasts.
- Performance Indicators – Performance rewards or penalties are measured based on the utilities performance in the categories of employee safety and service quality. The total reward or penalty for any year of the PBR mechanism, beginning in 2005, shall not exceed \$8.1 million.
- Ratemaking Procedures – The ratemaking procedures establish the requirements for filing the annual rate adjustment and the annual shareable earnings.

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PRELIMINARY STATEMENT
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PERFORMANCE BASED REGULATION

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D. INDEXING MECHANISM

1. Indexing Formula

The adopted PBR indexing escalates margin for the subject year by applying the current year's October forecast by Global Insight of the Consumer Price Index-All Urban Consumers (CPI) to the current year's approved base margin adjusted by appropriate exclusions. The formula can be expressed as:

$$R_{t+1} = (R_t * \text{CPI factor}) + \text{any Z factor adjustments (as described in F.3.)}$$

Where: R_{t+1} = Base margin revenue requirement in the subject period

R_t = Base margin requirement in the current period

CPI Factor = (CPI forecast for year t+1) / (CPI forecast for year t)

In determining the CPI Factor used in the indexing formula above, two forecast figures should be taken from the October publication of Global Insight. For example, if in October 2004 Global Insight forecasts a full year average 2004 CPI of 188.0 and a full year average 2005 CPI of 192.7, the 2005 CPI factor would be calculated as follows:

$$\begin{aligned} \text{CPI Factor} &= (\text{forecasted CPI for subject year}/\text{forecasted CPI for current year}) \\ &= (192.7/188.0) \\ &= 1.025 \end{aligned}$$

In the example above, the base margin revenue requirements established for the subject year would increase by 2.5% from the authorized 2004 base margin revenue requirement for indexing and include the add-back of the pension costs, PBOPS and RD&D revenue requirements, which were excluded from the PBR indexing calculations. In establishing the base margin revenue requirement for subsequent years, the prior years' authorized base margin shall be recalibrated to reflect the latest available index values from the initial base year 2004 up to and including the subject year. In the example above, if the actual full year average CPI for 2004 was 187 and the latest forecasted full year average CPI for 2005 was 192.6, the prior year's authorized base margin shall be recalculated to reflect a 3% escalation (i.e., 192.6/187 CPI Factor) before applying the following year's CPI Factor.

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E. EXCLUSIONS TO INDEXING MECHANISM

In compliance with D.05-03-023, the following items are specifically excluded from PBR in order to retain those items as separate regulatory mechanisms or preserve the Commission's discretion to prescribe specific ratemaking treatment at an appropriate time in the future:

1. Catastrophic Event Memorandum Account (CEMA) pursuant to Resolution No. E-3238, dated July 24, 1991.
2. Hazardous Substance Cost Recovery Account (HSCRA) pursuant to D.94-05-020, dated May 4, 1994.
3. Discretionary costs associated with the Low Emission Vehicle (LEV) Program pursuant to D.03-10-086.
4. Regulatory Transition Costs authorized for exclusion pursuant to SoCalGas' PBR D.97-07-054, dated July 16, 1997. These transition costs consist of Take-or-Pay (TOP) costs, Minimum Purchase Obligation (MPO) Transition costs, PITCO/POPCO Transition costs, and the Interstate Transition Cost Surcharges (ITCS). These items are consistent with the Commission's definition of transition costs as described in D.87-12-039 (p. 15) and D.86-12-009 (p. 23).
5. Mandated Social Programs such as California Alternate Rates for Energy (CARE) and the low-income Direct Assistance Program (DAP).
6. Gas Costs (including Company use gas and unaccounted for gas) and Pipeline Demand Charges.
7. Costs imposed by the Commission, such as, Intervenor Compensation Fees and costs related to Commission staff supervised management or financial audits.
8. RD&D costs.
9. DSM shareholder incentives.
10. Pension and PBOPS costs covered under balancing accounts.
11. Montebello storage field costs pursuant to Amended Settlement Agreement approved by D.01-06-081.
12. Aliso/Goleta costs associated with the sale of cushion gas pursuant to D.02-011-028.
13. Any other costs recoverable through a separate mechanism as authorized by the Commission.

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F. Z FACTOR

1. Definition

Z Factors are exogenous events, unforeseen at the implementation of PBR, largely uncontrollable by management, having a material and disproportionate impact on SoCalGas as described below. Additionally, Z factors include costs which are a normal part of doing business, the costs and event are not reflected in the rate update mechanism, and the cost impact must be measurable and incurred reasonably. Potential Z Factors shall include, but are not limited to the items set forth below:

- a. Accounting rule changes promulgated by the Financial Accounting Standards Board (FASB), the Securities and Exchange Commission (SEC) or the California Public Utilities Commission (CPUC);
- b. Tax law changes by the federal government, the State Franchise Tax Board, Board of Equalization, or any local jurisdiction having taxing authority;
- c. Costs resulting from other mandated state, federal, or local governmental programs or from regional environmental programs;
- d. In the event that the Catastrophic Event Memorandum Account (CEMA) is subsequently eliminated, material cost impacts resulting from natural disasters; and
- e. Other events meeting the criteria set forth herein.

SoCalGas must promptly notify the Commission of all potential Z Factors in compliance with D.97-07-054. Notice to the Commission shall be by a letter addressed to the Executive Director. Copies of the letter shall be sent to the following at the Commission: the Director of the Energy Division, the Investigations, Monitoring and Compliance Branch Chief, Energy Division, and the Director of the ORA. The letter shall clearly identify the proposed Z Factor to be recorded in the Z Factor Memorandum Account, shall include a detailed description of the event and a forecast of the annual cost impact of such Z Factor. SoCalGas shall then be authorized to record, on a monthly basis, the associated cost in the Z Factor Memorandum Account.

2. Operation of the Z Factor Memorandum Account

SoCalGas shall maintain a separate Z Factor Memorandum Sub-Account for each identified Z Factor. Recorded costs are charged to each sub-account at the end of each month. Revenues authorized by the Commission to amortize the balance are credited to each sub-account at the end of each month. Interest shall accrue on a monthly basis by applying the interest rate, as set forth in Section J of Preliminary Statement Part I, to the average of the beginning and ending balance (either positive or negative) less a \$5,000,000 deductible amount which is applicable to each qualifying Z Factor event.

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F. Z FACTOR (Continued)

3. Measure of Adjustment

a. Z Factor Calculation

The impact of the Z Factor event is less the \$5,000,000 deductible. The impact of the Z Factor event above the \$5,000,000 deductible will be the Z Factor used in the Base Rate Indexing Mechanism. The precise calculation is shown in the following formula:

$$Z_s = ZC_s - \$5,000,000$$

Where:

Z_s = A particular Z Factor for subject year s
 ZC_s = Z Factor cost level in subject year s

b. Capital Related Z Factor Costs

The formula is identical for capital costs except that the result is multiplied by the Capital Service Price, where the Capital Service Price is defined as the margin requirement for capital related costs determined under traditional cost of service methodology divided by the associated capital costs. Such costs are: return on weighted average rate base (using the current CPUC authorized rate of return), taxes on that return, depreciation expense at the CPUC adopted system average rate, plus authorized franchise fees and uncollectible expense. The precise calculation is shown in the following formula:

$$Z_s = (ZC_s * SP_s) - \$5,000,000$$

Where:

Z_s = A particular Z Factor for subject year s
 ZC_s = Z Factor cost level in subject year s
 SP_s = Capital Service Price in subject year s

c. Subsequent Year Adjustment

In subsequent years the Z Factor will be modified as described in F.4 below.

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F. **Z FACTOR** (Continued)

4. **Operation of the \$5,000,000 Deductible Feature**

To limit recoverable Z Factors to material events, the deductible feature of \$5,000,000 was authorized by the Commission in D.97-07-054 to operate as follows:

- a. The deductible is a one-time feature applicable to the first \$5,000,000 in costs for each Z Factor event. For example, if a qualified Z Factor increased costs by \$20,000,000 in each year 1, 2 and 3 above the base level, the deductible will apply in year 1. Thus, the compensable amounts will be \$15,000,000, \$20,000,000 and \$20,000,000 in years 1, 2 and 3, respectively.
- b. The deductible is cumulative for each Z Factor event and completes its application in the first year that the cumulative Z Factor costs exceed the deductible amount. For example, if a qualified Z Factor increased costs by \$4,000,000, \$4,000,000 and \$4,000,000 in years 1, 2 and 3 above the base level, the deductible will be fully applied during year 2. Thus, the compensable amounts will be \$0, \$3,000,000 (\$4,000,000 plus \$4,000,000 minus \$5,000,000) and \$4,000,000 in years 1, 2 and 3, respectively. As demonstrated above, once a Z Factor is created and the full deductible is applied, the Z Factor remains compensable in subsequent years even if the amount is less than the one-time deductible.
- c. The deductible is applicable to each separate Z Factor event. Thus, in the event of multiple Z Factors, the following table depicts the Z Factor amounts, application of the deductible, and the compensable amounts:

<u>(\$ Millions)</u>	<u>Year</u>		
	<u>1</u>	<u>2</u>	<u>3</u>
Z Factor (a)	\$8	\$3	\$3
Z Factor (b)	<u>6</u>	<u>6</u>	<u>4</u>
Sub-Total	14	9	7
Deductible (a)	(5)	-	-
Deductible (b)	<u>(5)</u>	<u>-</u>	<u>-</u>
Compensable Amount	\$4	\$9	\$7

As demonstrated above, the deductible is a one-time amount applicable to each individual Z Factor. Again, once the deductible level is exceeded in any year for an individual Z Factor, that Z Factor is fully compensable in subsequent years.

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G. FINANCIAL PRACTICES AND METHODS

1. Earnings Sharing Mechanism

The earnings sharing mechanism provides asymmetrical sharing (i.e., sharing only if earnings exceed authorized and no sharing with ratepayers if earnings are below authorized) with the first sharing band beginning at 50 basis points above SoCalGas' authorized Rate of Return (ROR) on rate base after appropriate exclusions. SoCalGas shares earnings with ratepayers on a progressive basis and only within "bands" above a benchmark ROR on rate base. The benchmark ROR will be the current authorized ROR. SoCalGas' authorized ROR is 8.68%, which was adjusted effective January 1, 2003 under its MICAM (per Advice No. 3199-A) in compliance with D.97-07-054. Shareholders will retain 100% of the earnings up to 50 basis points (0.50%) above the benchmark ROR. Between 50 basis points and 300 basis points above the benchmark, there are 6 bands where there will be sharing of earnings between shareholders and ratepayers. Beyond the inner band, from 50 to 300 basis points, the shareholder share of earnings rises stepwise from 25% through 75%, while the ratepayer share correspondingly declines from 75% to 25%. The earnings sharing mechanism shall be automatically suspended if SoCalGas reports one year of net operating income (NOI) subject to sharing which results in an overall ROR that is more than 300 basis points above or below SoCalGas' currently authorized ROR. Such suspension will trigger a formal regulatory review of the PBR mechanism. If SoCalGas is able to increase revenues due to expansion of current service offerings unrelated to the provision of natural gas or through offering new products and services, they will be included along with associated costs into the total rate of return calculation for earnings sharing purposes unless specifically excluded. There will be no earnings sharing in 2004.

2. Achieved Base Margin ROR

The equation for determination of the Achieved Base Margin ROR is:

Achieved Base Margin Return / Actual Weighted Average Base Margin Rate Base.

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G. FINANCIAL PRACTICES AND METHODS (Continued)

3. Achieved Base Margin Return

Achieved Base Margin Return is defined as: Actual total utility operating revenues minus total utility operating expenses adjusted for items excluded from the final PBR earnings sharing mechanism. Actual Base Margin Return would reflect total results of operations, however the following items are to be excluded and not considered in the Base Margin Return amount subject to the Earnings Sharing Mechanism:

- a. Incremental storage or other revenues/costs subject to incremental pricing rules established by the CPUC,
- b. Incentive mechanism activity such as DSM, GCIM, RD&D Royalties subject to 50/50 sharing, and Hazardous Waste shareholder costs/awards, or any rewards/penalties adopted as part of this PBR mechanism,
- c. Contingent liability adjustments (reserves) required for financial reporting purposes under Generally Accepted Accounting Principles (GAAP), but not authorized by the CPUC for ratemaking purposes,
- d. Such adjustments to the CFCA related to losses on the Core Pricing Flexibility program as may be approved by the Commission and the 50% shareholder portion of the NSBA as approved in D.00-04-060, and
- e. Billing credits provided to customers for missed service appointments in accordance with the Service Guarantee mandated per the COS Phase II Decision 05-03-023.

4. Actual Weighted Average Base Margin Rate Base

Actual Weighted Average Base Margin Rate Base is defined as: actual weighted average rate base adjusted for costs related to the Aliso Canyon Expansion Storage Project subject to incremental pricing under CPUC decisions and therefore excluded from base margin rate base.

To the extent this equation generates an Achieved Base Margin ROR that is in excess of the CPUC authorized base margin ROR the excess will be shared based on the Earnings Sharing Mechanism described above.

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PART XI
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G. FINANCIAL PRACTICES AND METHODS (Continued)

4. Actual Weighted Average Base Margin Rate Base (Continued)

To achieve the specific shareholder/ratepayer sharing set forth in the table below on a basis net of tax and F&U, tax and F&U benefits are shared such that the ratio of net benefits to shareholders and ratepayers equals $(1-r) / r$, where $1-r$ and r equal the adopted average shareholder and ratepayer sharing percentages. In order to achieve this net benefit ratio the ratepayer credit is "grossed-up" by the factor $1 / (1-r * t)$.

Where: r = the average ratepayer sharing percentage, and
 t = the combined adopted F&U and income tax (federal and statutory rate) factor

The following table summarizes the shareholder/ratepayer sharing percentages within the various bands:

<u>Bands</u>	<u>Basis Points</u>	<u>Shareholder %</u>	<u>Ratepayer %</u>	<u>Average Ratepayer %</u>
Inner	00-50	100%	00%	00.0%
1	51-100	25%	75%	37.5%
2	101-125	35%	65%	43.0%
3	126-150	45%	55%	45.0%
4	151-175	55%	45%	45.0%
5	176-200	65%	35%	43.8%
6	201-300	75%	25%	37.5%
Outer	301-above	Suspension		

The current benchmark rate of return is 8.68%. This represents SoCalGas' current authorized ROR as revised under its "MICAM" for rates effective January 1, 2003. This benchmark rate of return will remain in effect throughout the PBR period unless further revised based on the MICAM mechanism or Cost of Capital proceeding.

5. Example of Revenue Sharing Calculation

Let Achieved Base Margin ROR equal 10.28%, i.e., 160 bps above the benchmark ROR.
Let Actual Weighted Average Base Margin Rate Base equal \$2,700 million.
Total Achieved Base Margin Return above the benchmark equals \$43.2 million.

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G. FINANCIAL PRACTICES AND METHODS (Continued)

5. Example of Revenue Sharing Calculation (Continued)

The ratepayer share before grossing-up equals:

$$(\$13.5 \text{ million} * 75\%) + (\$6.75 \text{ million} * 65\%) + (\$6.75 \text{ million} * 55\%) + (\$2.7 \text{ million} * 45\%) = \$19.438 \text{ million}$$

$$\text{Since } r = \$19.438 / 43.2 = 0.450, \text{ the grossed-up ratepayer credit} = \$19.438 \text{ million} / (1 - 0.450 * 0.4190_1) = \$23.955 \text{ million}$$

¹ This factor is used for illustrative purposes only.

6. Cost of Capital Trigger Mechanism

The mechanism would not be triggered unless (1) actual interest rates (defined as the 12-month trailing average yield on 30 year Treasury Bond) change by more than ± 150 basis points (1.5%) from the benchmark rate (5.38%) as updated in SoCalGas MICAM adjustment filing (Advice Letter 3199-A) and (2) the then-current Global Insight forecast for 12 months ahead interest rates is at least ± 150 basis points from the benchmark interest rate. If the threshold is triggered there will be an automatic adjustment of rates according to the pre-established formula, which is the "MICAM" mechanism for rate adjustment that was adopted for SDG&E in D.96-06-055.

When an automatic adjustment is triggered, the costs of capital components would be updated and a new rate of return computed as follows:

- a. The return on equity would be adjusted by one-half the change in 30-year Treasury Bond rates that triggered the adjustment.
- b. The costs of long-term debt and preferred stock would be updated to reflect actual embedded costs. Interest rate forecasts would not be used.
- c. For the calendar years 2004 through 2007, SoCalGas' ratemaking capital structure (i.e., common equity, preferred stock, and debt ratios) would be frozen at the 1997 level adopted in D.96-11-060.

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G. FINANCIAL PRACTICES AND METHODS (Continued)

7. Offramp Provisions

- a. Rate of Return Offramp: SoCalGas may file a motion seeking suspension and a formal review of the PBR mechanism if net operating income is 175 basis points (1.75%) below SoCalGas' authorized rate of return (ROR). If for one year net operating income is 175 basis points (1.75%) above SoCalGas' authorized ROR, the ORA or other parties may file a motion seeking suspension of the PBR mechanism. If the motion is granted, suspension of the earnings sharing mechanism would be required. If SoCalGas reports a return of more than 300 basis points (3%) above or below its authorized ROR, the earnings sharing mechanism will automatically be suspended, and the Commission will conduct a formal regulatory review to determine what, if any, changes in the ratemaking mechanism are required.
- b. Cost of Capital Offramp: in the event of a change equal to or exceeding the cost of capital trigger mechanism, the PBR mechanism will be modified as described in G.6 above.

H. REVENUE ADJUSTMENT MECHANISM

On a monthly basis, actual base margin revenues are recorded to the Core Fixed Cost Account (CFCA), Enhanced Oil Recovery Account (EORA) and the Noncore Fixed Cost Account (NFCA) and balanced against the monthly portion of the authorized base margin revenue requirement. The CFCA, NFCA and EORA balance the costs and revenues associated with serving the core, noncore, and Enhanced Oil Recovery customer classes, respectively, as is further described in Preliminary Statement, Part V, Regulatory Accounts – Balancing.

I. CUSTOMER SERVICE AND SAFETY PERFORMANCE INDICATORS

The total amount of performance indicator reward or penalty in any year of the PBR mechanism, beginning in 2005, shall not exceed \$8.1 million.

1. Customer Service Indicators

SoCalGas' performance on four Customer Service performance indicators will be measured to ensure appropriate service quality levels are maintained under PBR. The four indicators that will be measured are as follows:

- a. Phone / Office Contact Satisfaction – composite measure of customers' satisfaction with their overall experience with the SoCalGas Customer Contact Center and Branch Offices.
- b. Field Visit Satisfaction – measure of customers' satisfaction with their overall experience with a field service visit.

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PART XI
PERFORMANCE BASED REGULATION

(Continued)

I. CUSTOMER SERVICES AND SAFETY PERFORMANCE INDICATORS (Continued)

1. Customer Service Indicators (Continued)

Call Center Responsiveness Table

Target.....	80% within 60 seconds
Deadband.....	82% – 78%
Reward / Penalty Liveband.....	+/- 5%
Incentive Rate.....	\$30,000 / 0.1
Maximum Reward / Penalty...	\$1,500,000

Field Service Order Appointments Provided / Percent Made

There are seven bands by which the Field Service Order Appointments Provided are assessed in terms of the Percentage of On-Time Arrivals (Percent Made). The maximum Reward or Penalty is +/- \$600,000 and are assessed in increments of \$12,000 per each 0.1% change in the Percent On-Time Arrivals (Percent Met) within each of the seven Percent Appointments Provided bands. There is only one deadband area which is found in the band > 35% - 40% for 99.01 – 100% On-Time Arrivals Met. The targets, deadbands, and livebands are as follows:

- 35% or Below: Target: 100%
 Deadband: none
 Liveband: Penalty only 95.01 – 100% met
- >35% - 40%: Target: 99.01%
 Deadband: 99.01 – 100%
 Liveband: Penalty 94.01 – 99% met
- >40% - 45%: Target: 99.01%
 Deadband: none
 Liveband: Penalty 94.01 – 99% met; Reward 99.01 – 100% met
- >45% - 50%: Target: 98.01%
 Deadband: none
 Liveband: Penalty 93.01 – 98% met; Reward 98.01 – 100% met
- >50% - 55%: Target: 97.01%
 Deadband: none
 Liveband: Penalty 92.01 – 97% met; Reward 97.01 – 100% met

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 DECISION NO. 05-03-023

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(Continued)

I. CUSTOMER SERVICES AND SAFETY PERFORMANCE INDICATORS (Continued)

3. Customer Service – Monitor Only Indicators

SoCalGas' performance on the following performance indicators will be tracked to monitor the service quality levels. SoCalGas will submit quarterly data on these indicators on an annual basis, beginning in 2006 to include data for the year 2005.

- a. Level of busy signals.
- b. Estimated meter reads.
- c. Leak response time.
- d. Missed appointments.
- e. Problem resolved on first visit.
- f. Elapsed time.
- g. Percentage of abandoned calls.
- h. Shortest time to CSR.
- i. Complaints.

4. Service Guarantee Program

If SoCalGas is unable to meet an appointment commitment with a customer for services at the customer's premises when access is required, SoCalGas will credit \$50 to the customer's account. Appointments can be all day or they may be made within appointment windows (e.g., a.m. / p.m.). The credit does not apply if the customer is notified at least four hours before the end of the appointment period. For establishment of service (turn on orders), the customer will be credited with the applicable service establishment charge (\$25) rather than the \$50. The guarantee does not apply for the gas pilot light service or if the utility documents that the reason for the missed appointment was due to natural disaster, labor strike, or the service person was called off to work on an Emergency Order. Emergency Orders are excluded as a result of the utility's public service obligations and include the following events: 1) fire or explosions; 2) broken or blowing gas line; 3) high gas pressure; 4) emergency carbon monoxide; and 5) hazardous leaks.

When an individual customer requests a date for a permanent new service establishment, the utility will turn on new service on the date promised (prior to midnight) or credit the customer's account with the appropriate Service Establishment Charge instead of the \$50 stated above. The credit does not apply if at least 24 hours notice of a date change is given to the customer. Notice given on an answering machine or to another number designated by the customer is sufficient. For the guarantee to be valid, there must be: 1) open access to the facility and the meter panel or gas service; 2) all required inspections must be completed and approved; and 3) no threats or harm to the utility employees.

SoCalGas will implement the service guarantee by the end of the first quarter, 2006.

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(Continued)

K. CORE PRICING FLEXIBILITY

1. Overview

- a. D.97-07-054 and D.98-01-040 authorize SoCalGas, at its option, to serve core customers with rates that may be discounted as low as the Commission-authorized floor rates detailed in section K.2 below. Under this arrangement, SoCalGas shareholders are responsible for any reduction in core revenues that may occur under discounting, including any discounting of ITCS, while any revenue gains are shared between ratepayers and shareholders as described below. SoCalGas may use the following two methods to offer alternative rates to core customers:
 - 1) Optional Tariffs - Optional tariff rate schedules apply to all similarly situated customers who meet a certain set of qualifications. At least 10 customers should be potentially eligible.
 - 2) Negotiated Rates - Negotiated rates apply to individual customers, and are established through individually negotiated contracts that may vary from customer to customer.
- b. The entire discounting program is subject to review by the Commission if new customer participation approaches 5% of the total core volume adopted in SoCalGas' 1996 BCAP (D.97-04-082).
- c. Customers eligible for service under optional tariffs or negotiated rates retain the right to be served under their Otherwise Applicable Tariff rate schedule.
- d. To ensure that ratepayers are isolated from any risk of revenue shortfall that may result from SoCalGas offering discounted core rates, the Commission has authorized a Core Fixed Cost Account (CFCA) adjustment mechanism. This mechanism credits the CFCA with revenues equal to those expected absent any optional tariffs or negotiated rates.
- e. Revenue gains are shared between ratepayers and shareholders in accord with the PBR sharing mechanism, except as described in section K.5.d.2. SoCalGas will submit documentation on the results of its core pricing flexibility program activity in its annual Shareable Earnings filing.
- f. Optional tariffs and negotiated rates are subject to change by the Commission as authorized by General Order 96-A, sections IX and X.

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PRELIMINARY STATEMENT
 PART XI
PERFORMANCE BASED REGULATION

(Continued)

K. CORE PRICING FLEXIBILITY (Continued)

2. Class Average Long Run Marginal Cost (LRMC) Floor Rates

a. D.98-01-040, Finding of Fact No. 5, allows SoCalGas the option to discount core transportation rates down to a LRMC floor rate; however, SoCalGas may not discount the cost of gas. For this program, the LRMC floor rate includes the following components: customer related, medium-pressure distribution, high-pressure distribution, transmission, seasonal storage, load balancing, company use transmission, unaccounted for gas, and interstate pipeline demand charges. In addition to these components, the full transportation rate includes the following components: non-marginal costs in base margin, ITCS, PITCO/POPCO transition costs, core averaging costs, and other exclusion costs.

b. The following table lists the full LRMC transportation rates authorized by D.97-04-082, and the class average LRMC floor rates authorized by D.98-01-040. LRMC Floor Rates were updated with new values established in D.00-04-060, D.01-12-018 and SoCalGas Advice No. 3454, effective February 1, 2005. Full Transportation Rates are updated with new values established in D.00-04-060, Resolution G-3303, D.01-12-018 and SoCalGas Advice No. 3454, effective February 1, 2005. The floor rates represent the lowest possible average annual rate by class under which SoCalGas can serve gas. These rates represent a starting point for the program and, pursuant to Commission order, may be modified in future rate proceedings.

<u>Class</u>	<u>Full Transportation Rate</u>	<u>LRMC Floor Rate</u>
Residential	43.8 cents/therm	27.7 cents/therm
G-10, 0 to 3 Mth	68.4 cents/therm	40.5 cents/therm
G-10, 3-50 Mth	26.6 cents/therm	15.1 cents/therm
G-10, 50-250 Mth	19.2 cents/therm	10.9 cents/therm
G-10, >250Mth	12.7 cents/therm	8.5 cents/therm
Gas A/C	13.5 cents/therm	10.0 cents/therm
Gas Engines	19.9 cents/therm	13.7 cents/therm

c. Optional tariffs or negotiated rate contracts that would result in average annual rates below class average LRMC will be subject to Commission approval through the Expedited Application Docket (EAD) process.

d. With prior Commission approval under the EAD process, SoCalGas may discount average annual rates to a floor of customer-specific LRMC that includes the full interstate pipeline reservation charges allocated to core customers (excluding ITCS).

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K. CORE PRICING FLEXIBILITY (Continued)

3. Types of Customers and Contracts

Optional tariffs and negotiated rates are applicable to new or existing customers for the purpose of load growth or load retention.

a. New Customers

A new customer is defined as a new meter measuring volumes not previously served, or a reconnected meter measuring load that has been off the system for at least 12 months.

b. Existing Customers

In addition to customers currently connected, D.98-01-040 defines existing customers as those who have been off SoCalGas' system for less than 12 months.

1) Load Retention

Load retention applies to those existing customers who would use less natural gas if optional tariffs or negotiated rates were not available. In load retention situations, an affidavit (stating the amount of throughput that would be lost absent the load retention agreement) is required.

2) Load Gain

Load gain applies to those existing customers who intend to increase natural gas demand given favorable optional tariffs or negotiated rates.

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K. CORE PRICING FLEXIBILITY (Continued)

4. Temperature Sensitive Definition

- a. For the purposes of the Temperature Adjustment Mechanism (TAM), the following customers are defined as temperature sensitive: residential customers; all core commercial and industrial customers with an annual consumption of less than 3,000 therms; and individual core commercial and industrial customers who have a seasonal load factor that equals or exceeds the residential load factor of 2.3.
- b. The seasonal factor is defined as the ratio of winter (November through April) demand to summer (May through October) demand.
- c. The single family residential market's temperature adjustment factor will be used for all customers subject to the TAM.

5. CFCA Adjustment Mechanism

This mechanism is designed to protect core customers by calculating those revenues which represent base revenues that would have been credited to the CFCA absent any optional tariffs or negotiated rates.

- a. Unless otherwise noted, base revenues are calculated by multiplying base volumes times the Otherwise Applicable Tariff rate plus the customer charge, where base volumes are the amount of gas the customer would have used in the absence of the optional tariff or negotiated rate.
- b. When load being served under optional tariffs and negotiated rates is not separately metered, base volumes are established using the last 12 months recorded usage. In certain cases, base volumes are adjusted, as described in section K.6, for temperature variations.
- c. SoCalGas credits the CFCA with aggregate base revenues annually for all customers participating in the optional tariffs and negotiated rate program. This annual credit is calculated as the sum of the monthly base revenues.

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(Continued)

K. CORE PRICING FLEXIBILITY (Continued)

5. CFCA Adjustment Mechanism (Continued)

d. CFCA Credits

1) New Customers

For a new customer who provides an affidavit stating they would not have become a customer absent the discounted rate, base volume equals zero, and there is no credit to the CFCA. For a new customer who does not provide an affidavit, the base volume equals the actual volume, and the CFCA credit is equal to 100% of the expected revenue under the Otherwise Applicable Tariff [i.e., $100\% * (\text{total metered actual volumes} * \text{Otherwise Applicable Tariff rate} + \text{customer charge})$].

2) Existing Customers - Load Retention

The CFCA credit is equal to 95 % of actual revenue [i.e., $95\% * (\text{total metered actual volumes} * \text{optional tariff rate} + \text{customer charge})$]; the remaining 5% of actual revenues goes to SoCalGas shareholders.

3) Existing Customers - Load Gain

a) Not Temperature Sensitive

Since customers with an annual load of less than 3,000 therms per year are treated as temperature sensitive, this category applies only to core commercial and industrial customers who use more than 3,000 therms in the base year, and have a seasonal factor less than 2.3. For these customers, base volumes equal the volume for the 12 months preceding the customer's participation in the optional tariff program.

b) Temperature Sensitive

For customers to whom the TAM applies, SoCalGas will use temperature-adjusted base volumes, as described in section K.6.

e. In the event proposed optional tariffs present special circumstances that may cause the CFCA adjustment mechanism to be clearly inappropriate or inaccurate, SoCalGas will propose, by advice letter filing, an alternative CFCA adjustment mechanism. Under such special circumstances, other parties may also propose alternate CFCA adjustment mechanisms.

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(Continued)

K. CORE PRICING FLEXIBILITY (Continued)

6. Temperature Adjustment Mechanism (TAM)

The purpose of the TAM is to calculate temperature-adjusted base volumes that isolate the effect of weather changes from the effect of flexible pricing. The temperature-adjusted base volumes for a given month are calculated by multiplying base volumes times the quantity (1 + NF); where NF stands for normalization factor which is calculated as follows:

$$NF = [0.202*(CDD - BDD)]/[(0.917 * Billdays) + (0.202 * BDD)]$$

Where,

- BDD = number of degree days for the base month cycle.
- CDD = number of degree days for the current year month cycle.
- 0.917 = daily non-temperature sensitive demand for single family residential segment.
- Billdays = number of billing days in the base period month.
- 0.202 = temperature adjustment coefficient for single family residential segment.

7. Effective Dates

- a. Optional tariffs will be effective upon 20 days after filing unless protested on the basis that the price floor is below class average LRMC; parties may protest such filings on any other basis as well.
- b. Unless otherwise specified in the tariff, SoCalGas may terminate optional rate schedules upon 60 days notice to customers and the Commission.

8. Term Of Contracts

- a. Through December 31, 1999, SoCalGas will not enter into any load retention contracts with a term of more than seven years. After December 31, 1999, SoCalGas will not enter into any load retention contract with a term of five or more years.
- b. As provided by D.97-07-054, contracts with a term of five years or longer will be filed for Commission approval under the EAD process.
- c. Negotiated contracts with terms of less than five years will be available for inspection at SoCalGas' headquarters, and will be submitted to the Commission's Energy Division for informational purposes.
- d. Once a load retention contract is in place for a particular load, the contract cannot be extended or renewed for a period longer than the maximum term permissible at the time the contract was executed.

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L. BIENNIAL COST ALLOCATION PROCEEDING (BCAP)

1. The BCAP is the proceeding by which the Commission authorizes the level and allocation of SoCalGas' revenue requirement including regulatory account balances among customer classes for those items not included in the PBR Mechanism. SoCalGas' BCAP application will be filed every other year pursuant to D.94-07-064 (Global Settlement). SoCalGas filed its 1999 BCAP application in October of 1998. Pursuant to D.00-04-060, the 1999 BCAP rates are effective June 1, 2000 and continue in effect through December 31, 2002.

2. In non-BCAP years, SoCalGas will file an advice letter on or before October 15 to update the regulatory account amortization components of rates.

3. Noncore Competitive Load Growth Opportunities - Revenue Treatment

a. Overview

1) D.00-04-060 (Finding of Fact Number 9.q.) authorizes SoCalGas, at its option, to exclude from future cost allocations the expanded load that results from two situations:

- a) New negotiated rate contracts that are part of a California Red Team economic development effort.
- b) Contracts where Rule 38 shareholder funding has been used.

Under this arrangement, the volumes and revenues from these situations will not be included in determining noncore commercial and industrial revenue requirements.

2) The total volume that can qualify for treatment under this program is capped at 5% of the most recently adopted volume adopted for noncore commercial and industrial throughput in the most recent cost allocation proceeding.

3) Customers with contracts qualifying for this treatment are still eligible for service under their otherwise applicable tariff rate schedule.

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L. BIENNIAL COST ALLOCATION PROCEEDING (BCAP) (Continued)

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3. Noncore Competitive Load Growth Opportunities - Revenue Treatment (Continued)

D

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a. Overview (continued)

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4) To ensure that ratepayers are isolated from any risk of revenue shortfall that may result from SoCalGas excluding these noncore volumes from other noncore volumes, SoCalGas has instituted a Noncore Fixed Cost Account (NFCA) adjustment mechanism. This mechanism ensures that the NFCA records the revenues equal to those expected absent any special treatment under this program.

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5) Earnings are shared between ratepayers and shareholders in accord with the PBR sharing mechanism, except as described in Section G. SoCalGas will submit documentation on the results of its competitive Load Growth revenue program activity in its annual Shareable Earnings filing.

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6) Contracts qualifying under this program are subject to change by the Commission as authorized by General Order 96-A, sections IX and X.

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b. Contract Terms

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1) Contract terms will be as negotiated between SoCalGas and the customer. Negotiated rates cannot be less than adopted short run marginal costs.

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2) Contracts involving Rule 38 incentives will be assumed to run for five years, unless stated otherwise in the Contract. Contracts involving California Red Team will be as negotiated. If no term is set, the contract will be assumed to run for five years.

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3) SoCalGas may, at its option, file an application with the Commission requesting that a contract receive treatment under this program for a period beyond five years.

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(Continued)

L. BIENNIAL COST ALLOCATION PROCEEDING (BCAP) (Continued)

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3. Noncore Competitive Load Growth Opportunities - Revenue Treatment (Continued)

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c. Customers

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- 1) Any load associated with a noncore commercial and industrial customer is eligible under this program.
- 2) Contracts not qualifying for this regulatory treatment are:
 - a) An existing customer that could economically connect to a bypass pipeline.
 - b) A new customer (no recorded usage in the previous 12 months) in close proximity to a bypass pipeline.
 - c) A customer who previously received discounts to prevent fuel switching to a petroleum distillate fuel.
- 3) SoCalGas shall determine which contracts to include in this program, subject to review by the Commission.
- 4) A new customer will have a baseload volume of zero.
- 5) If new equipment is installed at a customer site under a contract qualifying for this program, and the equipment is separately metered, then only the metered volumes and revenues will receive treatment under this program.
- 6) If the new load is not separately metered, then base load volumes will be calculated as the average annual volume over the previous 24 months. If there are unusual characteristics that would cause the customer's 24 month history to be unrepresentative of average annual expected throughput, SoCalGas will select a different period of time that is more representative.

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L. BIENNIAL COST ALLOCATION PROCEEDING (BCAP) (Continued)

3. Noncore Competitive Load Growth Opportunities - Revenue Treatment (Continued)

d) Regulatory Requirements

- 1) At the end of every calendar year, SoCalGas shall file with the Commission a confidential report showing a summary of activity under this program. The report will show the number of qualifying contracts, qualifying volumes, revenues received for qualifying volumes, and amounts credited to ratepayers for baseload volumes.
- 2) Customers must sign an affidavit attesting that the contract structure (in case of Red Team contracts) or the incentives (in case of Rule 38) were a material factor in the customer's decision to participate.
- 3) SoCalGas shall track all volumes that qualify under this program. These volumes will be excluded from forecasts adopted for cost allocation purposes for a period of five years after the start of each contract.
- 4) Revenues from customers and contracts qualifying under this are separated into two components:
 - a) Baseload revenues, calculated as the applicable baseload volumes times the otherwise applicable tariff.
 - b) Load growth related revenues, calculated as total revenues received from the customer minus baseload revenues.

Base load revenues will be credited to the Noncore Fixed Cost Account. Load Growth Related Revenues will be credited to the shareholder. Both revenues will be incorporated into the Earnings Sharing Mechanism as described in Section G.

- 5) SoCalGas will track any contract specific costs incurred to support volumes qualifying under this program. Any costs incurred for separate metering, service lines, regulators, main extensions, etc. to serve specific locations that qualify under this program would be tracked. As long as the contract volumes are exempt from inclusion in cost allocation proceedings, these costs will not be included in the authorized utility revenue requirement.

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